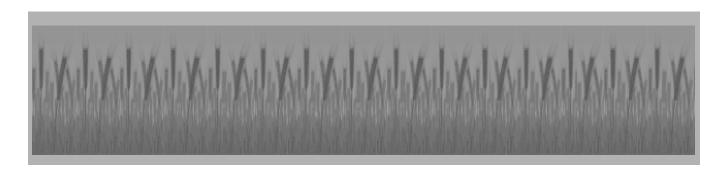
# 2006 Grain Trader's Almanac





Commodity Futures & Equity Analytics 6950 S.W Hampton Lane, #315 Tigard, Oregon 97223 (503) 684-2919 http://www.grainguide.com

The Grain Trader's Almanac is intended to be used as an organizer. It contains a plethora of information presented on a calendar basis, to serve as a reminder as well as to guide thoughts to certain subjects through out the year.

Its purpose is to enlighten and make the business of analyzing the grain markets easier. Even if in your interest in the grain markets you pay little attention to cycles, indicators, seasonality, the relationship of supply to demand, or historical patterns, your success in the grain futures markets could hinge on your interpretation of one of the studies presented within these pages:

- It keeps you updated on important potentially price affecting grain market reports.
- It highlights important stages of development of crops and potential pitfalls which may have an affect on prices.
- It provides a broad view of the grain markets, providing both historic pricing information as well as supply and usage statistics.
- It provides a wealth of information in one central location to help you make more informed decisions in today's fast-paced grain futures markets.

Please read the following disclaimer. Though our intention is to help participants in the grain markets by helping them to develop independent thought through the use of historical examples, we do feel it is important point out the limitations of this style of analysis.

THE DATA CONTAINED HERE IN ARE BELIEVED TO BE RELIABLE BUT CANNOT BE GUARANTEED AS TO RELIABLILITY, ACCURACY, OR COMPLETENESS; AND, AS SUCH ARE SUBJECT TO CHANGE WITHOUT NOTICE. CFEA WILL NOT BE RESPONSIBLE FOR ANYTHING WHICH MAY RESULT FROM RELIANCE ON THIS DATA OR THE OPINIONS EXPRESSED HEREIN.

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NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL, OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM.

ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

# Introduction to the 6th Edition of the Grain Trader's Almanac

In each of the last 6 years I have written and published the Grain Trader's Almanac. The Almanac started off when I was an analyst for a brokerage firm, and I used a binder to organize my thoughts and keep records. After a while, I found myself copying the binder frequently for brokers, and neatening it up for client use. Keeping with the same theme of the Almanac as a tool, the 6<sup>th</sup> Edition has seen a few changes, such as the inclusion of more spreads as well as putting more emphasis on recent data and trends, given the changing nature of the cycles in grain production due to the increases in production in South America and China.

The purpose of the Grain Trader's Almanac is to help organize your thoughts around certain key market principles at the appropriate time of the year. It is designed as a general road map to the market, not promising you riches in just 15 easy minutes a night, but a guide for helping you to make informed decisions in the grain markets. It's purpose is to alert you to the nuances of the grain trade and the factors that may affect prices throughout the year. For example:

- How grain prices are affected by the cycle of uncertainty and certainty of future supply. How historically, grain prices have increased from March through May, as spring crops are planted and how as the crop approaches pollination, prices discount the future supply of harvest.
- How to understand the relationship of supply to demand in the grain markets and use this information to discern value. The modified Grandmill method presented in Appendix 2 serves as a useful guide for discerning value or over valuation based on the relationship between supply and usage.
- Historical Supply and Usage statistics so that you can judge the relative size of the current and future
  crops and the possible implications this may have upon pricing of grain futures. Normal crop
  development and conditions are shown as well, so that you can spot potential changes to the supply and
  usage patterns in advance and hopefully react before the effects are fully priced in.
- How behavior at certain times of the year can be used as a guide to anticipate future pricing. This year
  we took our scenario behavior a step further, in the Grain Strategy pages, detailing complete trading
  plans for taking advantage of trends and trend reversal surrounding specific times of the year.

As in years past, we again are backing the 2006 Grain Trader's Almanac with an unconditional "money back" guarantee. If you are unsatisfied with your purchase, simply return the Almanac in good condition (or delete the pdf version from your computer) to CFEA and we will issue you a refund.

Hopefully, you will find the Almanac to be both interesting and useful in your market operations. Though every year in the markets is unique, and cycle of behavior can and do change the basic themes and information presented in the following pages are designed to give you enough information to hopefully make informed decisions in the Grain markets.

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# Reading the Fundamental Overviews

Each month the 2006 Grain Trader's Almanac provides its readership with a general overview of the past several years fundamental figures.

#### **CBOT Corn**

| Crop Year          | 99/00 | 98/99 | 97/98 | 96/97 | 95/96 | <u>2</u><br>General C | omments: Janu      | ary Grain Stock    | s Report  |
|--------------------|-------|-------|-------|-------|-------|-----------------------|--------------------|--------------------|-----------|
|                    |       |       | ••    |       | 00.00 |                       | ominate trade L    |                    |           |
| Beginning Stocks   | 1787  | 1308  | 883   | 426   | 1558  |                       | ) have seen nasty  |                    |           |
| Production         |       | 9761  |       | 9293  |       |                       | rop Production re  |                    |           |
| Total Supply       |       | 11079 |       |       |       |                       | nemisphere crops   |                    |           |
| i otai oappiy      | 11200 | 11070 | 10200 | 0,20  | 0072  |                       | r surprises emp    |                    |           |
| Domestic Use       | 7550  | 7570  | 7665  | 6870  | 6285  |                       | ids to be on usage |                    |           |
|                    | 1975  | 1700  | 1750  |       | 2150  |                       |                    |                    |           |
| Exports            |       |       |       |       |       | Year tax a            | bated sales tend   | to weign on pri    | ces       |
| Total Use          | 9525  | 9270  | 9415  | 0//0  | 0433  |                       |                    |                    |           |
| Ending Stocks      | 1714  | 1809  | 844   | 959   | 507   | 3                     | January Grain Sto  | cks Report Highli  | ght -     |
| Average Farm Price |       | 1000  | 011   | 000   | 007   |                       | ON Farms           | OFF Farms          | Totals    |
| High               | 2.10  | 2 10  | 2.75  | 2 85  | 3.40  |                       |                    | (In 1,000 bushels) |           |
| Low                | 1.70  |       | 2.45  |       |       | 1999                  | 5,180,000          | 2,839,860          | 8,019,860 |
|                    |       | 1.00  | 2.40  | 2.55  | 3.00  | 1998                  | 5,320,000          | 2,731,846          | 8,051,846 |
| May Futures Price  |       | 0.05  | 0.00  | 0.04  | 0.44  | 1997                  | 4,822,000          | 2,407,825          | 7,229,825 |
| High               | 2.28  |       | 2.98  |       |       | 1996                  | 4,800,000          | 2,102,974          | 6,902,974 |
| Low                | 2.10  | 2.70  | 2.66  | 3.62  | 2.37  | 1995                  | 3,960,000          | 2,140,852          | 6,100,852 |
|                    |       |       |       |       |       |                       |                    |                    |           |

I Supply and Usage Balance Sheet: This table represents the 5 years worth of monthly crop size and usage estimates as were reported during the month in question in the World Agricultural Supply and Demand Estimates Report (WASDE). Please note that these are not final estimates, but are preliminary estimates as they were released.

2 General Comments: This field contains general statements about the stage of development of the crop as well as statements of opinions about what factors the market has generally paid attention to in the past. Statements regarding the tendencies of the USDA/NASS to "over" or "under" estimate certain key factors have been taken directly from USDA/NASS reports regarding the accuracy of their own materials.

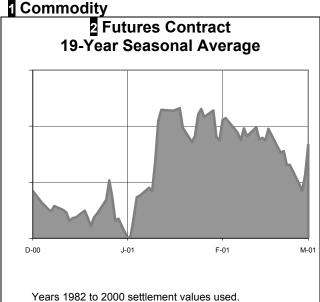
Highlights: This brief table generally portrays a specific report, outside the general WASDE Report which may have an impact on trade during the month in question. The title of the report, plus the source of the data if not self evident, is provided so that readers can compare the actual figures for themselves. The data provided in this field ranges from the Quarterly Stocks Report (shown above), to Crop Progress Timetables, to end-of-month Crop Progress and Condition summaries.

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# Reading the Technical Overviews

Each calendar month, the 2006 Grain Traders Almanac provides readers with a general over view of past market performance in a graphic and tabular format. Each field is numbered and explained briefly as to its meaning and calculation as follows:



General Comments: The "February Break" tends to start in mid-January 19 Year Batting Average for May Contract is Up 10 & Down 9 Especially strong Januarys follow weak Decembers Weak Januarys tend to see lower lows in February 1 ff a strong January then expect the low to hold Expect monthly high mid month 3 rd strongest month historically

| - 19 Year Monthly Performance Summary - |         |                     |       |  |  |  |  |  |
|---|---------|---------------------|-------|--|--|--|--|--|
| 3# Years Up                             | 10      | 10 # Higher Highs   | 11    |  |  |  |  |  |
| 4 # Years Dn                            | 9       | 11 # Lower Lows     | 7     |  |  |  |  |  |
| 5 Total Change                          | 54 ¾    | 12 # Expanded Range | 10    |  |  |  |  |  |
| Avg Change                              | 3       | 13# Narrow Range    | 9     |  |  |  |  |  |
| 7 Avg Gain                              | 10 1/4  |                     |       |  |  |  |  |  |
| 8 Avg Loss                              | - 5 1/4 | 14 5 yr high        | 378   |  |  |  |  |  |
| 9 Avg Range                             | 16 ¾    | <b>15</b> 5 yr low  | 207 ¾ |  |  |  |  |  |

1 This title depicts the Commodity in Question. For example: CBOT Corn, CBOT Soybeans, or CBOT Wheat

This is the specific futures contract used to create the seasonal chart as well as the specific contract used to derive all of the Hypothetical Performance results depicted in through . The seasonal chart depicted below this is a composite of the last 19 years, highlighting the month being depicted in the title, as well as the previous and following month. For example, this may read May CBOT Corn Futures.

# Years Up: This refers to the total number of years during the tested month that the specific futures contract in question settled the month higher than the previous month. For example, in January the May Corn futures have settled higher than the previous December's monthly settlement 10 times in the last 19 years.

# Years Dn: This refers to the total number of years during the tested month that the specific futures contract in question settled the month lower or down (Dn) than the previous month. For example, in January the May Corn futures have settled lower than the previous December's monthly settlement 9 times in the last 19 years.

**⑤** Total Change: This refers to the <u>total change</u> in price of the specific futures contract, on a monthly settlement basis during the last 19 years. For example, in the last 19 years, May Corn futures have gained a TOTAL of 54 ¾ cents during the month of January.

Avg Change: This refers to the <u>average change</u> in price of the specific futures contract, on a monthly settlement basis during the last 19 years. For example, in the last 19 years, May Corn futures have gained an AVERAGE of 3 cents during the month of January. This figure is rounded to the nearest ¼ cent increment.

Avg Gain: This is the average of the monthly gains. This field is calculated by summing only those months which settled the month in question higher and dividing by the frequency of such occurrences. For example, in the 10 years which May Corn settled the month of January higher, May Corn futures gained an average of 10 ¼ cents.

Avg Loss: This is the average of the monthly losses. This field is calculated by summing only those months which settled the month in question lower and dividing by the frequency of such occurrences. For example, in the 9 years which May Corn settled the month of January lower, May Corn futures lost an average of 5 ¼ cents.

Avg Range: This is the average of the monthly range. This field represents the average distance between the monthly high and low. For example, in January on average the difference between the monthly high and low for May Corn has been 16 % cents.

# Higher Highs: This is the number of times the highest price during the month being analyzed has exceeded the highest price achieved during the previous calendar month. For example, May Corn prices have exceeded the December High in January 11 times in the last 19 years during the month of January.

# Lower Lows: This is the number of occurrences where the lowest price recorded during the tested month has been lower than the lowest prices recorded during the previous calendar month. For example, in the last 19 years, May Corn futures have exceeded the December lows in January 7 times.

# Expanded Range: This is the number of times that the difference in price between the monthly high and low has exceeded the price differential of the previous month's high and low. For example, since 1982, May Corn futures have had larger monthly price range (monthly high - monthly low) in January 10 times versus the previous month's range.

# Narrow Range: This is the number of times that the difference in price between the monthly high and low has been less than or equal to the price differential of the previous month's high and low. For example, since 1982, May Corn futures have had smaller monthly price range (monthly high - monthly low) in January 9 times versus the previous month's range.

4 5 yr High: This represents the highest price achieved by the futures contract in question during the month being analyzed during the last 5 years. For example, the highest price of the May Corn futures during the month of January in the last 5 years has been 378.

15 5 yr Low: This represents the lowest price achieved by the futures contract in question during the month being analyzed during the last 5 years. For example, the lowest price of the May Corn futures during the month of January in the last 5 years has been 207 3/4.

Each of these statistics, plus general commentary are provided each calendar month for specific contracts to help participants make more informed trading decisions. These figures are not intended to be buy or sell recommendations but merely representations of historic performance. The General Comments are statements of opinion and are subjective in nature

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# Seasonality & the Grain Markets

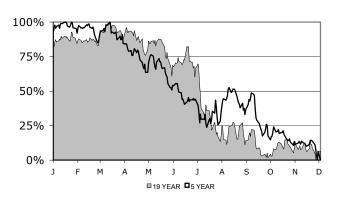
The seasonal charts depicted in this publication are a pictorial presentation of the normal behavior of the markets. The charts are made for specific contract months, so that the trader can see the behavior of the specific contract they are looking at. This detail is of the utmost importance in markets with new and old crop contracts, such as the grain futures markets.

The charts depict behavior on a relative basis, meaning the actual prices are not forecast, just the relative position of the market versus its contract high and low. On the seasonal charts, the high is depicted as 1.0, or 100%, while the low is depicted as 0.0 or 0%. Using a 12-month period, we rank all 19 years analyzed in terms of where each day falls as a percentage of the highest and lowest price of that 12-month period for each specific year. These prices are then averaged and the average is depicted in our charts.

To read the chart, just follow the chart and remember that the top of the chart is the forecasted contract high for the 12 months displayed, and the bottom is the forecasted contract low.

For example, assume you are following the December Corn futures. Using the chart above you can see that on average in the last 19 years, December Corn futures have reached their highest price for the 12 months being studied around the second week of March. From these April highs, prices have tended to break until early June, posting a rally during much of June, before falling sharply off. You will also notice that no price scale is used on the vertical scale, as this type of chart depicts average relative behavior versus the high and low. Pricing has intentionally been left off, so that users of these charts use them to ascertain the normal trend, not to try to pick absolute price levels.

# December Corn Futures Seasonal Average (1986 to 2005)



Source: Data compliments of Gecko Software. Closing values used. Past performance is not necessarily indicative of future results.

Each month, in the Technical Overview section, of future results.

the most liquid grain futures contract is shown on a seasonal basis. Only the month being presented, and the month preceding and following are shown to give the user a more detailed look at how the futures contract in question has acted historically. This chart becomes instructive because one already knows the price range for the contract in question in the previous month, and can judge how the current month has normally reacted. One can judge if the previous pattern has held true to form, or if the market is reacting to other events outside the norm. For example, historically after a sharp drop in September, December Corn futures have tended to bottom and rally in the first weeks of October. Producers could use this information to post pone marketing later into October, while purchasers may wish to look to buy at the beginning of the month. Speculators can use this information to assess positions and trends, or time the entry of new positions.

The important thing to remember in using Seasonal Charts, and HYPOTHETICAL studies in general is that they are reflections of what has happened in the past, and do not necessarily predict what will happen. However, by understanding what has happened and why, one can make a judgment about whether or not it will happen again this year. Seasonal charts show the average behavior of the contract, implying a normal condition. Obviously history never repeats itself exactly and no year is exactly normal! But understanding how things have affected prices in the past and what a normal situation looks like may help you to view the current situation within its proper context and thereby allowing you to make a more informed- and hopefully accurate- decision as to what the future may hold.

### Risk Premiums & the "Three Destructions"

The grain markets follow a fixed cycle of production, flowing from planting to harvesting at specific times of the year. The National Oceanic and Atmospheric Administration and the United States Department of Agriculture (NOAA/USDA) Joint Agricultural Weather Facility refer to these stages as moisture and temperature sensitive stages of development. During these stages of development, the crop is vulnerable to damage from the forces of nature.

During planting, too much rainfall can make fieldwork difficult to impossible. Late plantings can result in loss of acreage or late development, which can result in a lower quality crop or lower yields. Too little rain can prevent seeds from proper germination, resulting in loss of production as well. Hence, during the planting effort, farmers are somewhat at the mercy of nature, and thus the risk to the crop is great.

During pollination, or the reproductive stage of crop development, excessive heat and a lack of precipitation result in poor pollination and lower yields. Extremely low temperatures and/or excessive rainfall can hamper pollination as well, resulting in crop loss. Excessive heat, lack of wind, or drought conditions can also hamper pollination, or stress the crop causing a poor pollination. Because this stage of development is so extremely weather sensitive, prices tend to rise reflecting the risk to the crop.

During the later stages of maturation and/or harvest, excessive heat can cause crop damage. Prolonged exposure to moisture can reduce quality, allow mold-based diseases to spread, as well as delay the harvesting effort due to the ground being to muddy for fieldwork. Early frosts can damage crops as well.

Because grains are produced annually (once a year, in most cases), supply is replenished only once a year. Grain usage, though it ebbs and flows, is spread out throughout the year. Thus, yearly production must be rationed. The rationing mechanism is **PRICE**.

Price is a function of not only current supply but perceptions of future supply as well. When current supply is plentiful and/or future supply appears abundant, grain prices tend to decrease as consumers become less anxious to secure supply at today's prices and producers market their crops more aggressively to secure today's pricing before prices erode more. When supply is relatively scarce and/or future supply looks uncertain, consumers tend to be more aggressive in pursuing available supply and producers less ready to part with production, which results in rising prices.

The amount of change in price due to future supply perceptions is known as the **RISK PREMIUM**. When future supply is perceived to be tight or limited, the futures markets tend to "build a risk premium" into prices, with prices tending to be higher than one would expect based on current supply and usage patterns. As future supply perceptions become more secure, the futures markets tend to "remove the risk premium" from prices, resulting in pricing closer to the lower level that reflects supply and usage patterns. Hence, the futures markets tend to reflect the marketplace's perception of future supply by increasing or decreasing the risk premium factored into prices based upon how secure it feels future supply is.

Because crops are most vulnerable to damage at Planting, Pollination (reproduction), and Harvest, futures prices tend to reflect this by increasing in prices to compensate for the uncertainty surrounding future supply. Because markets are emotional, driven by the forces of fear and greed, prices can reflect irrational expectations about the future... essentially destroying the crops in the pits of Chicago based on these emotions during the three critical stages of development.

### Risk Premiums & the "Three Destructions"

(continued)

We have coined the term The Three **Destructions of Grain Crops** as a description of the "irrational exuberance" to quote Federal Reserve Chairman Greenspan- which occurs in the building and removing of risk premiums. Understanding the relative risk associated with a crop during certain stages of development can be a useful guide in understanding grain pricing. The size and extent of risk premium varies greatly from year to year, based on current and perceived supply and usage patterns. Though there is no guarantee that this pattern will continue in the future, it has served as a guideline in the past.

#### **Spring Planted Crops**

Corn and Soybeans are planted in the spring. Corn planting in the United States typically begins in late March and is completed by mid to late May. During March and April, possibly in response to planting worries, Corn futures have lost a total of -2 cents in the last 19 years and Soybeans have gained 376 1/4 cents – see table at right. Winter Wheat is planted in September through early November, and has gained a total of 42 3/4 cents during the period studied.

The Spring Planted Crops typically pollinate in June and July. Corn futures have lost a total of -28 1/4 cents in May and June

# Total Gain (Loss) in the Last 19 Years (in cents per bushel)

|           | Corn     | Soybeans | Wheat    |
|-----------|----------|----------|----------|
| January   | 39       | -113 3/4 | 44 1/2   |
| February  | 58 3/4   | 243 1/4  | -101 1/2 |
| March     | 31 1/4   | 216 1/2  | -6       |
| April     | -33 1/4  | 159 3/4  | 99       |
| May       | 3/4      | -49 1/2  | -145 3/4 |
| June      | -29      | 37 3/4   | -96 1/4  |
| July      | -255 1/2 | -470     | -80 3/4  |
| August    | 34 1/2   | 222      | 129 1/2  |
| September | -92 3/4  | -171     | 19 1/2   |
| October   | 48 3/4   | 14 3/4   | 23 1/4   |
| November  | -39 1/2  | 186 3/4  | 4 3/4    |
| December  | -13 1/4  | -64 1/4  | -41      |

Past Performance is not necessarily indicative of future results.

# Three Destructions Vs Rest of Year (total gain(loss) in cents during past 19 years)

|                           | Corn     | Soybeans | Wheat    |
|---------------------------|----------|----------|----------|
| Planting                  | -2       | 376 1/4  | 42 3/4   |
| Pollination               | -28 1/4  | -11 3/4  | 93       |
| Harvest                   | 48 3/4   | 201 1/2  | -96 1/4  |
| <b>Three Destructions</b> | 18 1/2   | 566      | 39 1/2   |
| Rest of the Year          | -268 3/4 | -353 3/4 | -190 1/4 |

Past Performance is not necessarily indicative of future results.

Notes: the tables above uses futures data provided by Gecko Software from 1985 to 2004, or the most current 19 years. The following futures contracts were used for each month: Jan-Feb (CK,SK), Mar-May (CN,SN), Jun-Jul (CU,SX), Aug-Sep (CZ,SX), Oct (CZ,SF), Nov (CH,SF), Dec (CH,SH) Planting, Emergence, and Harvest are based on the USDA/NASS Crop Progress Timetables

during Pollination, while Soybeans have lost -11 3/4 cents in May and June. Winter Wheat emerges and heads in March and April and has gained a total of 93 cents in the last 19 years during this critical stage of development.

Harvest delays, or at least the fear of such, tend to grip the market most years. Corn is typically harvested in October, which in the last 19 years has seen prices rally a total of 18 1/2 cents. Soybeans are typically harvested in October and November, which combined have seen Soybean prices increase a total of 201 1/2 cents in the last 19 years, despite all the talk of harvest pressure. Winter Wheat is the only grain which has declined during its harvest period, which is typically done in June.

The most telling evidence that the futures market builds a risk premium into prices during the Three Destructions (planting, pollination, and harvest) can be seen in the table entitled, **Three Destructions Vs. Rest of Year.** 

Though one can't say for sure that these tendencies will continue in the future – given changes in farming and different production dynamics, and a whole host of other changing cycles – but historically the grain markets have experienced the bulk of there gains during times of the year when the crop is susceptible to damage... **The Three Destructions**. (**Continued**)

### Risk Premiums & the "Three Destructions"

(continued)

At first glance, it looks like one of the keys to Grain Market timing is to simply look at the planting, pollination and harvest cycle of the markets in question. Though this is an excellent tool, the end results can be rather frustrating, as often times the market will only post a major rally during one of the Three Destructions.

One of the keys to figuring out which one can be accomplished by looking at the current Ending Stocks number as you enter into each of the Three Destructions. For example, in years when Ending Stocks are greater than the previous year, Corn and Soybean futures tend to decline during planting. The strongest Planting Premium's are built in years when Ending Stocks are below the previous year's level.

The same general idea is true at Pollination and Pollination in general, but be sure to check the following table for the specific commodity.

|             | Co       | rn       | Soyb     | eans     | Wheat    |          |  |
|-------------|----------|----------|----------|----------|----------|----------|--|
|             | Decrease | Increase | Decrease | Increase | Decrease | Increase |  |
| Planting    | -15 3/4  | 13 3/4   | 236      | 140 1/4  | 104 1/4  | -87 1/4  |  |
| Pollination | 66 1/2   | 140 1/4  | 216 1/2  | 140 1/4  | -40 3/4  | -87 1/4  |  |
| Harvest     | 41 1/2   | 41 1/2   | 216 1/2  | -61 1/2  | -40 3/4  | -131     |  |
|             |          |          |          |          |          |          |  |
| Sum         | 92 1/4   | 195 1/2  | 669      | 219      | 22 3/4   | -305 1/2 |  |

Past Performance is not necessarily indicative of future results.

Notes: the tables above uses futures data provided by Gecko Software from 1984/85 to 2002/03, or the most current 19 years. The following futures contracts were used for phase: Corn Planting - July, Corn Pollination - July, Corn Harvest - December; Soybean Planting - July, Soybean Pollination - November, Soybean Harvest - November; CBOT Wheat Planting - December, CBOT Wheat Pollination - July, CBOT Wheat Harvest - July

Simply by checking the Stocks figure one can greatly increase their chances of successfully navigating the Grain markets. For example, since 1987, Corn futures have gained a total of 195 1/2 cents during the Three Destructions in years when Ending Stocks were lower than the previous year. But, during the years when Ending Stocks were forecast to increase Corn futures increased by a only 92 1/4 cents during the Three Destruction period. The results are even more impressive for the Soybean market, and almost opposite for Wheat.

Another point that can be gleaned is that in years when Ending Stocks are seeing a draw down, the strength in the market is often seen earlier in the crop season – with the planting rally being the largest. In years of plentiful supply, often the markets rally going into harvest (at least Corn and Beans).

By combining broad based fundamental analysis – or simply looking at the seasonal pattern in the context of the supply/demand picture – with seasonality, one may definitely get an edge over many others in the grain markets, and make more profitable decisions. Of course every year will not be profitable simply following this strategy, and the cycle may change, but the logic of looking to be more bullish when the crop is at risk and supply is tight and more bearish when the crop is not at risk and supply is plentiful makes sense.

### December 2005

|                | Corn St  |            |         | Monday                                  |
|----------------|----------|------------|---------|---|
| fo             | r Week i | <b>#52</b> |         | 26                                      |
|                |          |            |         | Christmas Day Observed - Holiday        |
|                | 5 Year   | 10 Year    | 19 Year |   |
| # Up           | 3        | 7          | 14      |   |
| # Down         | 2        | 3          | 5       |   |
| Total Change   | 1 1/4    | 15         | 27 1/2  | <b>T</b>                                |
| Avg Change     | 1/4      | 1 1/2      | 1 1/2   | Tuesday                                 |
| Avg Up         | 2 3/4    | 3 1/2      | 2 3/4   | 2'                                      |
| Avg Dn         | -3 1/2   | -3         | -2 1/4  |   |
| Avg Range      | 5 1/4    | 6 1/4      | 5       |   |
| # Higher Highs | 2        | 5          | 7       |   |
| # Higher Lows  | 3        | 5          | 7       |   |
|                |          |            |         | Wednesday                               |
| January S      | Soybean  | s Statisti | ics     | 28                                      |
|                | r Week a |            |         |   |
|                |          |            |         | Drailar Hataban                         |
|                |          |            |         | Broiler Hatchery Weather & Crop Summary |
|                | 5 Year   | 10 Year    | 19 Year | Quarterly Hogs and Pigs                 |
| # Up           | 2        | 5          | 11      | Quarterly Hogs and Figs                 |
| # Down         | 3        | 5          | 8       |   |
| Total Change   | 26       | 33 3/4     | 54      | Thursday                                |
| Avg Change     | 5 1/4    | 3 2/4      | 2 3/4   | ·                                       |
| Avg Up         | 20       | 10 3/4     | 9       | 29                                      |
| Avg Dn         | -4 2/4   | -4         | -5 3/4  |   |
| Avg Range      | 26 3/4   | 21         | 16 2/4  | Ag Prices                               |
| # Higher Highs | 2        | 3          | 9       | Weekly Export Report                    |
| # Higher Lows  | 5        | 8          | 11      |   |
|                |          |            |         | Friday                                  |
| March CB       | OT Whea  | at Statist | ics     | 30                                      |
|                | r Week   |            |         | 30                                      |
|                |          |            |         |   |
|                |          |            |         | Dairy Product Prices                    |
|                |          |            |         | Poultry Slaughter                       |
|                | 5 Year   | 10 Year    | 19 Year |   |
| # Up           | 3        | 6          | 11      |   |
| # Down         | 2        | 4          | 8       |   |
| Total Change   | 6        | 22         | 39      | Saturday                                |
| Avg Change     | 1 1/4    | 2 1/4      | 2       | 3                                       |
| Avg Up         | 8 2/4    | 7 3/4      | 7       | O Full Moo                              |
| Avg Dn         | -10      | -6 1/4     | -4 2/4  |   |
| Avg Range      | 14       | 12 2/4     | 10 2/4  | Sunda                                   |
| # Higher Highs | 3        | 6          | 11      |   |
|                |          | 1          |         | ∀ New Year's Day                        |

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3

# Higher Lows

**▼ New Year's Day** 

# Sell January Rallies In Wheat

March CBOT Wheat has declined in 16 of the last 19 years during February, the only grain that truly lives up to the reputation of the fabled "February Break." However, the bulk of these breaks start with a January rally, and as such traders may wish to look at standing in front of a January rally.

The following table shows the performance of the March CBOT Wheat futures following a rally above the December settlement of 10 cents or more.

|                    | Entry   | High    | Low     | Exit          | Closed | Draw    | Favorable |  |  |
|--------------------|---------|---------|---------|---------------|--------|---------|-----------|--|--|
|                    | Date    | Price   | Price   | Price         | P&L    | down    | Move      |  |  |
| No Trade Initiated |         |         |         |               |        |         |           |  |  |
| 2004               | 387     | 407     | 364     | 380 ¾         | 6 1/4  | -20     | 23        |  |  |
| 2003               | 335     | 339     | 307 1/2 | 312 ½         | 22 1/2 | -4      | 27 1/2    |  |  |
| 2002               | 299     | 313 1/4 | 266 1/4 | 267 1/4       | 31 3/4 | -14 1/4 | 32 3/4    |  |  |
| 2001               | 289 1/2 | 294 1/2 | 256 1/4 | 265           | 24 1/2 | -5      | 33 1/4    |  |  |
| 2000               | 258 1/2 | 273 1/2 | 241     | 247           | 11 1/2 | -15     | 17 1/2    |  |  |
| 1999               | 286 1/4 | 294     | 236 1/2 | 237 1/4       | 49     | -7 3/4  | 49 3/4    |  |  |
| 1998               | 335 3/4 | 348     | 316     | 327 ½         | 8 1/4  | -12 1/4 | 19 3/4    |  |  |
| 1997               | 391 1/4 | 399 3/4 | 351     | 373           | 18 1/4 | -8 1/2  | 40 1/4    |  |  |
| 1996               | 522 1/4 | 533     | 473     | 512 ½         | 9 3/4  | -10 3/4 | 49 1/4    |  |  |
|                    |         |         | No Tr   | ade Initiated |        |         |           |  |  |
| 1994               | 388 1/4 | 394 1/2 | 340     | 342 ½         | 45 3/4 | -6 1/4  | 48 1/4    |  |  |
| 1993               | 363 3/4 | 393     | 353     | 372 1/4       | -8 1/2 | -29 1/4 | 10 3/4    |  |  |
| 1992               | 414 3/4 | 463 1/4 | 392 1/2 | 401 ½         | 13 1/4 | -48 1/2 | 22 1/4    |  |  |
|                    |         |         | No Tr   | ade Initiated |        |         |           |  |  |
|                    |         |         | No Tr   | ade Initiated |        |         |           |  |  |
|                    | i       | i       | No Tr   | ade Initiated |        |         |           |  |  |
| 1988               | 320 3/4 | 339     | 309 1/2 | 315 1/2       | 5 1/4  | -18 1/4 | 11 1/4    |  |  |
| 1987               | 284 1/2 | 293 3/4 | 267 1/2 | 282 3/4       | 1 3/4  | -9 1/4  | 17        |  |  |

|          |     |              | cents/bu |      | Þ         |                   | cents/bu | Ð            |
|----------|-----|--------------|----------|------|-----------|-------------------|----------|--------------|
| # Trades | 14  | Total P&L    | 239 1/4  | \$ 1 | 11,962.50 | Average Draw      | -15      | \$ (750.00)  |
| # Win    | 13  | Average P&L  | 17       | \$   | 850.00    | Worst Draw        | -48 2/4  | \$(2,425.00) |
| # Loss   | 1   | Average Win  | 19       | \$   | 950.00    | Average Fav       | 28 3/4   | \$ 1,437.50  |
| % Win    | 93% | Average Loss | -8 2/4   | \$   | (425.00)  | Worst Draw on Win | -48 2/4  | \$(2,425.00) |

Past performance is not necessarily indicative of future performance. All results are subjective to the limitiations of HYPOTHETICAL TESTING, and therefore traders should read the hypothetical disclaimer presented at the front of this text for further details about the limitations of this type of analysis.

Though the performance results on this strategy are impressive, nothing in the futures markets is without risk – simply take a look at the performance of this strategy in '92, when a trader would have had to sit through almost a -50 cent adverse move before a profit could have been achieved. In most years the volatility during January in CBOT is mild, but some years can be extremely volatile and hence traders should be warned.

Like any cycle/pattern, this one is subject to change. Hopefully traders will realize that nothing is for sure and cycles/patterns such as this one will eventually be "arbitraged" out of the market. However, in the mean time, based on the dynamics of the grain industry currently (see the December Reverse Barometer) this may continue to be a viable strategy for the coming year.

For traders who prefer options over futures, in-the-money Bear Call Spreads may present a viable limited risk/reward way to take advantage of a break in CBOT Wheat futures following a January rally of +10 cents or more. Traders may wish to use May options instead of March options to take advantage of this strategy as the February options expire before the end of February – a period which has seen this strategy pick up steam historically.

# January 2006

| Marc                | ch Corn S            | tatistics |         |                      | Monday 2  |
|---------------------|----------------------|-----------|---------|----------------------|-----------|
|                     | for Week             | #1        |         | New Year's Holiday   | •         |
|                     | le v                 | 40.14     | المدا   |                      |           |
|                     | 5 Year               | 10 Year   | 19 Year |                      |           |
| # Up                | 2 3                  | 3         | 7 12    |                      |           |
| # Down              |                      | 7 -21 3/4 | -34 3/4 |                      |           |
| Total Change        | 1/4<br>0             | -21 3/4   | -34 3/4 |                      | Tuesday   |
| Avg Change          | 4 3/4                | 4         | 3       | Weather Crop Summers | Tuesday   |
| Avg Up              | -3                   | -4 3/4    | -4 3/4  | Weather Crop Summary |           |
| Avg Dn<br>Avg Range | 7 3/4                | 8 1/4     | 7       |                      |           |
| # Higher Highs      | 3                    | 6         | 10      |                      |           |
| # Lower Lows        | 2                    | 6         | 14      |                      |           |
| March               | Soybeans<br>for Week |           | cs      |                      | Wednesday |
|                     | 5 Year               | 10 Year   | 19 Year |                      |           |
| # Up                | 2                    | 5         | 7       |                      |           |
| # Down              | 3                    | 5         | 12      |                      |           |
| Total Change        | -15 3/4              | -28 2/4   | -61     |                      |           |
| Avg Change          | -3 1/4               | -2 3/4    | -3 1/4  |                      | Thursday  |
| Avg Up              | 11 2/4               | 8 2/4     | 8       |                      | •         |
| Avg Dn              | -12 3/4              | -14 1/4   | -9 3/4  |                      |           |
| Avg Range           | 18 2/4               | 18 3/4    | 16 2/4  |                      |           |
| # Higher Highs      | 3                    | 5         | 9       |                      |           |
| # Lower Lows        | 3                    | 6         | 13      |                      |           |
| March C             | BOT Whe              | at Otatio | tics    |                      | Friday    |
|                     | for Week             | #1        |         |                      |           |
|                     | 5 Year               | 10 Year   | 19 Year |                      |           |
| # Up                | 3                    | 4         | 7       |                      |           |
| # Down              | 2                    | 6         | 12      |                      |           |
| Total Change        | 20 1/4               | -14 1/4   | -20 1/4 |                      |           |
| Avg Change          | 4                    | -1 2/4    | -1      |                      | Saturday  |
| Avg Up              | 11 1/4               | 9 1/4     | 8 2/4   |                      | -         |
| Avg Dn              | -6 3/4               | -8 2/4    | -6 3/4  |                      |           |
| Avg Range           | 15 3/4               | 15        | 13 1/4  |                      | Sunday    |
| # Higher Highs      | 5                    | 8         | 11      |                      | Januay    |
| # Lower Lows        | 2                    | 6         | 12      |                      |           |

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# January 2006 Fundamental Overview

#### **CBOT Corn Fundamentals**

| Crop Year        | 05/06               | 04/05              | 03/04  | 02/03  | 01/02  | 00/01  |  |  |  |
|------------------|---------------------|--------------------|--------|--------|--------|--------|--|--|--|
|                  |                     | In million bushels |        |        |        |        |  |  |  |
| Beg Stocks       |                     | 958                | 1,087  | 1,596  | 1,899  | 1,718  |  |  |  |
| Production       |                     | 11,807             | 10,114 | 9,008  | 9,507  | 9,968  |  |  |  |
| Total Supply     |                     | 12,780             | 11,211 | 10,619 | 11,416 | 11,696 |  |  |  |
| Domestic Use     |                     | 8,870              | 8,255  | 7,845  | 7,895  | 7,740  |  |  |  |
| Exports          |                     | 1,950              | 1,975  | 1,850  | 1,975  | 2,150  |  |  |  |
| Total Use        |                     | 10,820             | 10,230 | 9,695  | 9,870  | 9,890  |  |  |  |
| Ending Stocks    |                     | 1,960              | 981    | 924    | 1,546  | 1,806  |  |  |  |
| Farm Price Est   | In cents per bushel |                    |        |        |        |        |  |  |  |
| High Estimate    |                     | 210                | 245    | 255    | 215    | 205    |  |  |  |
| Low Estimate     |                     | 180                | 215    | 215    | 185    | 165    |  |  |  |
| Mar Futures High |                     | 209 ¾              | 281 ½  | 246    | 209 ¾  | 232    |  |  |  |
| Mar Futures Low  |                     | 195 1/4            | 247 ¾  | 228 ½  | 198 ½  | 206 ½  |  |  |  |

Comments: Trade tends to focus on Crop Production and Quarterly Grain Stocks reports ~ Large "On Farm" supplies tend to see heavy selling and lower prices in late January/February ~ Tax abatement selling also tends to pressure prices ~ Southern hemisphere crops are silking, watch weather for potential production problems

| December Grain Stocks |           |                |           |  |  |  |  |  |
|-----------------------|-----------|----------------|-----------|--|--|--|--|--|
| Year                  | On-Farm   | Off-Farm       | Total     |  |  |  |  |  |
|                       | lı .      | n 1,000 bushel | ls        |  |  |  |  |  |
| 2005                  |           |                |           |  |  |  |  |  |
| 2004                  | 6,144,000 | 3,304,798      | 9,448,798 |  |  |  |  |  |
| 2003                  | 5,286,000 | 2,658,779      | 7,944,779 |  |  |  |  |  |
| 2002                  | 4,800,000 | 2,833,427      | 7,633,427 |  |  |  |  |  |
| 2001                  | 5,275,000 | 2,898,257      | 8,264,257 |  |  |  |  |  |

Source: Monthly WASDE Report for January

#### **CBOT Soybean Fundamentals**

| Crop Year        | 05/06 | 04/05              | 03/04    | 02/03    | 01/02 | 00/01   |  |  |  |
|------------------|-------|--------------------|----------|----------|-------|---------|--|--|--|
|                  |       | In million bushels |          |          |       |         |  |  |  |
| Beg Stocks       |       | 112                | 178      | 208      | 248   | 290     |  |  |  |
| Production       |       | 3,141              | 2,418    | 2,730    | 2,891 | 2,770   |  |  |  |
| Total Supply     |       | 3,258              | 2,604    | 2,940    | 3,143 | 3,063   |  |  |  |
| Crushing         |       | 1,660              | 1,455    | 1,655    | 1,675 | 1,600   |  |  |  |
| Exports          |       | 1,010              | 900      | 930      | 1,010 | 975     |  |  |  |
| Total Use        |       | 2,823              | 2,479    | 2,750    | 2,858 | 2,743   |  |  |  |
| Ending Stocks    |       | 435                | 125      | 190      | 285   | 320     |  |  |  |
| Farm Price Est   |       | In                 | cents pe | r bushel |       |         |  |  |  |
| High Estimate    |       | 545                | 760      | 580      | 470   | 500     |  |  |  |
| Low Estimate     |       | 475                | 690      | 510      | 390   | 450     |  |  |  |
| Mar Futures High |       | 551                | 855      | 585      | 454 ½ | 510     |  |  |  |
| Mar Futures Low  |       | 510                | 785 ½    | 549      | 415 ¾ | 456 1/4 |  |  |  |

Comments: Trade is heavily influenced by Southern Hemisphere production, with South American Beans flowering ~ Be wary of large "On-farm" supplies, for they often foreshadow nasty February Breaks ~ Crop and Quarterly Grain Stocks report tend to see volatility ~ New Year selling tends to weigh on prices in beans as well in mid-January

|   | December Grain Stocks |           |                  |           |  |  |  |  |  |  |  |
|---|-----------------------|-----------|------------------|-----------|--|--|--|--|--|--|--|
| Γ | Year                  | On-Farm   | Off-Farm         | Total     |  |  |  |  |  |  |  |
|   |                       | II.       | In 1,000 bushels |           |  |  |  |  |  |  |  |
|   | 2005                  |           |                  |           |  |  |  |  |  |  |  |
|   | 2004                  | 1,300,000 | 1,004,880        | 2,304,880 |  |  |  |  |  |  |  |
|   | 2003                  | 820,000   | 866,381          | 1,686,381 |  |  |  |  |  |  |  |
|   | 2002                  | 1,170,000 | 944,482          | 2,114,482 |  |  |  |  |  |  |  |
| L | 2001                  | 1,240,000 | 1,035,713        | 2,275,713 |  |  |  |  |  |  |  |

Source: Monthly WASDE Report for January

#### **CBOT Wheat Fundamentals**

| Crop Year        | 05/06 | 04/05              | 03/04    | 02/03    | 01/02   | 00/01 |  |  |  |
|------------------|-------|--------------------|----------|----------|---------|-------|--|--|--|
|                  |       | In million bushels |          |          |         |       |  |  |  |
| Beg Stocks       |       | 546                | 491      | 777      | 876     | 950   |  |  |  |
| Production       |       | 2,158              | 2,337    | 1,616    | 1,958   | 2,223 |  |  |  |
| Total Supply     |       | 2,770              | 2,903    | 2,469    | 2,929   | 3,268 |  |  |  |
| Domestic Use     |       | 1,187              | 1,219    | 1,126    | 1,258   | 1,329 |  |  |  |
| Exports          |       | 1,000              | 1,125    | 925      | 1,000   | 1,125 |  |  |  |
| Total Use        |       | 2,187              | 2,344    | 2,051    | 2,258   | 2,454 |  |  |  |
| Ending Stocks    |       | 583                | 559      | 418      | 671     | 814   |  |  |  |
| Farm Price Est   |       | In                 | cents pe | r bushel |         |       |  |  |  |
| High Estimate    |       | 345                | 345      | 380      | 285     | 275   |  |  |  |
| Low Estimate     |       | 325                | 325      | 350      | 275     | 255   |  |  |  |
| Mar Futures High |       | 312                | 407      | 339      | 313 1/4 | 294 ½ |  |  |  |
| Mar Futures Low  |       | 287 ½              | 373      | 307 ½    | 283 1/4 | 268   |  |  |  |

Comments: Winter wheat is dormant, but still vulnerable to thawing and refreezing (heaving/winter kill) ~ Southern hemisphere harvest delays in Australia & Argentina can be supportive ~ Trade tends to be dominated by USDA reports mid Month ~ Large On-Farm supplies also tend to weigh on prices, adding to New Year selling pressure & February Breaks

| December | Croin | Ctooko |
|----------|-------|--------|
| December | Grain | STOCKS |

| Year | On-Farm | Off-Farm        | Total     |  |  |  |
|------|---------|-----------------|-----------|--|--|--|
|      | li li   | In 1,000 bushel |           |  |  |  |
| 2005 |         |                 |           |  |  |  |
| 2004 | 531,020 | 899,718         | 1,430,738 |  |  |  |
| 2003 | 491,925 | 1,029,159       | 1,521,084 |  |  |  |
| 2002 | 384,800 | 936,199         | 1,320,999 |  |  |  |
| 2001 | 517,890 | 1,105,485       | 1,623,375 |  |  |  |

Source: Monthly WASDE Report for January

# January 2006

| Mar            | ch Corn S | tatistics |         | Monday 9   |
|----------------|-----------|-----------|---------|--|
|                | for Week  |           |         | monday 5   |
|                |           |           |         |  |
|                | 5 Year    | 10 Year   | 19 Year |  |
| # Up           | 1         | 4         | 10      |  |
| # Down         | 4         | 6         | 9       |  |
| Total Change   | -10 1/4   | 12 1/4    | 29 1/2  |  |
| Avg Change     | -2        | 1 1/4     | 1 1/2   | Tuesday 10   |
| Avg Up         | 2         | 7 3/4     | 5 1/4   | Weather Crop Summary   |
| Avg Dn         | -3        | -3 1/4    | -2 1/2  | The same of the sa |
| Avg Range      | 7 1/2     | 9 3/4     | 8 1/4   |  |
| # Higher Highs | 2         | 5         | 12      |  |
| # Lower Lows   | 3         | 5         | 10      |  |
|                |           |           |         |  |
| March          | Soybeans  |           | cs      | Wednesday 11   |
|                | for Week  | #2        |         |  |
|                |           |           |         |  |
|                | 5 Year    | 10 Year   | 19 Year |  |
| # Up           | 1         | 4         | 10      |  |
| # Down         | 4         | 6         | 9       |  |
| Total Change   | -41       | 6 2/4     | 30      |  |
| Avg Change     | -8 1/4    | 3/4       | 1 2/4   | Thursday 12  |
| Avg Up         | 2 2/4     | 16        | 11 3/4  | Cotton Ginnings  |
| Avg Dn         | -11       | -9 3/4    | -9 3/4  | Crop Production & Annual   |
| Avg Range      | 19 2/4    | 21        | 20      | WASDE & Annual   |
| # Higher Highs | 2         | 5         | 11      | Grain Stocks   |
| # Lower Lows   | 4         | 6         | 12      | Rice Stocks  |
|                | 1         | •         | '       | Winter Wheat Seedings  |
| March C        | BOT Whe   | at Statis | tics    | Friday 13  |
|                | for Week  | #2        |         |  |
|                |           |           |         |  |
|                | 5 Year    |           | 19 Year |  |
| # Up           | 2         | 6         | 10      |  |
| # Down         | 3         | 4         | 9       | LT. C CM DO  |
| Total Change   | -24 3/4   | 1 3/4     | 6       | LT: S, SM, BO  |
| Avg Change     | -5        | 1/4       | 1/4     | Saturday 14  |
| Avg Up         | 4 1/4     | 7 2/4     | 8 3/4   |  |
| Avg Dn         | -11       | -10 3/4   | -9      |  |
| Avg Range      | 14 3/4    | 15 3/4    | 15 1/4  | Sunday 15  |
| # Higher Highs | 3         | 6         | 11      |  |

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10

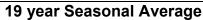
3

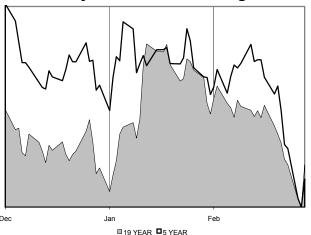
# Lower Lows

5

# January 2006 Technical Overview

#### **March Corn Futures**





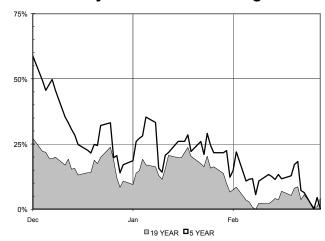
Years 1987 to 2005 settlement values used.

**COMMENTS:** January has moved in the opposite direction of December in 13 of the last 19 years ~ 6 of the last 8 December rallies have faded in January ~ 7 of the last 11 down January's have been followed by weak February's, basis March Corn futures ~ Best February's have followed extremely strong January's.

| 19 Year Monthly Performance Summary |        |                  |         |  |  |  |
|-------------------------------------|--------|------------------|---------|--|--|--|
| # Years Up                          | 9      | # Higher Highs   | 13      |  |  |  |
| # Years Dn                          | 10     | # Lower Lows     | 10      |  |  |  |
| Total Change                        | 39     | # Expanded Range | 13      |  |  |  |
| Avg Change                          | 2      | # Narrow Range   | 6       |  |  |  |
| Avg Gain                            | 11 ¾   |                  |         |  |  |  |
| Avg Loss                            | -6 ½   | 5 Yr High        | 285 ¾   |  |  |  |
| Avg Range                           | 18 1/2 | 5 Yr Low         | 202 3/4 |  |  |  |

#### **March Soybean Futures**

#### 19 year Seasonal Average



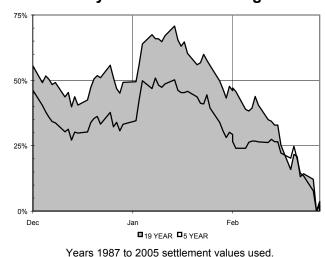
Years 1987 to 2005 settlement values used.

**COMMENTS:** Generally a down month, especially following a strong December (6 out of 6) ~ Third weakest month on record (behind July and December) ~ January weakness leads to lower monthly lows in February (10 out of 12) ~ February follows January's direction in Meal ~ January weakness is often reversed in February in Beanoil (9 out 12)

| 19 Year Monthly Performance Summary |        |                  |       |  |  |  |
|-------------------------------------|--------|------------------|-------|--|--|--|
| # Years Up                          | 7      | # Higher Highs   | 11    |  |  |  |
| # Years Dn                          | 12     | # Lower Lows     | 11    |  |  |  |
| Total Change                        | -113 ¾ | # Expanded Range | 11    |  |  |  |
| Avg Change                          | -6     | # Narrow Range   | 8     |  |  |  |
| Avg Gain                            | 21     |                  |       |  |  |  |
| Avg Loss                            | -21 ¾  | 5 Yr High        | 853 ½ |  |  |  |
| Avg Range                           | 45     | 5 Yr Low         | 419 ¾ |  |  |  |

#### **March CBOT Wheat**

#### 19 year Seasonal Average



**COMMENTS:** January tends to move in the opposite direction of December (13 out of 19 – see December Reverse Barometer) ~ Volatility tends to increase (14 out of 19 monthly range expansions) ~ Sell January strength as it is often reversed in February (10 out of 10) ~ February Break is approaching as 16 out of the last 19 years have seen February Breaks.

| 19 Year Monthly Performance Summary |        |                  |     |  |  |  |
|-------------------------------------|--------|------------------|-----|--|--|--|
| # Years Up                          | 11     | # Higher Highs   | 12  |  |  |  |
| # Years Dn                          | 8      | # Lower Lows     | 10  |  |  |  |
| Total Change                        | 61 ¾   | # Expanded Range | 13  |  |  |  |
| Avg Change                          | 3 1/4  | # Narrow Range   | 6   |  |  |  |
| Avg Gain                            | 13 ½   |                  |     |  |  |  |
| Avg Loss                            | -11    | 5 Yr High        | 409 |  |  |  |
| Avg Range                           | 28 1/2 | 5 Yr Low         | 280 |  |  |  |

# January 2006

| Mar            | ch Corn S         | tatistics |         | Monday 1                         |
|----------------|-------------------|-----------|---------|----------------------------------|
| ·····          | for Week          |           |         | Martin Luther King, Jr. Day      |
|                |                   |           |         |                                  |
|                | 5 Year            | 10 Year   | 19 Year |                                  |
| # Up           | 2                 | 5         | 9       |                                  |
| # Down         | 3                 | 5         | 10      |                                  |
| Total Change   | 8                 | 28 1/2    | 16 1/4  |                                  |
| Avg Change     | 1 1/2             | 2 3/4     | 3/4     | Tuesday 1                        |
| Avg Up         | 12 1/4            | 10 3/4    | 8 1/2   | 1                                |
| Avg Dn         | -5 1/2            | -5        | -6      |                                  |
| Avg Range      | 7 1/2             | 10 3/4    | 9 3/4   |                                  |
| # Higher Highs | 2                 | 6         | 12      |                                  |
| # Lower Lows   | 3                 | 5         | 8       |                                  |
| March          | Souboans          | Statisti  | 20      | Wednesday                        |
| iviaiCII       | Soybeans for Week |           | Jo      | Wednesday 1 Weather Crop Summary |
|                | IOI WEEK          | #3        |         | Weather Crop Summary             |
|                | 5 Year            | 10 Year   | 19 Year |                                  |
| # Up           | 2                 | 5         | 9       |                                  |
| # Down         | 3                 | 5         | 10      |                                  |
| Total Change   | 26 2/4            | 34        | -34     |                                  |
| Avg Change     | 5 1/4             | 3 2/4     | -1 3/4  | Thursday 1                       |
| Avg Up         | 28                | 17 2/4    | 14      |                                  |
| Avg Dn         | -9 3/4            | -10 3/4   | -16     |                                  |
| Avg Range      | 16 1/4            | 20 2/4    | 22 1/4  |                                  |
| # Higher Highs | 2                 | 6         | 11      |                                  |
| # Lower Lows   | 3                 | 6         | 11      |                                  |
| NA lo - C      | SDOT WILL         | -1.01-1:- | 1       |                                  |
| warch C        | CBOT Whe          |           | ucs     | Friday 2                         |
|                | for Week          | #3        |         | Livestock Slaughter              |
|                |                   |           |         | Cattle on Feed                   |
|                | 5 Year            | 10 Year   | 19 Year |                                  |
| # Up           | 3                 | 4         | 10      |                                  |
| # Down         | 2                 | 6         | 9       |                                  |
| Total Change   | - 2/4             | -20       | -12 1/4 |                                  |
| Avg Change     | -0                | -2        | - 3/4   | Saturday 2                       |
| Avg Up         | 5                 | 7 1/4     | 6 3/4   |                                  |
| Avg Dn         | -8                | -8        | -8 3/4  |                                  |
| Avg Range      | 11 3/4            | 14 2/4    | 14 1/4  | Sunday 2                         |
| # Higher Highs | 2                 | 3         | 7       |                                  |
| # Lower Lows   | 2                 | 6         | 11      |                                  |

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# Seasonal Spread Highlight for January ...

Looming supplies from harvest and a clogging of the transportation system tends to cause supplies of Wheat to back-up in the interior, softening prices. Add in the increased pressure on marketings in the New Year to pay taxes and equipment leases, it is easy to see why the market favors "Bear Spreads."

- Long July 2006 CBOT Wheat, Short March 2006 CBOT Wheat
- Enter on roughly the 6<sup>th</sup> trading day of January, Exit on roughly the 9<sup>th</sup> trading day of February

**Hypothetical Performance Record** 

| hypothetical Ferformance Record |         |           |         |        |         |        |         |        |  |
|---------------------------------|---------|-----------|---------|--------|---------|--------|---------|--------|--|
| Entry                           | Spread  | Exit      | Spread  |        | Best    | Best   | Worst   | Worst  |  |
| Date                            | Entry   | Date      | Exit    | P&L    | Price   | P&L    | Price   | P&L    |  |
| 1/14/1991                       | 15 3/4  | 2/12/1991 | 20      | 4 1/4  | 20      | 4 1/4  | 15 3/4  | 0      |  |
| 1/9/1992                        | -55 1/2 | 2/13/1992 | -26 1/4 | 29 1/4 | -26 1/4 | 29 1/4 | -55 1/2 | 0      |  |
| 1/8/1993                        | -48 1/2 | 2/11/1993 | -44     | 4 1/2  | -41 3/4 | 6 3/4  | -56     | -7 1/2 |  |
| 1/10/1994                       | -44 1/2 | 2/11/1994 | -26 3/4 | 17 3/4 | -23     | 21 1/2 | -44 1/2 | 0      |  |
| 1/10/1995                       | -44 3/4 | 2/13/1995 | -33 1/2 | 11 1/4 | -27 1/4 | 17 1/2 | -44 3/4 | 0      |  |
| 1/9/1996                        | -63 3/4 | 2/12/1996 | -57     | 6 3/4  | -57     | 6 3/4  | -77 3/4 | -14    |  |
| 1/8/1997                        | -45 1/2 | 2/12/1997 | -15 1/4 | 30 1/4 | -13     | 32 1/2 | -45 1/2 | 0      |  |
| 1/9/1998                        | 15 1/4  | 2/12/1998 | 19 1/4  | 4      | 19 1/4  | 4      | 14 1/2  | - 3/4  |  |
| 1/11/1999                       | 20 1/2  | 2/11/1999 | 20 1/2  | 0      | 21      | 1/2    | 19 1/2  | -1     |  |
| 1/10/2000                       | 21 1/4  | 2/11/2000 | 22      | 3/4    | 22 1/2  | 1 1/4  | 20 3/4  | - 1/2  |  |
| 1/9/2001                        | 21 1/2  | 2/13/2001 | 23 1/4  | 1 3/4  | 23 1/2  | 2      | 20 3/4  | - 3/4  |  |
| 1/9/2002                        | -8 1/4  | 2/13/2002 | 9 3/4   | 18     | 10 1/4  | 18 1/2 | -8 1/4  | 0      |  |
| 1/9/2003                        | -10     | 2/13/2003 | -7 1/2  | 2 1/2  | - 1/2   | 9 1/2  | -10     | 0      |  |
| 1/9/2004                        | -15 1/4 | 2/12/2004 | -12 1/2 | 2 3/4  | -9 3/4  | 5 1/2  | -17     | -1 3/4 |  |

|          |       |           | in cents | in \$'s    |                | in cents | in \$'s    |
|----------|-------|-----------|----------|------------|----------------|----------|------------|
| # Trades | 15    | Total P&L | 134 3/4  | \$6,737.50 | Worst Loss     | 0        | \$ -       |
| # Win    | 14    | Avg P&L   | 9        | \$ 449.17  | Worst Draw     | -14      | \$(700.00) |
| # loss   | 1     | Avg Win   | 9 3/4    | \$ 481.25  | Avg Draw       | -1 3/4   | \$ (87.50) |
| % Win    | 93.3% | Avg Loss  | 0        | \$ 0.00-   | Worst Draw Win | -14      | \$(700.00) |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL, OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

# January 2006

| Monday 23    |  |         | atistics    | Corn St  | Marci          |
|--------------|--|---------|-------------|----------|----------------|
|              | Cold Storage                           |         | #4          | or Week  | 1              |
|              |  | 1       | 1           | ı        |                |
|              |  | 19 Year | 10 Year     | 5 Year   |                |
|              |  | 10      | 4           | 2        | # Up           |
|              |  | 9       | 6           | 3        | # Down         |
|              |  | -4      | -6 3/4      | -3       | Total Change   |
| Tuesday 24   |  | - 1/4   | - 3/4       | - 1/2    | Avg Change     |
|              | Weather Crop Summary                   | 2 1/2   | 2 1/4       | 3 3/4    | Avg Up         |
|              |  | -3      | -2 1/2      | -3 1/2   | Avg Dn         |
|              |  | 5 3/4   | 6 1/4       | 5 1/2    | Avg Range      |
|              |  | 8       | 4           | 2        | # Higher Highs |
|              |  | 7       | 4           | 3        | # Lower Lows   |
| Wednesday 25 |  | :s      | Statistic   | oybeans  | March S        |
| Wednesday 20 | Cotton Ginnings                        |         |             | or Week  |                |
|              |  |         |             |          |                |
|              |  | 19 Year | 10 Year     | 5 Year   |                |
|              |  | 8       | 3           | 1        | # Up           |
|              |  | 11      | 7           | 4        | # Down         |
|              |  | -36     | -22 1/4     | -18 3/4  | Total Change   |
| Thursday 26  |  | -2      | -2 1/4      | -3 3/4   | Avg Change     |
| _            |  | 5       | 9 1/4       | 3 2/4    | Avg Up         |
|              |  | -6 3/4  | -7 1/4      | -5 2/4   | Avg Dn         |
|              |  | 17      | 18 1/4      | 18 2/4   | Avg Range      |
|              |  | 9       | 5           | 3        | # Higher Highs |
|              |  | 9       | 4           | 2        | # Lower Lows   |
| Eriday 27    |  | ice     | at Statict  | OT Whas  | March CE       |
| Friday 27    | Dairy Products Prices                  | 103     |             | or Week  |                |
|              | Dairy Products Prices Cattle Inventory |         | π <b>-1</b> | DI WYGGR | •              |
|              |  | 19 Year | 10 Year     | 5 Year   |                |
|              |  | 6       | 2           | 1        | # Up           |
|              |  | 12      | 7           | 4        | # Down         |
|              |  | -39     | -33 3/4     | -37 2/4  | Total Change   |
| Saturday 28  |  | -2      | -3 2/4      | -7 2/4   | Avg Change     |
| •            |  | 9 1/4   | 10 3/4      | 2        | Avg Up         |
|              |  | -8      | -8          | -10      | Avg Dn         |
| Sunday 29    |  | 13 3/4  | 13 2/4      | 12 3/4   | Avg Range      |
| Juliuay 23   |  | 7       | 3           | 1        | # Higher Highs |
|              |  | 12      | 8           | 5        | # Lower Lows   |

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# Fade January Rallies In Wheat

March CBOT Wheat has declined in 16 of the last 19 years during February, the only grain that truly lives up to the reputation of the fabled "February Break." January strength which has occurred in 10 of the last 19 years has been reversed in February on all occasions. Of course, at some point in the future (maybe in 2006) this cycle/pattern will stop working, but perhaps it won't. After all, the dynamic of tax abatement, coupled with winter transportation problems eating into export business is a powerfully logic reason for this to continue – but remember markets are not always logical.

The following table shows the performance of the March CBOT Wheat futures following a rally in January.

|          | Entry<br>Date | High<br>Price | Low<br>Price | Exit<br>Price | Closed<br>P&L | Draw<br>down | Favorable<br>Move |  |  |
|----------|---------------|---------------|--------------|---------------|---------------|--------------|-------------------|--|--|
| No Trade |               |               |              |               |               |              |                   |  |  |
| 2004     | 389           | 395           | 364          | 380 3/4       | 8 1/4         | -6           | 25                |  |  |
|          |               |               | N            | lo Trade      |               |              |                   |  |  |
|          |               |               | N            | lo Trade      |               |              |                   |  |  |
|          |               |               |              | lo Trade      |               |              | ,                 |  |  |
| 2000     | 256 1/4       | 273 1/2       | 244          | 247           | 9 1/4         | -17 1/4      | 12 1/4            |  |  |
|          |               | •             |              | lo Trade      |               |              | ,                 |  |  |
| 1998     | 337 1/4       | 347           | 316          | 327 1/2       | 9 3/4         | -9 3/4       | 21 1/4            |  |  |
|          |               | 1             |              | lo Trade      |               |              |                   |  |  |
| 1996     | 519 1/2       | 533           | 495          | 512 1/2       | 7             | -13 1/2      | 24 1/2            |  |  |
|          | İ             | Ī             | , N          | lo Trade      | 1 1           |              | ,                 |  |  |
|          |               |               |              |               |               |              |                   |  |  |
| 1993     | 380           | 380 1/2       | 356 1/4      | 372 1/4       | 7 3/4         | - 1/2        | 23 3/4            |  |  |
| 1992     | 440 1/4       | 463 1/4       | 401          | 401 1/2       | 38 3/4        | -23          | 39 1/4            |  |  |
|          |               |               |              | lo Trade      |               |              |                   |  |  |
|          |               |               |              | lo Trade      |               |              |                   |  |  |
|          | 1             | 1             | i            | lo Trade      | 1             |              | ļ                 |  |  |
| 1988     | 326           | 339           | 309 1/2      |               | 10 1/2        | -13          | 16 1/2            |  |  |
| 1987     | 288 1/4       | 290 1/4       | 272          | 282 3/4       | 5 1/2         | -2           | 16 1/4            |  |  |
|          |               |               | _            |               |               |              |                   |  |  |

|          |      |              | cents/bu | \$             |                   | cents/bu | \$           |
|----------|------|--------------|----------|----------------|-------------------|----------|--------------|
| # Trades | 10   | Total P&L    | 104 1/4  | \$<br>5,212.50 | Average Draw      | -8 2/4   | \$ (425.00)  |
| # Win    | 10   | Average P&L  | 10 2/4   | \$<br>525.00   | Worst Draw        | -23      | \$(1,150.00) |
| # Loss   | 0    | Average Win  | 10 2/4   | \$<br>525.00   | Average Fav       | 21 2/4   | \$ 1,075.00  |
| % Win    | 100% | Average Loss | n/a      | n/a            | Worst Draw on Win | -23      | \$(1,150.00) |

Past performance is not necessarily indicative of future performance. All results are subjective to the limitiations of HYPOTHETICAL TESTING, and therefore traders should read the hypothetical disclaimer presented at the front of this text for further details about the limitations of this type of analysis.

Though the performance results on this strategy are impressive, nothing in the futures markets is without risk – remember that cycles/patterns such as this one are ever changing and the marketplace is quite efficient at arbitraging out opportunities that look too good to be true.

Futures traders, who should always be concerned with risk, should use a -17 ½ cent stop loss as only 1992 saw a draw down (or unrealized adverse price movement) greater than this amount.

Options traders may wish to consider using this study as a backdrop for establishing May Bear Call Spreads using at-the-money calls and two strikes further out, if the risk to rewards of this position look favorable to the trader. Remember, the March options expire in mid February and hence do not cover the entire time period of the study in question.

# January/February 2006

| Down   2   | Mar            | March Corn Statistics for Week #5 |         |          | Monday 30                           |
|--|----------------|-----------------------------------|---------|----------|-------------------------------------|
| Up   |                | 5 Year                            | 10 Year | 19 Year  |                                     |
| Down   2   | # Up           |                                   |         |          |                                     |
| Staturday   Stat | # Down         |                                   |         |          |                                     |
| Vig Change   3/4   1/4   -1/2   Vig Up   13/4   33/4   21/2   Vig Up   -1   -2   -2 1/4   Vig Up   -1   -2   -2 1/4   Vig Range   6   7 1/2   6 1/4   Higher Highs   2   6   10   Lower Lows   4   6   11      March Soybeans Statistics for Week #5   | Total Change   | 3 1/4                             |         |          |                                     |
| Vig Up   | Avg Change     | 3/4                               | 1/4     | - 1/2    | Tuesday 31                          |
| March Soybeans Statistics   Friday 3   Agricultural Prices   Capacity of Refrigerated Warehouses   | Avg Up         | 1 3/4                             | 3 3/4   | 2 1/2    |                                     |
| March Soybeans Statistics   Syear   10 Year   19 Year   10 Up   5 114   7   7   14   17   14   14   14   | Avg Dn         | -1                                | -2      | -2 1/4   |                                     |
| Higher Highs   | Avg Range      | 6                                 | 7 1/2   | 6 1/4    | Capacity of Refrigerated Warehouses |
| March Soybeans Statistics  | # Higher Highs | 2                                 | 6       | 10       |                                     |
| S Year   10 Year   19 Year   19 Year   19 Year   10 Year   19 Year   10 Year   19 Year   10 Ye | # Lower Lows   | 4                                 | 6       | 11       |                                     |
| Up   | March          |                                   |         | cs       | Wednesday 1                         |
| Down otal Change   |                | 5 Year                            | 10 Year | 19 Year  |                                     |
| State  | # Up           | 2                                 | 4       | 6        |                                     |
| Vig Change   -6 2/4   -6   -5 2/4   vig Up   5 1/4   7   7 3/4   vig Dn   -14 1/4   -14 3/4   -12 2/4   vig Range   16   17 1/4   17   Higher Highs   1   2   6  | # Down         | 3                                 | 6       | 12       |                                     |
| vg Up     5 1/4     7     7 3/4       vg Dn     -14 1/4     -14 3/4     -12 2/4       vg Range     16     17 1/4     17       Higher Highs     1     2     6       Lower Lows     4     7     14       **March CBOT Wheat Statistics for Week #5     Vear   10 Year   19 Year  | Total Change   | -32                               | -61     | -102 2/4 |                                     |
| Vig Dn   | Avg Change     |                                   |         |          | Thursday 2                          |
| This is a second with the se | Avg Up         |                                   |         |          |                                     |
| Higher Highs   1   2   6   | Avg Dn         |                                   |         | -12 2/4  |                                     |
| March CBOT Wheat Statistics for Week #5   Friday 3   | Avg Range      | 16                                |         |          |                                     |
| March CBOT Wheat Statistics for Week #5    S Year  | # Higher Highs |                                   |         |          |                                     |
| S Year   10 Year   19 Year   10 Down   3   5   9   9   9   7 1/4   10 Down   9   9   9   9   7 1/4   10 Down   9   9   9   9   9   9   9   9   9   | # Lower Lows   | 4                                 | 7       | 14       |                                     |
| Up     2     5     10       Down     3     5     9       otal Change     2 3/4     11 3/4     16 2/4       vg Change     2/4     1 1/4     3/4       vg Up     9     9     7 1/4       vg Dn     -5     -6 3/4     -6 1/4       vg Range     11 3/4     13 1/4     12 3/4       Higher Highs     1     4     9    Saturday 4  Sunday 5   | March C        |                                   |         | tics     | Friday 3                            |
| Up     2     5     10       Down     3     5     9       otal Change     2 3/4     11 3/4     16 2/4       vg Change     2/4     1 1/4     3/4       vg Up     9     9     7 1/4       vg Dn     -5     -6 3/4     -6 1/4       vg Range     11 3/4     13 1/4     12 3/4       Higher Highs     1     4     9    Saturday 4  Sunday 5   |                | E Voor                            | 10 Voor | 10 Voor  |                                     |
| Down otal Change otal Change vg Change vg Up       2 3/4   | # I In         |                                   |         |          |                                     |
| otal Change       2 3/4       11 3/4       16 2/4         vg Change       2/4       1 1/4       3/4         vg Up       9       9       7 1/4         vg Dn       -5       -6 3/4       -6 1/4         vg Range       11 3/4       13 1/4       12 3/4         Higher Highs       1       4       9     Saturday 4  Sunday 5   | •              |                                   |         |          |                                     |
| vg Change       2/4       1 1/4       3/4         vg Up       9       9       7 1/4         vg Dn       -5       -6 3/4       -6 1/4         vg Range       11 3/4       13 1/4       12 3/4         Higher Highs       1       4       9     Saturday 4  Sunday 5   |                |                                   |         |          |                                     |
| vg Up     9     7 1/4       vg Dn     -5     -6 3/4     -6 1/4       vg Range     11 3/4     13 1/4     12 3/4       Higher Highs     1     4     9         Sunday 5   | _              |                                   |         | l l      | Saturday A                          |
| vg Dn  | -              |                                   |         |          | Saturday 4                          |
| vg Range 11 3/4 13 1/4 12 3/4<br>Higher Highs 1 4 9 Sunday 5   | • .            |                                   |         |          |                                     |
| Higher Highs 1 4 9   | •              |                                   |         |          | Cundou F                            |
|  |                |                                   |         |          | Sunday 5                            |
| Lower Lows 4 6 11  | # Lower Lows   | -                                 |         |          |                                     |

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### February 2006 Fundamental Overview

#### **CBOT Corn Fundamentals**

| Crop Year        | 05/06 | 04/05  | 03/04     | 02/03    | 01/02   | 00/01  |
|------------------|-------|--------|-----------|----------|---------|--------|
|                  |       | In     | million I | oushels  |         |        |
| Beg Stocks       |       | 958    | 1,087     | 1,596    | 1,899   | 1,718  |
| Production       |       | 11,807 | 10,114    | 9,008    | 9,507   | 9,968  |
| Total Supply     |       | 12,780 | 11,211    | 10,619   | 11,416  | 11,696 |
| Domestic Use     |       | 8,870  | 5,800     | 7,865    | 7,895   | 7,755  |
| Exports          |       | 1,900  | 2,510     | 1,825    | 1,975   | 2,050  |
| Total Use        |       | 10,770 | 10,310    | 9,690    | 9,870   | 9,805  |
| Ending Stocks    |       | 2,010  | 901       | 929      | 1,541   | 1,891  |
| Farm Price Est   |       | ln     | cents pe  | r bushel |         |        |
| High Estimate    |       | 205    | 255       | 250      | 215     | 190    |
| Low Estimate     |       | 185    | 235       | 220      | 185     | 170    |
| May Futures High |       | 225    | 304 ¾     | 245 ¾    | 216 ½   | 223 ½  |
| May Futures Low  |       | 202    | 274       | 232      | 205 1/4 | 202 ½  |

Comments: Trade tends to be dominated by tax related selling & the fabled "February Break" ~ Producer selling tends to step up as taxes, lease, and equipment payments are due at the beginning of March ~ Southern hemisphere crop is silking to filling during February... basically out of risk which tends to add to pressure on prices ~ In the last 19 years the USDA has over estimated domestic use 11 times, and under estimated ending stocks 11 times ~ Towards the end of the month, trade talk begins to turn towards prospective plantings and crop mixes

Source: Monthly WASDE Report for February

#### **CBOT Soybean Fundamentals**

| Crop Year        | 05/06 | 04/05 | 03/04     | 02/03    | 01/02 | 00/01   |
|------------------|-------|-------|-----------|----------|-------|---------|
|                  |       | In    | million I | bushels  |       |         |
| Beg Stocks       |       | 112   | 178       | 208      | 248   | 290     |
| Production       |       | 3,141 | 2,418     | 2,730    | 2,891 | 2,770   |
| Total Supply     |       | 3,258 | 2,604     | 2,940    | 3,143 | 3,063   |
| Crushing         |       | 1,655 | 1,465     | 1,655    | 1,680 | 1,590   |
| Exports          |       | 1,010 | 890       | 940      | 1,020 | 960     |
| Total Use        |       | 2,818 | 2,479     | 2,775    | 2,873 | 2,718   |
| Ending Stocks    |       | 440   | 125       | 165      | 270   | 345     |
| Farm Price Est   |       | In    | cents pe  | r bushel |       |         |
| High Estimate    |       | 540   | 755       | 570      | 460   | 480     |
| Low Estimate     |       | 480   | 715       | 510      | 400   | 450     |
| May Futures High |       | 624   | 941       | 583 ¾    | 449 ¾ | 477 ½   |
| May Futures Low  |       | 501   | 793       | 552 ½    | 429 ½ | 444 1/4 |

Comments: Brazilian soybeans are maturing and filling ~ Argentina's soybean crop is podding, and sensitive to hot/dry weather during this stage of development ~ Southern hemisphere production is extremely important, as Brazil and Argentina have accounted for roughly a 1/3<sup>rd</sup> of the world's production in recent years ~ Tax related selling especially in years with large on-farm stocks - has tended to weigh on prices ~ The USDA has under estimated World production in 15 of the last 19 years in February ~ But, the USDA has also tended to under estimate US crushings and Ending Stocks

Source: Monthly WASDE Report for February

#### **CBOT Wheat Fundamentals**

| Crop Year        | 05/06 | 04/05              | 03/04    | 02/03    | 01/02 | 00/01 |  |  |  |
|------------------|-------|--------------------|----------|----------|-------|-------|--|--|--|
|                  |       | In million bushels |          |          |       |       |  |  |  |
| Beg Stocks       |       | 546                | 491      | 777      | 876   | 950   |  |  |  |
| Production       |       | 2,158              | 2,337    | 1,616    | 1,958 | 2,223 |  |  |  |
| Total Supply     |       | 2,770              | 2,903    | 2,469    | 2,929 | 3,268 |  |  |  |
| Domestic Use     |       | 1,187              | 1,209    | 1,124    | 1,258 | 1,329 |  |  |  |
| Exports          |       | 1,025              | 1,150    | 900      | 1,000 | 1,100 |  |  |  |
| Total Use        |       | 2,212              | 2,359    | 2,024    | 2,258 | 2,429 |  |  |  |
| Ending Stocks    |       | 558                | 544      | 445      | 671   | 839   |  |  |  |
| Farm Price Est   |       | In                 | cents pe | r bushel |       |       |  |  |  |
| High Estimate    |       | 345                | 340      | 365      | 285   | 270   |  |  |  |
| Low Estimate     |       | 330                | 330      | 355      | 275   | 260   |  |  |  |
| May Futures High |       | 346 ½              | 404      | 336 ½    | 291 ½ | 284 ¾ |  |  |  |
| May Futures Low  |       | 295                | 371      | 309      | 275   | 268   |  |  |  |

Source: Monthly WASDE Report for February

**Comments:** Because the winter wheat crop is still at risk and its production cycle, Wheat tends to suffer the least from a New Year break (the fabled "February Break") ~ Winter kill and heaving concerns tend to diminish during the harsh weather of February ~ However, early planting in southern Europe can occur which usually pressures prices slightly ~ Most southern hemisphere winter wheat crops are heading, and as such are extremely susceptible to a lack of precipitation and extreme weather ~ Watch weather in Argentina and India for possible droughts or extreme weather

# February 2006

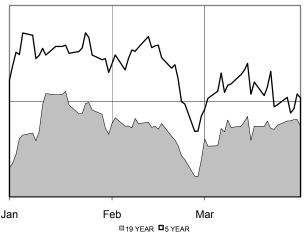
| Marc           | ch Corn St<br>for Week |           |         | Monday 6             |
|----------------|------------------------|-----------|---------|----------------------|
|                |                        |           |         |                      |
|                | 5 Year                 | 10 Year   | 19 Year |                      |
| # Up           | 3                      | 6         | 11      |                      |
| # Down         | 2                      | 4         | 8       |                      |
| Total Change   | 0                      | 0         | 5 1/4   |                      |
| Avg Change     | 0                      | 0         | 1/4     | Tuesday 7            |
| Avg Up         | 1 1/4                  | 1 3/4     | 2 3/4   | Weather Crop Summary |
| Avg Dn         | -1 3/4                 | -2 1/2    | -3      |                      |
| Avg Range      | 6                      | 6 3/4     | 6 1/2   |                      |
| # Higher Highs | 4                      | 6         | 11      |                      |
| # Lower Lows   | 1                      | 4         | 10      |                      |
| March          | Soybeans               |           | cs      | Wednesday 8          |
|                | for Week               | #6        |         |                      |
|                | 5 Year                 | 10 Year   | 19 Year |                      |
| # Up           | 4                      | 6         | 10      |                      |
| # Down         | 1                      | 4         | 9       |                      |
| Total Change   | 60                     | 60 2/4    | 35      |                      |
| Avg Change     | 12                     | 6         | 1 3/4   | Thursday 9           |
| Avg Up         | 18                     | 15 2/4    | 12 1/4  | Crop Production      |
| Avg Dn         | -12 1/4                | -8        | -9 2/4  | WASDE                |
| Avg Range      | 26                     | 21 3/4    | 19      | Cotton Ginnings      |
| # Higher Highs | 5                      | 6         | 8       |                      |
| # Lower Lows   | 2                      | 5         | 11      |                      |
| March C        | BOT Whe                | at Static | tice    | Friday 10            |
| March          | for Week               |           | 1103    | Friday 10            |
|                | ,                      | ı         |         |                      |
|                | 5 Year                 |           | 19 Year |                      |
| # Up           | 1                      | 2         | 7       |                      |
| # Down         | 4                      | 8         | 12      |                      |
| Total Change   | -21 3/4                | -35 2/4   | -31 1/4 | 0.4 .1. 44           |
| Avg Change     | -4 1/4                 | -3 2/4    | -1 3/4  | Saturday 11          |
| Avg Up         | 3 1/4                  | 8         | 7 1/4   |                      |
| Avg Dn         | -6 1/4                 | -6 2/4    | -6 3/4  |                      |
| Avg Range      | 9 3/4                  | 11 3/4    | 12 1/4  | Sunday 12            |
| # Higher Highs | 1                      | 2         | 7       |                      |
| # Lower Lows   | 3                      | 7         | 11      |                      |

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# February 2006 Technical Overview

#### **May Corn Futures**

#### 19 year Seasonal Average



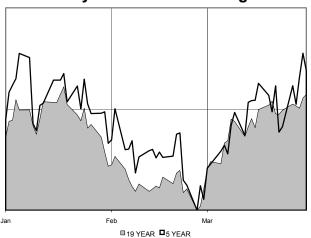
Years 1987 to 2005 settlement values used.

**COMMENTS:** January strength tends to followed through in February ~ mildly up or weak January's tend to see February Breaks ~ January lows following strength have only been penetrated to the downside in February once ~ Expect a March rally and higher highs following February strength (6 of 9) ~ March is the 3<sup>rd</sup> strongest month on record for Corn prices.

| 19 Year             | 19 Year Monthly Performance Summary |                  |       |  |  |  |  |  |
|---------------------|-------------------------------------|------------------|-------|--|--|--|--|--|
| # Years Up          | 9                                   | # Higher Highs   | 8     |  |  |  |  |  |
| # Years Dn          | 10                                  | # Lower Lows     | 8     |  |  |  |  |  |
| <b>Total Change</b> | 58 ¾                                | # Expanded Range | 7     |  |  |  |  |  |
| Avg Change          | 3                                   | # Narrow Range   | 12    |  |  |  |  |  |
| Avg Gain            | 12 ½                                |                  |       |  |  |  |  |  |
| Avg Loss            | -5 ½                                | 5 Yr High        | 304 ¾ |  |  |  |  |  |
| Ava Range           | 15 1/4                              | 5 Yr Low         | 202   |  |  |  |  |  |

#### May Soybean Futures

#### 19 year Seasonal Average



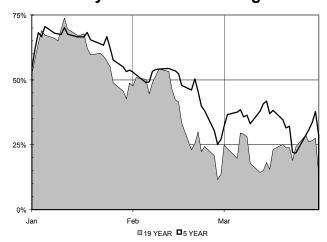
Years 1987 to 2005 settlement values used.

**COMMENTS:** Least volatile month on record with an average range of only 33 % cents ~ February Breaks are often reversed in March (6 of 10) in Beans and especially Meal (7 of 10) ~ February strength tends to be continued in March (6 out of 9, with 7 out of 9 higher highs in March) ~ Meal tends to be the strongest complex member in March especially following a strong February.

| 19 Year Monthly Performance Summary |         |                  |       |  |  |  |  |
|-------------------------------------|---------|------------------|-------|--|--|--|--|
| # Years Up                          | 11      | # Higher Highs   | 7     |  |  |  |  |
| # Years Dn                          | 8       | # Lower Lows     | 11    |  |  |  |  |
| Total Change                        | 243 1/4 | # Expanded Range | 8     |  |  |  |  |
| Avg Change                          | 12 ¾    | # Narrow Range   | 11    |  |  |  |  |
| Avg Gain                            | 33 1/4  |                  |       |  |  |  |  |
| Avg Loss                            | -15 1/4 | 5 Yr High        | 941   |  |  |  |  |
| Avg Range                           | 44 1/4  | 5 Yr Low         | 429 ½ |  |  |  |  |

#### **May CBOT Wheat**

#### 19 year Seasonal Average



Years 1987 to 2005 settlement values used.

**COMMENTS:** Worst batting average of any month with weakness in 16 of the last 19 years ~ Expect lower monthly lows following January weakness (7 out of 8) ~ Beware of higher highs in February as 5 of 7 have seen monthly declines ~ Though rare, strong February's usually lead to strong March's (2 out of 3 in CBOT, 5 out of 5 in MW) ~ CBOT Wheat is the weakest Wheat in February.

| 19 Year Monthly Performance Summary |                                |                  |     |  |  |  |  |
|-------------------------------------|--------------------------------|------------------|-----|--|--|--|--|
| # Years Up                          | 4                              | # Higher Highs   | 9   |  |  |  |  |
| # Years Dn                          | 15                             | # Lower Lows     | 10  |  |  |  |  |
| Total Change                        | -53                            | # Expanded Range | 6   |  |  |  |  |
| Avg Change                          | -2 <sup>3</sup> / <sub>4</sub> | # Narrow Range   | 13  |  |  |  |  |
| Avg Gain                            | 24 ½                           |                  |     |  |  |  |  |
| Avg Loss                            | -10                            | 5 Yr High        | 404 |  |  |  |  |
| Avg Range                           | 26 ¾                           | 5 Yr Low         | 268 |  |  |  |  |

# February 2006

| Monday 13    |                      |         | tatistics  | Corn St            | March          |
|--------------|----------------------|---------|------------|--------------------|----------------|
| •            |                      |         | #7         | or Week            | f              |
|              |                      |         |            |                    |                |
|              |                      | 19 Year | 10 Year    | 5 Year             |                |
|              |                      | 10      | 7          | 4                  | # Up           |
|              |                      | 9       | 3          | 1                  | # Down         |
|              |                      | -5 1/2  | 15 3/4     | 1/4                | Total Change   |
| Tuesday 14   |                      | - 1/4   | 1 1/2      | 0                  | Avg Change     |
|              | Valentine's Day      | 3 1/2   | 4 1/4      | 2 1/4              | Avg Up         |
|              | Weather Crop Summary | -4 1/2  | -4 1/2     | -8 1/2             | Avg Dn         |
| •            |                      | 7 1/4   | 7 1/4      | 6                  | Avg Range      |
|              |                      | 9       | 4          | 2                  | # Higher Highs |
|              |                      | 6       | 2          | 1                  | # Lower Lows   |
|              |                      |         | 0          |                    |                |
| Wednesday 15 | Crop Values          | S       |            | oybeans<br>or Week | March S        |
|              | Crop Values          |         | #1         | OI WEEK            | '              |
|              |                      | 19 Year | 10 Year    | 5 Year             |                |
|              |                      | 11      | 6          | 3                  | # Up           |
|              |                      | 8       | 4          | 2                  | # Down         |
|              |                      | 52 3/4  | 32 1/4     | 18 2/4             | Total Change   |
| Thursday 16  |                      | 2 3/4   | 3 1/4      | 3 3/4              | Avg Change     |
| Thursday 10  |                      | 10 2/4  | 12 1/4     | 10 2/4             | Avg Up         |
|              |                      | -8      | -10 2/4    | -6 3/4             | Avg Dn         |
|              |                      | 17 3/4  | 20         | 17 1/4             | _              |
|              |                      | 17 3/4  |            |                    | Avg Range      |
|              |                      |         | 7          | 3                  | # Higher Highs |
|              |                      | 8       | 3          | 1                  | # Lower Lows   |
| Friday 17    |                      | ics     | at Statist | OT Whea            | March CB       |
| Triday II    |                      |         |            | or Week            |                |
|              |                      |         |            |                    |                |
|              |                      | 19 Year | 10 Year    | 5 Year             |                |
|              |                      | 7       | 5          | 3                  | # Up           |
|              |                      | 12      | 5          | 2                  | # Down         |
|              |                      | -63 2/4 | -2         | 5 3/4              | Total Change   |
| Saturday 18  |                      | -3 1/4  | - 1/4      | 1 1/4              | Avg Change     |
| -            |                      | 5       | 5 2/4      | 4 2/4              | Avg Up         |
|              |                      | -8 1/4  | -5 3/4     | -4                 | Avg Dn         |
| Sunday 19    |                      | 13 3/4  | 12 2/4     | 10 1/4             | Avg Range      |
|              |                      | 7       | 4          | 3                  | # Higher Highs |
|              |                      | 10      | 4          | 1                  | # Lower Lows   |

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# Seasonal Spread Highlight for February ...

The "February Break" which is associated with increased marketings to pay for taxes, planting, and equipment leases tends to pressure the nearby contracts more than the distant months, thus favoring "Bear Spreads", especially in Wheat.

- Long July 2006 CBOT Wheat, Short May 2006 CBOT Wheat
- Enter on roughly the 1<sup>st</sup> trading day of February, Exit on roughly the 6<sup>th</sup> trading day of April

#### **Hypothetical Performance Record**

| Entry    | Spread  | Exit      | Spread  |       | Best    | Best   | Worst   | Worst  |
|----------|---------|-----------|---------|-------|---------|--------|---------|--------|
| Date     | Entry   | Date      | Exit    | P&L   | Price   | P&L    | Price   | P&L    |
| 2/1/1991 | 10      | 4/8/1991  | 10      | 0     | 10 3/4  | 3/4    | 8 1/2   | -1 1/2 |
| 2/3/1992 | -34 1/2 | 4/8/1992  | -10 1/2 | 24    | -8 1/4  | 26 1/4 | -34 1/2 | 0      |
| 2/1/1993 | -21 1/4 | 4/12/1993 | -36 1/4 | -15   | -17 1/4 | 4      | -44 1/4 | -23    |
| 2/1/1994 | -11     | 4/11/1994 | -5 1/2  | 5 1/2 | -2      | 9      | -17 1/4 | -6 1/4 |
| 2/1/1995 | -21     | 4/10/1995 | 1       | 22    | 1       | 22     | -25 1/4 | -4 1/4 |
| 2/1/1996 | -35 3/4 | 4/9/1996  | -29 3/4 | 6     | -25 1/2 | 10 1/4 | -42 1/2 | -6 3/4 |
| 2/3/1997 | -12     | 4/8/1997  | 4       | 16    | 4       | 16     | -15 1/4 | -3 1/4 |
| 2/2/1998 | 7 1/2   | 4/8/1998  | 10 1/2  | 3     | 10 1/2  | 3      | 7 1/4   | - 1/4  |
| 2/1/1999 | 9       | 4/9/1999  | 10 1/2  | 1 1/2 | 11      | 2      | 9       | 0      |
| 2/1/2000 | 10 1/2  | 4/10/2000 | 12 1/4  | 1 3/4 | 12 1/2  | 2      | 9 1/2   | -1     |
| 2/1/2001 | 11      | 4/9/2001  | 11 3/4  | 3/4   | 12      | 1      | 10 1/4  | - 3/4  |
| 2/1/2002 | 3 3/4   | 4/8/2002  | 6 3/4   | 3     | 6 3/4   | 3      | 2       | -1 3/4 |
| 2/3/2003 | -3 1/2  | 4/8/2003  | 6       | 9 1/2 | 6       | 9 1/2  | -11 1/4 | -7 3/4 |
| 2/2/2004 | -4 1/2  | 4/8/2004  | 9 1/2   | 14    | 6       | 10 1/2 | -11 1/4 | -6 3/4 |
| 2/1/2005 | 6 1/2   | 4/8/2005  | 10      | 3 1/2 | 10 1/2  | 4      | 4 3/4   | -1 3/4 |

|          |       |           | in cents | in \$'s     |                | in cents | in \$'s      |
|----------|-------|-----------|----------|-------------|----------------|----------|--------------|
| # Trades | 15    | Total P&L | 95 2/4   | \$4,775.00  | Worst Loss     | -15      | \$ (750.00)  |
| # Win    | 13    | Avg P&L   | 6 1/4    | \$ 318.33   | Worst Draw     | -23      | \$(1,150.00) |
| # loss   | 2     | Avg Win   | 8 2/4    | \$ 425.00   | Avg Draw       | -4 1/4   | \$ (216.67)  |
| % Win    | 86.7% | Avg Loss  | -7 2/4   | \$ (375.00) | Worst Draw Win | -7 3/4   | \$ (387.50)  |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL, OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

# February 2006

| Monday      |   |               |            | Corn Sta      |                       |
|-------------|---|---------------|------------|---------------|-----------------------|
|             | Presidents' Day                           |               | #8         | or Week       | te                    |
|             |   | 19 Year       | 10 Year    | 5 Year        |                       |
|             |   | 9             | 4          | 2             | # Up                  |
|             |   | 10            | 6          | 3             | # Down                |
|             |   | 5 3/4         | 10 3/4     | -2 1/2        | Total Change          |
| Tuesday     |   | 1/4           | 1          | - 1/2         | Avg Change            |
| laccaay     | Cold Storage & Annual                     | 4 1/2         | 6          | 2             | Avg Up                |
|             | Cold Storage a / unida                    | -3 1/2        | -2 1/4     | -2 1/4        | Avg Dn                |
|             |   | 7             | 7          | 6 1/4         | Avg Range             |
|             |   | 8             | 3          | 2             | # Higher Highs        |
|             |   | 7             | 5          | 3             | # Lower Lows          |
| Wednesday   |   | S             | Statistics | ybeans S      | May So                |
| Tround duty | Weather Crop Summary                      |               |            | or Week       |                       |
|             |   |               |            |               |                       |
|             |   | 19 Year       | 10 Year    | 5 Year        |                       |
|             |   | 13            | 6          | 4             | # Up                  |
|             |   | 6             | 4          | 1             | # Down                |
|             |   | 128 1/4       | 93 1/4     | 111 1/4       | Total Change          |
| Thursday    |   | 6 3/4         | 9 1/4      | 22 1/4        | Avg Change            |
|             | Monthly Agnews                            | 14 1/4        | 23 3/4     | 29 1/4        | Avg Up                |
|             |   | -9 3/4        | -12 2/4    | -6            | Avg Dn                |
|             |   | 19 1/4        | 23 3/4     | 28 2/4        | Avg Range             |
|             |   | 12            | 6          | 4             | # Higher Highs        |
|             |   | 8             | 5          | 2             | # Lower Lows          |
| F.: da.     |   | 00            | · Ctatiati | T Wheet       | May CBO               |
| Friday      | Live etc els Oleverbte e                  | CS            |            |               | •                     |
|             | Livestock Slaughter                       |               | #0         | or Week       | 10                    |
|             | Cattle on Feed Price Reactions After USDA |               |            |               |                       |
|             | Livestock Reports                         | 19 Year       | 10 Year    | 5 Year        |                       |
|             | 2.700took (toporto                        | 5             | 2          | 1             | # Up                  |
|             |   | 14            | 8          | 4             | # Op<br># Down        |
|             | OE: C, W, S, SM, BO                       | -63           | -62 1/4    | -39           | Total Change          |
| Saturday    |   | -03<br>-3 1/4 | -6 1/4     | -39<br>-7 3/4 | Avg Change            |
| Jataraay    |   | 10 1/4        | 8 3/4      | 1             | Avg Change<br>Avg Up  |
|             |   | -8 1/4        | -10        | -10           | Avg Op<br>Avg Dn      |
| Sunday      |   | 13 2/4        | 14 1/4     | 13            | Avg Bill<br>Avg Range |
| Sunday      |   | 4             | 2          | 1             | # Higher Highs        |
|             |   | 10            |            |               | # 1 lighter 1 lights  |

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13

# Lower Lows

4

8

# The Spring Rally: Winter Lows to Spring Highs

One of the common themes throughout the Grain Trader's Almanac is that prices tend to reflect risk! When the risk to a crop is great, prices tend to rally. This is known as building a "risk premium." During the spring months of planting and winter wheat heading, the risk to the crop is great. Is it any wonder that the spring/early summer months tend to see rallies?

The table below shows the performance of the July futures from their winter lows to their spring highs. Though the table is a bit miss leading, in that it is impossible to know where the winter lows or spring highs will occur, it is none-the-less instructive to show the power of Spring Rallies.

|                         | July Corn |                 |         | Jul        | y Soybeaı      | าร       | July CBOT Wheat |                 |         |
|-------------------------|-----------|-----------------|---------|------------|----------------|----------|-----------------|-----------------|---------|
|                         | Nov – Feb | Mar – Jun       |         | Nov – Feb  | Mar – Jun      |          | Nov – Feb       | Mar – Jun       |         |
|                         | Low       | High            | Change  | Low        | High           | Change   | Low             | High            | Change  |
| 2005                    | 209       | 222             | 13      | 506        | 752 1/4        | 246 1/4  | 325 1/2         | 376             | 50 1/2  |
| 2004                    | 237 1/2   | 342             | 104 1/2 | 700        | 1064           | 364      | 347             | 430 1/2         | 83 1/2  |
| 2003                    | 234 1/4   | 259             | 24 3/4  | 536        | 658            | 122      | 298 1/2         | 345 3/4         | 47 1/4  |
| 2002                    | 212       | 230             | 18      | 425        | 543            | 118      | 278 1/2         | 308             | 29 1/2  |
| 2001                    | 223 1/2   | 233 3/4         | 10 1/4  | 450 1/4    | 488            | 37 3/4   | 279 1/4         | 299 1/2         | 20 1/4  |
| 2000                    | 209       | 258 1/4         | 49 1/4  | 465        | 582 1/2        | 117 1/2  | 256 3/4         | 286             | 29 1/4  |
| 1999                    | 215 1/2   | 240 1/4         | 24 3/4  | 465 1/2    | 515            | 49 1/2   | 257 1/2         | 307             | 49 1/2  |
| 1998                    | 267 1/4   | 289             | 21 3/4  | 656 1/2    | 684            | 27 1/2   | 334             | 359             | 25      |
| 1997                    | 259       | 320 3/4         | 61 3/4  | 668        | 902            | 234      | 328             | 459             | 131     |
| 1996                    | 325       | 518 1/2         | 193 1/2 | 686 1/2    | 847            | 160 1/2  | 405 1/2         | 636             | 230 1/2 |
| 1995                    | 232 1/2   | 285             | 52 1/2  | 559 1/4    | 618 1/2        | 59 1/4   | 330             | 452             | 122     |
| 1994                    | 270 1/2   | 297 3/4         | 27 1/4  | 638        | 732 1/2        | 94 1/2   | 310             | 345             | 35      |
| 1993                    | 225       | 239 1/2         | 14 1/2  | 562        | 654 1/2        | 92 1/2   | 311 1/2         | 320 3/4         | 9 1/4   |
| 1992                    | 257       | 285             | 28      | 563        | 637            | 74       | 315             | 395             | 80      |
| 1991                    | 241 1/2   | 268 1/2         | 27      | 576        | 623 1/2        | 47 1/2   | 262             | 305             | 43      |
| 1990                    | 243       | 298             | 55      | 578        | 671 1/2        | 93 1/2   | 342             | 355 1/2         | 13 1/2  |
| 1989                    | 270       | 288 1/2         | 18 1/2  | 740        | 804 1/2        | 64 1/2   | 372             | 422             | 50      |
| 1988                    | 189       | 354 1/2         | 165 1/2 | 540        | 1099 1/2       | 559 1/2  | 279             | 405             | 126     |
| 1987                    | 154       | 202 3/4         | 48 3/4  | 477        | 604            | 127      | 239             | 316 1/2         | 77 1/2  |
| Average<br>Spring Rally | 5 yr av   | g 34 / 19yr avg | 50 ½    | 5 yr avg 1 | 77 ½ / 19yr av | /g 141 ½ | 5 yr avç        | g 46 ¼ / 19yr a | vg 66   |

Data compliments of <a href="www.geckosoftware.com">www.geckosoftware.com</a> Past performance is not necessarily indicative of future results.

On average, July Corn futures have rallied 50  $\frac{1}{2}$  cents from their November to February lows to their March to June highs. Over half of these rallies exceeded 25 cents. July Soybeans have rallied on average 141  $\frac{1}{2}$  cents from the winter lows to the spring highs in the last 19 years, with 13 occurrences exceeding \$0.75. July Wheat futures have posted an average gain of 66 cents from the lows of winter to the highs of spring, exceeding the 40 cent barrier 13 of the last 19 years.

Though some years tend to see a distinct lack of a spring time rally – like 2001 as "Mad Cow"/Hoof and Mouth disease, bumper South American crops, and large beginning stocks all served to lessen the risk associated with the crop, most years tend to see some type of risk premium built into prices. Last year we warned readers to expect at the very least a normal "Spring Rally" in the grains due to the tightening supply/use relationship. However, this year we expect a smaller than average rally, based on the record crop sizes produced this year. The moral of this story may be to look to buy long dated "out-of-the-money" call options during the winter, when volatility is low and a potential rally could occur. Or, option writers may wish to sell "out-of-the-money" long dated puts to collect the premium, or a combination of both for the *advanced options trader who understands the risks involved in such a strategy.* 

# February/March 2006

| Ma             | ay Corn Sta<br>for Week |         |         | Chickens and Eggs Annual   | onday 27  |
|----------------|-------------------------|---------|---------|----------------------------|-----------|
|                | 5 Year                  | 10 Year | 19 Year |                            |           |
| # Up           | 4                       | 6       | 10      |                            |           |
| # Down         | 1                       | 4       | 9       |                            |           |
| Total Change   | 38                      | 21 3/4  | 23 1/4  | FN: C, W, S, SM, BO        |           |
| Avg Change     | 7 1/2                   | 2 1/4   | 1 1/4   | Tu                         | esday 28  |
| Avg Up         | 9 1/2                   | 7 1/4   | 5 3/4   | Poultry Slaughter Annual   |           |
| Avg Dn         | - 1/4                   | -5 1/2  | -3 3/4  | Weather Crop Summary       |           |
| Avg Range      | 9 3/4                   | 9 1/4   | 7 3/4   | Agricultural Prices        |           |
| # Higher Highs | 4                       | 6       | 11      |                            |           |
| # Lower Lows   | 1                       | 4       | 9       |                            |           |
| Мау            | Soybeans<br>for Week    |         | s       | Wed                        | nesday 1  |
|                | 5 Year                  | 10 Year | 19 Year |                            |           |
| # Up           | 4                       | 6       | 11      |                            |           |
| # Down         | 1                       | 4       | 8       |                            |           |
| Total Change   | 120 1/4                 | 95 2/4  | 101 2/4 |                            |           |
| Avg Change     | 24                      | 9 2/4   | 5 1/4   | Th                         | ursday 2  |
| Avg Up         | 33                      | 24 2/4  | 17      |                            |           |
| Avg Dn         | -11 3/4                 | -13     | -10 3/4 |                            |           |
| Avg Range      | 30 3/4                  | 25 1/4  | 21      |                            |           |
| # Higher Highs | 4                       | 6       | 11      |                            |           |
| # Lower Lows   | 2                       | 4       | 10      |                            |           |
| May C          | BOT Whea                |         | cs      |                            | Friday 3  |
|                | for Week                | #9      |         | Livestock Slaughter Annual |           |
|                | 5 Year                  | 10 Year | 19 Year |                            |           |
| # Up           | 3                       | 6       | 8       |                            |           |
| # Down         | 2                       | 4       | 11      |                            |           |
| Total Change   | 43 3/4                  | 47 3/4  | 15 2/4  | _                          |           |
| Avg Change     | 8 3/4                   | 4 3/4   | 3/4     | Sa                         | aturday 4 |
| Avg Up         | 16 3/4                  | 12      | 11 1/4  |                            |           |
| Avg Dn         | -3 1/4                  | -6      | -6 3/4  |                            |           |
| Avg Range      | 16                      | 15      | 13 3/4  |                            | Sunday 5  |
| # Higher Highs | 4                       | 7       | 9       |                            | -         |
| # Lower Lows   | 2                       | 4       | 10      |                            |           |

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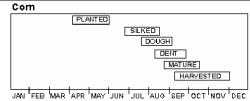
### March 2006 Fundamental Overview

#### **CBOT Corn Fundamentals**

| Crop Year        | 05/06 | 04/05   | 03/04     | 02/03    | 01/02   | 00/01   |
|------------------|-------|---------|-----------|----------|---------|---------|
|                  |       | In      | million I | oushels  |         |         |
| Beg Stocks       |       | 958     | 1,087     | 1,596    | 1,899   | 1,718   |
| Production       |       | 11,807  | 10,114    | 9,008    | 9,507   | 9,968   |
| Total Supply     |       | 12,775  | 11,211    | 10,619   | 11,416  | 11,696  |
| Domestic Use     |       | 8,870   | 5,800     | 7,865    | 7,895   | 7,755   |
| Exports          |       | 1,850   | 2,510     | 1,750    | 1,925   | 2,000   |
| Total Use        |       | 10,720  | 10,310    | 9,615    | 9,820   | 9,755   |
| Ending Stocks    |       | 2,055   | 901       | 1,004    | 1,596   | 1,941   |
| Farm Price Est   |       | In      | cents pe  | r bushel |         |         |
| High Estimate    |       | 215     | 255       | 240      | 205     | 190     |
| Low Estimate     |       | 195     | 235       | 220      | 185     | 170     |
| May Futures High |       | 231     | 321 ¾     | 241 1/4  | 212 1/4 | 225 ¾   |
| May Futures Low  |       | 209 1/4 | 291       | 227 1/4  | 201 ¾   | 193 1/4 |

Comments: Talk of planting, field prep, and the freeing up of transportation routes tends to support prices ~ Prospective planting report at months end gives the first real look at the 05/06 crop ~ Extremely wet weather can slow planting progress, which tends to be supportive, while dry/warm weather can lead to early planting (bearish)

#### **USDA/NASS Crop Progress Timetable**



Source: Monthly WASDE Report for March

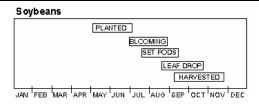
#### CBOT Soybean Fundamentals

| Crop Year        | 05/06 | 04/05              | 03/04    | 02/03    | 01/02   | 00/01 |  |  |
|------------------|-------|--------------------|----------|----------|---------|-------|--|--|
|                  |       | In million bushels |          |          |         |       |  |  |
| Beg Stocks       |       | 112                | 178      | 208      | 248     | 290   |  |  |
| Production       |       | 3,141              | 2,418    | 2,730    | 2,891   | 2,770 |  |  |
| Total Supply     |       | 3,258              | 2,604    | 2,940    | 3,141   | 3,063 |  |  |
| Crushing         |       | 1,650              | 1,465    | 1,640    | 1,685   | 1,590 |  |  |
| Exports          |       | 1,045              | 890      | 960      | 1,020   | 975   |  |  |
| Total Use        |       | 2,848              | 2,479    | 2,780    | 2,876   | 2,733 |  |  |
| Ending Stocks    |       | 410                | 125      | 160      | 265     | 330   |  |  |
| Farm Price Est   |       | In                 | cents pe | r bushel |         |       |  |  |
| High Estimate    |       | 545                | 755      | 560      | 440     | 465   |  |  |
| Low Estimate     |       | 505                | 715      | 520      | 410     | 445   |  |  |
| Jul Futures High |       | 691 ½              | 1057     | 581 ½    | 479 1/4 | 470   |  |  |
| Jul Futures Low  |       | 609                | 899      | 558      | 445     | 428   |  |  |

Source: Monthly WASDE Report for March

**Comments:** Early wetness and planting delays have been behind most major bull markets in the grains ~ Watch for spring rally as a "risk premium" is built into prices to induce planting ~ End of month planting report gives the first indication of the 05/06 crop ~ Soybeans tend to be strong grain in spring ~ Southern hemisphere crop is setting pods/filling

#### **USDA/NASS Crop Progress Timetable**

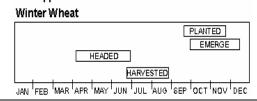


#### **CBOT Wheat Fundamentals**

| Crop Year        | 05/06 | 04/05              | 03/04    | 02/03    | 01/02 | 00/01 |  |  |
|------------------|-------|--------------------|----------|----------|-------|-------|--|--|
|                  |       | In million bushels |          |          |       |       |  |  |
| Beg Stocks       |       | 546                | 491      | 777      | 876   | 950   |  |  |
| Production       |       | 2,158              | 2,337    | 1,616    | 1,958 | 2,223 |  |  |
| Total Supply     |       | 2,770              | 2,903    | 2,459    | 2,929 | 3,268 |  |  |
| Domestic Use     |       | 1,167              | 1,209    | 1,119    | 1,253 | 1,334 |  |  |
| Exports          |       | 1,050              | 1,150    | 875      | 975   | 1,100 |  |  |
| Total Use        |       | 2,217              | 2,359    | 1,994    | 2,228 | 2,434 |  |  |
| Ending Stocks    |       | 553                | 544      | 465      | 701   | 834   |  |  |
| Farm Price Est   |       | In                 | cents pe | r bushel |       |       |  |  |
| High Estimate    |       | 345                | 340      | 365      | 285   | 270   |  |  |
| Low Estimate     |       | 335                | 330      | 355      | 275   | 260   |  |  |
| May Futures High |       | 369                | 422 3/4  | 319 ¾    | 295   | 288   |  |  |
| May Futures Low  |       | 330                | 360      | 277 ½    | 269 ½ | 254   |  |  |

Comments: As the winter wheat crop emerges from dormancy, it is extremely vulnerable to thawing and re-freezing (heaving damage) ~ Heaving separates the root system from the stem, effectively killing the crop ~ Southern Asian monsoons can cause damage ~ Export activity tends to pick up as inland waterways become navigable

#### **USDA/NASS Crop Progress Timetable**



Source: Monthly WASDE Report for March

### March 2006

| Monday      |                          |                 |             | Corn Sta<br>r Week # |                |
|-------------|--------------------------|-----------------|-------------|----------------------|----------------|
|             |                          | 19 Year         | 10 Year     | 5 Year               |                |
|             |                          | 9               | 5           | 0                    | # Up           |
|             |                          | 10              | 5           | 5                    | # Op<br># Down |
|             |                          | 1 1             | 4           | -22 3/4              | Total Change   |
| Tuesday     |                          | 0               | 1/2         | -4 1/2               | Avg Change     |
| lacoday     | Weather Crop Summary     | 4 1/2           | 5 1/4       | n/a                  | Avg Up         |
|             | vvediner Grop Guillinary | -4              | -4 1/2      | -4 1/2               | Avg Dn         |
|             |                          | 7               | 7 1/2       | 6 1/2                | Avg Range      |
|             |                          | 9               | 4           | 2                    | # Higher Highs |
|             |                          | 6               | 3           | 1                    | # Lower Lows   |
|             |                          | 1 0 1           | , 0         |                      | " Lower Lowo   |
| Wednesday 8 |                          | ;               | Statistics  |                      |                |
|             |                          |                 | 710         | r Week #             | το             |
|             |                          | 10 Vaar         | 10 Voor     | E Voor               |                |
|             |                          | 19 Year         |             | 5 Year               | # I I.a.       |
|             |                          | 14              | 8           | 5                    | # Up           |
|             |                          | 5               | 2           | 0                    | # Down         |
| Thursday    |                          | 86 3/4<br>4 2/4 | 52<br>5 1/4 | 22 2/4<br>4 2/4      | Total Change   |
| Thursday    |                          |                 |             | 4 2/4                | Avg Un         |
|             |                          | 9 1/4           | 9           |                      | Avg Up         |
|             |                          | -8 3/4          | -9 2/4      | n/a                  | Avg Danga      |
|             |                          | 16 2/4          | 16 3/4      | 16                   | Avg Range      |
|             |                          | 13              | 6           | 4                    | # Higher Highs |
|             |                          | 4               | 2           | 0                    | # Lower Lows   |
| Friday 10   |                          | cs              | : Statistic | T Wheat              | May CBC        |
| Triday is   | Crop Production          |                 |             | r Week #             |                |
|             | WASDE                    |                 |             |                      |                |
|             |                          | 19 Year         | 1           | 5 Year               |                |
|             |                          | 9               | 5           | 2                    | # Up           |
|             |                          | 10              | 5           | 3                    | # Down         |
|             |                          | -21 1/4         | -5 3/4      | -14 2/4              | Total Change   |
| Saturday 1  |                          | -1              | - 2/4       | -3                   | Avg Change     |
|             |                          | 5               | 6           | 4 1/4                | Avg Up         |
|             |                          | -6 3/4          | -7          | -7 2/4               | Avg Dn         |
| Sunday 1    |                          | 12 3/4          | 13 2/4      | 11 3/4               | Avg Range      |
|             |                          |                 |             |                      |                |

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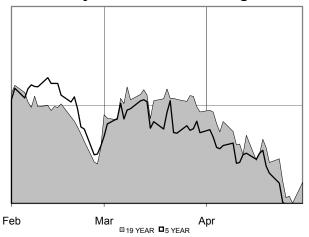
# Lower Lows

5

### March 2006 Technical Overview

**July Corn Futures** 

#### 19 year Seasonal Average



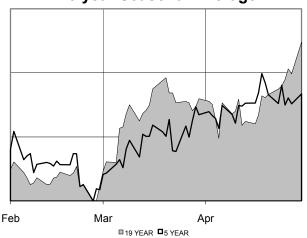
Years 1987 to 2005 settlement values used.

**COMMENTS:** 3<sup>rd</sup> strongest month on record behind October ~ Best batting average with 12 up and only 7 down (6 following up February's, 6 following down Februarys) ~ Following February strength, March has seen higher monthly highs (6 of 6) ~ Weak March's have seen continued weakness in April (7 of 7) ~ Beware of March weakness (9 of 12 March rallies have reversed in April)

| 19 Year Monthly Performance Summary |        |                  |         |  |  |  |  |
|-------------------------------------|--------|------------------|---------|--|--|--|--|
| # Years Up                          | 12     | # Higher Highs   | 14      |  |  |  |  |
| # Years Dn                          | 7      | # Lower Lows     | 7       |  |  |  |  |
| Total Change                        | 31 1/4 | # Expanded Range | 15      |  |  |  |  |
| Avg Change                          | 1 3/4  | # Narrow Range   | 4       |  |  |  |  |
| Avg Gain                            | 9 1/4  |                  |         |  |  |  |  |
| Avg Loss                            | -11 ½  | 5 Yr High        | 327 ¾   |  |  |  |  |
| Avg Range                           | 18 1/4 | 5 Yr Low         | 208 1/2 |  |  |  |  |

**July Soybean Futures** 

#### 19 year Seasonal Average



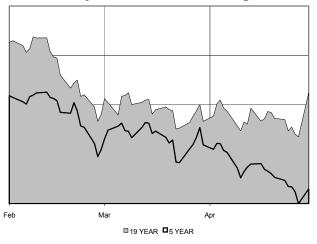
Years 1987 to 2005 settlement values used.

**COMMENTS:** 2<sup>nd</sup> Strongest month on record behind November ~ Best March's have followed strong February's (6 out of 9 higher basis July contract) ~ March strength continues into April briefly (with 10 of 12 seeing higher highs, but only 6 gains on a settlement basis) ~ Meal tends to rally the strongest and 6 of 9 rallies have continued into April, the strongest month for Meal on record.

| 19 Year Monthly Performance Summary |         |                  |      |  |  |  |  |  |
|-------------------------------------|---------|------------------|------|--|--|--|--|--|
| # Years Up                          | 12      | # Higher Highs   | 13   |  |  |  |  |  |
| # Years Dn                          | 7       | # Lower Lows     | 5    |  |  |  |  |  |
| Total Change                        | 216 ½   | # Expanded Range | 11   |  |  |  |  |  |
| Avg Change                          | 11 ½    | # Narrow Range   | 8    |  |  |  |  |  |
| Avg Gain                            | 26 1/4  |                  |      |  |  |  |  |  |
| Avg Loss                            | -14 1/4 | 5 Yr High        | 1057 |  |  |  |  |  |
| Avg Range                           | 47      | 5 Yr Low         | 432  |  |  |  |  |  |

**July CBOT Wheat** 

#### 19 year Seasonal Average



Years 1987 to 2005 settlement values used.

**COMMENTS:** Volatility tends to increase (14 out of 19 have seen monthly range expansion) ~ March weakness is often reversed in April (6 out of 10 basis CBOT, KCBT, & 5 of 9 in MW) ~ MW and KCBT tend towards more strength in April following a strong March ~ Look to establish longs below February lows for a April rally (strongest month on record for all Wheat classes)

| 19 Year Monthly Performance Summary |         |                  |       |  |  |  |  |
|-------------------------------------|---------|------------------|-------|--|--|--|--|
| # Years Up                          | 9       | # Higher Highs   | 11    |  |  |  |  |
| # Years Dn                          | 10      | # Lower Lows     | 14    |  |  |  |  |
| Total Change                        | -15 1/4 | # Expanded Range | 15    |  |  |  |  |
| Avg Change                          | 15 ½    | # Narrow Range   | 4     |  |  |  |  |
| Avg Gain                            | 15 ½    |                  |       |  |  |  |  |
| Avg Loss                            | 15 ½    | 5 Yr High        | 426 ¾ |  |  |  |  |
| Avg Range                           | 30 ¾    | 5 Yr Low         | 265 ½ |  |  |  |  |

### March 2006

| Monday 13    |                      | May Corn Statistics<br>for Week #11 |            |                       |                |
|--------------|----------------------|-------------------------------------|------------|-----------------------|----------------|
| •            |                      |                                     |            |                       |                |
|              |                      |                                     |            |                       |                |
|              |                      | 19 Year                             | 10 Year    | 5 Year                |                |
|              |                      | 8                                   | 5          | 2                     | # Up           |
|              |                      | 11                                  | 5          | 3                     | # Down         |
|              |                      | -16 1/4                             | -1 3/4     | -3                    | Total Change   |
| Tuesday 14   |                      | - 3/4                               | - 1/4      | - 1/2                 | Avg Change     |
| •            | Weather Crop Summary | 3 3/4                               | 4          | 6                     | Avg Up         |
|              | ·                    | -4 1/4                              | -4 1/2     | -5                    | Avg Dn         |
|              |                      | 8 3/4                               | 10 1/4     | 9 1/2                 | Avg Range      |
|              |                      | 12                                  | 6          | 1                     | # Higher Highs |
|              |                      | 11                                  | 6          | 5                     | # Lower Lows   |
|              | LT: C, W, S, SM, BO  |                                     |            | •                     |                |
| Wadnaaday 4E | L1. C, W, S, SIM, BO |                                     | Statistics | vhoane (              | May S          |
| Wednesday 15 |                      | •                                   |            | ybeans (<br>or Week i |                |
|              |                      |                                     | #11        | N WEEK                | I'             |
|              |                      |                                     |            |                       |                |
|              |                      | 19 Year                             | 10 Year    | 5 Year                |                |
|              |                      | 11                                  | 7          | 3                     | # Up           |
|              |                      | 8                                   | 3          | 2                     | # Down         |
|              |                      | 58 1/4                              | 62 3/4     | 11 2/4                | Total Change   |
| Thursday 16  |                      | 3                                   | 6 1/4      | 2 1/4                 | Avg Change     |
|              |                      | 13 2/4                              | 14         | 12 3/4                | Avg Up         |
|              |                      | -11 1/4                             | -11 2/4    | -13 2/4               | Avg Dn         |
|              |                      | 23                                  | 28 2/4     | 31 2/4                | Avg Range      |
|              |                      | 11                                  | 8          | 3                     | # Higher Highs |
|              |                      | 8                                   | 5          | 4                     | # Lower Lows   |
|              |                      | 1 9 1                               | 1          |                       | " LOWO! LOWO   |
| Fuiday 47    |                      | ••                                  | t Statiati |                       | May CD         |
| Friday 17    | Ct. Detrielde Deur   | US                                  |            | OT Wheat<br>or Week a |                |
|              | St. Patrick's Day    |                                     | T I I      | JI WVEEK 1            | 1'             |
|              |                      | 1                                   |            |                       |                |
|              |                      | 19 Year                             |            | 5 Year                |                |
|              |                      | 9                                   | 5          | 1                     | # Up           |
|              |                      | 10                                  | 5          | 4                     | # Down         |
|              |                      | -30 2/4                             | 3 1/4      | -11 1/4               | Total Change   |
| Saturday 18  |                      | -1 2/4                              | 1/4        | -2 1/4                | Avg Change     |
|              |                      | 8                                   | 11 2/4     | 21                    | Avg Up         |
|              |                      | -10 1/4                             | -10 3/4    | -8                    | Avg Dn         |
| Sunday 19    |                      | 15                                  | 16 1/4     | 15 3/4                | Avg Range      |
|              |                      | 10                                  | 6          | 2                     | # Higher Highs |
|              |                      | 11                                  | 5          | 4                     | # Lower Lows   |

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# Seasonal Spread Highlight for March ...

The uncertainty associated with planting as well as a draw down in supplies from harvest and with South American supplies still not available on the World market, the market tends to favor "old crop" versus "new crop" as worries mount about the supply side of the equation, especially in the Meal market

- Long July 2006 Soymeal, Short December 2006 Soymeal
- Enter on roughly the 5<sup>th</sup> trading day of March, Exit on roughly the 7<sup>th</sup> trading day of May

**Hypothetical Performance Record** 

| Entry    | Spread | Exit      | Spread |      | Best  | Best | Worst | Worst |
|----------|--------|-----------|--------|------|-------|------|-------|-------|
| Date     | Entry  | Date      | Exit   | P&L  | Price | P&L  | Price | P&L   |
| 3/7/1991 | -7.5   | 5/10/1991 | -6.6   | 0.9  | -3.7  | 3.8  | -9.2  | -1.7  |
| 3/9/1992 | -18.9  | 5/8/1992  | -18.7  | 0.2  | -13.9 | 5.0  | -20.6 | -1.7  |
| 3/8/1993 | -6.8   | 5/10/1993 | -1.5   | 5.3  | 5.2   | 12.0 | -6.9  | -0.1  |
| 3/7/1994 | 4.5    | 5/10/1994 | 6.7    | 2.2  | 9.5   | 5.0  | 3.8   | -0.7  |
| 3/7/1995 | -8.9   | 5/10/1995 | -8.0   | 0.9  | -4.9  | 4.0  | -9.9  | -1.0  |
| 3/7/1996 | 2.6    | 5/10/1996 | 8.0    | 5.4  | 17.6  | 15.0 | -0.5  | -3.1  |
| 3/7/1997 | 39.6   | 5/9/1997  | 66.4   | 26.8 | 101.0 | 61.4 | 39.6  | 0.0   |
| 3/9/1998 | -6.4   | 5/8/1998  | -4.4   | 2.0  | 0.0   | 6.4  | -8.2  | -1.8  |
| 3/8/1999 | -8.9   | 5/10/1999 | -6.5   | 2.4  | -2.7  | 6.2  | -8.9  | 0.0   |
| 3/7/2000 | -1.3   | 5/10/2000 | -0.5   | 0.8  | 0.7   | 2.0  | -4.0  | -2.7  |
| 3/7/2001 | 2.2    | 5/10/2001 | 9.2    | 7.0  | 16.2  | 14.0 | 2.0   | -0.2  |
| 3/7/2002 | 1.1    | 5/10/2002 | 4.8    | 3.7  | 19.1  | 18.0 | 1.1   | 0.0   |
| 3/7/2003 | 16.4   | 5/9/2003  | 27.6   | 11.2 | 44.2  | 27.8 | 16.3  | -0.1  |
| 3/8/2004 | 59.5   | 5/10/2004 | 85.5   | 26.0 | 124.5 | 65.0 | 59.5  | 0.0   |
| 3/7/2005 | -1.3   | 5/10/2005 | 1.3    | 2.6  | 6.2   | 7.5  | -1.3  | 0.0   |

|          |        |           | in cents |    | in \$'s  | in cents       | in \$'s |    |          |
|----------|--------|-----------|----------|----|----------|----------------|---------|----|----------|
| # Trades | 15     | Total P&L | 97.4     | \$ | 9,740.00 | Worst Loss     | 0.0     | 9  | -        |
| # Win    | 15     | Avg P&L   | 6.5      | \$ | 649.33   | Worst Draw     | -3.1    | \$ | (310.00) |
| # loss   | 0      | Avg Win   | 6.5      | \$ | 649.33   | Avg Draw       | -0.9    | \$ | (87.33)  |
| % Win    | 100.0% | Avg Loss  | n/a      |    | n/a      | Worst Draw Win | -3.1    | \$ | (310.00) |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL. OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

| Ма             | y Corn Sta<br>for Week |            |         | Monday 20  |
|----------------|------------------------|------------|---------|--|
|                | 5 Year                 | 10 Year    | 19 Year |  |
| # Up           | 1                      | 4          | 12      |  |
| # Down         | 4                      | 6          | 7       |  |
| Total Change   | - 3/4                  | 11 1/4     | 34 1/4  | Vernal Equinox   |
| Avg Change     | - 1/4                  | 1 1/4      | 1 3/4   | Tuesday 21   |
| Avg Up         | 10 3/4                 | 9 1/2      | 5 1/4   | Weather Crop Summary   |
| Avg Dn         | -3                     | -4 1/2     | -4      | The state of the s |
| Avg Range      | 7 3/4                  | 9 1/2      | 7 1/2   |  |
| # Higher Highs | 2                      | 4          | 9       |  |
| # Lower Lows   | 3                      | 5          | 8       |  |
| May            | Soybeans :             | Statistic  | e       | Wodnosday 22   |
| way v          | for Week               |            | 3       | Wednesday 22 Cotton Ginnings   |
|                |                        |            |         | Cold Storage   |
|                | 5 Year                 | 10 Year    | 19 Year |  |
| # Up           | 4                      | 6          | 11      |  |
| # Down         | 1                      | 4          | 8       |  |
| Total Change   | 145                    | 142        | 148 2/4 |  |
| Avg Change     | 29                     | 14 1/4     | 7 3/4   | Thursday 23  |
| Avg Up         | 38                     | 28 3/4     | 18 3/4  |  |
| Avg Dn         | -6 2/4                 | -7 2/4     | -7 1/4  |  |
| Avg Range      | 37                     | 31 1/4     | 23      |  |
| # Higher Highs | 4                      | 6          | 11      |  |
| # Lower Lows   | 2                      | 5          | 8       |  |
| Mav C          | BOT Whea               | t Statisti | cs      | Friday 24  |
|                | for Week               |            | -       | Livestock Slaughter  |
|                |                        |            |         | Cattle on Feed   |
|                |                        |            |         | Chickens and Eggs  |
|                | 5 Year                 | 10 Year    | 19 Year | Monthly Agnews   |
| # Up           | 2                      | 5          | 11      |  |
| # Down         | 3                      | 5          | 8       |  |
| Total Change   | 15                     | -3         | 25 3/4  |  |
| Avg Change     | 3                      | - 1/4      | 1 1/4   | Saturday 25  |
| Avg Up         | 15 3/4                 | 9 2/4      | 8 3/4   |  |
| Avg Dn         | -5 2/4                 | -10        | -9      |  |
| Avg Range      | 18 3/4                 | 18 2/4     | 15 3/4  | Sunday 26  |
| # Higher Highs | 3                      | 5          | 8       |  |
| # Lower Lows   | 2                      | 5          | 10      |  |

# The April Break In Corn

# Trades # Win # Loss

In 16 of the last 19 years, July Corn futures have fallen during the month of April. March usually see's a planting premium built into Corn prices, as July Corn futures have posted gains in March in 12 of the last 19 years. However, these premiums tend to be fleeting when they are built, and when weakness occurs going into planting the trend tends to continue.

According to our "count" – with 9 of the last 12 March monthly rallies seeing April declines. On average after a March advance basis the July Corn futures, prices have settled the month of April lower 9 times (75% or 9 out of 12 years). As such, traders should be very apprehensive of new highs in April (April high greater than March monthly high). The trend in April basis July Corn tends to be down, especially when March is a weak month as evidenced by April's down 7 of the last 7 years following a March decline.

The following table shows the performance of the July Corn futures following wither a rally above the March highs or a decline in March on a monthly basis from the settlement price in March to April's monthly settle.

|      | Entry<br>Date | High<br>Price | Low<br>Price | Exit<br>Price | Closed<br>P&L | Draw<br>down | Favorable<br>Move | Э            |
|------|---------------|---------------|--------------|---------------|---------------|--------------|-------------------|--------------|
| 2005 | 221           | 223 3/4       | 211 1/4      | 213 1/2       | 7 1/2         | -2 3/4       | 9 3/4             | _            |
| 2004 | 327 1/2       | 342           | 303          | 320 1/4       | 7 1/4         | -14 1/2      | 24 1/2            |              |
| 2003 | 242 3/4       | 246 1/2       | 229 1/2      | 231 1/4       | 11 1/2        | -3 3/4       | 13 1/4            |              |
| 2002 | 209           | 211 1/4       | 199 1/2      | 200 1/2       | 8 1/2         | -2 1/4       | 9 1/2             |              |
| 2001 | 212           | 222 3/4       | 201 1/2      | 207 1/2       | 4 1/2         | -10 3/4      | 10 1/2            |              |
|      | No            | Trade: N      | o Higher H   | ligh and no   | monthly ded   | cline        |                   |              |
| ,    | No            | Trade: N      | o Higher H   | ligh and no   |               | cline        | •                 |              |
| 1998 | 265 3/4       | 268           | 251 1/4      | 252 1/4       | 13 1/2        | -2 1/4       | 14 1/2            |              |
| 1997 | 311 1/2       | 320 3/4       | 290          | 293 1/4       | 18 1/4        | -9 1/4       | 21 1/2            |              |
| 1996 | 395           | 484           | 394 1/2      | 452           | -57           | -89          | 1/2               |              |
| 1995 | 258 1/2       | 260           | 249          | 255 1/4       | 3 1/4         | -1 1/2       | 9 1/2             |              |
| 1994 | 279 3/4       | 282           | 257 3/4      | 272           | 7 3/4         | -2 1/4       | 22                |              |
| 1993 | 237 3/4       | 239 1/2       | 227 3/4      | 232 1/2       | 5 1/4         | -1 3/4       | 10                |              |
| 1992 | 269 1/4       | 270           | 249 1/4      | 249 1/2       | 19 3/4        | - 3/4        | 20                |              |
| 1991 | 267 1/4       | 268 1/2       | 253 3/4      | 254           | 13 1/4        | -1 1/4       | 13 1/2            |              |
| 1990 | 265 1/2       | 285           | 265          | 283           | -17 1/2       | -19 1/2      | 1/2               |              |
| 1989 | 271           | 283           | 261          | 270 1/2       | 1/2           | -12          | 10                |              |
| 1988 | 217 3/4       | 219 1/4       | 207          | 211 1/4       | 6 1/2         | -1 1/2       | 10 3/4            |              |
| 1987 | 167 3/4       | 184 1/2       | 160 1/2      | 184 1/4       | -16 1/2       | -16 3/4      | 7 1/4             |              |
|      |               |               |              |               |               |              |                   |              |
|      |               |               | nts/bu       | \$            |               |              | cents/bu          | \$           |
| 17   | Total P&      |               | 6 1/4 \$     | 1,812.50      | Average Dr    |              | -11 1/4           | \$ (562.50)  |
| 14   | Average       |               | 2 1/4 \$     |               | Worst Draw    |              | -89               | \$(4,450.00) |
| 3    | Average       | Win           | 9 \$         | 450.00        | Average Fa    | IV           | 12 1/4            | \$ 612.50    |

**% Win** 82% **Average Loss** -30 1/4 \$ (1,512.50) **Worst Draw on Win** -14 2/4 \$ (725.00) Past performance is not necessarily indicative of future performance. All results are subjective to the limitiations of HYPOTHETICAL TESTING, and therefore traders should read the hypothetical disclaimer presented at the front of this text for further details about the limitations of this type of analysis.

Traders should notice that in the years that the strategy of either selling a higher April high or following a March decline that when the strategy did work, it has never suffered a loss greater than -14  $\frac{1}{2}$  cents/bu. As such, the use of stop losses – which have their own limitations – may be in order. Of course, as always cycles/patterns such as this are subject to change, and therefore traders should use this study as a guide in conjunction with their own analysis to reach any real trading decisions.

# March/April 2006

| Monday 27                            | May Corn Statistics<br>for Week #13 |         |                      |                         |
|--------------------------------------|-------------------------------------|---------|----------------------|-------------------------|
|                                      | 19 Year                             | 10 Year | 5 Year               |                         |
|                                      | 7                                   | 4       | 1                    | # Up                    |
|                                      | 12                                  | 6       | 4                    | # Down                  |
|                                      | 8                                   | 9 1/2   | -10 1/4              | Total Change            |
| Tuesday 28                           | 1/2                                 | 1       | -2                   | Avg Change              |
| r Crop Summary                       | 7 1/2                               | 10 1/2  | 11 1/4               | Avg Up                  |
| •                                    | -3 3/4                              | -5 1/4  | -5 1/2               | Avg Dn                  |
|                                      | 7 1/4                               | 9 1/4   | 7 1/2                | Avg Range               |
|                                      | 8                                   | 4       | 2                    | # Higher Highs          |
|                                      | 10                                  | 5       | 3                    | # Lower Lows            |
| Wednesday 29                         | <b>3</b>                            |         | ybeans S<br>r Week # | •                       |
|                                      | 19 Year                             | 10 Year | 5 Year               |                         |
|                                      | 8                                   | 6       | 1                    | # Up                    |
|                                      | 11                                  | 4       | 4                    | # Down                  |
|                                      | -11 1/4                             | 26      | -30                  | Total Change            |
| Thursday 30                          | - 2/4                               | 2 2/4   | -6                   | Avg Change              |
| ural Prices                          | 11 3/4                              | 11 1/4  | 10 3/4               | Avg Up                  |
|                                      | -9 2/4                              | -10 1/4 | -10 1/4              | Avg Dn                  |
|                                      | 20 1/4                              | 23 2/4  | 23                   | Avg Range               |
|                                      | 9                                   | 6       | 3                    | # Higher Highs          |
|                                      | 9                                   | 3       | 2                    | # Lower Lows            |
| Friday 31                            | cs                                  |         | T Wheat<br>r Week #  | May CBC                 |
| Slaughter<br>ctive Plantings<br>ocks | 10. V                               | lao v l | 5 V                  |                         |
| ly Hogs and Pigs                     | 19 Year                             |         |                      | # l lo                  |
|                                      | 8                                   | 6<br>4  | 2<br>3               | # Up<br># Down          |
|                                      | 11<br>-5 3/4                        | 31 3/4  | -14 3/4              |                         |
| Saturday 1                           | -5 3/4<br>- 1/4                     | 3 1 3/4 | -14 3/4<br>-3        | Total Change Avg Change |
| Oaturday I                           | 10 1/4                              | 11 3/4  | -3<br>9 1/4          | Avg Change<br>Avg Up    |
|                                      | -8                                  | -9 3/4  | -11                  | Avg Op<br>Avg Dn        |
| Sunday 2                             | -6<br>14 2/4                        | 16 1/4  | 13 1/4               | Avg Bil<br>Avg Range    |
| at Saving Time begins                | 8                                   | 4       | 2                    | # Higher Highs          |
| it Javing Time begins                | 10                                  | 6       | 3                    | # Lower Lows            |

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## April 2006 Fundamental Overview

### **CBOT Corn Fundamentals**

| Crop Year        | 05/06               | 04/05   | 03/04     | 02/03   | 01/02   | 00/01  |
|------------------|---------------------|---------|-----------|---------|---------|--------|
|                  |                     | In      | million I | oushels |         |        |
| Beg Stocks       |                     | 958     | 1,087     | 1,596   | 1,899   | 1,718  |
| Production       |                     | 11,807  | 10,114    | 9,008   | 9,507   | 9,968  |
| Total Supply     |                     | 12,775  | 11,211    | 10,619  | 11,416  | 11,696 |
| Domestic Use     |                     | 8,870   | 5,800     | 7,935   | 7,870   | 7,795  |
| Exports          |                     | 1,800   | 2,050     | 1,675   | 1,925   | 1,950  |
| Total Use        |                     | 10,560  | 10,405    | 9,610   | 9,765   | 9,745  |
| Ending Stocks    |                     | 2,055   | 806       | 1,009   | 1,621   | 1,951  |
| Farm Price Est   | In cents per bushel |         |           |         |         |        |
| High Estimate    |                     | 210     | 245       | 235     | 195     | 190    |
| Low Estimate     |                     | 200     | 255       | 225     | 185     | 180    |
| Jul Futures High |                     | 223 ¾   | 342       | 246 ½   | 211 1/4 | 222 ¾  |
| Jul Futures Low  |                     | 211 1/4 | 303       | 229 ½   | 199 ½   | 201 ½  |

Comments: Planting is the most critical stage of development, and planting concerns dominate trade ~ Planting delays, such as too much rain or cold weather are bullish ~ Early planted crops tend to be bigger and weigh on prices ~ Look for prices to continue any March enthusiasm over planting problems ~ In the last 19 years the USDA has over estimated domestic use 13 times, and under estimated ending stocks 11 times

### **End of Month Crop Progress**

% Planted

2005 30 5 Year Average 22

Source: Monthly WASDE Report for April

### **CBOT Soybean Fundamentals**

| Crop Year        | 05/06               | 04/05 | 03/04     | 02/03   | 01/02 | 00/01 |
|------------------|---------------------|-------|-----------|---------|-------|-------|
|                  |                     | In    | million I | oushels |       |       |
| Beg Stocks       |                     | 112   | 178       | 208     | 248   | 290   |
| Production       |                     | 3,141 | 2,418     | 2,730   | 2,891 | 2,770 |
| Total Supply     |                     | 3,258 | 2,604     | 2,940   | 3,141 | 3,063 |
| Crushing         |                     | 1,650 | 1,475     | 1,620   | 1,685 | 1,590 |
| Exports          |                     | 1,080 | 900       | 995     | 1,020 | 990   |
| Total Use        |                     | 2,883 | 2,489     | 2,795   | 2,876 | 2,763 |
| Ending Stocks    |                     | 375   | 115       | 145     | 265   | 300   |
| Farm Price Est   | In cents per bushel |       |           |         |       |       |
| High Estimate    |                     | 555   | 765       | 560     | 440   | 455   |
| Low Estimate     |                     | 525   | 735       | 530     | 410   | 445   |
| Jul Futures High |                     | 656 ¾ | 1064      | 631 ½   | 484   | 449   |
| Jul Futures Low  |                     | 610 ½ | 921       | 573     | 456   | 422   |

Comments: Planting typically begins towards the end of the month ~ Planting delays in corn tend to weigh slightly on soybeans, as crop rotation is anticipated ~ Brazilian harvest begins, but do not expect to see supply hit the market for several months ~ In the last 19 years, the USDA has underestimated foreign production 15 times, domestic production 12 times, US exports and crushings 12 times, and over stated US ending stocks 11 times

#### **End of Month Crop Progress**

% Planted

2005

5 yr Avg

5 Year Average

2

Source: Monthly WASDE Report for April

#### **CBOT Wheat Fundamentals**

| Crop Year        | 05/06               | 04/05 | 03/04     | 02/03   | 01/02 | 00/01 |  |
|------------------|---------------------|-------|-----------|---------|-------|-------|--|
|                  |                     | In    | million I | oushels |       |       |  |
| Beg Stocks       |                     | 546   | 491       | 777     | 876   | 950   |  |
| Production       |                     | 2,158 | 2,337     | 1,616   | 1,958 | 2,223 |  |
| Total Supply     |                     | 2,775 | 2,903     | 2,464   | 2,934 | 3,263 |  |
| Domestic Use     |                     | 1,184 | 900       | 1,144   | 1,226 | 1,334 |  |
| Exports          |                     | 1,050 | 1,207     | 875     | 975   | 1,100 |  |
| Total Use        |                     | 2,234 | 1,170     | 2,019   | 2,201 | 2,434 |  |
| Ending Stocks    |                     | 541   | 2,377     | 445     | 733   | 829   |  |
| Farm Price Est   | In cents per bushel |       |           |         |       |       |  |
| High Estimate    |                     | 345   | 340       | 365     | 285   | 270   |  |
| Low Estimate     |                     | 335   | 330       | 355     | 275   | 260   |  |
| Jul Futures High |                     | 340   | 430 ½     | 296 ½   | 293 ½ | 284   |  |
| Jul Futures Low  |                     | 311   | 375       | 279     | 264 ½ | 267   |  |

Comments: Good moisture and warm weather is desirable for heading of winter wheat ~ Lack of rain can cause poor kernel development, while too much rain increases risks of fungal diseases – like the Karnal Bunt outbreak in 1997 ~ Chinese crops are in the same stage of development, so watch weather on both continents

| End of Month Crop Progress  |      |    |       |      |    |   |
|-----------------------------|------|----|-------|------|----|---|
|                             |      |    | % Hea | ided |    |   |
| 2005                        |      | 18 |       |      |    |   |
| 5 Year Ave                  | rage | 17 |       |      |    |   |
| End of Month Crop Condition |      |    |       |      |    |   |
|                             | VP   | Р  | F     | G    | EX | - |
| 2005                        | 1    | 6  | 25    | 51   | 17 |   |

10

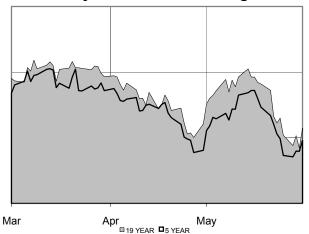
Source: Monthly WASDE Report for April

|                | y Corn Sta<br>for Week |            |         | Monday 3 Crop Progress |
|----------------|------------------------|------------|---------|------------------------|
|                |                        |            |         |                        |
|                | 5 Year                 | 10 Year    | 19 Year |                        |
| # Up           | 4                      | 6          | 9       |                        |
| # Down         | 1                      | 4          | 9       |                        |
| Total Change   | 31 3/4                 | 19 3/4     | -5      |                        |
| Avg Change     | 6 1/4                  | 2          | - 1/4   | Tuesday 4              |
| Avg Up         | 8 3/4                  | 9 1/4      | 8       | Weather Crop Summary   |
| Avg Dn         | -2 3/4                 | -9         | -8 3/4  |                        |
| Avg Range      | 13                     | 15 1/2     | 12 3/4  |                        |
| # Higher Highs | 3                      | 8          | 14      |                        |
| # Lower Lows   | 3                      | 7          | 12      |                        |
|                | oybeans                |            | s       | Wednesday 5            |
|                | for Week               | #14        |         |                        |
|                | 5 Year                 | 10 Year    | 19 Year |                        |
| # Up           | 4                      | 5          | 11      |                        |
| # Down         | 1                      | 5          | 8       |                        |
| Total Change   | 77 2/4                 | 48 3/4     | 30 3/4  |                        |
| Avg Change     | 15 2/4                 | 5          | 1 2/4   | Thursday 6             |
| Avg Up         | 20 2/4                 | 19 1/4     | 12 2/4  |                        |
| Avg Dn         | -4 2/4                 | -9 2/4     | -13 1/4 |                        |
| Avg Range      | 33 1/4                 | 30 2/4     | 24 1/4  |                        |
| # Higher Highs | 3                      | 7          | 12      |                        |
| # Lower Lows   | 3                      | 5          | 9       |                        |
| May CE         | BOT Whea               | t Statisti | ics     | Friday 7               |
|                | for Week               | #14        |         |                        |
|                | 5 Year                 | 10 Year    | 19 Year |                        |
| # Up           | 2                      | 3          | 7       |                        |
| # Down         | 3                      | 7          | 12      |                        |
| Total Change   | -3 2/4                 | -37 1/4    | -42 3/4 |                        |
| Avg Change     | - 3/4                  | -3 3/4     | -2 1/4  | Saturday 8             |
| Avg Up         | 9                      | 13 3/4     | 11 2/4  |                        |
| Avg Dn         | -7 1/4                 | -11 1/4    | -10 1/4 |                        |
| Avg Range      | 15                     | 19 3/4     | 18 1/4  | Sunday 9               |
| # Higher Highs | 2                      | 6          | 11      |                        |
| # Lower Lows   | 3                      | 5          | 10      |                        |

## April 2006 Technical Overview

**July Corn Futures** 

## 19 year Seasonal Average



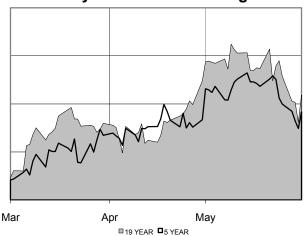
Years 1987 to 2005 settlement values used.

COMMENTS: March rallies fizzle in April, while March weakness accelerates in April ~ Worst batting average of any month, declining in 16 of last 19 years and 9 of the last 9 years ~ Expect March rallies to reverse after making new highs (10 of 13) ~ Rare April strength has lead to higher highs in May (2 of 3) with an average gain of 8 1/4 cents ~ Expect lower lows in May (14 out of 19)

| 19 Year Monthly Performance Summary |         |                  |         |  |
|-------------------------------------|---------|------------------|---------|--|
| # Years Up                          | 3       | # Higher Highs   | 10      |  |
| # Years Dn                          | 16      | # Lower Lows     | 8       |  |
| Total Change                        | -33 1/4 | # Expanded Range | 11      |  |
| Avg Change                          | -1 3/4  | # Narrow Range   | 8       |  |
| Avg Gain                            | 32      |                  |         |  |
| Avg Loss                            | -8      | 5 Yr High        | 342     |  |
| Ava Range                           | 22 1/3  | 5 Yr Low         | 199 1/3 |  |

### **July Soybean Futures**

## 19 year Seasonal Average



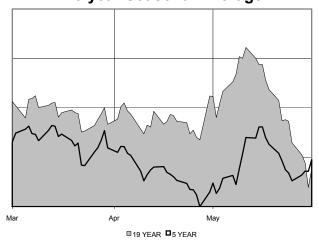
Years 1987 to 2005 settlement values used.

COMMENTS: April tends to see March gains consolidated ~ Worst April breaks have followed weakness in March (5 of 7 lower lows and 4 lower settlements) ~ April breaks in Meal often precede strong May's (6 of 10 with an average gain of \$2.40/ton) ~ April strength is often reversed in Beanoil after higher highs in May (8 of 11 April rallies reversed in May, but 10 higher highs scored first)

| 19 Year Monthly Performance Summary |       |                  |      |  |  |
|-------------------------------------|-------|------------------|------|--|--|
| # Years Up                          | 9     | # Higher Highs   | 11   |  |  |
| # Years Dn                          | 10    | # Lower Lows     | 6    |  |  |
| Total Change                        | 159 ¾ | # Expanded Range | 5    |  |  |
| Avg Change                          | 8 ½   | # Narrow Range   | 14   |  |  |
| Avg Gain                            | 29 ½  |                  |      |  |  |
| Avg Loss                            | -10 ½ | 5 Yr High        | 1064 |  |  |
| Avg Range                           | 45 ½  | 5 Yr Low         | 422  |  |  |

## **July CBOT Wheat**

### 19 year Seasonal Average



Years 1987 to 2005 settlement values used.

COMMENTS: Strongest month on record ~ When strong, April tends to be very strong (average gain of +25 cents in CBOT, +29 ¾ in KCBT & +22 ¼ in MW) ~ April rallies tend to be reversed in May (especially in MW with 9 of 11 April rallies reversed in May) ~ April highs are often violated before reversing ~ KCBT Wheat tends to be the leader of the pack in April and May.

| 19 Year Monthly Performance Summary |       |                  |         |  |  |
|-------------------------------------|-------|------------------|---------|--|--|
| # Years Up                          | 9     | # Higher Highs   | 9       |  |  |
| # Years Dn                          | 10    | # Lower Lows     | 11      |  |  |
| <b>Total Change</b>                 | 44    | # Expanded Range | 9       |  |  |
| Avg Change                          | 2 1/4 | # Narrow Range   | 9       |  |  |
| Avg Gain                            | 23 ½  |                  |         |  |  |
| Avg Loss                            | -16 ¾ | 5 Yr High        | 430 ½   |  |  |
| Avg Range                           | 36 ½  | 5 Yr Low         | 264 3/4 |  |  |

|   | Aprii 2000   |
|---|--|
| y Corn Statistics for Week #15  Crop Production WASDE | Monday 10  |
| 5 Year 10 Year 19 Year                                |  |
| 2 4 7   |  |
| 2 5 10  |  |
| -6 1/4 9 6  |  |
| -1 1/4 1 1/4  | Tuesday 11   |
| 1 1/2 8 1/4 6 Weather Crop Su                         |  |
| -4 3/4   -4 3/4   -3 1/2   Wediner Grop Go            | anniary  |
| 7 10 1/2 9  |  |
| 2 4 9   |  |
| 2 4 11  |  |
| Navih a su a Otatiatia a                              |  |
| For Week #15  Passover beging Crop Production         | Wednesday 12<br>s at sundown<br>Historical Track Records |
| Crop Production                                       | HISTORICAL FRACK RECORDS                                 |
| 5 Year 10 Year 19 Year                                |  |
| 2 3 6   |  |
| 3 7 13  |  |
| -83   -76 1/4   -48 3/4                               |  |
| -16 2/4   -7 3/4   -2 2/4                             | Thursday 13  |
| 16 2/4 21 20 1/4                                      |  |
| -38 2/4   -20   -13                                   |  |
| 30 1/4   27 1/4   22 1/4                              |  |
| 3 4 8   |  |
| 0 3 6   |  |
| BOT Wheat Statistics                                  | Friday 14  |
| for Week #15 Good Friday                              | Triday 14  |
|   |  |
| 5 Year 10 Year 19 Year                                |  |
| 2 4 10  |  |
| 3 6 9   |  |
| -13 1/4   51 2/4   81 3/4                             | Saturday 15  |
| -2 3/4   5 1/4   4 1/4                                | Saturday 15  |
| 3 1/4   24 2/4   15 1/4                               |  |
| -6 2/4  | 0  |
| 12 1/4   19 2/4   17 1/4                              | Sunday 16  |

Past performance is not necessarily indicative of future results. Data compliments of Gecko Software, Inc. No guarantee is made as to accuracy or completeness of data. See Risk Disclaimer at front of document for further details regarding risk. For an explanation of tables and figures see calculations section at the front of the almanac.

**Easter Sunday** 

7

11

2

4

# Higher Highs

# Lower Lows

4

6

# Seasonal Spread Highlight for April ...

The uncertainty associated with planting as well as a draw down in supplies from harvest and with South American supplies still not available on the World market, the market tends to favor "old crop" versus "new crop" as worries mount about the supply side of the equation.

- Long July 2006 Soybean, Short November 2006 Soybean
- Enter on roughly the 6<sup>th</sup> trading day of April, Exit on roughly the 2<sup>nd</sup> trading day of May

**Hypothetical Performance Record** 

|           |         | - 1      | 0 1     |        | <b>D</b> 1 | <b>D</b> ( | 100     | 101     |
|-----------|---------|----------|---------|--------|------------|------------|---------|---------|
| Entry     | Spread  | Exit     | Spread  |        | Best       | Best       | Worst   | Worst   |
| Date      | Entry   | Date     | Exit    | P&L    | Price      | P&L        | Price   | P&L     |
| 4/8/1991  | -19     | 5/2/1991 | -14 1/4 | 4 3/4  | -14 1/4    | 4 3/4      | -19 1/2 | - 1/2   |
| 4/8/1992  | -13     | 5/4/1992 | -15 1/4 | -2 1/4 | -13        | 0          | -16 1/2 | -3 1/2  |
| 4/8/1993  | -9 1/4  | 5/4/1993 | -1 1/2  | 7 3/4  | -1 1/2     | 7 3/4      | -9 1/4  | 0       |
| 4/11/1994 | 40      | 5/3/1994 | 41      | 1      | 46         | 6          | 38 3/4  | -1 1/4  |
| 4/10/1995 | -16     | 5/2/1995 | -16 3/4 | - 3/4  | -13        | 3          | -18     | -2      |
| 4/9/1996  | 14 1/4  | 5/2/1996 | 31 1/4  | 17     | 44 1/4     | 30         | 11 1/2  | -2 3/4  |
| 4/8/1997  | 155 1/4 | 5/2/1997 | 184     | 28 3/4 | 189 1/2    | 34 1/4     | 134 1/2 | -20 3/4 |
| 4/8/1998  | 18 1/2  | 5/4/1998 | 23 1/4  | 4 3/4  | 24 3/4     | 6 1/4      | 17 1/4  | -1 1/4  |
| 4/9/1999  | -15     | 5/4/1999 | -13     | 2      | -12 3/4    | 2 1/4      | -15 1/2 | - 1/2   |
| 4/10/2000 | -12 3/4 | 5/2/2000 | -11 1/4 | 1 1/2  | -11 1/4    | 1 1/2      | -13 1/4 | - 1/2   |
| 4/9/2001  | 4       | 5/2/2001 | 5 3/4   | 1 3/4  | 8          | 4          | 1 1/2   | -2 1/2  |
| 4/8/2002  | 1 1/2   | 5/2/2002 | 9       | 7 1/2  | 13 3/4     | 12 1/4     | 1 1/2   | 0       |
| 4/8/2003  | 68 3/4  | 5/2/2003 | 73 3/4  | 5      | 83 3/4     | 15         | 68 3/4  | 0       |
| 4/8/2004  | 210 1/2 | 5/4/2004 | 245 1/2 | 35     | 268 1/4    | 57 3/4     | 205 1/2 | -5      |
| 4/8/2005  | 13      | 5/3/2005 | 6 1/4   | -6 3/4 | 20         | 7          | 5 1/4   | -7 3/4  |

|          |       |           | in cents | in \$'s     |                | in cents | in \$'s      |
|----------|-------|-----------|----------|-------------|----------------|----------|--------------|
| # Trades | 15    | Total P&L | 107      | \$ 5,350.00 | Worst Loss     | -6 3/4   | \$ (337.50)  |
| # Win    | 12    | Avg P&L   | 7 1/4    | \$ 356.67   | Worst Draw     | -20 3/4  | \$(1,037.50) |
| # loss   | 3     | Avg Win   | 9 3/4    | \$ 486.46   | Avg Draw       | -3 1/4   | \$ (160.83)  |
| % Win    | 80.0% | Avg Loss  | -3 1/4   | \$ (162.50) | Worst Draw Win | -20 3/4  | \$(1,037.50) |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL. OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

| Mand                                  |         | tietice    | Corn Sta   | May            |
|---------------------------------------|---------|------------|------------|----------------|
| Mond Crop Progress                    |         |            | r Week #   |                |
| 010p 1 10g1033                        |         | •          | . 1130K // | 10             |
|                                       | l l     | İ          | 1          |                |
|                                       | 19 Year | 1          |            |                |
|                                       | 8       | 5          | 1          | # Up           |
|                                       | 10      | 5          | 4          | # Down         |
| <b>T</b>                              | -37 1/4 | -24 1/2    | -30 1/2    | Total Change   |
| Tuesd                                 | -2      | -2 1/2     | -6         | Avg Change     |
| Weather Crop Summary                  | 3 1/2   | 2 1/4      | 2 1/4      | Avg Up         |
|                                       | -6 1/2  | -7 1/4     | -8 1/4     | Avg Dn         |
|                                       | 10      | 11 1/4     | 9 1/2      | Avg Range      |
|                                       | 6       | 3          | 1          | # Higher Highs |
|                                       | 13      | 6          | 3          | # Lower Lows   |
| Wednesd                               |         | Statistics | ybeans S   | May So         |
| Wednesd                               |         |            | r Week #   |                |
|                                       |         |            |            |                |
|                                       | 19 Year |            |            |                |
|                                       | 11      | 5          | 0          | # Up           |
|                                       | 8       | 5          | 5          | # Down         |
| <del></del>                           | -15 1/4 | -43        | -79 2/4    | Total Change   |
| Thursd                                | - 3/4   | -4 1/4     | -16        | Avg Change     |
|                                       | 9       | 7 1/4      | n/a        | Avg Up         |
|                                       | -14 1/4 | -16        | -16        | Avg Dn         |
|                                       | 19 2/4  | 21 3/4     | 19 2/4     | Avg Range      |
|                                       | 9       | 4          | 1          | # Higher Highs |
|                                       | 11      | 6          | 4          | # Lower Lows   |
| Erid                                  | ·e      | Statistic  | T Whoat    | May CBC        |
| Frid                                  | ,3      |            | r Week #   |                |
| Livestock Slaughter<br>Cattle on Feed |         | 710        | I WEEK H   | 10             |
|                                       |         |            |            |                |
| Chickens and Eggs<br>Cold Storage     | 19 Year | 10 Voor 1  | 5 Voor     |                |
| Cold Stolage                          |         | t t        | 1          | # 1 lo         |
|                                       | 10      | 5          | 2          | # Up           |
| OE: C, W, S, SM, BO                   | 9       | 5          | 3          | # Down         |
|                                       | 7       | 17 2/4     | -33 1/4    | Total Change   |
| Saturd                                | 1/4     | 1 3/4      | -6 3/4     | Avg Change     |
|                                       | 9 1/4   | 14 1/4     | 3 2/4      | Avg Up         |
|                                       | -9 2/4  | -10 3/4    | -13 1/4    | Avg Dn         |
| Sund                                  | 15 2/4  | 18 2/4     | 11 2/4     | Avg Range      |
|                                       | 8       | 4          | 2          | # Higher Highs |
|                                       |         |            |            |                |

10

3

6

# Lower Lows

# Soy Complex Futures Seasonality

The following table details 15 *HYPOTHETICAL* seasonal tendencies to help guide grain traders in making their decisions throughout the year. Each of these tendencies has historically been at least 80% accurate and has displayed a good risk to reward profile in the past.

| Contract              | Position | Entry Date | Exit<br>Date | #<br>Win | #<br>Loss | Avg<br>Trade | Avg<br>Loss  |
|-----------------------|----------|------------|--------------|----------|-----------|--------------|--------------|
| March '06 Soymeal     | SM2006H  | Short      | 01/24/06     | 02/07/06 | 13        | 2            | \$<br>315.33 |
| May '06 Soymeal       | SM2006K  | Long       | 02/27/06     | 04/28/06 | 12        | 3            | \$<br>807.33 |
| July '06 Soymeal      | SM2006N  | Long       | 04/11/06     | 05/05/06 | 12        | 3            | \$<br>511.33 |
| September '06 Soymeal | SM2006U  | Short      | 07/17/06     | 08/07/06 | 12        | 3            | \$<br>800.67 |
| December '06 Soymeal  | SM2006Z  | Long       | 08/07/06     | 09/05/06 | 12        | 3            | \$<br>782.67 |
| December '06 Soymeal  | SM2006Z  | Short      | 09/08/06     | 10/03/06 | 12        | 3            | \$<br>602.00 |
| May '06 Soyoil        | BO2006K  | Long       | 02/07/06     | 03/09/06 | 12        | 3            | \$<br>550.40 |
| May '06 Soyoil        | BO2006K  | Long       | 03/02/06     | 03/17/06 | 12        | 3            | \$<br>222.00 |
| July '06 Soyoil       | BO2006N  | Short      | 05/01/06     | 06/15/06 | 12        | 3            | \$<br>776.80 |
| July '06 Soyoil       | BO2006N  | Short      | 07/14/06     | 07/31/06 | 12        | 3            | \$<br>414.00 |
| December '06 Soyoil   | BO2006Z  | Long       | 11/01/06     | 11/20/06 | 12        | 3            | \$<br>338.00 |

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| Crop Progress                            |         |  | Corn Sta<br>or Week # |                      |  |  |  |
|--|---------|--|-----------------------|----------------------|--|--|--|
|  | 9 Year  | ) Year                                   | 5 Year                |                      |  |  |  |
| ]  | 8       | 5  | 1                     | # Up                 |  |  |  |
|  | 10      | 5  | 4                     | # Down               |  |  |  |
|  | -37 1/4 | -24 1/2                                  | -30 1/2               | Total Change         |  |  |  |
| Tuesda                                   | -2      | -2 1/2                                   | -6                    | Avg Change           |  |  |  |
| Weather Crop Summary                     | 3 1/2   | 2 1/4                                    | 2 1/4                 | Avg Up               |  |  |  |
| Monthly Agnews                           | -6 1/2  | -7 1/4                                   | -8 1/4                | Avg Dn               |  |  |  |
|  | 10      | 11 1/4                                   | 9 1/2                 | Avg Range            |  |  |  |
|  | 6       | 3  | 1                     | # Higher Highs       |  |  |  |
|  | 13      | 6  | 3                     | # Lower Lows         |  |  |  |
|  |         | -4:-4:                                   | l                     | luk Os               |  |  |  |
| Wednesda                                 |         | July Soybeans Statistics<br>for Week #17 |                       |                      |  |  |  |
|  |         |  |                       |                      |  |  |  |
| <u> </u>                                 | 9 Year  |  |                       |                      |  |  |  |
|  | 10      | 5  | 2                     | # Up                 |  |  |  |
|  | 8       | 5  | 3                     | # Down               |  |  |  |
|  | 105 3/4 | 59 3/4                                   | 32 2/4                | Total Change         |  |  |  |
| Thursda                                  | 5 2/4   | 6  | 6 2/4                 | Avg Change           |  |  |  |
| Dairy Products Annual                    | 18 1/4  | 18 2/4                                   | 24                    | Avg Up               |  |  |  |
| Meat Animals - PDI                       | -9 2/4  | -6 3/4                                   | -5 1/4                | Avg Dn               |  |  |  |
| Poultry – Production and Value           | 25      | 27 2/4                                   | 26 2/4                | Avg Range            |  |  |  |
|  | 13      | 6  | 2                     | # Higher Highs       |  |  |  |
|  | 9       | 5  | 3                     | # Lower Lows         |  |  |  |
| FN: C, W, S, SM, BO                      |         |  |                       |                      |  |  |  |
| Frida                                    | 6       | tatistic                                 | T Wheat               | July CBC             |  |  |  |
| Poultry Slaughter<br>Agricultural Prices |         |  | r Week #              | _                    |  |  |  |
|  | ) Year  | Year                                     | 5 Year                |                      |  |  |  |
| 1  | 7       | 3  | 2                     | # Up                 |  |  |  |
|  | 12      | 7  | 3                     | # Down               |  |  |  |
|  | 71 1/4  | 49 3/4                                   | -26 1/4               | Total Change         |  |  |  |
| Saturda                                  | 3 3/4   | 5  | -5 1/4                | Avg Change           |  |  |  |
|  | 22 1/4  | 38 1/4                                   | 3 1/4                 | Avg Up               |  |  |  |
|  | -7      | -9 1/4                                   | -11                   | Avg Dn               |  |  |  |
| 0  | 18      | 22 1/4                                   | 12 2/4                | Avg Range            |  |  |  |
| Sunda                                    | 7       | 3  | 12 2/4                | # Higher Highs       |  |  |  |
|  | ′       | 3  |                       | # i lighter i lights |  |  |  |

13

8

5

# Lower Lows

# Corn Futures Seasonality

The following table details 8 *HYPOTHETICAL* seasonal tendencies to help guide grain traders in making their decisions throughout the year. Each of these tendencies has historically been at least 80% accurate and has displayed a good risk to reward profile in the past.

| Contract          | Position | Entry Date | Exit<br>Date | #<br>Win | #<br>Loss | Avg<br>Trade | Avg<br>Loss  |
|-------------------|----------|------------|--------------|----------|-----------|--------------|--------------|
| May '06 Corn      | C2006K   | Long       | 02/24/06     | 03/13/06 | 14        | 1            | \$<br>223.33 |
| May '06 Corn      | C2006K   | Short      | 04/04/06     | 04/20/06 | 12        | 3            | \$<br>131.67 |
| July '06 Corn     | C2006N   | Short      | 05/19/06     | 06/29/06 | 12        | 3            | \$<br>683.33 |
| July '06 Corn     | C2006N   | Short      | 06/01/06     | 06/29/06 | 13        | 2            | \$<br>590.83 |
| December '06 Corn | C2006Z   | Short      | 09/11/06     | 09/29/06 | 12        | 3            | \$<br>466.67 |
| December '06 Corn | C2006Z   | Short      | 10/20/06     | 11/29/06 | 12        | 3            | \$<br>149.17 |
| March '07 Corn    | C2007H   | Short      | 11/20/06     | 12/07/06 | 12        | 3            | \$<br>168.33 |

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| Manda: 4      |                      |         | tictics    | Corn Sta              | luke           |
|---------------|----------------------|---------|------------|-----------------------|----------------|
| Monday 1      | Crop Progress        |         |            | Corn Sta<br>or Week # |                |
|               |                      |         | ı          | 1                     |                |
|               |                      | 19 Year | 10 Year    | 5 Year                |                |
|               |                      | 9       | 5          | 4                     | # Up           |
|               |                      | 10      | 5          | 1                     | # Down         |
|               |                      | 9       | 14.25      | 36.75                 | Total Change   |
| Tuesday 2     |                      | 1/2     | 1 1/2      | 7 1/4                 | Avg Change     |
| nmary         | Weather Crop Summary | 8 1/4   | 11 1/2     | 10 1/4                | Avg Up         |
|               |                      | -6 1/2  | -8 1/2     | -4                    | Avg Dn         |
|               |                      | 11 1/2  | 15         | 15 1/4                | Avg Range      |
|               |                      | 13      | 6          | 5                     | # Higher Highs |
|               |                      | 7       | 5          | 2                     | # Lower Lows   |
| Wednesday 3   |                      | 6       | Statistic  | ybeans \$             | July So        |
| Troundady 0   |                      |         |            | r Week #              |                |
|               |                      | ا بدویا | اد م د     | اد بر                 |                |
|               |                      | 19 Year | 10 Year    | 5 Year                |                |
|               |                      | 11      | 6          | 4                     | # Up           |
|               |                      | 8       | 4          | 1                     | # Down         |
| Theres does 4 |                      | 115     | 89         | 68 3/4                | Total Change   |
| Thursday 4    |                      | 6       | 9          | 13 3/4                | Avg Change     |
|               |                      | 17 2/4  | 21 1/4     | 20 3/4                | Avg Up         |
|               |                      | -9 3/4  | -9 3/4     | -14 1/4               | Avg Dn         |
|               |                      | 26 3/4  | 32 2/4     | 35 1/4                | Avg Range      |
|               |                      | 13      | 7          | 5                     | # Higher Highs |
|               |                      | 5       | 2          | 0                     | # Lower Lows   |
| Friday 5      |                      | cs      | t Statisti | T Wheat               | July CBC       |
|               | Cattle Death Loss    |         |            | r Week #              |                |
|               |                      |         | 1          | l                     |                |
|               |                      | 19 Year |            | 5 Year                | <b>"11</b>     |
|               |                      | 10      | 5          | 4                     | # Up           |
|               |                      | 9       | 5          | 1                     | # Down         |
| 0-4           |                      | -3 3/4  | -7         | 51 3/4                | Total Change   |
| Saturday 6    |                      | - 1/4   | - 3/4      | 10 1/4                | Avg Change     |
|               |                      | 10 2/4  | 14 2/4     | 13 2/4                | Avg Up         |
|               |                      | -12     | -15 3/4    | -2 2/4                | Avg Dn         |
| Sunday 7      |                      | 17 3/4  | 22 1/4     | 20 1/4                | Avg Range      |
| -             |                      | 12      | 6          | 5                     | # Higher Highs |
|               |                      | 9       | 5          | 2                     | # Lower Lows   |

# Wheat/Oat Futures Seasonality

The following table details 9 *HYPOTHETICAL* seasonal tendencies to help guide grain traders in making their decisions throughout the year. Each of these tendencies has historically been at least 80% accurate and has displayed a good risk to reward profile in the past.

| Contract                | Position | Entry Date | Exit<br>Date | #<br>Win | #<br>Loss | Avg<br>Trade | Avg<br>Loss  |
|-------------------------|----------|------------|--------------|----------|-----------|--------------|--------------|
| March '06 CBOT Wheat    | W2006H   | Short      | 01/31        | 02/27    | 13        | 2            | \$<br>560.00 |
| December '06 CBOT Wheat | W2006Z   | Short      | 06/13        | 07/07    | 12        | 3            | \$<br>776.67 |
| December '06 KCBT Wheat | KW2006U  | Long       | 08/03        | 08/24    | 12        | 3            | \$<br>350.83 |
| December '06 MPLS Wheat | MW2006Z  | Long       | 10/05        | 10/19    | 12        | 3            | \$<br>285.83 |
| March '07 MPLS Wheat    | MW2007H  | Short      | 11/17        | 12/14    | 12        | 3            | \$<br>454.17 |
| May '06 Oats            | O2006K   | Long       | 02/17        | 03/10    | 12        | 3            | \$<br>227.50 |
| May '06 Oats            | O2006K   | Short      | 03/30        | 04/27    | 13        | 2            | \$<br>430.00 |
| July '06 Oats           | O2006N   | Short      | 06/02        | 06/27    | 12        | 3            | \$<br>253.33 |
| December '06 Oats       | O2006Z   | Short      | 11/15        | 11/29    | 12        | 3            | \$<br>174.17 |

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| Syear   10 Year   19 Year   19 Year   19 Year   19 Year   19 Year   19 Year   19 Year   19 Year   19 Year   10 Year   19 Year   10 Yea   |              |          |         |         | •                    |
|--|--------------|----------|---------|---------|----------------------|
| # Up   |              |          |         |         |                      |
| # Up   |              | 5 Vear   | 10 Vear | 10 Vear |                      |
| # Down   | # I In       |          |         |         |                      |
| Total Change Avg Change Avg Change Avg Up 2 3/4 8 1/2 6 1/2 Avg Dn -9 1/4 -7 -5 3/4 8 Higher Highs 2 5 8 8 Hower Lows 2 4 8 8 8 Weather Crop Summary    Syear   10 Year   19 Year   19 Year   10 Yea | •            |          | _       |         |                      |
| Avg Change   |              |          |         |         |                      |
| Avg Up   | _            |          |         |         | Tuesday 9            |
| Avg Dn   |              |          |         |         |                      |
| Avg Range # Higher Highs   2   5   8   8   # Lower Lows   2   4   8      July Soybeans Statistics for Week #19      S Year   | • .          |          |         |         | Troumer Grop Gammary |
| # Higher Highs # Lower Lows 2 5 8 8 # Lower Lows 2 4 8 8     July Soybeans Statistics for Week #19   | -            |          |         |         |                      |
| # Lower Lows 2 4 8  July Soybeans Statistics for Week #19    5 Year  | -            | 2        |         | 8       |                      |
| For Week #19   | # Lower Lows |          | 4       |         |                      |
| S Year   10 Year   19 Year   10 Year   19 Year   10 Ye   |              |          |         | s       | Wednesday 10         |
| # Up   |              | tor week | #19     |         |                      |
| # Down   |              |          | 10 Year |         |                      |
| Total Change Avg Change Avg Change Avg Change Avg Change Avg Dn  | •            | · ·      |         |         |                      |
| Avg Change   9 1/4   5   3 1/4   13 1/4   11 1/4   12   12   14   16 3/4   17   17   17   17   17   17   17   1  |              | -        |         |         |                      |
| Avg Up   |              |          |         |         | Thomas days 44       |
| Avg Dn   |              |          |         |         | I nursday 11         |
| Avg Range # Higher Highs   3   5   9   9   # Lower Lows   1   2   5      July CBOT Wheat Statistics for Week #19   Cotton Ginnings Annual Crop Production WASDE    # Up  |              |          |         |         |                      |
| # Higher Highs   3   5   9   # Lower Lows   1   2   5      July CBOT Wheat Statistics for Week #19      Syear   10 Year   19 Year   10 Production     WASDE    # Up  | •            |          |         |         |                      |
| # Lower Lows 1 2 5  July CBOT Wheat Statistics for Week #19    5 Year  |              |          |         |         |                      |
| July CBOT Wheat Statistics for Week #19    S Year  |              |          |         |         |                      |
| For Week #19    Cotton Ginnings Annual Crop Production WASDE   | # Lower Lows | 1        | 2       | 5       |                      |
| Crop Production WASDE    5 Year  |              |          |         | cs      | Friday 12            |
| 5 Year         10 Year         19 Year           # Up         3         7         13           # Down         2         3         6           Total Change         21 1/4         66 3/4         110           Avg Change         4 1/4         6 3/4         5 3/4           Avg Up         11         11 2/4         11           Avg Dn         -5 3/4         -4 3/4         -5 2/4           Avg Range         14 2/4         20         16 1/4           # Higher Highs         3         6         12           Mother's Day    LT: C, W, S, SM, BO  Saturday 13  Mother's Day  |              | for Week | #19     |         | Crop Production      |
| # Up   |              | 5 Year   | 10 Year | 19 Year |                      |
| # Down Total Change Avg Change Avg Up Avg Dn Avg Range # Higher Highs  2   | # Up         |          |         |         |                      |
| Total Change Avg Change Avg Up  Avg Up  Avg Dn  Avg Range  # Higher Highs  21 1/4  66 3/4  5 3/4  110  5 3/4  11  11 2/4  11  11  11  11  11  11  11  11  11   | # Down       |          |         |         |                      |
| Avg Change       4 1/4 6 3/4 11 2/4 11       5 3/4 11 2/4 11         Avg Up       11 11 2/4 11       11 -5 3/4 -4 3/4 -5 2/4         Avg Range       14 2/4 20 16 1/4 Higher Highs       3 6 12         Mother's Day     Saturday 13  Sunday 14  Mother's Day  |              |          |         |         | LT: C, W, S, SM, BO  |
| Avg Up       11       11 2/4       11         Avg Dn       -5 3/4       -4 3/4       -5 2/4         Avg Range       14 2/4       20       16 1/4         # Higher Highs       3       6       12         Mother's Day  | _            |          |         |         | Saturday 13          |
| Avg Dn   | Avg Up       |          |         |         |                      |
| Avg Range  | • .          |          |         |         |                      |
| # Higher Highs 3 6 12 Mother's Day   | _            |          |         |         | Sunday 14            |
|  |              |          |         |         |                      |
|  | # Lower Lows | 2        | 4       | 6       | mound 3 Day          |

# May 2006 Fundamental Overview

### **CBOT Corn Fundamentals**

| Crop Year        | 06/07 | 05/06  | 04/05     | 03/04    | 02/03  | 01/02  |
|------------------|-------|--------|-----------|----------|--------|--------|
|                  |       | In     | million I | oushels  |        |        |
| Beg Stocks       |       | 2,215  | 806       | 1,059    | 1,621  | 1,998  |
| Production       |       | 10,985 | 10,425    | 10,060   | 9,935  | 9,575  |
| Total Supply     |       | 13,210 | 11,246    | 11,129   | 11,571 | 11,583 |
| Domestic Use     |       | 8,720  | 8,405     | 7,975    | 7,910  | 7,740  |
| Exports          |       | 1,950  | 2,100     | 1,850    | 2,100  | 1,925  |
| Total Use        |       | 10,670 | 10,505    | 9,825    | 10,010 | 9,665  |
| Ending Stocks    |       | 2,540  | 741       | 1,304    | 1,561  | 1,918  |
| Farm Price Est   |       | In     | cents pe  | r bushel |        |        |
| High Estimate    |       | 195    | 295       | 230      | 215    | 205    |
| Low Estimate     |       | 155    | 255       | 190      | 175    | 165    |
| Jul Futures High |       | 227 ½  | 326 ½     | 259      | 216 ¾  | 211 ½  |
| Jul Futures Low  |       | 203    | 287 ½     | 230 1/4  | 198    | 187 ¾  |

Comments: As planting is completed the risk premium built into prices tends to diminish ~ Trade is dominated by the May crop report which gives the first indication of USDA thoughts on yield and usage for the new crop ~ Weather also becomes a dominate feature of trade, with rain perceived as bearish - "Rain Makes Grain"

| End of Month Crop Progress |                             |       |      |      |       |  |  |  |  |  |  |
|----------------------------|-----------------------------|-------|------|------|-------|--|--|--|--|--|--|
|                            |                             | % Pla | nted | % Em | erged |  |  |  |  |  |  |
| 2005                       | 2005                        |       |      | 8    | 5     |  |  |  |  |  |  |
| 5 Year Avera               | age                         | 93    | }    | 80   |       |  |  |  |  |  |  |
| End                        | End of Month Crop Condition |       |      |      |       |  |  |  |  |  |  |
|                            | VP                          | Р     | F    | G    | EX    |  |  |  |  |  |  |
| 2005                       | 1                           | 6     | 31   | 54   | 8     |  |  |  |  |  |  |
| 5 yr Avg                   | 1                           | 5 27  |      | 55   | 13    |  |  |  |  |  |  |

Source: Monthly WASDE Report for May

### **CBOT Soybean Fundamentals**

| Crop Year        | 06/07 | 05/06 | 04/05     | 03/04    | 02/03   | 01/02 |
|------------------|-------|-------|-----------|----------|---------|-------|
|                  |       | In    | million l | oushels  |         |       |
| Beg Stocks       |       | 355   | 115       | 135      | 260     | 295   |
| Production       |       | 2,895 | 2,965     | 2,855    | 2,850   | 2,985 |
| Total Supply     |       | 3,253 | 3,085     | 2,994    | 3,114   | 3,283 |
| Crushing         |       | 1,690 | 1,665     | 1,620    | 1,710   | 1,625 |
| Exports          |       | 1,125 | 1,080     | 960      | 975     | 980   |
| Total Use        |       | 2,964 | 2,895     | 2,749    | 2,859   | 2,783 |
| Ending Stocks    |       | 290   | 190       | 245      | 255     | 500   |
| Farm Price Est   |       | In    | cents pe  | r bushel |         |       |
| High Estimate    |       | 570   | 685       | 545      | 490     | 450   |
| Low Estimate     |       | 470   | 585       | 445      | 400     | 390   |
| Jul Futures High |       | 686   | 1036 ½    | 658      | 503 1/4 | 453 ¾ |
| Jul Futures Low  |       | 606 ½ | 812       | 616      | 457     | 434   |

Comments: Slow plantings in Corn and/or Cotton tend to weigh on beans due to potential crop rotation ~ May Crop report has underestimated US usage 14 of last 20 years and over-stated ending stocks an equal number ~ Risk premiums tend to fade and attention focuses on weather from May through September

| p 1-1111       |       |        |        |         |       |
|----------------|-------|--------|--------|---------|-------|
| End            | of Mo | nth Cr | op Pro | gress   | •     |
|                |       | % Pla  | nted   | % Em    | erged |
| 2005           |       | 90     | )      | 7       | 0     |
| 5 Year Average |       | 82     | 2      | 63      |       |
| End o          | of Mo | nth Cr | ор Соі | ndition |       |
|                | VP    | Р      | F      | G       | EX    |
| 2005           | 1     | 6      | 31     | 54      | 8     |
| 5 Year Avg     | 1     | 6      | 30     | 53      | 10    |

Source: Monthly WASDE Report for May

#### **CBOT Wheat Fundamentals**

| Crop Year        | 06/07   | 05/06 | 04/05    | 03/04    | 02/03 | 01/02 |  |  |  |
|------------------|---|-------|----------|----------|-------|-------|--|--|--|
| Clop real        | 00/07   00/00   04/00   03/04   02/00   01/02 |       |          |          |       |       |  |  |  |
|                  | In million bushels                            |       |          |          |       |       |  |  |  |
| Beg Stocks       |   | 541   | 526      | 448      | 738   | 829   |  |  |  |
| Production       |   | 2,185 | 2,080    | 2,113    | 1,886 | 1,961 |  |  |  |
| Total Supply     |   | 2,796 | 2,671    | 2,651    | 2,729 | 2,886 |  |  |  |
| Domestic Use     |   | 1,168 | 1,197    | 1,190    | 1,235 | 1,295 |  |  |  |
| Exports          |   | 950   | 975      | 950      | 875   | 1,000 |  |  |  |
| Total Use        |   | 2,118 | 2,172    | 2,140    | 2,110 | 2,295 |  |  |  |
| Ending Stocks    |   | 678   | 499      | 511      | 619   | 591   |  |  |  |
| Farm Price Est   |   | In    | cents pe | r bushel |       |       |  |  |  |
| High Estimate    |   | 305   | 385      | 365      | 310   | 335   |  |  |  |
| Low Estimate     |   | 255   | 325      | 305      | 250   | 275   |  |  |  |
| Jul Futures High | _   | 341   | 416      | 345 ¾    | 284   | 286 ¾ |  |  |  |
| Jul Futures Low  |   | 302 ½ | 356 ¾    | 279      | 265 ¾ | 258 ½ |  |  |  |

Comments: Spring wheat plantings in southern locals tend to weigh on prices ~ With the crop almost fully headed, it is "made" and almost invulnerable to damage ~ Expect wheat to lag other grains ~ USDA tends to underestimate usage ~ Watch the dollar as a strong dollar can hurt exports at this critical time

| End          | of Mo  | nth Cr | op Pro | gress  |    |
|--------------|--------|--------|--------|--------|----|
|              |        |        | % Hea  |        |    |
| 2005         |        |        | 79     | )      |    |
| 5 Year Avera | age    |        | 73     | }      |    |
| End          | of Mor | th Cro | p Con  | dition |    |
|              | VP     | Р      | F      | G      | EX |
| 2005         | 3      | 13     | 36     | 38     | 10 |
| 5 yr Avg     | 9      | 14     | 30     | 39     | 9  |

Source: Monthly WASDE Report for May

| Crop Progress                             |         |              | Corn Sta<br>r Week # |                |
|---|---------|--------------|----------------------|----------------|
|   | 1       | 1            | 1                    |                |
|   | 19 Year | 10 Year      | 5 Year               |                |
|   | 7       | 2            | 1                    | # Up           |
|   | 12      | 8            | 4                    | # Down         |
|   | -19 1/2 | -35          | -35 1/4              | Total Change   |
| Tuesday 1                                 | -1      | -3 1/2       | -7                   | Avg Change     |
| Weather Crop Summary                      | 7 1/2   | 12 1/2       | 2 3/4                | Avg Up         |
|   | -6      | -7 1/2       | -9 1/2               | Avg Dn         |
|   | 9 3/4   | 9 1/4        | 6 3/4                | Avg Range      |
|   | 6       | 1            | 0                    | # Higher Highs |
|   | 13      | 8            | 4                    | # Lower Lows   |
| Wednesday 1                               | 2       | Statistics   | vheans S             | July So        |
| Agricultural Chemical Usage – Field Crops | •       |              | r Week #             |                |
|   |         | •            |                      |                |
|   | 19 Year | 10 Year      | 5 Year               |                |
|   | 9       | 3            | 2                    | # Up           |
|   | 9       | 7            | 3                    | # Down         |
|   | -66 1/4 | -172         | -122 3/4             | Total Change   |
| Thursday 1                                | -3 2/4  | -17 1/4      | -24 2/4              | Avg Change     |
| -   | 19 1/4  | 7 1/4        | 8 3/4                | Avg Up         |
|   | -26 2/4 | -27 3/4      | -46 3/4              | Avg Dn         |
|   | 28 3/4  | 27 1/4       | 30                   | Avg Range      |
|   | 9       | 4            | 4                    | # Higher Highs |
|   | 10      | 7            | 3                    | # Lower Lows   |
| Enisland 4                                | 00      | t Statiati   | T Wheet              | luly CBC       |
| Friday 1                                  | US      |              | r Week #             | July CBC       |
| Livestock Slaughter                       |         | # <b>∠</b> U | ı vveek #            | TC             |
| Cattle on Feed                            |         |              |                      |                |
| Cold Storage                              | 40.V    | ا بدورا      | l=                   |                |
| Farm Labor                                | 19 Year | 1            | 5 Year               |                |
|   | 6       | 2            | 1                    | # Up           |
|   | 13      | 8            | 4                    | # Down         |
| 0-4 1 0                                   | -118    | -114 1/4     | -78 2/4              | Total Change   |
| Saturday 2                                | -6 1/4  | -11 2/4      | -15 3/4              | Avg Change     |
|   | 9 1/4   | 4 3/4        | 2/4                  | Avg Up         |
|   | -13 1/4 | -15 2/4      | -19 3/4              | Avg Dn         |
| Sunday 2                                  | 15 1/4  | 15 3/4       | 15 3/4               | Avg Range      |
| •   | 6       | 1            | 1                    | # Higher Highs |
|   | •       |              | 1 4                  | " .            |

9

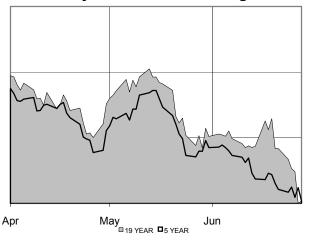
5

# Lower Lows

# May 2006 Technical Overview

### **July Corn Futures**

### 19 year Seasonal Average



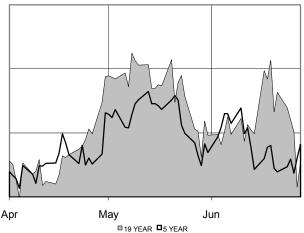
Years 1987 to 2005 settlement values used.

**COMMENTS:** April highs and lows have been violated in the direction of the trend in 17 of the last 19 years ~ Best May's have followed strong April's and vice versa ~ May weakness is usually followed through in June (6 of 9) ~ Expect lower June lows following a weak May (9 of 9) ~ Volatility tends to increase ~ Market favors "old crop" over "new crop" – Bull Spreads.

| 19 Year Monthly Performance Summary |        |                  |       |  |  |  |  |  |  |
|-------------------------------------|--------|------------------|-------|--|--|--|--|--|--|
| # Years Up                          | 10     | # Higher Highs   | 9     |  |  |  |  |  |  |
| # Years Dn                          | 9      | # Lower Lows     | 14    |  |  |  |  |  |  |
| Total Change                        | 3/4    | # Expanded Range | 11    |  |  |  |  |  |  |
| Avg Change                          | 0      | # Narrow Range   | 7     |  |  |  |  |  |  |
| Avg Gain                            | 10 ½   |                  |       |  |  |  |  |  |  |
| Avg Loss                            | -11 ¾  | 5 Yr High        | 326 ½ |  |  |  |  |  |  |
| Avg Range                           | 25 1/4 | 5 Yr Low         | 187 ¾ |  |  |  |  |  |  |

### **July Soybean Futures**

## 19 year Seasonal Average



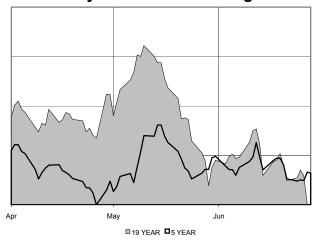
Years 1987 to 2005 settlement values used.

COMMENTS: Best May's have followed weak April's (but only in4 of the last 5 occurrences) ~ Expect Volatility to increase (15 of 19 years saw monthly range expansion) ~ May weakness is often followed by weakness in June (8 of 11 on a closing basis, and 9 of 10 lower lows) ~ May weakness in Beanoil has been continued in June 10 of the last 12 occurances

| 19 Year Monthly Performance Summary |       |                  |        |  |  |  |  |  |  |  |
|-------------------------------------|-------|------------------|--------|--|--|--|--|--|--|--|
| # Years Up                          | 9     | # Higher Highs   | 14     |  |  |  |  |  |  |  |
| # Years Dn                          | 10    | # Lower Lows     | 8      |  |  |  |  |  |  |  |
| Total Change                        | -49 ½ | # Expanded Range | 16     |  |  |  |  |  |  |  |
| Avg Change                          | -2 ½  | # Narrow Range   | 3      |  |  |  |  |  |  |  |
| Avg Gain                            | 33    |                  |        |  |  |  |  |  |  |  |
| Avg Loss                            | -34 ½ | 5 Yr High        | 1036 ½ |  |  |  |  |  |  |  |
| Avg Range                           | 65    | 5 Yr Low         | 434    |  |  |  |  |  |  |  |

## **July CBOT Wheat**

### 19 year Seasonal Average



Years 1987 to 2005 settlement values used.

**COMMENTS:** Worst month on record with total loss of –129 <sup>3</sup>/<sub>4</sub> cents since 1986 ~ April rallies often reversed in May (especially in MW with 9 of 11 April rallies reversed in May) ~ May weakness is often carried over into June (especially in KCBT, where 10 of the last 11 weak May's have been followed by weak Junes) ~ CBOT Wheat has gained ground in the last 2 years in May and 3 of the last 5 years.

| 19 Year      | Monthly | Performance Sumn | nary  |
|--------------|---------|------------------|-------|
| # Years Up   | 8       | # Higher Highs   | 10    |
| # Years Dn   | 11      | # Lower Lows     | 11    |
| Total Change | -95     | # Expanded Range | 12    |
| Avg Change   | -5      | # Narrow Range   | 7     |
| Avg Gain     | 18      |                  |       |
| Avg Loss     | -21 ¾   | 5 Yr High        | 416   |
| Avg Range    | 40 ½    | 5 Yr Low         | 258 ½ |

| N/ a.a.al.a |                      |          | tiotics     | Cara Ct-              | ll             |
|-------------|----------------------|----------|-------------|-----------------------|----------------|
| Monday 2    | Crop Progress        |          |             | Corn Sta<br>or Week # |                |
|             |                      |          |             |                       |                |
|             |                      | 19 Year  | 10 Year     | 5 Year                |                |
|             |                      | 8        | 5           | 3                     | # Up           |
|             |                      | 11       | 5           | 2                     | # Down         |
|             |                      | -38 3/4  | -25 3/4     | 8 1/2                 | Total Change   |
| Tuesday 2   |                      | -2       | -2 1/2      | 1 3/4                 | Avg Change     |
| •           | Weather Crop Summary | 5        | 4 1/4       | 6 1/2                 | Avg Up         |
|             |                      | -7 1/4   | -9 1/2      | -5 1/2                | Avg Dn         |
|             |                      | 10 1/2   | 11 1/2      | 8                     | Avg Range      |
|             |                      | 8        | 5           | 3                     | # Higher Highs |
|             |                      | 14       | 8           | 4                     | # Lower Lows   |
| Wednesday 2 |                      | <b>s</b> |             | ybeans \$             |                |
| -           |                      |          | <b>#21</b>  | r Week #              | fo             |
|             |                      | 19 Year  | 10 Year     | 5 Year                |                |
|             |                      | 5        | 2           | 2                     | # Up           |
|             |                      | 13       | 7           | 3                     | # Down         |
|             |                      | -162 1/4 | -95         | -29                   | Total Change   |
| Thursday 2  |                      | -8 2/4   | -9 2/4      | -5 3/4                | Avg Change     |
| •           | Monthly Agnews       | 12 2/4   | 18 2/4      | 18 2/4                | Avg Up         |
|             | , 0                  | -17 1/4  | -18 3/4     | -22                   | Avg Dn         |
|             |                      | 26 2/4   | 23 1/4      | 21 3/4                | Avg Range      |
|             |                      | 5        | 1           | 1                     | # Higher Highs |
|             |                      | 12       | 7           | 2                     | # Lower Lows   |
| Friday 2    |                      | cs       | t Statistic | OT Wheat              | July CBC       |
| ,           |                      |          |             | r Week #              |                |
|             |                      | 19 Year  | 10 Year     | 5 Year                |                |
|             |                      | 7        | 5           | 4                     | # Up           |
|             |                      | 12       | 5           | 1                     | # Down         |
|             |                      | -57 1/4  | -23 1/4     | 22 2/4                | Total Change   |
| Saturday 2  |                      | -3       | -2 1/4      | 4 2/4                 | Avg Change     |
| ,           |                      | 10       | 7 3/4       | 8 3/4                 | Avg Up         |
|             |                      | -10 3/4  | -12 2/4     | -12                   | Avg Dn         |
| Sunday      |                      | 16       | 15 3/4      | 13 3/4                | Avg Range      |
| Junuay      |                      | 6        | 2           | 2                     | # Higher Highs |
|             |                      | -        | 1 - 1       | _                     | Jg             |

# Seasonal Spread Highlight for May ...

As the planting effort draws to a close in the spring, the premium commanded by "old crop" tends to diminish, as supply risk is centered around the "new crop" contracts. This is the logic as to why December Corn has tended to gain relative to July Corn around this time of the year.

- Long December 2006 Corn, Short July 2006 Corn
- Enter on roughly the 9<sup>th</sup> to last trading day of May, Exit on roughly the 2<sup>nd</sup> trading day of June

**Hypothetical Performance Record** 

| Entry     | Spread   | Exit     | Spread   |        | Best     | Best  | Worst    | Worst  |
|-----------|----------|----------|----------|--------|----------|-------|----------|--------|
| •         | •        |          | •        | DOL    |          |       |          |        |
| Date      | Entry    | Date     | Exit     | P&L    | Price    | P&L   | Price    | P&L    |
| 5/21/1990 | -11 3/4  | 6/4/1990 | -8 1/2   | 3 1/4  | -7 1/2   | 4 1/4 | -11 3/4  | 0      |
| 5/20/1991 | -1 1/4   | 6/4/1991 | -1       | 1/4    | -1       | 1/4   | -2 3/4   | -1 1/2 |
| 5/18/1992 | 3 3/4    | 6/2/1992 | 7 3/4    | 4      | 7 3/4    | 4     | 2        | -1 3/4 |
| 5/18/1993 | 10       | 6/3/1993 | 10 3/4   | 3/4    | 12       | 2     | 10       | 0      |
| 5/18/1994 | -12 1/4  | 6/2/1994 | -10 3/4  | 1 1/2  | -7 3/4   | 4 1/2 | -12 1/2  | - 1/4  |
| 5/18/1995 | 8 1/2    | 6/2/1995 | 11       | 2 1/2  | 11       | 2 1/2 | 8 1/2    | 0      |
| 5/20/1996 | -153 1/2 | 6/4/1996 | -102 1/2 | 51     | -102 1/2 | 51    | -159 1/4 | -5 3/4 |
| 5/19/1997 | -19      | 6/3/1997 | -17 3/4  | 1 1/4  | -12 1/4  | 6 3/4 | -19      | 0      |
| 5/18/1998 | 12 1/2   | 6/2/1998 | 7 3/4    | -4 3/4 | 12 3/4   | 1/4   | 7 1/2    | -5     |
| 5/19/1999 | 13 1/4   | 6/2/1999 | 14       | 3/4    | 14 1/2   | 1 1/4 | 13 1/4   | 0      |
| 5/18/2000 | 18 1/4   | 6/2/2000 | 19 1/2   | 1 1/4  | 19 1/2   | 1 1/4 | 18 1/4   | 0      |
| 5/18/2001 | 19       | 6/4/2001 | 19 1/4   | 1/4    | 19 1/4   | 1/4   | 18 1/2   | - 1/2  |
| 5/20/2002 | 15       | 6/4/2002 | 16 1/2   | 1 1/2  | 17       | 2     | 15       | 0      |
| 5/19/2003 | -2 1/4   | 6/3/2003 | - 1/4    | 2      | 0        | 2 1/4 | -2 1/4   | 0      |
| 5/18/2005 | 18       | 6/2/2005 | 18       | 0      | 18 1/4   | 1/4   | 16       | -2     |

|          |       |           | in cents | in \$'s     |                | in cents | in \$'s        |
|----------|-------|-----------|----------|-------------|----------------|----------|----------------|
| # Trades | 15    | Total P&L | 65 2/4   | \$ 3,275.00 | Worst Loss     | -4 3/4   | \$<br>(237.50) |
| # Win    | 13    | Avg P&L   | 4 1/4    | \$ 218.33   | Worst Draw     | -5 3/4   | \$<br>(287.50) |
| # loss   | 2     | Avg Win   | 5 2/4    | \$ 270.19   | Avg Draw       | -1       | \$<br>(55.83)  |
| % Win    | 86.7% | Avg Loss  | -2 2/4   | \$ (118.75) | Worst Draw Win | -5 3/4   | \$<br>(287.50) |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL. OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

# May/June 2006

| Monday 29    | Memorial Day                           |          |            | Corn Sta<br>r Week # |                |
|--------------|--|----------|------------|----------------------|----------------|
|              |  | 19 Year  | 10 Year    | 5 Year               |                |
|              |  | 9        | 5          | 3                    | # Up           |
|              |  | 10       | 5          | 2                    | # Down         |
|              |  | 3 3/4    | -6 1/2     | 16 3/4               | Total Change   |
| Tuesday 30   |  | 1/4      | - 3/4      | 3 1/4                | Avg Change     |
| -            | Crop Progress                          | 7        | 6 1/4      | 9 3/4                | Avg Up         |
|              |  | -6       | -7 1/2     | -6 1/2               | Avg Dn         |
|              |  | 11 1/4   | 12 1/4     | 10                   | Avg Range      |
|              |  | 10       | 4          | 3                    | # Higher Highs |
|              |  | 9        | 6          | 2                    | # Lower Lows   |
| Wednesday 31 |  | <b>3</b> | Statistics |                      |                |
| ,            | Poultry Slaughter Weather Crop Summary |          | <b>‡22</b> | r Week #             | fo             |
|              | Agricultural Prices                    |          |            |                      |                |
|              |  | 19 Year  | 10 Year    | 5 Year               |                |
|              |  | 9        | 5          | 3                    | # Up           |
|              |  | 10       | 5          | 2                    | # Down         |
|              |  | 47 2/4   | 1 2/4      | -9 1/4               | Total Change   |
| Thursday 1   |  | 2 2/4    | 1/4        | -1 3/4               | Avg Change     |
| -            |  | 24       | 19 2/4     | 16 3/4               | Avg Up         |
|              |  | -16 3/4  | -19 1/4    | -30                  | Avg Dn         |
|              |  | 27 2/4   | 27 3/4     | 24 2/4               | Avg Range      |
|              |  | 9        | 6          | 3                    | # Higher Highs |
|              |  | 11       | 7          | 3                    | # Lower Lows   |
| Friday 2     |  | cs       | t Statisti | T Wheat              | July CBO       |
| •            |  |          | <b>‡22</b> | r Week #             | fo             |
|              |  | 19 Year  | 10 Year    | 5 Year               |                |
|              |  | 6        | 2          | 2                    | # Up           |
|              |  | 13       | 8          | 3                    | # Down         |
|              |  | -48      | -65 3/4    | 15 3/4               | Total Change   |
| Saturday 3   |  | -2 2/4   | -6 2/4     | 3 1/4                | Avg Change     |
|              |  | 12 3/4   | 16 2/4     | 16 2/4               | Avg Up         |
|              |  | -9 2/4   | -12 1/4    | -5 3/4               | Avg Dn         |
| Sunday 4     |  | 15 2/4   | 17 1/4     | 15 3/4               | Avg Range      |
| Juliaay 4    |  | 5        | 3          | 3                    | # Higher Highs |
|              |  | 10       | 6          | 1                    | # Lower Lows   |

## June 2006 Fundamental Overview

### **CBOT Corn Fundamentals**

| Crop Year        | 06/07              | 05/06  | 04/05    | 03/04    | 02/03  | 01/02  |  |  |  |  |
|------------------|--------------------|--------|----------|----------|--------|--------|--|--|--|--|
|                  | In million bushels |        |          |          |        |        |  |  |  |  |
| Beg Stocks       |                    | 2,215  | 806      | 1,084    | 1,621  | 2,048  |  |  |  |  |
| Production       |                    | 10,985 | 10,425   | 10,060   | 9,650  | 9,575  |  |  |  |  |
| Total Supply     |                    | 13,210 | 11,246   | 11,154   | 11,286 | 11,633 |  |  |  |  |
| Domestic Use     |                    | 8,720  | 8,405    | 7,975    | 7,910  | 7,740  |  |  |  |  |
| Exports          |                    | 1,950  | 2,100    | 1,850    | 2,075  | 2,000  |  |  |  |  |
| Total Use        |                    | 10,670 | 10,505   | 9,825    | 9,985  | 9,740  |  |  |  |  |
| Ending Stocks    |                    | 2,540  | 741      | 1,329    | 1,301  | 1,893  |  |  |  |  |
| Farm Price Est   |                    | In     | cents pe | r bushel |        |        |  |  |  |  |
| High Estimate    |                    | 195    | 295      | 230      | 230    | 210    |  |  |  |  |
| Low Estimate     |                    | 155    | 255      | 190      | 190    | 170    |  |  |  |  |
| Jul Futures High |                    | 236 ½  | 327 ½    | 248 1/4  | 226 ½  | 201 ½  |  |  |  |  |
| Jul Futures Low  |                    | 209    | 258 1/4  | 228      | 204    | 184    |  |  |  |  |

Comments: With the crop beginning to silk, weather becomes of paramount importance ~ Hot/dry can hamper pollination and reduce yields ~ Watch for weather scares surrounding lack of rain ~ Late season drought scares in '99 & '00 caused abnormally strong post pollination markets ~ June crop report tends to be a non-event

| End of Month Crop Progress  |         |       |      |           |    |  |  |
|-----------------------------|---------|-------|------|-----------|----|--|--|
|                             |         | % Eme | rged | % Silking |    |  |  |
| 2005                        |         | 100   |      | 4         |    |  |  |
| 5 Year Avera                | erage 1 |       | 0    | 5         | ,  |  |  |
| End of Month Crop Condition |         |       |      |           |    |  |  |
|                             | VP      | Р     | F    | G         | EX |  |  |
| 2005                        | 2       | 8     | 25   | 50        | 15 |  |  |
| 5 yr Avg                    | 4       | 9     | 24   | 46        | 17 |  |  |

Source: Monthly WASDE Report for June

**CBOT Soybean Fundamentals** 

| Crop Year        | 06/07               | 05/06   | 04/05 | 03/04 | 02/03   | 01/02 |  |  |
|------------------|---------------------|---------|-------|-------|---------|-------|--|--|
|                  | In million bushels  |         |       |       |         |       |  |  |
| Beg Stocks       |                     | 320     | 115   | 140   | 240     | 270   |  |  |
| Production       |                     | 2,895   | 2,965 | 2,855 | 2,870   | 2,985 |  |  |
| Total Supply     |                     | 3,218   | 3,085 | 2,999 | 3,114   | 3,258 |  |  |
| Crushing         |                     | 1,680   | 1,650 | 1,620 | 1,710   | 1,645 |  |  |
| Exports          |                     | 1,135   | 1,065 | 960   | 965     | 995   |  |  |
| Total Use        |                     | 2,964   | 2,865 | 2,749 | 2,849   | 2,818 |  |  |
| Ending Stocks    |                     | 255     | 220   | 250   | 265     | 440   |  |  |
| Farm Price Est   | In cents per bushel |         |       |       |         |       |  |  |
| High Estimate    |                     | 595     | 670   | 545   | 490     | 470   |  |  |
| Low Estimate     |                     | 495     | 570   | 445   | 400     | 390   |  |  |
| Jul Futures High |                     | 752 1/4 | 940   | 645   | 524 1/4 | 488   |  |  |
| Jul Futures Low  |                     | 647     | 801   | 610   | 487     | 448 ¾ |  |  |

Comments: With the crop planted and emerged, weather is important as the crop prepares to bloom/set pods ~ Look for Brazilian beans to hit US markets and harvest delays in Argentina ~ Truly a weather market, with lack of rain very bullish ~ Quarterly grain stocks report tends to give a better indication of use than June crop report

| End of Month Crop Progress  |     |    |    |    |    |  |  |
|-----------------------------|-----|----|----|----|----|--|--|
| % Emerged % Blooming        |     |    |    |    |    |  |  |
| 2005                        |     | 96 |    | 6  | )  |  |  |
| 5 Year Avera                | ige | 93 | }  | 5  | )  |  |  |
| End of Month Crop Condition |     |    |    |    |    |  |  |
|                             | VP  | Р  | F  | G  | EX |  |  |
| 2005                        | 3   | 8  | 30 | 48 | 11 |  |  |
| 5 yr Avg                    | 2   | 7  | 27 | 51 | 13 |  |  |

Source: Monthly WASDE Report for June

### **CBOT Wheat Fundamentals**

| Crop Year        | 06/07               | 05/06 | 04/05 | 03/04 | 02/03 | 01/02 |  |  |  |
|------------------|---------------------|-------|-------|-------|-------|-------|--|--|--|
|                  | In million bushels  |       |       |       |       |       |  |  |  |
| Beg Stocks       |                     | 527   | 541   | 468   | 758   | 854   |  |  |  |
| Production       |                     | 2,140 | 2,061 | 2,176 | 1,823 | 1,941 |  |  |  |
| Total Supply     |                     | 2,737 | 2,667 | 2,744 | 2,685 | 2,890 |  |  |  |
| Domestic Use     |                     | 1,168 | 1,197 | 1,190 | 1,230 | 1,305 |  |  |  |
| Exports          |                     | 950   | 975   | 950   | 900   | 1,000 |  |  |  |
| Total Use        |                     | 2,118 | 2,172 | 2,140 | 2,130 | 2,305 |  |  |  |
| Ending Stocks    |                     | 619   | 495   | 604   | 555   | 585   |  |  |  |
| Farm Price Est   | In cents per bushel |       |       |       |       |       |  |  |  |
| High Estimate    |                     | 315   | 385   | 350   | 325   | 335   |  |  |  |
| Low Estimate     |                     | 265   | 325   | 290   | 265   | 275   |  |  |  |
| Jul Futures High |                     | 345 ½ | 391   | 339 ½ | 308   | 272   |  |  |  |
| Jul Futures Low  |                     | 310 ½ | 328   | 294 ½ | 272 ¾ | 242 ½ |  |  |  |

Comments: Crops which received good precipitation during heading usually yield good protein content ~ Crop quality during harvest is watched closely and tends to be a determining factor, especially for exports ~ Spring wheat is heading ~ Too much rain can cause harvest delays as fields are too wet to work in

| End of Month Crop Progress  |            |          |                   |          |         |  |  |  |
|-----------------------------|------------|----------|-------------------|----------|---------|--|--|--|
| 2005                        |            |          | % Harvested<br>48 |          |         |  |  |  |
| 5 Year Avera                | Average 46 |          |                   |          | 6       |  |  |  |
| End of Month Crop Condition |            |          |                   |          |         |  |  |  |
|                             | VP         | Р        | F                 | G        | EX      |  |  |  |
| 2005<br>5 yr Avg            | 4<br>11    | 13<br>16 | 34<br>31          | 38<br>34 | 11<br>8 |  |  |  |

Source: Monthly WASDE Report for June

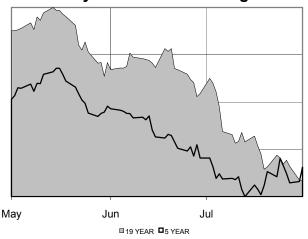
## June 2006

| # Down 2 6 11 Total Change 5 1/4 -24 1/2 -10 1/4 Avg Change 1 -2 1/2 -1/2 Avg Up 3 1/4 6 1/2 Avg Range 9 1/4 12 1/2 12 # Higher Highs 4 6 11 # Lower Lows 2 4 10   Symbol 10 Year 19 Year 10 # Up 3 1/4 -5 1/4 -5 1/4 Avg Change 16 -51 2/4 -14 1/4 Avg Change 16 -51 2/4 -14 1/4 Avg Change 3 1/4 -5 1/4 -3 3/4 Avg Change 16 -51 2/4 -14 1/4 Avg Change 3 1/4 -5 1/4 -3 3/4 Avg Up 14 2/4 12 1/4 11 2/4 Avg Dn -13 3/4 -16 3/4 -11 3/4 Avg Range 25 25 2/4 25 2/4 # Higher Highs 4 5 10   Tuesday  Weather Crop Summary  Weather Crop Summary  Weather Crop Summary  Weather Crop Summary  Thussday  Thursday | _   | Corn Statistics<br>for Week #23  |  | Monday 5 Crop Progress   |
|---|---|--|--|--------------------------|
| for Week #23    5 Year   10 Year   19 Year     # Up   | # Up # Down Total Change Avg Change Avg Up Avg Dn Avg Range # Higher Highs # Lower Lows | 3 4<br>2 6<br>5 1/4 -24 1/2<br>1 -2 1/2<br>3 1/4 3 1/4<br>-2 1/4 -6 1/4<br>9 1/4 12 1/2<br>4 6   | 7<br>11<br>-10 1/4<br>- 1/2<br>6 1/2<br>-5<br>12<br>11           | Tuesday 6                |
| # Up  |   |  | 6  | Wednesday 7              |
|   | # Up # Down Total Change Avg Change Avg Up Avg Dn Avg Range # Higher Highs # Lower Lows | 3 4<br>2 6<br>16 -51 2/4<br>3 1/4 -5 1/4<br>14 2/4 12 1/4<br>-13 3/4 -16 3/4<br>25 25 2/4<br>4 5 | 9<br>10<br>-14 1/4<br>- 3/4<br>11 2/4<br>-11 3/4<br>25 2/4<br>10 | Thursday 8               |
| July CBOT Wheat Statistics for Week #23  Crop Production WASDE  | _   |  | cs   |                          |
| # Down 3 8 12 Total Change 6 -27 2/4 -7 Avg Change 1 1/4 -2 3/4 - 1/4 Avg Up 13 3/4 13 3/4 10 2/4 Avg Dn -7 -6 3/4 -6 3/4   | # Up # Down Total Change Avg Change Avg Up Avg Dn Avg Range                             | 2 2<br>3 8<br>6 -27 2/4<br>1 1/4 -2 3/4<br>13 3/4 13 3/4<br>-7 -6 3/4                            | 7<br>12<br>-7<br>- 1/4<br>10 2/4<br>-6 3/4                       | Saturday 10<br>Sunday 11 |

## June 2006 Technical Overview

### **September Corn Futures**





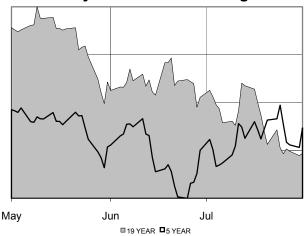
Years 1987 to 2005 settlement values used.

**COMMENTS:** Enter weather markets and volatility (15 of last 19 years have seen range expansion) ~ when strong, it is a very strong month (average rally of 27 <sup>3</sup>/<sub>4</sub> cents) ~ Only rallied in 6 of last 19 years (down 4 of last 5) ~ Best June's follow May strength, but 5 of last 10 May rallies were reversed in June ~ Sell into June rallies, July is weakest month on record

| 19 Year Monthly Performance Summary |      |                  |       |  |  |  |
|-------------------------------------|------|------------------|-------|--|--|--|
| # Years Up                          | 6    | # Higher Highs   | 9     |  |  |  |
| # Years Dn                          | 13   | # Lower Lows     | 13    |  |  |  |
| <b>Total Change</b>                 | -29  | # Expanded Range | 15    |  |  |  |
| Avg Change                          | -1 ½ | # Narrow Range   | 4     |  |  |  |
| Avg Gain                            | 27 ¾ |                  |       |  |  |  |
| Avg Loss                            | -15  | 5 Yr High        | 322 ½ |  |  |  |
| Avg Range                           | 35   | 5 Yr Low         | 192   |  |  |  |

### **November Soybean Futures**

## 19 year Seasonal Average



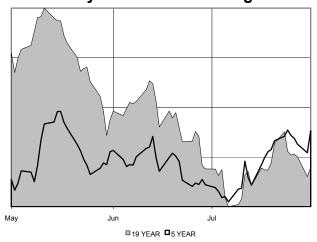
Years 1987 to 2005 settlement values used.

**COMMENTS:** Expect lower lows following a weak May (9 of 11 occurrences basis November contract) ~ June weakness tends to be continued in July (8 out of 12, with 9 of 12 seeing lower monthly lows in July) ~ Volatility tends to increase and continues to increase into July ~ June rallies are more often than not reversed, especially in Beanoil (5 of 7) ~ June weakness tends to be continued

| 19 Year Monthly Performance Summary |        |                  |       |  |  |  |  |
|-------------------------------------|--------|------------------|-------|--|--|--|--|
| # Years Up                          | 7      | # Higher Highs   | 10    |  |  |  |  |
| # Years Dn                          | 12     | # Lower Lows     | 11    |  |  |  |  |
| Total Change                        | 37 ¾   | # Expanded Range | 9     |  |  |  |  |
| Avg Change                          | 2      | # Narrow Range   | 10    |  |  |  |  |
| Avg Gain                            | 48 ½   |                  |       |  |  |  |  |
| Avg Loss                            | 25 1/4 | 5 Yr High        | 734 ½ |  |  |  |  |
| Avg Range                           | 68 ½   | 5 Yr Low         | 429   |  |  |  |  |

## **September CBOT Wheat**

### 19 year Seasonal Average



Years 1987 to 2005 settlement values used.

COMMENTS: Worst Junes have followed weak Mays (especially in KCBT where 10 of 11 May breaks have seen June breaks) ~ Weak Mays have continued lower through June in 7 of the last 7 occurrences in CBOT ~ June rallies tend to fizzle out in July (4 out of 6 in CBOT and MW, 3 of 5 in KCBT) ~ Watch for volatility to contract

| 19 Year Monthly Performance Summary |         |                  |     |  |  |  |
|-------------------------------------|---------|------------------|-----|--|--|--|
| # Years Up                          | 5       | # Higher Highs   | 6   |  |  |  |
| # Years Dn                          | 14      | # Lower Lows     | 11  |  |  |  |
| Total Change                        | -102 ¾  | # Expanded Range | 7   |  |  |  |
| Avg Change                          | -5 ½    | # Narrow Range   | 11  |  |  |  |
| Avg Gain                            | 27 ¾    |                  |     |  |  |  |
| Avg Loss                            | -17 1/4 | 5 Yr High        | 399 |  |  |  |
| Avg Range                           | 37      | 5 Yr Low         | 254 |  |  |  |

## June 2006

| Ju             | ly Corn Sta |            |         | Monday 12 Crop Progress |
|----------------|-------------|------------|---------|-------------------------|
|                | 101 110011  |            |         | Crop i rogicas          |
|                | Ī           | ı          | 1 1     |                         |
| -              | 5 Year      | 10 Year    | 19 Year |                         |
| # Up           | 2           | 4          | 11      |                         |
| # Down         | 3           | 6          | 8       |                         |
| Total Change   | -35 1/2     | -41 1/2    | 36      | Top a day 40            |
| Avg Change     | -7          | -4 1/4     | 2       | Tuesday 13              |
| Avg Up         | 1           | 2 3/4      | 8 1/2   | Weather Crop Summary    |
| Avg Dn         | -12 1/2     | -8 3/4     | -7 1/4  |                         |
| Avg Range      | 10 1/2      | 11         | 13 1/4  |                         |
| # Higher Highs | 0           | 1 7        | 6       |                         |
| # Lower Lows   | 3           | 7          | 10      |                         |
| July 9         | Soybeans    |            | s       | Wednesday 14            |
|                | for Week    | #24        |         | ·                       |
|                | 5 Year      | 10 Year    | 19 Year |                         |
| # Up           | 2           | 4          | 11      |                         |
| # Down         | 3           | 6          | 8       |                         |
| Total Change   | 4 1/4       | 3 3/4      | 161 3/4 |                         |
| Avg Change     | 3/4         | 2/4        | 8 2/4   | Thursday 15             |
| Avg Up         | 11 3/4      | 11 3/4     | 21 1/4  | indicad, ic             |
| Avg Dn         | -6 1/4      | -7 1/4     | -9 1/4  |                         |
| Avg Range      | 27          | 27         | 32 2/4  |                         |
| # Higher Highs | 3           | 4          | 10      |                         |
| # Lower Lows   | 3           | 7          | 12      |                         |
| luly C         | BOT Whea    | t Staticti | ice     | Friday 16               |
| July C         | for Week    |            | ics     | Friday 16               |
|                |             |            |         |                         |
|                | 5 Year      | 10 Year    | 19 Year |                         |
| # Up           | 0           | 0          | 3       |                         |
| # Down         | 5           | 10         | 16      |                         |
| Total Change   | -50 2/4     | -73 2/4    | -75 2/4 |                         |
| Avg Change     | -10         | -7 1/4     | -4      | Saturday 17             |
| Avg Up         | n/a         | n/a        | 7       |                         |
| Avg Dn         | -10         | -7 1/4     | -6      |                         |
| Avg Range      | 11          | 13 1/4     | 14 2/4  | Sunday 18               |
| # Higher Highs | 0           | 2          | 8       | Father's Day            |
| # Lower Lows   | 4           | 7          | 10      | ,                       |

# Seasonal Spread Highlight for June ...

Winter Wheat is at its harvest lows, while Corn prices tend to be near their pollination risk highs. With the future getting progressively uncertain for Wheat, and more certain with Corn as the crop progresses, Wheat prices tend to gain relative to Corn prices in much of the later half of the year.

- Long December 2006 CBOT Wheat, Short December 2006 Corn
- Enter on roughly the last trading day of June, Exit on roughly the 8<sup>th</sup> to last trading day of July

| F.o.t.o.  | Corood  |           | Corond  |         | Doot    | Doot   | Monet   | \A/a ==4 |
|-----------|---------|-----------|---------|---------|---------|--------|---------|----------|
| Entry     | Spread  | Exit      | Spread  |         | Best    | Best   | Worst   | Worst    |
| Date      | Entry   | Date      | Exit    | P&L     | Price   | P&L    | Price   | P&L      |
| 6/28/1991 | 64 3/4  | 7/22/1991 | 52 1/4  | -12 1/2 | 64 3/4  | 0      | 47      | -17 3/4  |
| 6/30/1992 | 104 3/4 | 7/22/1992 | 120 3/4 | 16      | 121 1/2 | 16 3/4 | 94 1/2  | -10 1/4  |
| 6/30/1993 | 60 1/2  | 7/21/1993 | 71      | 10 1/2  | 71      | 10 1/2 | 56 3/4  | -3 3/4   |
| 6/30/1994 | 92 1/4  | 7/20/1994 | 121 1/2 | 29 1/4  | 121 1/2 | 29 1/4 | 92 1/4  | 0        |
| 6/30/1995 | 170     | 7/20/1995 | 179 3/4 | 9 3/4   | 179 3/4 | 9 3/4  | 143 1/2 | -26 1/2  |
| 6/28/1996 | 131     | 7/22/1996 | 137 3/4 | 6 3/4   | 141 3/4 | 10 3/4 | 119 3/4 | -11 1/4  |
| 6/30/1997 | 107     | 7/22/1997 | 114 3/4 | 7 3/4   | 114 3/4 | 7 3/4  | 95 3/4  | -11 1/4  |
| 6/30/1998 | 43 3/4  | 7/22/1998 | 49 3/4  | 6       | 54 1/2  | 10 3/4 | 43 3/4  | 0        |
| 6/30/1999 | 53 1/4  | 7/21/1999 | 54 1/2  | 1 1/4   | 63 1/2  | 10 1/4 | 53 1/4  | 0        |
| 6/30/2000 | 81      | 7/20/2000 | 66 3/4  | -14 1/4 | 81      | 0      | 66 1/2  | -14 1/2  |
| 6/29/2001 | 64 3/4  | 7/20/2001 | 77 1/2  | 12 3/4  | 77 1/2  | 12 3/4 | 51 3/4  | -13      |
| 6/28/2002 | 80      | 7/22/2002 | 92 3/4  | 12 3/4  | 102 3/4 | 22 3/4 | 80      | 0        |
| 6/30/2003 | 96 3/4  | 7/22/2003 | 130     | 33 1/4  | 133 1/2 | 36 3/4 | 94 3/4  | -2       |
| 6/30/2004 | 90 1/4  | 7/21/2004 | 103     | 12 3/4  | 133 1/2 | 43 1/4 | 94 3/4  | 4 1/2    |
| 6/30/2005 | 112 1/4 | 7/20/2005 | 96      | -16 1/4 | 112 1/2 | 1/4    | 93      | -19 1/4  |

|          |       |           | in cents | in \$'s        |                | in cents | in \$'s      |
|----------|-------|-----------|----------|----------------|----------------|----------|--------------|
| # Trades | 15    | Total P&L | 115 3/4  | \$<br>5,787.50 | Worst Loss     | -16 1/4  | \$ (812.50)  |
| # Win    | 12    | Avg P&L   | 7 3/4    | \$<br>385.83   | Worst Draw     | -26 2/4  | \$(1,325.00) |
| # loss   | 3     | Avg Win   | 13 1/4   | \$<br>661.46   | Avg Draw       | -8 1/4   | \$ (416.67)  |
| % Win    | 80.0% | Ava Loss  | -14 1/4  | \$<br>(716.67) | Worst Draw Win | -26 2/4  | \$(1.325.00) |

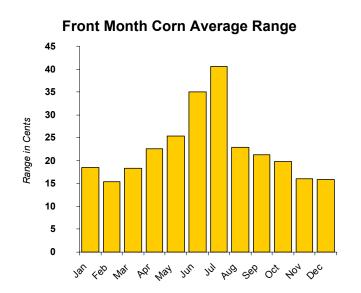
Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

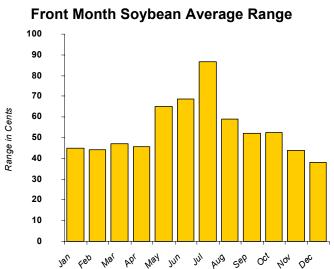
SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL, OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

| Monday 19       | Crop Progress        |          |                  | Corn Sta<br>r Week # |                |
|-----------------|----------------------|----------|------------------|----------------------|----------------|
|                 |                      | 40.7/222 | 40.2/            | le v                 |                |
|                 |                      | 19 Year  |                  |                      |                |
|                 |                      | 8        | 4                | 2                    | # Up           |
|                 |                      | 11       | 6                | 3                    | # Down         |
| Tues day 00     |                      | 7 3/4    | 12 3/4           | 10 1/2               | Total Change   |
| Tuesday 20      | l a a                | 1/2      | 1 1/4            | 2                    | Avg Change     |
| nary            | Weather Crop Summary | 12       | 14 1/4           | 17 1/4               | Avg Up         |
|                 |                      | -8       | -7 1/4           | -8                   | Avg Dn         |
|                 |                      | 12 1/4   | 12               | 11                   | Avg Range      |
|                 |                      | 8        | 3                | 2                    | # Higher Highs |
|                 |                      | 11       | 7                | 3                    | # Lower Lows   |
| Wednesday 21    |                      | <b>5</b> | Statistics       | ybeans S             | July So        |
| irounicoudy = i |                      |          |                  | r Week #             |                |
|                 |                      | 1        | 1                | 1                    |                |
|                 |                      | 19 Year  | 10 Year          | 5 Year               |                |
|                 |                      | 10       | 6                | 4                    | # Up           |
|                 |                      | 9        | 4                | 1                    | # Down         |
|                 | Summer Solstice      | 145 3/4  | 123 1/4          | 122 2/4              | Total Change   |
| Thursday 22     |                      | 7 3/4    | 12 1/4           | 24 2/4               | Avg Change     |
| _               | Cold Storage         | 28 2/4   | 31 1/4           | 31 3/4               | Avg Up         |
|                 | Monthly Agnews       | -15 2/4  | -16              | -4                   | Avg Dn         |
|                 |                      | 31 3/4   | 30               | 32 3/4               | Avg Range      |
|                 |                      | 10       | 5                | 4                    | # Higher Highs |
|                 |                      | 7        | 3                | 1                    | # Lower Lows   |
|                 |                      |          | <b>6</b> 4 41 41 |                      |                |
| Friday 23       |                      | CS       |                  |                      | July CBC       |
|                 | Livestock Slaughter  |          | <b>‡25</b>       | r Week #             | fo             |
|                 | Cattle on Feed       |          |                  |                      |                |
|                 | Chickens and Eggs    | 1        | , ,              | 1                    |                |
|                 |                      | 19 Year  | 10 Year          | 5 Year               |                |
|                 |                      | 11       | 6                | 3                    | # Up           |
|                 | 05 0 11/ 0 01: -0    | 8        | 4                | 2                    | # Down         |
|                 | OE: C, W, S, SM, BO  | 25 2/4   | 14 3/4           | 14 3/4               | Total Change   |
| Saturday 24     |                      | 1 1/4    | 1 2/4            | 3                    | Avg Change     |
| -               |                      | 10 2/4   | 9 3/4            | 12                   | Avg Up         |
|                 |                      | -11 1/4  | -11              | -10 3/4              | Avg Dn         |
| Sunday 25       |                      | 18 1/4   | 17 2/4           | 15                   | Avg Range      |
| Januay 20       |                      | 11       | 5                | 2                    | # Higher Highs |
|                 |                      | 12       | 8                | 4                    | # Lower Lows   |

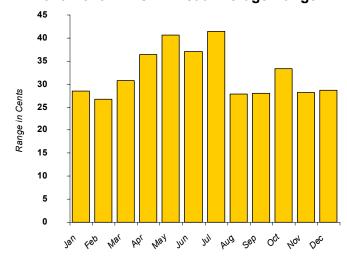
# Wild Times Ahead! Monthly Ranges

As the grain markets ebb and flow through production and consumption cycles, the futures markets react to potential crop threats. This can be seen clearly in the "weather markets" during the summer months when volatility - as measured by the average monthly difference between high and low prices-increases. From May through July, volatility tends to increase as the crop conditions change and future supply is still a great unknown. The fall and winter months tend to see volatility contract, as future supply becomes more certain.









Data compliments of www.geckosoftware.com Past performance is not necessarily indicative of future results.

Being aware of volatility is extremely important for speculators, as increased volatility goes hand in hand with increased risk and profit potential. Producers and purchasers also need to pay attention to volatility, as volatility is a key ingredient in pricing options, which can be used to hedge their physical grain market positions.

Volatility is also extremely important for options traders, so much so that we have included information on historical average volatilities in **Appendix 4**.

# June/July 2006

|                      | / Corn Sta<br>for Week |                 |                   | Crop Progress           | Monday 26             |
|----------------------|------------------------|-----------------|-------------------|-------------------------|-----------------------|
|                      |                        | 0               |                   | Orop i rogicos          |                       |
|                      | 5 Year                 | 10 Year         | 19 Year           |                         |                       |
| # Up                 | 4                      | 5               | 9                 |                         |                       |
| # Down               | 1                      | 5               | 10                |                         |                       |
| Total Change         | 6 1/4                  | 1/2             | 2 1/4             |                         |                       |
| Avg Change           | 1 1/4                  | 0               | 0                 |                         | Tuesday 2             |
| Avg Up               | 2 3/4                  | 11 1/2          | 10                | Weather Crop Summary    | ,                     |
| Avg Dn               | -4 3/4                 | -11 1/4         | -8 3/4            | ,                       |                       |
| Avg Range            | 9 3/4                  | 17              | 17 1/4            |                         |                       |
| # Higher Highs       | 2                      | 4               | 6                 |                         |                       |
| # Lower Lows         | 3                      | 6               | 13                |                         |                       |
|                      |                        | 0               |                   |                         |                       |
|                      | oybeans<br>for Week    |                 | S                 |                         | Wednesday 28          |
| '                    | IOI WEEK               | <del>#</del> 20 |                   |                         |                       |
|                      | le v                   | 40.4            | ا بدما            |                         |                       |
| <u></u>              | 5 Year                 | 10 Year         | 19 Year           |                         |                       |
| # Up                 | 4                      | 4               | 8                 |                         |                       |
| # Down               | 1 125 2/4              | 6               | 11                |                         |                       |
| Total Change         | 25                     | 29 1/4          | -33 3/4<br>-1 3/4 |                         | Thursday 29           |
| Avg Change<br>Avg Up | 32 2/4                 | 32 2/4          | 26                | Agricultural Driggs     | Tiluisuay 2           |
| Avg Op<br>Avg Dn     | -4 3/4                 | -16 3/4         | -22               | Agricultural Prices     |                       |
| Avg Range            | 34 2/4                 | 34              | 38                |                         |                       |
| # Higher Highs       | 4                      | 5               | 8                 |                         |                       |
| # Lower Lows         | 2                      | 6               | 12                |                         |                       |
| # Lower Lows         | 2                      | 1 0             | 12                |                         |                       |
|                      |                        |                 |                   | FN: C, W, S, SM, BO     |                       |
| September            |                        |                 | tistics           |                         | Friday 30             |
| 1                    | for Week               | #26             |                   | Grain Acreage           |                       |
|                      |                        |                 |                   | Grain Stocks            |                       |
|                      | ı                      | I               | 1                 | Poultry Slaughter       |                       |
|                      | 5 Year                 |                 | 19 Year           | Quarterly Hogs and Pigs |                       |
| # Up                 | 2                      | 2               | 6                 |                         |                       |
| # Down               | 3                      | 8               | 13                |                         |                       |
| Total Change         | -11 3/4                | -60 2/4         | -25 2/4           | -                       | 0 - ( 1 -             |
| Avg Change           | -2 1/4                 | -6              | -1 1/4            |                         | Saturday <sup>*</sup> |
| Avg Up               | 8                      | 8               | 12 1/4            |                         |                       |
| Avg Dn               | -9 1/4                 | -9 2/4          | -7 2/4            |                         |                       |
| Avg Range            | 9 1/4                  | 14 1/4          | 17 3/4            |                         | Sunday 2              |
| # Higher Highs       | 1                      | 1               | 6                 |                         |                       |
| 44 1 1               |                        |                 |                   |                         |                       |

Past performance is not necessarily indicative of future results. Data compliments of Gecko Software, Inc. No guarantee is made as to accuracy or completeness of data. See Risk Disclaimer at front of document for further details regarding risk. For an explanation of tables and figures see calculations section at the front of the almanac.

14

3

# Lower Lows

7

# July 2006 Fundamental Overview

### **CBOT Corn Fundamentals**

| Crop Year        | 06/07 | 05/06              | 04/05    | 03/04    | 02/03   | 01/02  |  |  |
|------------------|-------|--------------------|----------|----------|---------|--------|--|--|
|                  |       | In million bushels |          |          |         |        |  |  |
| Beg Stocks       |       | 2,115              | 896      | 1,009    | 1,621   | 2,053  |  |  |
| Production       |       | 10,785             | 10,635   | 10,270   | 9,790   | 9,495  |  |  |
| Total Supply     |       | 12,910             | 11,546   | 11,289   | 11,426  | 11,563 |  |  |
| Domestic Use     |       | 8,720              | 8,455    | 8,100    | 7,910   | 7,760  |  |  |
| Exports          |       | 1,950              | 2,100    | 1,850    | 2,050   | 1,975  |  |  |
| Total Use        |       | 10,670             | 10,555   | 9,950    | 9,960   | 9,735  |  |  |
| Ending Stocks    |       | 2,240              | 991      | 1,339    | 1,466   | 1,828  |  |  |
| Farm Price Est   |       | In                 | cents pe | r bushel |         |        |  |  |
| High Estimate    |       | 210                | 270      | 230      | 220     | 215    |  |  |
| Low Estimate     |       | 170                | 230      | 190      | 180     | 175    |  |  |
| Sep Futures High |       | 263                | 263 ½    | 225 ¾    | 250     | 235 ½  |  |  |
| Sep Futures Low  |       | 219                | 216 ½    | 204 ½    | 220 1/4 | 194    |  |  |

**Comments:** The Corn crop tends to pollinate in the 1<sup>st</sup> week of July ~ Usually after pollination the crop is perceived as invulnerable to weather, so view weather rallies with great trepidation ~ Weather is still at the forefront of trade, but its importance is decreasing ~ USDA has underestimated usage in 13 of the last 20 years

| End of Month Crop Progress  |     |      |    |         |    |  |  |  |
|-----------------------------|-----|------|----|---------|----|--|--|--|
|                             |     | % Si | lk | % Dough |    |  |  |  |
| 2005                        |     | 79   |    | 14      |    |  |  |  |
| 5 Year Avera                | age | e 65 |    | 13      |    |  |  |  |
| End of Month Crop Condition |     |      |    |         |    |  |  |  |
| ·                           | VP  | Р    | F  | G       | EX |  |  |  |
| 2005                        | 7   | 14   | 26 | 39      | 14 |  |  |  |
| 5 yr Avg                    | 7   | 12   | 28 | 40      | 13 |  |  |  |

Source: Monthly WASDE Report for July

### **CBOT Soybean Fundamentals**

| Crop Year        | 06/07 | 05/06 | 04/05     | 03/04    | 02/03 | 01/02 |
|------------------|-------|-------|-----------|----------|-------|-------|
|                  |       | In    | million I | oushels  |       |       |
| Beg Stocks       |       | 290   | 105       | 155      | 210   | 255   |
| Production       |       | 2,890 | 2,940     | 2,885    | 2,860 | 2,935 |
| Total Supply     |       | 3,183 | 3,050     | 3,044    | 3,074 | 3,194 |
| Crushing         |       | 1,690 | 1,645     | 1,625    | 1,715 | 1,660 |
| Exports          |       | 1,135 | 1,050     | 990      | 955   | 1,015 |
| Total Use        |       | 2,973 | 2,841     | 2,784    | 2,844 | 2,849 |
| Ending Stocks    |       | 210   | 210       | 260      | 230   | 345   |
| Farm Price Est   |       | In    | cents pe  | r bushel |       |       |
| High Estimate    |       | 610   | 670       | 535      | 505   | 500   |
| Low Estimate     |       | 510   | 570       | 435      | 415   | 400   |
| Nov Futures High |       | 751   | 685       | 561 ½    | 560   | 538   |
| Nov Futures Low  |       | 666   | 568       | 507 ½    | 498   | 460 ½ |

Comments: As flowering (blooming) begins, the crop is susceptible to damage ~ Weather is still a concern for beans until pollination in the 3<sup>rd</sup> or 4<sup>th</sup> week of the month ~ Warm/wet weather is best, hot/dry tends to fuel higher prices ~ In the last 20 years the USDA has over estimated ending stocks 13 times and underestimated usage 13 times

| End of Month Crop Progress  |    |    |  |  |  |  |  |  |
|-----------------------------|----|----|--|--|--|--|--|--|
| % Blooming % Set Pods       |    |    |  |  |  |  |  |  |
| 2005                        | 81 | 36 |  |  |  |  |  |  |
| 5 Year Average              | 68 | 26 |  |  |  |  |  |  |
| End of Month Crop Condition |    |    |  |  |  |  |  |  |

 VP P F G EX

 2005
 4
 12
 30
 43
 10

 5 yr Avg
 3
 9
 28
 46
 13

Source: Monthly WASDE Report for July

### **CBOT Wheat Fundamentals**

| Crop Year        | 06/07              | 05/06 | 04/05    | 03/04    | 02/03 | 01/02 |  |  |
|------------------|--------------------|-------|----------|----------|-------|-------|--|--|
|                  | In million bushels |       |          |          |       |       |  |  |
| Beg Stocks       |                    | 540   | 546      | 492      | 772   | 873   |  |  |
| Production       |                    | 2,208 | 2,059    | 2,311    | 1,749 | 1,974 |  |  |
| Total Supply     |                    | 2,818 | 2,665    | 2,903    | 2,626 | 2,942 |  |  |
| Domestic Use     |                    | 1,168 | 1,196    | 1,190    | 1,206 | 1,282 |  |  |
| Exports          |                    | 950   | 975      | 975      | 900   | 1,050 |  |  |
| Total Use        |                    | 2,118 | 2,171    | 2,165    | 2,106 | 2,332 |  |  |
| Ending Stocks    |                    | 700   | 494      | 738      |       | 610   |  |  |
| Farm Price Est   |                    | ln    | cents pe | r bushel |       |       |  |  |
| High Estimate    |                    | 310   | 380      | 340      | 335   | 330   |  |  |
| Low Estimate     |                    | 260   | 320      | 280      | 275   | 270   |  |  |
| Sep Futures High |                    | 354   | 351 ½    | 355 ½    | 343   | 295   |  |  |
| Sep Futures Low  |                    | 323 ½ | 310      | 304 ½    | 314 ½ | 256 ½ |  |  |

Comments: Market attention focuses on the spring wheat crop as the winter wheat crop is usually fully harvested by month end ~ Watch Minneapolis Wheat futures for clues about prospects of spring wheat crop ~ European wheat is maturing, southern Russia is harvesting and Northern Russian crops are heading so world supply still uncertain

| End of Month Crop Progress      |             |        |       |        |    |  |  |  |  |  |
|---------------------------------|-------------|--------|-------|--------|----|--|--|--|--|--|
|                                 | % Harvested |        |       |        |    |  |  |  |  |  |
| 2005                            |             | 100    |       |        |    |  |  |  |  |  |
| 5 Year Aver                     | age         | e 85   |       |        |    |  |  |  |  |  |
| End                             | of Mon      | th Cro | p Con | dition | *  |  |  |  |  |  |
|                                 | VP          | Р      | F     | G      | EX |  |  |  |  |  |
| 2005                            | 4           | 13     | 34    | 38     | 11 |  |  |  |  |  |
| 5 yr Avg                        | 11          | 16     | 31    | 34     | 8  |  |  |  |  |  |
| * Reginning of July Values Used |             |        |       |        |    |  |  |  |  |  |

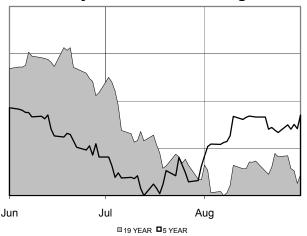
Source: Monthly WASDE Report for July

| Monday 2    | Ι                    | •        | Statistic | or Corn  | Septemb        |
|-------------|----------------------|----------|-----------|----------|----------------|
| Monday 3    | Crop Progress        | .3       |           | r Week # |                |
|             |                      |          |           |          |                |
|             |                      | 19 Year  | 10 Year   | 5 Year   |                |
|             |                      | 10       | 6         | 5        | # Up           |
|             |                      | 9        | 4         | 0        | # Down         |
|             |                      | -37 3/4  | 15 1/2    | 50       | Total Change   |
| Tuesday 4   |                      | -2       | 1 1/2     | 10       | Avg Change     |
| •           | Independence Day     | 7 1/2    | 9 1/4     | 10       | Avg Up         |
|             |                      | -12 1/2  | -9 3/4    | n/a      | Avg Dn         |
|             |                      | 13 3/4   | 12        | 14       | Avg Range      |
|             |                      | 10       | 6         | 5        | # Higher Highs |
|             |                      | 8        | 4         | 0        | # Lower Lows   |
| Wodpoeday F |                      | tice     | ne Statie | Sovhoar  | November       |
| Wednesday 5 | Weather Crop Summary | 1103     |           | r Week # |                |
|             |                      |          |           |          |                |
|             |                      | 19 Year  | 10 Year   |          |                |
|             |                      | 6        | 3         | 2        | # Up           |
|             |                      | 13       | 7         | 3        | # Down         |
|             |                      | -215 2/4 | -184 1/4  | -104 2/4 | Total Change   |
| Thursday 6  |                      | -11 1/4  | -18 2/4   | -21      | Avg Change     |
|             |                      | 27 1/4   | 18 2/4    | 26 1/4   | Avg Up         |
|             |                      | -29      | -34 1/4   | -52 1/4  | Avg Dn         |
|             |                      | 37       | 36        | 48 3/4   | Avg Range      |
|             |                      | 7        | 3         | 2        | # Higher Highs |
|             |                      | 12       | 7         | 3        | # Lower Lows   |
| Friday 7    |                      | istics   | neat Stat | BOT W    | September 0    |
| i iiday i   |                      |          |           | r Week # |                |
|             |                      | ı        | 1 1       | 1        |                |
|             |                      | 19 Year  | 10 Year   |          |                |
|             |                      | 5        | 2         | 2        | # Up           |
|             |                      | 14       | 8         | 3        | # Down         |
|             |                      | -129 1/4 | -56 1/4   | 1/4      | Total Change   |
| Saturday 8  |                      | -6 3/4   | -5 3/4    | 0        | Avg Change     |
|             |                      | 5 3/4    | 11        | 11       | Avg Up         |
|             |                      | -11 1/4  | -9 3/4    | -7 1/4   | Avg Dn         |
| Sunday 9    |                      | 16       | 13        | 12 3/4   | Avg Range      |
| ,           |                      | 5        | 3         | 3        | # Higher Highs |
|             |                      | 14       | 8         | 3        | # Lower Lows   |

# July 2006 Technical Overview

## **September Corn Futures**





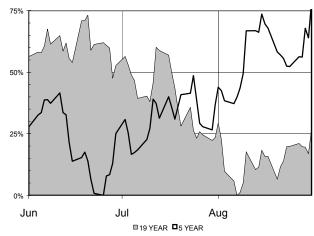
Years 1987 to 2005 settlement values used.

**COMMENTS:** Worst month on record, down 12 of the last 19 years losing a total of –255 ½ cents (corn did rally in '01 and '02) ~ Most volatile month on record ~ The July high has held in August 15 of the last 19 years (though 3 of the 4 higher August highs have occurred in the last 6 years) ~ Weak July's tend to continue into August (8 of 12 times), gaining a total of +28 ¼ cents since 1987

| 19 Year Monthly Performance Summary |        |                  |       |  |  |  |  |  |
|-------------------------------------|--------|------------------|-------|--|--|--|--|--|
| # Years Up                          | 7      | # Higher Highs   | 10    |  |  |  |  |  |
| # Years Dn                          | 12     | # Lower Lows     | 13    |  |  |  |  |  |
| Total Change                        | -255 ½ | # Expanded Range | 13    |  |  |  |  |  |
| Avg Change                          | -13 ½  | # Narrow Range   | 6     |  |  |  |  |  |
| Avg Gain                            | 17 ½   |                  |       |  |  |  |  |  |
| Avg Loss                            | -31 ½  | 5 Yr High        | 263 ½ |  |  |  |  |  |
| Avg Range                           | 40 1/2 | 5 Yr Low         | 194   |  |  |  |  |  |

### **November Soybean Futures**

## 19 year Seasonal Average



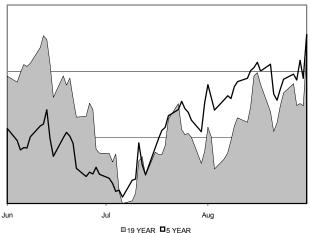
Years 1987 to 2005 settlement values used.

COMMENTS: Weakest month on record ~ Worst July's have been reversals of June strength (average loss following strong June is –35 ¼ cents vs –12 ¼ cents following a weak June) ~ August tends to move in the opposite direction of July (13 of the last 19 years) ~ 8 of 12 July breaks have been followed by August Rallies in Beans, 9 of 12 times in Meal and 8 of 14 times in Beanoil

| 19 Year Monthly Performance Summary |        |                  |       |  |  |  |  |  |
|-------------------------------------|--------|------------------|-------|--|--|--|--|--|
| # Years Up                          | 7      | # Higher Highs   | 9     |  |  |  |  |  |
| # Years Dn                          | 12     | # Lower Lows     | 15    |  |  |  |  |  |
| Total Change                        | -470   | # Expanded Range | 15    |  |  |  |  |  |
| Avg Change                          | -24 ¾  | # Narrow Range   | 4     |  |  |  |  |  |
| Avg Gain                            | 35 1/4 |                  |       |  |  |  |  |  |
| Avg Loss                            | -59 ¾  | 5 Yr High        | 685   |  |  |  |  |  |
| Avg Range                           | 86 ¾   | 5 Yr Low         | 445 ½ |  |  |  |  |  |

## **September CBOT Wheat**

## 19 year Seasonal Average



Years 1987 to 2005 settlement values used.

COMMENTS: Worst month on record for all Wheat types (for the month CBOT –73 ½, KCBT –85 ½, & MW –155 ¾) ~ Expect lower monthly lows (14 out of 19) ~ July's strength tends to be continued into August (CBOT 7 of 9, KCBT 6 of 9, & MW 6 of 8) ~ July weakness is often reversed in August (especially in CBOT with 7 of 10 July breaks followed by August rallies) ~ Expect Volatility to increase (14 out of 19 years)

| COL VOIGI | inty to in | 010000 (1+00001 | o years) |
|-----------|------------|-----------------|----------|
| 19 Year   | Monthly    | Performance Su  | mmary    |
| ırs Up    | 8          | # Higher Highs  | 6        |
| B         | 4.4        | 41              | 40       |

# Yea

| # Years Dn   | 11      | # Lower Lows     | 13    |
|--------------|---------|------------------|-------|
| Total Change | -96     | # Expanded Range | 12    |
| Avg Change   | -5      | # Narrow Range   | 7     |
| Avg Gain     | 21 ½    |                  |       |
| Avg Loss     | -24 1/4 | 5 Yr High        | 355 ½ |
| Avg Range    | 41 ½    | 5 Yr Low         | 256 ½ |

| Monday 10    |                      | s       | Statistic          | er Corn                        | Septemb           |
|--------------|----------------------|---------|--------------------|--------------------------------|-------------------|
|              | Crop Progress        |         |                    | r Week #                       |                   |
|              |                      |         |                    |                                |                   |
|              |                      | 19 Year | 10 Year            | 5 Year                         |                   |
|              |                      | 10      | 8                  | 5                              | # Up              |
|              |                      | 9       | 2                  | 0                              | # Down            |
|              |                      | 86 1/2  | 100 3/4            | 85                             | Total Change      |
| Tuesday 11   |                      | 4 1/2   | 10                 | 17                             | Avg Change        |
| ıry          | Weather Crop Summary | 14 1/2  | 14 1/2             | 17                             | Avg Up            |
|              |                      | -6 1/2  | -7 3/4             | n/a                            | Avg Dn            |
|              |                      | 19 1/2  | 23 3/4             | 29 3/4                         | Avg Range         |
|              |                      | 8       | 7                  | 5                              | # Higher Highs    |
|              |                      | 12      | 4                  | 0                              | # Lower Lows      |
|              |                      | 4:      | 04-4:-             | 0                              | N. a a mala a m   |
| Wednesday 12 |                      | tics    |                    | soybeai<br>r Week <del>i</del> | November          |
|              | Crop Production      |         | #28                | r week a                       | TC                |
|              | WASDE                |         |                    |                                |                   |
|              |                      | 19 Year | 10 Year            | 5 Year                         |                   |
|              |                      | 9       | 6                  | 2                              | # Up              |
|              |                      | 10      | 4                  | 3                              | # Down            |
|              |                      | 61 1/4  | 71                 | -42 1/4                        | Total Change      |
| Thursday 13  |                      | 3 1/4   | 7                  | -8 2/4                         | Avg Change        |
| _            |                      | 25 1/4  | 24 1/4             | 8 3/4                          | Avg Up            |
|              |                      | -16 3/4 | -18 2/4            | -20                            | Avg Dn            |
|              |                      | 37 2/4  | 38 2/4             | 38                             | Avg Range         |
|              |                      | 5       | 5                  | 2                              | # Higher Highs    |
|              |                      | 12      | 4                  | 2                              | # Lower Lows      |
| F 2.1. 44    |                      | iatiaa  | h 1 <b>C</b> 1 - 1 | NOT WI                         | Contombos (       |
| Friday 14    |                      | istics  |                    | r Week #                       | September 0<br>fo |
|              |                      |         |                    |                                |                   |
|              |                      | 19 Year | 10 Year            | 5 Year                         |                   |
|              |                      | 7       | 5                  | 3                              | # Up              |
|              | LT. 0 W 0 0M 50      | 12      | 5                  | 2                              | # Down            |
|              | LT: C, W, S, SM, BO  | 60 1/4  | 55 3/4             | 37 2/4                         | Total Change      |
| Saturday 15  |                      | 3 1/4   | 5 2/4              | 7 2/4                          | Avg Change        |
|              |                      | 14 3/4  | 14 3/4             | 14 3/4                         | Avg Up            |
|              |                      | -3 3/4  | -3 3/4             | -3 2/4                         | Avg Dn            |
| Sunday 16    |                      | 18      | 18                 | 16                             | Avg Range         |
| •            |                      | 9       | 6                  | 3                              | # Higher Highs    |
|              |                      | 4.4     | 1 4                |                                | // I              |

11

0

# Lower Lows

# Seasonal Spread Highlight for July ...

The marketing season for Wheat is beginning a fresh and Hard Wheat rules over Soft Wheat, as the higher protein content tends to command the "lions share" of the available demand on the world market..

- Long December 2006 KCBT Wheat, Short December 2006 CBOT Wheat
- Enter on roughly the 3<sup>rd</sup> to last trading day of July, Exit on roughly the first trading day of October.

**Hypothetical Performance Record** 

| Trypothetical Ferrormance Record |         |           |        |         |        |        |         |         |  |
|----------------------------------|---------|-----------|--------|---------|--------|--------|---------|---------|--|
| Entry                            | Spread  | Exit      | Spread | Del     | Best   | Best   | Worst   | Worst   |  |
| Date                             | Entry   | Date      | Exit   | P&L     | Price  | P&L    | Price   | P&L     |  |
| 7/26/1991                        | -3 1/4  | 10/3/1991 | 3 1/4  | 6 1/2   | 3 1/2  | 6 3/4  | -5 1/2  | -2 1/4  |  |
| 7/27/1992                        | -8      | 10/2/1992 | -7     | 1       | -1 1/2 | 6 1/2  | -12 1/4 | -4 1/4  |  |
| 7/26/1993                        | -1 1/2  | 10/1/1993 | 4 1/4  | 5 3/4   | 6 1/2  | 8      | -4 1/2  | -3      |  |
| 7/26/1994                        | 2 3/4   | 10/3/1994 | 4 1/2  | 1 3/4   | 7 1/2  | 4 3/4  | -1      | -3 3/4  |  |
| 7/26/1995                        | 3 1/2   | 10/3/1995 | 11     | 7 1/2   | 11     | 7 1/2  | -2      | -5 1/2  |  |
| 7/26/1996                        | 32      | 10/3/1996 | 12 1/2 | -19 1/2 | 32 3/4 | 3/4    | -1 3/4  | -33 3/4 |  |
| 7/28/1997                        | 8       | 10/3/1997 | 10 3/8 | 2 3/8   | 13     | 5      | 3 1/2   | -4 1/2  |  |
| 7/27/1998                        | 22 1/2  | 10/2/1998 | 32     | 9 1/2   | 34     | 11 1/2 | 19 1/2  | -3      |  |
| 7/26/1999                        | 19 1/4  | 10/1/1999 | 20 3/4 | 1 1/2   | 23 1/2 | 4 1/4  | 16 1/2  | -2 3/4  |  |
| 7/26/2000                        | 33 1/2  | 10/3/2000 | 51 3/4 | 18 1/4  | 55     | 21 1/2 | 32 1/4  | -1 1/4  |  |
| 7/26/2001                        | 31 3/4  | 10/3/2001 | 15 1/4 | -16 1/2 | 33     | 1 1/4  | 15 1/4  | -16 1/2 |  |
| 7/26/2002                        | 28      | 10/3/2002 | 92 3/4 | 64 3/4  | 92 3/4 | 64 3/4 | 26 1/2  | -1 1/2  |  |
| 7/28/2003                        | -11 3/4 | 10/3/2003 | 2 1/4  | 14      | 4 3/4  | 16 1/2 | -11 3/4 | 0       |  |
| 7/26/2004                        | 27      | 10/1/2004 | 30 3/4 | 3 3/4   | 30 3/4 | 3 3/4  | 13 1/4  | -13 3/4 |  |
| 7/26/2005                        | 6 3/4   | 10/3/2005 | 33     | 26 1/4  | 43     | 36 1/4 | 6 3/4   | 0       |  |

|          |       |           | in cents | in \$'s        |                | in cents | in \$'s      |
|----------|-------|-----------|----------|----------------|----------------|----------|--------------|
| # Trades | 15    | Total P&L | 126 3/4  | \$<br>6,343.50 | Worst Loss     | -19 2/4  | \$ (975.00)  |
| # Win    | 13    | Avg P&L   | 8 2/4    | \$<br>422.90   | Worst Draw     | -33 3/4  | \$(1,687.50) |
| # loss   | 2     | Avg Win   | 12 2/4   | \$<br>626.42   | Avg Draw       | -6 2/4   | \$ (319.17)  |
| % Win    | 86.7% | Avg Loss  | -18      | \$<br>(900.00) | Worst Draw Win | -13 3/4  | \$ (687.50)  |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL. OR IS LIKELY TO. ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM. IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

| orn Statistics                               |               |       |                | Statistic  | or Corn  | Santamb                    |
|--|---------------|-------|----------------|------------|----------|----------------------------|
| orn Statistics Monday ' ek #29 Crop Progress | SS            |       | CS             |            | r Week # | -                          |
|  |               |       |                |            |          |                            |
| ır 10 Year 19 Year                           |               | Voor  | lء             | 10 Voor    | 5 Year   |                            |
|  |               |       | +'             |            | 0        | # Up                       |
|  |               |       |                |            | 5        | # Down                     |
|  |               |       |                | _          | -76 1/4  | Fotal Change               |
|  |               |       |                | -          | -15 1/4  | Avg Change                 |
|  | on Summary    |       |                |            | n/a      | Avg Up                     |
|  | p Guillilary  |       |                |            | -15 1/4  | Avg Dn                     |
|  |               |       |                |            | 22 1/2   | Avg Range                  |
|  |               |       |                |            | 0        | # Higher Highs             |
|  |               |       |                |            | 0        | # Lower Lows               |
|  |               |       | •              |            | ·        | 0                          |
| peans Statistics Wednesday                   |               | 5     | sti            |            |          |                            |
| ek #29                                       |               |       |                | <b>‡29</b> | r Week # | fo                         |
| ır  10 Year  19 Year                         |               | Vear  | I <sub>1</sub> | 10 Vear    | 5 Year   | 1                          |
|  |               |       | +'             |            | 3        | # Up                       |
|  |               |       |                |            | 2        | + Op<br># Down             |
|  |               |       |                |            | 46 3/4   |                            |
|  |               |       |                |            | 9 1/4    | Total Change<br>Avg Change |
|  |               |       |                |            | 24 3/4   | Avg Up                     |
|  |               |       |                |            | -13 3/4  | Avg Op<br>Avg Dn           |
|  |               |       |                |            | 40 1/4   | Avg Range                  |
|  |               |       |                |            | 2        | # Higher Highs             |
|  |               |       |                |            | 4        | # Lower Lows               |
|  |               | ''    | ı              | 1 3        | 7        | F Lower Lows               |
| Wheat Statistics Friday 2                    |               | cs    | ıtis           | neat Sta   | BOT W    | September C                |
| Livestock Slaughter                          |               |       |                | <b>‡29</b> | r Week # | fo                         |
| Agricultural Prices Annual                   | Prices Annual |       |                |            |          |                            |
| Cattle                                       |               | •     |                |            |          |                            |
|  |               | ⁄ear  | 19             | 10 Year    | 5 Year   |                            |
|  |               | 10    |                | 4          | 2        | # Up                       |
| 6 9 Cold Storage                             |               | 9     |                | 6          | 3        | # Down                     |
|  | RO            | 1 3/4 |                | -18 3/4    | -1 2/4   | Total Change               |
| /4 -2 2/4 Saturday 2                         |               | 2/4   |                | -2         | - 1/4    | Avg Change                 |
|  |               | 0 1/4 |                | 9 2/4      | 5 3/4    | Avg Up                     |
| 1/4 -9 2/4 -10                               |               | -10   |                | -9 2/4     | -4 1/4   | Avg Dn                     |
|  |               | 6 1/4 |                |            | 14       | Avg Range                  |
| 5   5   10                                   |               | 10    |                | 5          | 3        | # Higher Highs             |
| . 5 9  |               | 9     |                | 5          | 2        | # Lower Lows               |

# Fade July Trends in Soybeans During August

In previous Almanac's, we have spoken about the July Reverse Barometer or the tendency for August prices to move in the opposite direction as July. This year, we are highlighting the Soybean market as the tendency is the strongest in this market.

The table below shows the performance of establishing a position based on the following rules:

- Following a July rally in November Soybeans, establish a short position if November Soybeans rally +10 cents or more in August. Use a +40 cent stop loss, hold position until the end of August.
- Following a July break in November Soybeans, establish a long position if November Soybeans break by -10 cents or more in August. Use a -40 cent stop loss, hold position until the end of August.

|      | Entry<br>Date | High<br>Price | Low<br>Price | Exit<br>Price | Closed<br>P&L | Draw<br>down | Favorable<br>Move |
|------|---------------|---------------|--------------|---------------|---------------|--------------|-------------------|
| 2005 | 696 3/4       | 709           | 595 1/2      | 598 3/4       | 98            | -12 1/4      | 101 1/4           |
| 2004 | 559           | 629           | 552          | 627 1/4       | 68 1/4        | -7           | 70                |
| 2003 | 499           | 597           | 509 3/4      | 589           | 90            | 10 3/4       | 98                |
| 2002 | 546 1/2       | 579 1/2       | 520 1/2      | 544 3/4       | 1 3/4         | -33          | 26                |
| 2001 | 522 1/2       | 520           | 473 1/2      | 486           | 36 1/2        | 2 1/2        | 49                |
| 2000 | 444           | 505 1/2       | 446          | 505           | 61            | 2            | 61 1/2            |
| 1999 | 423 1/4       | 503           | 445          | 483           | 59 3/4        | 21 3/4       | 79 3/4            |
| 1998 | 550 3/4       | 555 1/2       | 510 1/2      | 511 1/2       | -39 1/4       | -40 1/4      | 4 3/4             |
| 1997 | 668           | 667           | 604          | 625 1/2       | 42 1/2        | 1            | 64                |
| 1996 | 723           | 802           | 720 1/2      | 794 1/2       | 71 1/2        | -2 1/2       | 79                |
| 1995 | 624           | 624 1/2       | 585          | 623           | 1             | - 1/2        | 39                |
| 1994 | 555 3/4       | 578 1/4       | 551          | 573 3/4       | 18            | -4 3/4       | 22 1/2            |
| 1993 | 698           | 709           | 648          | 663 1/2       | 34 1/2        | -11          | 50                |
| 1992 | 542           | 557 1/4       | 527 1/2      | 541           | -1            | -14 1/2      | 15 1/4            |
| 1991 | 610 1/2       | 650           | 529          | 590 1/2       | 20            | -39 1/2      | 81 1/2            |
| 1990 | 600           | 645 3/4       | 588 1/2      | 613 3/4       | 13 3/4        | -11 1/2      | 45 3/4            |
| 1989 | 568 3/4       | 602           | 562          | 587 1/2       | 18 3/4        | -6 3/4       | 33 1/4            |
| 1988 | 777 1/2       | 903           | 812          | 867 1/2       | 90            | 34 1/2       | 125 1/2           |
| 1987 | 515 3/4       | 530           | 491 3/4      | 504 1/4       | -11 1/2       | -24          | 14 1/4            |

|          |     |              | cents/bu | \$           |                   | cents/bu | \$           |
|----------|-----|--------------|----------|--------------|-------------------|----------|--------------|
| # Trades | 19  | Total P&L    | 673 2/4  | \$ 33,675.00 | Average Draw      | -7       | \$ (350.00)  |
| # Win    | 16  | Average P&L  | 35 2/4   | \$ 1,775.00  | <b>Worst Draw</b> | -40 1/4  | \$(2,012.50) |
| # Loss   | 3   | Average Win  | 45 1/4   | \$ 2,262.50  | Average Fav       | 55 3/4   | \$ 2,787.50  |
| % Win    | 84% | Average Loss | -17 1/4  | \$ (862.50)  | Worst Draw on Win | -39 2/4  | \$(1,975.00) |

Past performance is not necessarily indicative of future performance. All results are subjective to the limitations of HYPOTHETICAL TESTING, and therefore traders should read the hypothetical disclaimer presented at the front of this text for further details about the limitations of this type of analysis.

Like all other strategies, this one is not without risk. Notice how in years like 1998, when prices broke they continued to fall – resulting in large losses. Of course, cycles/patterns such as this one can change as well.

Hopefully, this little trading tip will work for a few more years before the markets efficiency arbitrages it away. In the mean time, this appears to be a solid cycle/pattern that may be suitable for traders willing to take the risks associated with such a pattern.

Using this strategy as a backdrop, options traders may wish to establish "Bear Call Spreads" following a strong July, or "Bull Put Spreads" following a weak July. These limited risk/reward strategies will also benefit from time decay, and volatility decreases which usually occur in August.

| Senter         | mber Corn               | Statistic | ·e       | T                    | Monday 24    |
|----------------|-------------------------|-----------|----------|----------------------|--------------|
| ocpici         | for Week                |           | ,,,      | Crop Progress        | Widhay 24    |
|                |                         |           |          | l crop i regions     |              |
|                | 1                       | 1         |          |                      |              |
|                | 5 Year                  | 10 Year   | 19 Year  |                      |              |
| # Up           | 5                       | 5         | 8        |                      |              |
| # Down         | 0                       | 5         | 11       |                      |              |
| Total Change   | 57 1/2                  | 2         | -40      |                      |              |
| Avg Change     | 11 1/2                  | 1/4       | -2       |                      | Tuesday 25   |
| Avg Up         | 11 1/2                  | 11 1/2    | 10 1/2   | Weather Crop Summary |              |
| Avg Dn         | n/a                     | -11       | -11 1/4  | Monthly Agnews       |              |
| Avg Range      | 19 3/4                  | 15 3/4    | 15       |                      |              |
| # Higher Highs | 0                       | 1         | 2        |                      |              |
| # Lower Lows   | 5                       | 8         | 15       |                      |              |
| Novemb         | er Soybea<br>for Week   |           | tics     |                      | Wednesday 26 |
|                | 5 Year                  | 10 Year   | 19 Year  |                      |              |
| # Up           | 2                       | 2         | 5        |                      |              |
| # Down         | 3                       | 8         | 14       |                      |              |
| Total Change   | -80                     | -172 3/4  | -247 1/4 |                      |              |
| Avg Change     | -16                     | -17 1/4   | -13      |                      | Thursday 27  |
| Avg Up         | 14 2/4                  | 14 2/4    | 19       |                      |              |
| Avg Dn         | -36 1/4                 | -25 1/4   | -24 2/4  |                      |              |
| Avg Range      | 49 2/4                  | 37 2/4    | 34 1/4   |                      |              |
| # Higher Highs | 1                       | 2         | 4        |                      |              |
| # Lower Lows   | 4                       | 7         | 12       |                      |              |
|                |                         | _         |          |                      |              |
| Septembe       | r CBOT Wi<br>for Week : |           | istics   |                      | Friday 28    |
|                | TOT VVCCR               |           |          |                      |              |
|                | 5 Year                  | 10 Year   | 19 Year  |                      |              |
| # Up           | 2                       | 5         | 7        |                      |              |
| # Down         | 3                       | 5         | 12       |                      |              |
| Total Change   | -1 2/4                  | -10 2/4   | -55      | FN: S, SM, BO        |              |
| Avg Change     | - 1/4                   | -1        | -3       |                      | Saturday 29  |
| Avg Up         | 5 1/4                   | 7         | 8        |                      | •            |
| Avg Dn         | -4                      | -9        | -9 1/4   |                      |              |
| Avg Range      | 13 3/4                  | 17 1/4    | 17       |                      | Sunday 30    |
| # Higher Highs | 1                       | 5         | 9        |                      | Canaay 30    |
| # Lower Lows   | 3                       | 6         | 11       |                      |              |
|                |                         | 1         | • •      |                      |              |

Past performance is not necessarily indicative of future results. Data compliments of Gecko Software, Inc. No guarantee is made as to accuracy or completeness of data. See Risk Disclaimer at front of document for further details regarding risk. For an explanation of tables and figures see calculations section at the front of the almanac.

## The Fall Break: Summer Highs to Fall Lows

Grain prices are a combination of current and future supply and demand. The largest variable in this equation is future supply, as is evident by the fact that grain prices tend to be the highest when the risk to the crop – and future supply – is the greatest. However, once the crop is "made", prices begin to reflect the upcoming harvest in the spring planted grains. Winter wheat discounts the harvest in fall as well, but the break tends to be somewhat shallower as planting - future supply uncertainty - is also closer.

The table below shows the performance of the December/November futures from their summer highs to their fall lows. Though the table is a bit miss leading, in that it is impossible to know where the summer highs or fall lows will occur, it is none-the-less instructive to show the extent of fall breaks in grain prices.

| ·          | De          | cember Cor        | 'n         | November Soybeans |                  |          | December CBOT Wheat |                 |          |
|------------|-------------|-------------------|------------|-------------------|------------------|----------|---------------------|-----------------|----------|
|            | May - Jul   | Aug - Oct         |            | May - Jul         | Aug - Oct        |          | May - Jul           | Aug - Oct       |          |
|            | High        | Low               | Change     | High              | Low              | Change   | High                | Low             | Change   |
| 2005       | 322 1/4     | 197               | -125 1/4   | 789               | 506              | -283     | 430                 | 326             | -104     |
| 2004       | 322 1/4     | 197               | -125 1/4   | 588               | 527              | -61      | 430                 | 297             | -133     |
| 2003       | 253         | 213               | -40        | 789               | 589              | -200     | 365                 | 321             | -44      |
| 2002       | 260         | 243 1/4           | -16 3/4    | 588               | 544 3/4          | -43 1/4  | 352                 | 343             | -9       |
| 2001       | 247         | 202               | -45        | 560               | 428 1/2          | -131 1/2 | 312                 | 260 1/2         | -51 1/2  |
| 2000       | 273 1/4     | 185 1/2           | -87 3/4    | 538               | 459 3/4          | -78 1/4  | 312                 | 246             | -66      |
| 1999       | 240 1/2     | 197 1/2           | -43        | 594 1/2           | 470 1/2          | -124     | 298 1/4             | 250 1/2         | -47 3/4  |
| 1998       | 274         | 197               | -77        | 505               | 511 1/2          | 6 1/2    | 343                 | 251             | -92      |
| 1997       | 280         | 248 1/2           | -31 1/2    | 657               | 621 1/2          | -35 1/2  | 451                 | 348 1/2         | -102 1/2 |
| 1996       | 389         | 265 1/2           | -123 1/2   | 714               | 667 3/4          | -46 1/4  | 618 1/2             | 370             | -248 1/2 |
| 1995       | 300 1/4     | 270               | -30 1/4    | 825               | 623              | -202     | 485 1/2             | 423 3/4         | -61 3/4  |
| 1994       | 277         | 213 1/4           | -63 3/4    | 661               | 536              | -125     | 363                 | 341 3/4         | -21 1/4  |
| 1993       | 261         | 232 1/2           | -28 1/2    | 699               | 619 3/4          | -79 1/4  | 334                 | 303 1/4         | -30 3/4  |
| 1992       | 274 1/4     | 204 3/4           | -69 1/2    | 757 1/2           | 540 3/4          | -216 3/4 | 387 1/2             | 312 1/2         | -75      |
| 1991       | 265 1/2     | 235 1/4           | -30 1/4    | 651               | 558              | -93      | 318 3/4             | 291 1/2         | -27 1/4  |
| 1990       | 296 1/2     | 221 1/2           | -75        | 618               | 592              | -26      | 374                 | 260             | -114     |
| 1989       | 278         | 218 1/2           | -59 1/2    | 682               | 558 1/2          | -123 1/2 | 438                 | 387 1/2         | -50 1/2  |
| 1988       | 370         | 272 1/2           | -97 1/2    | 729               | 776 1/2          | 47 1/2   | 431                 | 383 1/2         | -47 1/2  |
| 1987       | 216         | 161 3/4           | -54 1/4    | 1046              | 504 1/4          | -541 3/4 | 325                 | 272             | -53      |
| Average    |             |                   |            |                   |                  |          |                     |                 |          |
| Fall Break | 5 yr Avg -7 | 70 1/2 / 19 yr Av | /g -64 1/2 | 5 yr Avg          | -143 ¾ / 19 yr A | vg -124  | 5 yr Avg -          | -68 ¼ / 19 yr A | ∕g -72 ½ |

Data compliments of <a href="www.geckosoftware.com">www.geckosoftware.com</a> Past performance is not necessarily indicative of future results. Note: summer highs are defined as the highest price achieved from May through July, while fall lows are defined as the lowest price achieved from August through October – basis the respective futures contract.

The lesson to be learned here is that in most years, after the summer, grain prices tend to break, often undoing a large portion of the buildup in prices. Though upon occasion, prices do continue higher into the fall, it is rare. In the last 19 years, December Corn futures have settled the month of October higher than their summer highs only twice, while November Beans have settled October higher than their respective summer highs 3 out of 19 years – with 2003 blowing through them by more than \$2.00/bushel to make the exception that proves the rule. December CBOT Wheat has finished the month of October higher than its summer highs a mere 5 out of 19 years, the best of the bunch, but still not supporting traders to be overly "bulled up" in the summer months.

... Remember supply does happen in most years and supply weighs on prices!

# July/August 2006

|                |           | <u> </u>  |         | T                            |
|----------------|-----------|-----------|---------|------------------------------|
| Septer         | mber Corn |           | CS      | Monday 31                    |
|                | for Week  | #31       |         | Poultry Slaughter            |
|                |           |           |         | Agricultural Prices          |
|                | X         | 40.45     | 40.2/   | Crop Progress                |
| # I I.a        | 5 Year    | 10 Year   | 19 Year |                              |
| # Up           | 0         | 3         | 6       |                              |
| # Down         | 5         | 7         | 13      |                              |
| Total Change   | -50       | -5        | 7       | Tuesday 4                    |
| Avg Change     | -10       | - 1/2     | 1/4     | Tuesday 1                    |
| Avg Up         | n/a       | 18        | 17 1/4  | Weather Crop Summary         |
| Avg Dn         | -10       | -8 1/2    | -7 1/2  |                              |
| Avg Range      | 10 3/4    | 13 1/4    | 11 1/2  |                              |
| # Higher Highs | 0         | 3         | 4       |                              |
| # Lower Lows   | 0         | 2         | 9       |                              |
| Novemb         | er Soybea | ns Statis | stics   | Wednesday 2                  |
| 11010IIID      | for Week  |           | ) (100  | Wednesday 2                  |
|                | TOT VVCCK | <i>T</i>  |         |                              |
|                |           |           |         |                              |
|                | 5 Year    | 10 Year   | 19 Year |                              |
| # Up           | 3         | 6         | 9       |                              |
| # Down         | 2         | 4         | 10      |                              |
| Total Change   | -21 3/4   | 52 1/4    | 163 3/4 |                              |
| Avg Change     | -4 1/4    | 5 1/4     | 8 2/4   | Thursday 3                   |
| Avg Up         | 12 1/4    | 20 1/4    | 33 2/4  | Farm Production Expenditures |
| Avg Dn         | -29 1/4   | -17 1/4   | -13 3/4 |                              |
| Avg Range      | 30 1/4    | 25 3/4    | 29 1/4  |                              |
| # Higher Highs | 1         | 3         | 8       |                              |
| # Lower Lows   | 1         | 3         | 9       |                              |
| Septembe       | r CDOT W  | hoot Sto  | tiatiaa | Fuidou 4                     |
| Septembe       | for Week  |           | แรแบร   | Friday 4                     |
|                | ioi week  | #31       |         |                              |
|                |           |           |         |                              |
|                | 5 Year    | 10 Year   | 19 Year |                              |
| # Up           | 2         | 5         | 10      |                              |
| # Down         | 3         | 5         | 9       |                              |
| Total Change   | -34 2/4   | -25 1/4   | -51 3/4 |                              |
| Avg Change     | -7        | -2 2/4    | -2 3/4  | Saturday 5                   |
| Avg Up         | 7         | 9 2/4     | 8 1/4   |                              |
| Avg Dn         | -16 1/4   | -14 2/4   | -15     |                              |
| Avg Range      | 11 3/4    | 13        | 14 2/4  | Sunday 6                     |
| # Higher Highs | 2         | 4         | 7       | Guilday 0                    |
| # Lower Lows   | 3         | 5         | 9       |                              |
|                | 1         | 1 9       |         |                              |

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## August 2006 Fundamental Overview

#### **CBOT Corn Fundamentals**

| Crop Year        | 06/07 | 05/06  | 04/05     | 03/04    | 02/03  | 01/02   |
|------------------|-------|--------|-----------|----------|--------|---------|
|                  |       | In     | million I | oushels  |        |         |
| Beg Stocks       |       | 2,110  | 914       | 1,009    | 1,636  | 2,003   |
| Production       |       | 10,350 | 10,923    | 10,064   | 8,886  | 9,266   |
| Total Supply     |       | 12,470 | 11,852    | 11,084   | 10,537 | 11,284  |
| Domestic Use     |       | 8,620  | 8,620     | 8,100    | 7,770  | 7,825   |
| Exports          |       | 1,950  | 2,100     | 1,800    | 2,000  | 2,000   |
| Total Use        |       | 10,570 | 10,720    | 9,900    | 9,770  | 9,825   |
| Ending Stocks    |       | 1,900  | 1,132     | 1,184    | 767    | 1,459   |
| Farm Price Est   |       | ln     | cents pe  | r bushel |        |         |
| High Estimate    |       | 220    | 245       | 240      | 270    | 230     |
| Low Estimate     |       | 180    | 205       | 200      | 230    | 190     |
| Sep Futures High |       | 238 ¾  | 235       | 234 ½    | 277    | 225 ½   |
| Sep Futures Low  |       | 200    | 215 1/4   | 206      | 245    | 208 3/4 |

Comments: In the last several years, August has seen some bottoms as unseasonably warm weather has caused fear ~ However, corn crop is made and not much damage to yields can be done, so watch for demand support as well ~ August crop report is the first to use field samples and surveys, it can hold surprises so be aware

| End of Month Crop Progress |       |         |         |      |    |  |  |  |  |  |
|----------------------------|-------|---------|---------|------|----|--|--|--|--|--|
| %Dough % Dent %Mature      |       |         |         |      |    |  |  |  |  |  |
| 2005                       |       | 91      | 61      |      | 11 |  |  |  |  |  |
| 5 Year Avera               | age   | 84      | 52      |      | 12 |  |  |  |  |  |
| End                        | of Mo | nth Cro | p Condi | itio | า  |  |  |  |  |  |
|                            | VP    | Р       | F       | G    | EX |  |  |  |  |  |
| 2005                       | 8     | 14      | 26      | 39   | 13 |  |  |  |  |  |
| 5 yr Avg                   | 7     | 12      | 28      | 40   | 13 |  |  |  |  |  |

Source: Monthly WASDE Report for August

#### **CBOT Soybean Fundamentals**

| Crop Year        | 06/07 | 05/06 | 04/05     | 03/04    | 02/03 | 01/02 |
|------------------|-------|-------|-----------|----------|-------|-------|
|                  |       | In    | million l | oushels  |       |       |
| Beg Stocks       |       | 300   | 105       | 145      | 195   | 250   |
| Production       |       | 2,791 | 2,877     | 2,862    | 2,628 | 2,867 |
| Total Supply     |       | 3,094 | 2,988     | 3,011    | 2,829 | 3,121 |
| Crushing         |       | 1,670 | 1,625     | 1,625    | 1,680 | 1,655 |
| Exports          |       | 1,095 | 1,030     | 1,000    | 820   | 995   |
| Total Use        |       | 2,914 | 2,798     | 2,791    | 2,674 | 2,821 |
| Ending Stocks    |       | 180   | 190       | 220      | 155   | 300   |
| Farm Price Est   |       | In    | cents pe  | r bushel |       |       |
| High Estimate    |       | 650   | 640       | 555      | 605   | 535   |
| Low Estimate     |       | 550   | 540       | 455      | 515   | 435   |
| Nov Futures High |       | 709   | 669       | 597      | 579 ½ | 520   |
| Nov Futures Low  |       | 595 ½ | 552       | 509 ¾    | 520 ½ | 473 ½ |

Comments: August crop report utilizes sampling and surveys giving the most accurate count to date on supply ~ Post pollination beans need less moisture but are still susceptible to extreme heat, especially if it has been a dry summer ~ However, expect weather rallies to be fleeting as the crop is made ~ Look for increased usage

| End of Month Crop Progress  |      |    |    |    |    |  |  |  |  |
|-----------------------------|------|----|----|----|----|--|--|--|--|
| % Set Pod % Drop Leaf       |      |    |    |    |    |  |  |  |  |
| 2005                        |      | 97 |    | 6  |    |  |  |  |  |
| 5 Year Ave                  | rage | 95 |    | 7  |    |  |  |  |  |
| End of Month Crop Condition |      |    |    |    |    |  |  |  |  |
|                             | VP   | Р  | F  | G  | EX |  |  |  |  |
| 2005                        | 5    | 12 | 30 | 41 | 12 |  |  |  |  |

10

5 yr Avg

Source: Monthly WASDE Report for August

#### **CBOT Wheat Fundamentals**

| Crop Year        | 06/07 | 05/06 | 04/05     | 03/04    | 02/03 | 01/02 |
|------------------|-------|-------|-----------|----------|-------|-------|
|                  |       | In    | million l | oushels  |       |       |
| Beg Stocks       |       | 540   | 546       | 492      | 772   | 873   |
| Production       |       | 2,167 | 2,123     | 2,292    | 1,686 | 1,985 |
| Total Supply     |       | 2,777 | 2,729     | 2,874    | 2,563 | 2,948 |
| Domestic Use     |       | 1,168 | 1,201     | 1,180    | 1,196 | 1,282 |
| Exports          |       | 975   | 950       | 1,050    | 900   | 1,050 |
| Total Use        |       | 2,143 | 2,151     | 2,230    | 2,096 | 2,332 |
| Ending Stocks    |       | 634   | 578       | 644      | 467   | 616   |
| Farm Price Est   |       | In    | cents pe  | r bushel |       |       |
| High Estimate    |       | 335   | 355       | 370      | 380   | 330   |
| Low Estimate     |       | 285   | 295       | 310      | 320   | 270   |
| Sep Futures High |       | 335 ½ | 324       | 387      | 363   | 279 ½ |
| Sep Futures Low  |       | 300 ¾ | 295 ½     | 347      | 332   | 262   |

Source: Monthly WASDE Report for August

**Comments:** With the winter wheat crop fully harvested and the spring wheat crop harvest in full tow, expect trade to begin to be less volatile ~ Market attention focuses on exports and usage ~ Remember, quality wheat crops are in demand world wide, while sub standard crops have to compete against countries with lower costs ~ Winter Wheat planting begins in Northern Europe, Russia, and Northern China, so weather and planting delays can be an issue ~ Southern hemisphere wheat is heading ~ USDA tends to over estimate US exports, while under-estimating world exports ~ World ending stock have been underestimated in 13 of the last 20 years

## August 2006

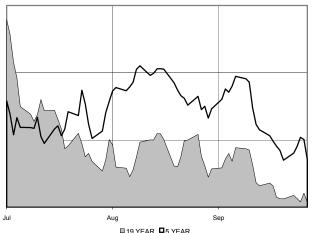
| Septem                     | nber Corn | Statistic   | cs            | Monday 7                        |
|----------------------------|-----------|-------------|---------------|---------------------------------|
|                            | for Week  |             |               | Crop Progress                   |
|                            |           |             |               |                                 |
|                            | 5 Year    | 10 Year     | 19 Year       |                                 |
| # Up                       | 5         | 6           | 10            |                                 |
| # Down                     | 0         | 4           | 9             |                                 |
| Total Change               | 57 1/2    | 23          | -11 1/4       |                                 |
| Avg Change                 | 11 1/2    | 2 1/4       | - 1/2         | Tuesday 8                       |
| Avg Up                     | 11 1/2    | 10 1/2      | 8             | Weather Crop Summary            |
| Avg Dn                     | n/a       | -9 3/4      | -10 1/4       |                                 |
| Avg Range                  | 16 3/4    | 16 3/4      | 14 1/4        |                                 |
| # Higher Highs             | 5         | 6           | 9             |                                 |
| # Lower Lows               | 5         | 9           | 15            |                                 |
| Novembe                    | r Soybea  | ns Statis   | stics         | Wednesday 9                     |
| 1                          | for Week  | #32         |               |                                 |
|                            | le v.     | 40.3/       | 4034          |                                 |
| <i></i>                    | 5 Year    | 10 Year     | 19 Year       |                                 |
| # Up                       | 2 3       | 5           | 9             |                                 |
| # Down                     | 33 1/4    | 5<br>55 1/4 | 10<br>-88 1/4 |                                 |
| Total Change<br>Avg Change | 6 3/4     | 5 2/4       | -4 3/4        | Thursday 10                     |
| Avg Up                     | 33 3/4    | 25          | 18 3/4        | Thursday 10                     |
| Avg Dn                     | -11 2/4   | -14         | -25 3/4       |                                 |
| Avg Range                  | 32 3/4    | 32 3/4      | 34            |                                 |
| # Higher Highs             | 3         | 8           | 12            |                                 |
| # Lower Lows               | 2         | 6           | 11            |                                 |
|                            |           |             |               |                                 |
| September                  |           |             | tistics       | Friday 11                       |
| 1                          | for Week  | #32         |               | Cotton Ginnings Crop Production |
|                            |           |             |               | WASDE                           |
|                            | 5 Year    | 10 Year     | 19 Year       |                                 |
| # Up                       | 5         | 7           | 11            |                                 |
| # Down                     | 0         | 3           | 7             |                                 |
| Total Change               | 36 3/4    | 44          | 49 3/4        |                                 |
| Avg Change                 | 7 1/4     | 4 2/4       | 2 2/4         | Saturday 12                     |
| Avg Up                     | 7 1/4     | 8           | 7 1/4         | 1                               |
| Avg Dn                     | n/a       | -4          | -4 1/4        |                                 |
| Avg Range                  | 16 3/4    | 17 2/4      | 16 2/4        | Sunday 13                       |
| # Higher Highs             | 4         | 6           | 11            |                                 |
| # Lower Lows               | 3         | 7           | 11            |                                 |

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## August 2006Technical Overview

#### **December Corn Futures**





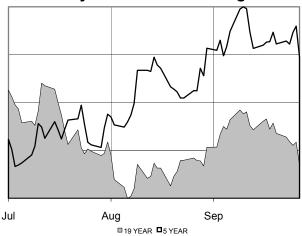
Years 1983 to 2001 settlement values used.

COMMENTS: Last 4 strong July's have been followed by August Strength (4 out of 6 in total) ~ Expect lower lows following a weak July (9 out of 12) ~ August rallies tend to be fleeting (9 of 11 have reversed in September) while August breaks are corrected (5 of 8 have reversed in September) ~ Volatility tends to decline in August ~ September tends to reverse August's

| 19 Year Monthly Performance Summary |        |                  |         |  |  |  |  |
|-------------------------------------|--------|------------------|---------|--|--|--|--|
| # Years Up                          | 11     | # Higher Highs   | 5       |  |  |  |  |
| # Years Dn                          | 8      | # Lower Lows     | 11      |  |  |  |  |
| Total Change                        | 34 ½   | # Expanded Range | 2       |  |  |  |  |
| Avg Change                          | 1 3/4  | # Narrow Range   | 13      |  |  |  |  |
| Avg Gain                            | 11     |                  |         |  |  |  |  |
| Avg Loss                            | -10 ¾  | 5 Yr High        | 288 ½   |  |  |  |  |
| Ava Range                           | 22 3/4 | 5 Yr Low         | 185 1/6 |  |  |  |  |

#### **November Soybean Futures**

#### 19 year Seasonal Average



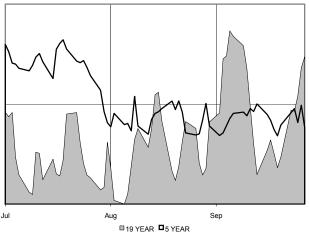
Years 1987 to 2005 settlement values used.

**COMMENTS:** August tends to move in the opposite direction of July (13 of the last 19 years) ~ 8 of the last 12 down July's have finished August higher, while 5 of the last 7 strong July's have seen August breaks ~ Volatility tends to contract ~ Meal has reversed July's direction 14 of the last 19 years ~ August Beanoil rallies tend to be fleeting (8 of 11 reversed in September)

| 19 Year Monthly Performance Summary |       |                  |     |  |  |  |  |  |  |
|-------------------------------------|-------|------------------|-----|--|--|--|--|--|--|
| # Years Up                          | 11    | # Higher Highs   | 6   |  |  |  |  |  |  |
| # Years Dn                          | 8     | # Lower Lows     | 9   |  |  |  |  |  |  |
| Total Change                        | 222   | # Expanded Range | 4   |  |  |  |  |  |  |
| Avg Change                          | 11 ¾  | # Narrow Range   | 15  |  |  |  |  |  |  |
| Avg Gain                            | 38    |                  |     |  |  |  |  |  |  |
| Avg Loss                            | -24 ½ | 5 Yr High        | 629 |  |  |  |  |  |  |
| Avg Range                           | 59    | 5 Yr Low         | 446 |  |  |  |  |  |  |

#### **December CBOT Wheat**

#### 19 year Seasonal Average



Years 1983 to 2001 settlement values used.

COMMENTS: 2<sup>nd</sup> strongest month on record (behind April) and the start of planting premium building ~ Especially strong month following strong July's (average gain +14 ¼ in CBOT, +16 ¼ in KCBT) ~ Spring Wheat (MW) tends to underperform others in August & September ~ Strong Augusts have a tendency to see strong Septembers (9 out 10 in MW & 8 out of 10 in KCBT)

| 19 Year Monthly Performance Summary |         |                  |       |  |  |  |  |  |
|-------------------------------------|---------|------------------|-------|--|--|--|--|--|
| # Years Up                          | 13      | # Higher Highs   | 7     |  |  |  |  |  |
| # Years Dn                          | 5       | # Lower Lows     | 5     |  |  |  |  |  |
| Total Change                        | 129 ½   | # Expanded Range | 3     |  |  |  |  |  |
| Avg Change                          | 6 3/4   | # Narrow Range   | 16    |  |  |  |  |  |
| Avg Gain                            | 14 1/4  |                  |       |  |  |  |  |  |
| Avg Loss                            | -11 1/4 | 5 Yr High        | 399   |  |  |  |  |  |
| Avg Range                           | 27 ¾    | 5 Yr Low         | 250 ½ |  |  |  |  |  |

# August 2006

| Sonton         | nber Corn               | Statistic    | 20         |                              | Mondoy 44    |
|----------------|-------------------------|--------------|------------|------------------------------|--------------|
| -              | for Week                |              | <b>.</b> 5 | Crop Progress                | Monday 14    |
|                | TOT VICCIO              | <i></i>      |            | Crop Progress                |              |
|                | į                       | i            |            |                              |              |
|                | 5 Year                  | 10 Year      | 19 Year    |                              |              |
| # Up           | 0                       | 4            | 10         |                              |              |
| # Down         | 5                       | 6            | 8          | 1.7 0 014 50                 |              |
| Total Change   | -31 1/4                 | -22 1/4      | -6 1/2     | LT: S, SM, BO                |              |
| Avg Change     | -6 1/4                  | -2 1/4       | - 1/4      |                              | Tuesday 15   |
| Avg Up         | n/a                     | 3 1/2        | 3 1/2      | Weather Crop Summary         |              |
| Avg Dn         | -6 1/4                  | -6           | -5 1/4     |                              |              |
| Avg Range      | 10 1/2                  | 12 1/2       | 11         |                              |              |
| # Higher Highs | 0                       | 2            | 4          |                              |              |
| # Lower Lows   | 0                       | 2            | 8          |                              |              |
| Novembe        | ar Caubaa               | no Stotic    | ıti o o    |                              | Madaaada. 40 |
|                | er Soybea<br>for Week : |              | Sucs       |                              | Wednesday 16 |
|                | TOT TTOOK               | <i>1</i> 100 |            |                              |              |
|                | 5 Year                  | 10 Year      | 19 Year    |                              |              |
| # Up           | 2                       | 6            | 13         |                              |              |
| # Down         | 3                       | 4            | 6          |                              |              |
| Total Change   | -12 3/4                 | 28 3/4       | 86         |                              |              |
| Avg Change     | -12 3/4                 | 3            | 4 2/4      |                              | Thursday 17  |
|                | 27 3/4                  | 17 3/4       | 14 2/4     |                              | Thursday 17  |
| Avg Dp         | -22 3/4                 | -19 2/4      | -17 1/4    |                              |              |
| Avg Dange      | 28 1/4                  |              | 22 3/4     |                              |              |
| Avg Range      |                         | 24           |            |                              |              |
| # Higher Highs | 2                       | 5            | 8          |                              |              |
| # Lower Lows   | 4                       | 5            | 9          |                              |              |
| September      | CROT W                  | hoat Stat    | tietice    |                              | Eridov 19    |
| •              | for Week                |              | เเฮเเซอ    | Cottle on Food               | Friday 18    |
|                | IOI WWEEK               | mJJ          |            | Cattle on Feed<br>Farm Labor |              |
|                |                         |              |            | Faiiii Laboi                 |              |
|                | 5 Year                  | 10 Year      | 19 Year    |                              |              |
| # Up           | 0                       | 3            | 9          |                              |              |
| # Down         | 4                       | 6            | 9          |                              |              |
| Total Change   | -51 1/4                 | -61          | -35 2/4    |                              |              |
| Avg Change     | -10 1/4                 | -6           | -1 3/4     |                              | Saturday 19  |
| Avg Up         | n/a                     | 4            | 6          |                              | -            |
| Avg Dn         | -12 3/4                 | -12 1/4      | -10        |                              |              |
| Avg Range      | 12 2/4                  | 14 2/4       | 14         |                              | Sunday 20    |
| # Higher Highs | 1                       | 5            | 10         |                              | Januay 20    |
| # Lower Lows   | 3                       | 3            | 5          |                              |              |

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## Seasonal Spread Highlight for August ...

The marketplace tends to build a premium going into planting to induce farmers to plant. This coupled with ease of storing recently harvested supplies, tends to create a situation of tightness in nearby supply and great risk, which favors "bull spreads" in the HRW market.

- Long December 2006 KCBT Wheat, Short July 2007 KCBT Wheat
- Enter on roughly the 3<sup>rd</sup> to last trading day of August, Exit on roughly the 6<sup>th</sup> trading day of November

**Hypothetical Performance Record** 

| Fratrice  | Corood  |            |         |        | ı       | ı      | Monet   | Moret   |
|-----------|---------|------------|---------|--------|---------|--------|---------|---------|
| Entry     | Spread  | Exit       | Spread  |        | Best    | Best   | Worst   | Worst   |
| Date      | Entry   | Date       | Exit    | P&L    | Price   | P&L    | Price   | P&L     |
| 8/29/1990 | -22 1/4 | 11/26/1990 | -12     | 10 1/4 | -12     | 10 1/4 | -22 1/4 | 0       |
| 8/29/1991 | 1 1/2   | 11/26/1991 | 21      | 19 1/2 | 21 3/4  | 20 1/4 | 1       | - 1/2   |
| 8/31/1992 | -5 1/4  | 11/25/1992 | 18 1/2  | 23 3/4 | 22 1/2  | 27 3/4 | -5 1/4  | 0       |
| 8/30/1993 | 6 1/4   | 11/26/1993 | 36 1/2  | 30 1/4 | 36 1/2  | 30 1/4 | 4 1/4   | -2      |
| 8/29/1994 | 9 1/2   | 11/25/1994 | 12      | 2 1/2  | 25 1/2  | 16     | 4 1/2   | -5      |
| 8/29/1995 | 35 1/4  | 11/24/1995 | 48      | 12 3/4 | 48      | 12 3/4 | 27 3/4  | -7 1/2  |
| 8/29/1996 | 21      | 11/26/1996 | 74 3/4  | 53 3/4 | 76 1/4  | 55 1/4 | 16 1/2  | -4 1/2  |
| 8/29/1997 | -6 1/2  | 11/26/1997 | -19 1/2 | -13    | -6 1/2  | 0      | -21 1/2 | -15     |
| 8/31/1998 | -22 1/4 | 11/25/1998 | -19 1/4 | 3      | -14     | 8 1/4  | -22 1/4 | 0       |
| 8/30/1999 | -21 3/4 | 11/26/1999 | -25 1/4 | -3 1/2 | -21 3/4 | 0      | -26     | -4 1/4  |
| 8/29/2000 | -22 3/4 | 11/24/2000 | -23 1/2 | - 3/4  | -17 1/4 | 5 1/2  | -25 1/4 | -2 1/2  |
| 8/29/2001 | -19 1/4 | 11/26/2001 | -13 1/4 | 6      | -10 3/4 | 8 1/2  | -20 3/4 | -1 1/2  |
| 8/29/2002 | 19 1/2  | 11/26/2002 | 33 1/2  | 14     | 49      | 29 1/2 | 18      | -1 1/2  |
| 8/29/2003 | 6 1/2   | 11/26/2003 | 7 1/4   | 3/4    | 7 1/4   | 3/4    | -12 1/4 | -18 3/4 |
| 8/29/2004 | -13 1/2 | 11/26/2004 | 9 1/4   | 22 3/4 | 11 1/2  | 25     | -15     | -1 1/2  |

|          |       |           | in cents | in \$'s        |                | in cents | in \$'s        |
|----------|-------|-----------|----------|----------------|----------------|----------|----------------|
| # Trades | 15    | Total P&L | 182      | \$<br>9,100.00 | Worst Loss     | -13      | \$<br>(650.00) |
| # Win    | 12    | Avg P&L   | 12 1/4   | \$<br>606.67   | Worst Draw     | -18 3/4  | \$<br>(937.50) |
| # loss   | 3     | Avg Win   | 16 2/4   | \$<br>830.21   | Avg Draw       | -4 1/4   | \$<br>(215.00) |
| % Win    | 80.0% | Avg Loss  | -5 3/4   | \$<br>(287.50) | Worst Draw Win | -18 3/4  | \$<br>(937.50) |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL. OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM. IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

# August 2006

| Santar         | mber Corn | Statistic | <u> </u> | Manday 24                     |
|----------------|-----------|-----------|----------|-------------------------------|
|                | for Week  |           | ,,       | Monday 21 Crop Progress       |
|                |           |           |          |                               |
|                | 5 Year    | 10 Year   | 19 Year  |                               |
| # Up           | 0         | 1         | 6        |                               |
| # Down         | 5         | 9         | 13       |                               |
| Total Change   | -5        | -5        | - 1/4    |                               |
| Avg Change     | -1        | - 1/2     | -0       | Tuesday 22                    |
| Avg Up         | n/a       | 11 3/4    | 5 1/4    | Weather Crop Summary          |
| Avg Dn         | -1        | -1 3/4    | -2 1/2   | Chickens and Eggs             |
| Avg Range      | 8 3/4     | 9 1/4     | 9        | Cold Storage                  |
| # Higher Highs | 0         | 1         | 6        |                               |
| # Lower Lows   | 5         | 8         | 11       |                               |
|                | er Soybea |           | stics    | Wednesday 23                  |
|                | for Week  | #34       |          |                               |
|                | 5 Year    | 10 Year   | 19 Year  |                               |
| # Up           | 4         | 7         | 13       |                               |
| # Down         | 1         | 3         | 6        |                               |
| Total Change   | -21 3/4   | -12 2/4   | -1 2/4   |                               |
| Avg Change     | -4 1/4    | -1 1/4    | -0       | Thursday 24                   |
| Avg Up         | 4 3/4     | 5 1/4     | 6 3/4    | Monthly Agnews                |
| Avg Dn         | -40 2/4   | -16 2/4   | -15      | , manually rightene           |
| Avg Range      | 24        | 21 3/4    | 24       |                               |
| # Higher Highs | 2         | 3         | 11       |                               |
| # Lower Lows   | 1         | 4         | 6        |                               |
| Septembe       | r CBOT W  | hoat Stat | tietice  | Friday 25                     |
|                | for Week  |           |          | Friday 25 Livestock Slaughter |
|                | 1         | 1         | 1        |                               |
|                | 5 Year    |           | 19 Year  |                               |
| # Up           | 5         | 7         | 13       |                               |
| # Down         | 0         | 3         | 6        | OE: C, W, S, SM, BO           |
| Total Change   | 51 1/4    | 53 1/4    | 75 3/4   |                               |
| Avg Change     | 10 1/4    | 5 1/4     | 4        | Saturday 26                   |
| Avg Up         | 10 1/4    | 9 3/4     | 8        |                               |
| Avg Dn         | n/a       | -5 1/4    | -4 3/4   |                               |
| Avg Range      | 15 3/4    | 14 3/4    | 14 1/4   | Sunday 27                     |
| # Higher Highs | 4         | 5         | 8        |                               |
| # Lower Lows   | 3         | 6         | 10       |                               |

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## The August Reverse Barometer

August tends to undo a lot of the damage done to the grains in July. Since 1986, December Corn futures have rallied in August 12 times, with 8 of these rallies occurring after a weak July. November Soybeans have rallied in August 11 times, with 9 of the 11 occurring following a weak July. Similarly, December CBOT Wheat futures have posted 5 of their 13 strong Augusts following a weak July.

However, the August bounces are often undone in September, especially in the Corn market. In the last 19 years, December Corn has settled the month of September in the opposite direction of its August settlement 13 times, a tendency we call the "**August Reverse Barometer**." Though the tendency is not as accurate in November Soybeans, notice that trend reversals in September tend to be about 50% more powerful than trend continuations.

|      | Aug     | Corn<br>Sep |          | Aug     | Soybean<br>Sep | s        | Aug     | Wheat<br>Sep |          |
|------|---------|-------------|----------|---------|----------------|----------|---------|--------------|----------|
| Year | Change  | Change      | Comments | Change  | Change         | Comments | Change  | Change       | Comments |
| 2005 | -31 1/4 | -11         | same     | -78     | -25 2/4        | same     | -24 3/4 | 28 3/4       | Opposite |
| 2004 | 12 1/4  | -32 1/4     | Opposite | 58 1/4  | -100 1/4       | Opposite | -2 3/4  | -16          | same     |
| 2003 | 29 3/4  | -21 2/4     | Opposite | 80      | 88 1/4         | same     | 22      | -20 3/4      | Opposite |
| 2002 | 11 2/4  | -16 2/4     | Opposite | 8 1/4   | 1              | same     | 26      | 26 2/4       | same     |
| 2001 | 2       | -17 3/4     | Opposite | -26 2/4 | -34 3/4        | same     | -3 2/4  | -18 1/4      | same     |
| 2000 | 4 1/4   | 1 1/4       | same     | 51      | -14 2/4        | Opposite | 4 1/4   | -3 1/4       | Opposite |
| 1999 | 4 3/4   | -11         | Opposite | 49 3/4  | 8 1/4          | same     | 2 2/4   | -6 2/4       | Opposite |
| 1998 | -24 1/4 | 9 2/4       | Opposite | -49 1/4 | 9 1/4          | Opposite | -14 1/4 | 15 1/4       | Opposite |
| 1997 | 1 2/4   | -11 2/4     | Opposite | -32 2/4 | -4             | same     | 17 2/4  | -39 3/4      | Opposite |
| 1996 | 24      | -47         | Opposite | 61 2/4  | -36 2/4        | Opposite | 8 2/4   | -17 1/4      | Opposite |
| 1995 | 12 2/4  | 18          | same     | 9       | 23             | same     | -8 3/4  | 29 2/4       | Opposite |
| 1994 | 3/4     | -7          | Opposite | 8       | -37 3/4        | Opposite | 35      | 24 1/4       | same     |
| 1993 | -4 1/4  | 7 1/4       | Opposite | -24 2/4 | -33 3/4        | same     | 3       | 3 1/4        | same     |
| 1992 | -5 2/4  | -2          | same     | -11     | - 1/4          | same     | 5 2/4   | 17 1/4       | same     |
| 1991 | -8 2/4  | -5 2/4      | same     | -10     | -3 2/4         | same     | 12 3/4  | 11 2/4       | same     |
| 1990 | -22 1/4 | -5 1/4      | same     | 3 3/4   | 3 3/4          | same     | -27 2/4 | 1/4          | Opposite |
| 1989 | 16 1/4  | -3 3/4      | Opposite | 8 3/4   | -19 2/4        | Opposite | 2 2/4   | 8            | same     |
| 1988 | 12 3/4  | -10 3/4     | Opposite | 80      | -54 2/4        | Opposite | 35 1/4  | -1           | Opposite |
| 1987 | -7      | 13 1/4      | Opposite | -21 2/4 | 27 3/4         | Opposite | 11 2/4  | 2 2/4        | same     |

|                            | Corn  | Soybeans | Wheat  |
|----------------------------|-------|----------|--------|
| # Trend Reversals          | 13    | 8        | 10     |
| Average Trend Reversal     | 16    | 37 2/4   | 16 1/4 |
| #Trend Continuation        | 6     | 11       | 9      |
| Average Trend Continuation | 7 1/4 | 20 2/4   | 14 1/4 |

Past performance is not necessarily indicative of future results. Data compliments of Gecko Software Track 'n Trade Pro.

This strategy is not without risk – like all futures trading. Even when correct, August trend continuation can be strong in early September. For example, in 2002 December corn prices increased +28 cents – continuing August's strength – before finally breaking. However, only 4 years (2005, 2002, 1991, and 1990) saw trend continuation of more than 10 cents. On average, the reversals – as measured from the August settlement to the corresponding September close – have been a reversal of +/- 16 cents.

The August Reverse Barometer is a very tradable idea in the Corn market, as can be seen on the following pages, especially when the Corn market exhibits strength in August.

# August/September 2006

| •              | nber Corn |               | cs      | Monday 28            |
|----------------|-----------|---------------|---------|----------------------|
|                | for Week  | #35           |         | Crop Progress        |
|                | 1         |               |         |                      |
|                | 5 Year    | 10 Year       | 19 Year |                      |
| # Up           | 5         | 8             | 12      |                      |
| # Down         | 0         | 2             | 6       |                      |
| Total Change   | 21 1/4    | 17 3/4        | 16 3/4  |                      |
| Avg Change     | 4 1/4     | 1 3/4         | 1       | Tuesday 29           |
| Avg Up         | 4 1/4     | 5             | 5 1/4   | Weather Crop Summary |
| Avg Dn         | n/a       | -11           | -7 3/4  |                      |
| Avg Range      | 7 1/4     | 8 3/4         | 9 1/2   |                      |
| # Higher Highs | 5         | 8             | 13      |                      |
| # Lower Lows   | 0         | 2             | 8       |                      |
|                |           | <b>0</b> 4 41 |         |                      |
|                | er Soybea |               | stics   | Wednesday 30         |
|                | for Week  | #35           |         | Rice Stocks          |
|                |           |               |         |                      |
|                | 5 Year    | 10 Year       | 19 Year |                      |
| # Up           | 2         | 7             | 12      |                      |
| # Down         | 3         | 3             | 7       |                      |
| Total Change   | 2 2/4     | 95            | 128 3/4 | FN: C, W, S, SM, BO  |
| Avg Change     | 2/4       | 9 2/4         | 6 3/4   | Thursday 31          |
| Avg Up         | 13        | 17            | 16 2/4  | Poultry Slaughter    |
| Avg Dn         | -7 3/4    | -7 3/4        | -10     | Agricultural Prices  |
| Avg Range      | 27 1/4    | 25 3/4        | 25 1/4  | Agricultural Frices  |
| # Higher Highs | 27 174    | 6             | 12      |                      |
| # Lower Lows   | 3         | 3             |         |                      |
| # Lower Lows   | 3         | 3             | 5       |                      |
| September      | · CBOT W  | heat Sta      | tistics | Friday 1             |
| -              | for Week  |               |         | 1 may 1              |
|                |           |               |         |                      |
|                | 5 Year    | 10 Year       | 19 Year |                      |
| # Up           | 2         | 5             | 12      |                      |
| # Down         | 3         | 5             | 7       |                      |
| Total Change   | 1 2/4     | 13 3/4        | 32 2/4  |                      |
| Avg Change     | 1/4       | 1 2/4         | 1 3/4   | Saturday 2           |
| Avg Up         | 22 2/4    | 14 3/4        | 9 2/4   |                      |
| Avg Dn         | -14 2/4   | -12           | -11 3/4 |                      |
| Avg Range      | 16 2/4    | 15 3/4        | 15 1/4  | Sunday 3             |
| # Higher Highs | 2         | 6             | 12      | Sullday 3            |
| # I ny or Lawa | 1         | 2             | 5       |                      |

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# Lower Lows

## Fade August Rallies in Corn

September has historically been an abysmal month for Corn prices as harvest approaches and the plethora of supply looms over the market. Since 1987, December Corn futures have rallied in August 10 times, and following these rallies December Corn futures have broken in August 9 times.

The following table shows the performance of the July Corn futures following an August rally, entering a short position in December Corn in September after a +2 ½ cent rally above the August settlement price.

|      | Entry<br>Price | High<br>Price | Low<br>Price | Exit<br>Price | Closed<br>P&L | Draw<br>down | Favorable<br>Move |
|------|----------------|---------------|--------------|---------------|---------------|--------------|-------------------|
|      |                |               | No           | o Trade       |               |              |                   |
| 2004 | 240 1/4        | 245           | 204          | 205 1/2       | 34 3/4        | -4 3/4       | 36 1/4            |
| 2003 | 244 1/4        | 247 1/4       | 220          | 220 1/4       | 24            | -3           | 24 1/4            |
| 2002 | 270 1/2        | 296           | 249 1/2      | 251 1/2       | 19            | -25 1/2      | 21                |
|      |                |               | No           | o Trade       | i i           |              |                   |
| 2000 | 199            | 199 3/4       | 186 3/4      | 197 3/4       | 1 1/4         | - 3/4        | 12 1/4            |
| 1999 | 221 3/4        | 226 1/2       | 207 3/4      | 208 1/4       | 13 1/2        | -4 3/4       | 14                |
|      |                |               | No           | o Trade       |               |              |                   |
| 1997 | 271 3/4        | 274           | 255 1/2      | 257 3/4       | 14            | -2 1/4       | 16 1/4            |
|      |                |               | No           | o Trade       |               |              |                   |
| 1995 | 296 1/4        | 314 3/4       | 289 3/4      | 311 3/4       | -15 1/2       | -18 1/2      | 6 1/2             |
| 1994 | 225 1/4        | 228           | 214          | 215 3/4       | 9 1/2         | -2 3/4       | 11 1/4            |
|      |                |               | No           | o Trade       |               |              |                   |
|      |                |               | No           | o Trade       |               |              |                   |
|      |                |               | No           | o Trade       |               |              |                   |
|      |                |               | No           | o Trade       | i i           |              |                   |
| 1989 | 239 1/4        | 240           | 226 1/2      | 233           | 6 1/4         | - 3/4        | 12 3/4            |
| 1988 | 299            | 306           | 280          | 285 3/4       | 13 1/4        | -7           | 19                |
|      |                |               | No           | o Trade       |               |              |                   |

Past performance is not necessarily indicative of future performance. All results are subjective to the limitations of HYPOTHETICAL TESTING, and therefore traders should read the hypothetical disclaimer presented at the front of this text for further details about the limitations of this type of analysis.

Trader's who may wish to follow this strategy should consider using a stop loss of -10 cents. Though this will decrease the accuracy of this strategy – as traders would have been stopped out for a loss in 1999 of -10 cents as opposed to a profit of +19 cents holding the position until the end of the month – may find that it is more applicable.

Because option volatility tends to decline in August and September, options traders may wish to use this study as a back-drop for writing "Bear Call Spreads" following an August rally.

Cycles/patterns such as this one are based upon solid logic – see August Reverse Barometer – however such cycles/patterns are subject to change and therefore this type of trading is not without risk.

# September 2006

| December Corn Statistics                    | Monday      |
|---|-------------|
| for Week #36 Labor Day                      | Monday 4    |
| lease leave l                               |             |
| 5 Year 10 Year 19 Year                      |             |
| 3 4 8                                       |             |
| 1 2 6 11                                    |             |
| change -4 -19 1/2 -12 1/4                   | Tuesday     |
| nange - 3/4 -2 - 3/4                        | Tuesday (   |
| 1 1/2 2 3/4 3 3/4 Crop Progress             |             |
| -4 1/4   -5   -3 3/4                        |             |
| ange 11 3/4   11 1/4   9 1/2                |             |
| er Highs 3 5 8                              |             |
| er Lows   1   4   10                        |             |
| November Soybeans Statistics                | Wednesday 6 |
| for Week #36 Weather Crop S                 | Summary     |
| 5 Year   10 Year   19 Year                  |             |
| 4 9 15                                      |             |
|   |             |
| Change 58 3/4 94 3/4 104 3/4                |             |
| nange 11 3/4 9 2/4 5 2/4                    | Thursday '  |
| 15 2/4   10 3/4   10 2/4                    |             |
| -3 -3 -17 1/4                               |             |
| ange 32 3/4 26 1/4 23 3/4                   |             |
| er Highs 3 8 13                             |             |
| er Lows 2 2 6                               |             |
|   |             |
| December CBOT Wheat Statistics for Week #36 | Friday 8    |
|   |             |
| 5 Year 10 Year 19 Year                      |             |
| 1 3 9                                       |             |
| 1 4 7 10                                    |             |
| Change -37 -38 3/4 -16 2/4                  | 0-4-1-4     |
| nange -7 2/4 -4 - 3/4                       | Saturday 9  |
| 9 4 3/4 7 6                                 |             |
| n -10 2/4   -8 2/4   -7                     |             |
| ange 19 1/4 18 14 2/4                       | Sunday 10   |
| er Highs 2 4 10                             | •           |
| er Lows 2 4 7                               |             |

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## September 2006 Fundamental Overview

#### **CBOT Corn Fundamentals**

| Crop Year        | 06/07              | 05/06  | 04/05    | 03/04    | 02/03  | 01/02  |  |
|------------------|--------------------|--------|----------|----------|--------|--------|--|
|                  | In million bushels |        |          |          |        |        |  |
| Beg Stocks       |                    | 2,125  | 954      | 1,009    | 1,636  | 1,938  |  |
| Production       |                    | 10,639 | 10,961   | 9,944    | 8,849  | 9,238  |  |
| Total Supply     |                    | 12,774 | 11,929   | 10,964   | 10,499 | 11,186 |  |
| Domestic Use     |                    | 8,695  | 8,620    | 8,100    | 7,770  | 7,850  |  |
| Exports          |                    | 2,000  | 2,100    | 1,800    | 2,000  | 1,975  |  |
| Total Use        |                    | 10,695 | 10,720   | 9,900    | 9,770  | 9,825  |  |
| Ending Stocks    |                    | 2,079  | 1,209    | 1,061    | 729    | 1,361  |  |
| Farm Price Est   |                    | ln     | cents pe | r bushel |        |        |  |
| High Estimate    |                    | 210    | 240      | 250      | 275    | 235    |  |
| Low Estimate     |                    | 170    | 200      | 210      | 235    | 195    |  |
| Dec Futures High |                    | 222 ½  | 245      | 247 1/4  | 296    | 232    |  |
| Dec Futures Low  |                    | 202 ½  | 204      | 220      | 249 ½  | 213 ¾  |  |

Comments: Corn is drying in the fields (maturing), with the only real risk left to the crop being that it may be too wet to do field work (harvest delays) ~ Prices tend to stable as the industry as a pretty good handle on supply ~ In 13 of the last 20 years the USDA has under-estimated production and domestic use13 times ~ Expect volatility to dry-up

**End of Month Crop Progress** %Mature %Harvest 2005 100 76 18 5 Year Average 100 18 **End of Month Crop Condition** EX 2005 13 27 8 38 14 5 yr Avg 27 41 14

Source: Monthly WASDE Report for September

#### CBOT Soybean Fundamentals

| 295<br>2,856 | million to 105 2,836                 | 140   | 195   | 240  |
|--------------|--------------------------------------|---|---|--|
| 2,856        |                                      |   | 195   | 240  |
|              | 2,836                                | 2 642   |   |  |
| l            |                                      | 2,643   | 2,656   | 2,834  |
| 3,155        | 2,947                                | 2,787   | 2,856   | 3,078  |
| 1,685        | 1,615                                | 1,555   | 1,675   | 1,660  |
| 1,115        | 1,000                                | 940   | 850   | 990  |
| 2,950        | 2,758                                | 2,652   | 2,696   | 2,823  |
| 205          | 190                                  | 135   | 160   | 255  |
| In           | cents pe                             | r bushel  |   |  |
| 605          | 625                                  | 615   | 605   | 540  |
| 515          | 535                                  | 525   | 515   | 440  |
| 618          | 652                                  | 591   | 591   | 486  |
| 556 ½        | 522 ½                                | 569 ½   | 544 ¾   | 450 ½  |
|              | 1,685 1,115 2,950 205 In 605 515 618 | 1,685 1,615 1,115 1,000 2,950 2,758 205 190 In cents pe 605 625 515 535 618 652 | 1,685 1,615 1,555 1,115 1,000 940 2,950 2,758 2,652 205 190 135 In cents per bushel 605 625 615 515 535 525 618 652 591 | 1,685 1,615 1,555 1,675 1,115 1,000 940 850 2,950 2,758 2,652 2,696 205 190 135 160  In cents per bushel 605 625 615 605 515 535 525 515 618 652 591 591 |

Comments: Unseasonably warm weather can cause crop conditions to deteriorate ~ Harvest usually begins in the South late in the month ~ Argentina and Brazil are planting, with delays construed as extremely bullish ~ Very rarely an early frost can damage the crop, though scares are more common ~ Harvest lows are usually made around here

| End of Month Crop Progress |       |         |        |         |       |  |  |  |
|----------------------------|-------|---------|--------|---------|-------|--|--|--|
|                            |       | % Drop  | Leaf   | % Ha    | rvest |  |  |  |
| 2005                       |       | 83      |        | 19      |       |  |  |  |
| 5 Year Average             |       | 72      |        | 14      |       |  |  |  |
| End                        | of Mo | nth Cro | op Cor | ndition |       |  |  |  |
|                            | VP    | Р       | F      | G       | EX    |  |  |  |
| 2005                       | 5     | 11      | 29     | 42      | 13    |  |  |  |
| 5 vr Ava                   | 8     | 15      | 31     | 38      | a     |  |  |  |

Source: Monthly WASDE Report for September

CBOT Wheat Fundamentals

| Crop Year        | 06/07              | 05/06 | 04/05    | 03/04    | 02/03 | 01/02 |  |  |
|------------------|--------------------|-------|----------|----------|-------|-------|--|--|
|                  | In million bushels |       |          |          |       |       |  |  |
| Beg Stocks       |                    | 540   | 546      | 492      | 772   | 873   |  |  |
| Production       |                    | 2,167 | 2,123    | 2,292    | 1,686 | 1,991 |  |  |
| Total Supply     |                    | 2,787 | 2,729    | 2,864    | 2,543 | 2,954 |  |  |
| Domestic Use     |                    | 1,188 | 1,201    | 1,170    | 1,186 | 1,272 |  |  |
| Exports          |                    | 975   | 950      | 1,050    | 950   | 1,050 |  |  |
| Total Use        |                    | 2,163 | 2,151    | 2,220    | 2,136 | 2,322 |  |  |
| Ending Stocks    |                    | 624   | 578      | 644      | 407   | 632   |  |  |
| Farm Price Est   |                    | In    | cents pe | r bushel |       |       |  |  |
| High Estimate    |                    | 340   | 350      | 350      | 405   | 310   |  |  |
| Low Estimate     |                    | 300   | 300      | 310      | 345   | 270   |  |  |
| Dec Futures High |                    | 353   | 341 ½    | 379      | 440   | 288   |  |  |
| Dec Futures Low  |                    | 317 ½ | 305 ¾    | 338 1/4  | 372 ½ | 260 ½ |  |  |
|                  |                    |       |          |          |       |       |  |  |

Comments: Field preparation begins early in the month, with more southern locations beginning to plant at months end ~ Most major supply lead wheat rallies have begun with planting delays ~ Ideal planting weather is adequate moisture, especially after sewing to allow for proper germination ~ USDA tends to over-estimate US exports, and under estimate world production and ending stocks ~ Prices typically stay above harvest lows and begin building a risk premium

| End of Month Crop Progress |           |  |  |  |  |
|----------------------------|-----------|--|--|--|--|
|                            | % Planted |  |  |  |  |
| 2005                       | 39        |  |  |  |  |
| 5 Year Average             | 36        |  |  |  |  |

Source: Monthly WASDE Report for September

# September 2006

| tistics                   | Statistics   | er Corn S      | Decemb         |
|---------------------------|--------------|----------------|----------------|
| Always Remember           | #37          | r Week #       | fo             |
| Crop Progress             |              |                |                |
| /ear  19 Year             | 10 Year   19 | 5 Year         |                |
| 1 3                       |              | 0              | # Up           |
| 8   15                    | •            | 5              | # Down         |
|                           | -62 1/2      | -54            | Total Change   |
|                           | _            | -10 3/4        | Avg Change     |
|                           | 10 1/4       | n/a            | Avg Up         |
| -9 -7 1/4 Crop Production |              | -10 3/4        | Avg Dn         |
|                           | 11           | 10             | Avg Range      |
| 2 6 Weather Crop Summa    |              | 0              | # Higher Highs |
| 8   12                    |              | 5              | # Lower Lows   |
| ·                         | , ,          |                |                |
| Statistics                | ns Statistic | Soybean        | November       |
|                           | #37          | r Week #       | fo             |
|                           |              |                |                |
| Year 19 Year              | 10 Year 19   | 5 Year         |                |
| 3 8                       | 3            | 1              | # Up           |
| 7   11                    | 7            | 4              | # Down         |
| 6 3/4   -113 2/4          | -86 3/4 -    | -39 1/4        | Total Change   |
| 3 3/4   -6                | -8 3/4       | -7 3/4         | Avg Change     |
| 3/4 9 2/4                 | 8 3/4        | 15             | Avg Up         |
| -16   -17 1/4             | -16 -        | -13 2/4        | Avg Dn         |
| 25 25                     | 25           | 27             | Avg Range      |
| 3 9                       | 3            | 1              | # Higher Highs |
| 7   10                    | 7            | 4              | # Lower Lows   |
| LT: C, W, S, SM, BO       |              |                |                |
| Statistics                | neat Statist | <b>BOT Who</b> | December C     |
|                           |              | r Week #       |                |
|                           |              |                |                |
| Year 19 Year              | 10 Year   19 | 5 Year         |                |
| 3 7                       | 1            | 2              | # Up           |
| 7 12                      | 7            | 3              | # Down         |
|                           | -60 -        | -13 3/4        | Total Change   |
|                           |              | -2 3/4         | Avg Change     |
|                           |              | 11             | Avg Up         |
|                           |              | -11 3/4        | Avg Dn         |
|                           | 18 2/4       | 18 3/4         | Avg Range      |
|                           | 2            | 1              | # Higher Highs |
| _                         |              |                |                |

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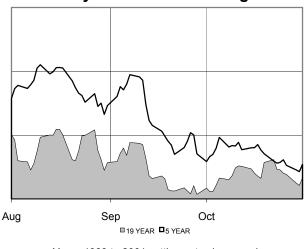
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# Lower Lows

## September 2006Technical Overview

#### **December Corn Futures**





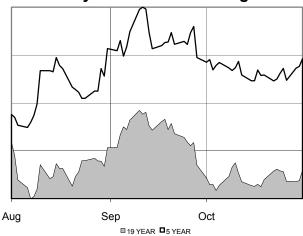
Years 1983 to 2001 settlement values used.

COMMENTS: 2<sup>nd</sup> worst month on record (behind July) ~ September tends to move in the opposite direction of August (14 out of 19) ~ Volatility tends to contract ~ September rallies tend to continue into October (5 of 7) ~ Weak Septembers tend to see lower lows in October (9 of 11) ~ Strong Septembers also see higher highs (6 of 7)

| 19 Year Monthly Performance Summary |         |                  |       |  |  |  |  |
|-------------------------------------|---------|------------------|-------|--|--|--|--|
| # Years Up                          | 7       | # Higher Highs   | 8     |  |  |  |  |
| # Years Dn                          | 12      | # Lower Lows     | 11    |  |  |  |  |
| Total Change                        | -92 ¾   | # Expanded Range | 11    |  |  |  |  |
| Avg Change                          | -5      | # Narrow Range   | 7     |  |  |  |  |
| Avg Gain                            | 9 ½     |                  |       |  |  |  |  |
| Avg Loss                            | -13 1/4 | 5 Yr High        | 296   |  |  |  |  |
| Avg Range                           | 21 1/4  | 5 Yr Low         | 186 ¾ |  |  |  |  |

#### **November Soybean Futures**

#### 19 year Seasonal Average



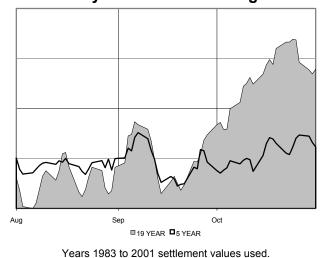
Years 1987 to 2005 settlement values used.

**COMMENTS:** 3<sup>rd</sup> worst month on record ~ Volatility tends to increase but not above July's levels in most years ~ October has continued in September direction 14 of the last 19 years ~ Beanoil has continued its September direction into October in 13 of the last 19 years ~ Meal exhibits the same tendency, just not as reliably, with a stronger bias towards strength

| 19 Year Monthly Performance Summary |        |                  |       |  |  |  |  |  |
|-------------------------------------|--------|------------------|-------|--|--|--|--|--|
| # Years Up                          | 8      | # Higher Highs   | 11    |  |  |  |  |  |
| # Years Dn                          | 11     | # Lower Lows     | 6     |  |  |  |  |  |
| <b>Total Change</b>                 | -171   | # Expanded Range | 5     |  |  |  |  |  |
| Avg Change                          | -9     | # Narrow Range   | 14    |  |  |  |  |  |
| Avg Gain                            | 21     |                  |       |  |  |  |  |  |
| Avg Loss                            | -30 ¾  | 5 Yr High        | 691   |  |  |  |  |  |
| Avg Range                           | 52 1/4 | 5 Yr Low         | 450 ½ |  |  |  |  |  |

#### **December CBOT Wheat**

#### 19 year Seasonal Average



**COMMENTS:** Typically a positive month, but when it is weak it is very weak (average gain +12 ¾ cents, average loss -15 ¼ cents) ~ Best Septembers have followed the rare weak Augusts ~ Expect September strength to carryover into October (10 out of 12 higher highs following strength, and 9 out of 12 higher monthly settles) ~ 5 of 7 weak Septembers have seen lower October lows

| 19 Year Monthly Performance Summary |         |                  |     |  |  |  |  |  |  |
|-------------------------------------|---------|------------------|-----|--|--|--|--|--|--|
| # Years Up                          | 11      | # Higher Highs   | 10  |  |  |  |  |  |  |
| # Years Dn                          | 8       | # Lower Lows     | 10  |  |  |  |  |  |  |
| <b>Total Change</b>                 | 19 ½    | # Expanded Range | 11  |  |  |  |  |  |  |
| Avg Change                          | 1       | # Narrow Range   | 7   |  |  |  |  |  |  |
| Avg Gain                            | 13      |                  |     |  |  |  |  |  |  |
| Avg Loss                            | -15 1/4 | 5 Yr High        | 440 |  |  |  |  |  |  |
| Avg Range                           | 28      | 5 Yr Low         | 246 |  |  |  |  |  |  |

# September 2006

| Decer          | nber Corn | Statistic | s       | Mond                 | ay 18 |
|----------------|-----------|-----------|---------|----------------------|-------|
|                | for Week  | #38       |         | Crop Progress        | •     |
|                | 1         | 1         | 1       |                      |       |
|                | 5 Year    | 10 Year   | 19 Year |                      |       |
| # Up           | 1         | 2         | 5       |                      |       |
| # Down         | 4         | 8         | 14      |                      |       |
| Total Change   | -7 1/2    | -15 1/4   | -23     | Tuesd                | 40    |
| Avg Change     | -1 1/2    | -1 1/2    | -1 1/4  | Tuesd                | ay 1  |
| Avg Up         | 6 1/4     | 6 1/4     | 4 1/2   | Weather Crop Summary |       |
| Avg Dn         | -3 1/2    | -3 1/2    | -3 1/4  |                      |       |
| Avg Range      | 6 1/4     | 7 1/4     | 7       |                      |       |
| # Higher Highs | 0         | 1         | 3       |                      |       |
| # Lower Lows   | 4         | 6         | 14      |                      |       |
| Novemb         | er Soybea | ns Statis | stics   | Wednesd              | ay 20 |
|                | for Week  | #38       |         |                      | •     |
|                | 1         | 1         | 1       |                      |       |
|                | 5 Year    | 10 Year   | 19 Year |                      |       |
| # Up           | 1         | 3         | 8       |                      |       |
| # Down         | 4         | 7         | 11      |                      |       |
| Total Change   | -42       | -44       | -73     | Thomas               | 04    |
| Avg Change     | -8 2/4    | -4 2/4    | -3 3/4  | Thursd               | ay 2  |
| Avg Up         | 18 2/4    | 13 1/4    | 9       | Cold Storage         |       |
| Avg Dn         | -15 1/4   | -12       | -13 1/4 |                      |       |
| Avg Range      | 19 3/4    | 18 2/4    | 19 3/4  |                      |       |
| # Higher Highs | 1         | 2         | 6       |                      |       |
| # Lower Lows   | 4         | 9         | 13      |                      |       |
| December       | r CBOT WI | neat Stat | istics  | Frid                 | ay 22 |
|                | for Week  | #38       |         | Livestock Slaughter  | ,     |
|                |           |           |         | Cattle on Feed       |       |
|                |           |           |         | Chickens and Eggs    |       |
|                | 5 Year    | 10 Year   | 19 Year |                      |       |
| # Up           | 1         | 4         | 11      |                      |       |
| # Down         | 4         | 6         | 8       |                      |       |
| Total Change   | -5        | 2         | 27 2/4  | OE: SM, BO           |       |
| Avg Change     | -1        | 1/4       | 1 2/4   | Saturd               | av 2  |
| Avg Up         | 2 2/4     | 5         | 5       |                      | ,     |
| Avg Dn         | -2        | -3        | -3 2/4  | Autumnal Equinox     |       |
| Avg Range      | 13 2/4    | 14        | 12      | Sund                 | av 2  |
| # Higher Highs | 2         | 4         | 8       | Julia                | ay Z' |
|                | _         |           | 1 40    |                      |       |

Past performance is not necessarily indicative of future results. Data compliments of Gecko Software, Inc. No guarantee is made as to accuracy or completeness of data. See Risk Disclaimer at front of document for further details regarding risk. For an explanation of tables and figures see calculations section at the front of the almanac.

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# Lower Lows

## Seasonal Spread Highlight for September ...

The bulk of the Wheat grown in the United States is Hard Red Winter, or KCBT Wheat. This higher protein Wheat tends to command a premium to Soft Red Winter Wheat (CBOT) during the planting effort, as the crop is more at risk since production is greatly centered in the U.S.

- Long December 2006 KCBT Wheat, Short December 2006 CBOT Wheat
- Enter on roughly the 3<sup>rd</sup> trading day of September, Exit on roughly the last trading day of November

**Hypothetical Performance Record** 

|          | Corood | Tuit I     | Coroad  |        | Doot   | Doot   | Monet   | \A/a ===4 |
|----------|--------|------------|---------|--------|--------|--------|---------|-----------|
| Entry    | Spread | Exit       | Spread  |        | Best   | Best   | Worst   | Worst     |
| Date     | Entry  | Date       | Exit    | P&L    | Price  | P&L    | Price   | P&L       |
| 9/6/1990 | -1 3/4 | 11/29/1990 | 15 1/2  | 17 1/4 | 15 1/2 | 17 1/4 | -2 1/4  | - 1/2     |
| 9/6/1991 | -3 1/2 | 11/29/1991 | 1/2     | 4      | 8 3/4  | 12 1/4 | -4      | - 1/2     |
| 9/8/1992 | -7 1/2 | 11/27/1992 | -11 1/4 | -3 3/4 | -2 1/2 | 5      | -15 1/4 | -7 3/4    |
| 9/7/1993 | 1 3/4  | 11/29/1993 | 25 3/4  | 24     | 25 3/4 | 24     | - 3/4   | -2 1/2    |
| 9/6/1994 | 2 1/2  | 11/29/1994 | 13 1/2  | 11     | 17 3/4 | 15 1/4 | 1 3/4   | - 3/4     |
| 9/6/1995 | 4 1/2  | 11/29/1995 | 11 1/2  | 7      | 21 3/4 | 17 1/4 | 0       | -4 1/2    |
| 9/6/1996 | 3      | 11/29/1996 | 43 1/2  | 40 1/2 | 43 1/2 | 40 1/2 | -1 3/4  | -4 3/4    |
| 9/8/1997 | 5 1/4  | 11/28/1997 | 15 3/4  | 10 1/2 | 16 1/4 | 11     | 4 3/4   | - 1/2     |
| 9/8/1998 | 24 3/4 | 11/27/1998 | 37      | 12 1/4 | 37     | 12 1/4 | 23 1/4  | -1 1/2    |
| 9/7/1999 | 18 1/4 | 11/29/1999 | 28 1/2  | 10 1/4 | 29     | 10 3/4 | 18 1/4  | 0         |
| 9/6/2000 | 40 3/4 | 11/29/2000 | 54 3/4  | 14     | 57 3/4 | 17     | 38 3/4  | -2        |
| 9/6/2001 | 23     | 11/29/2001 | 7       | -16    | 29 1/4 | 6 1/4  | 0       | -23       |
| 9/6/2002 | 54 1/4 | 11/29/2002 | 59 3/4  | 5 1/2  | 103    | 48 3/4 | 29 1/2  | -24 3/4   |
| 9/8/2003 | -2 3/4 | 11/28/2003 | 10 3/4  | 13 1/2 | 10 3/4 | 13 1/2 | -12 3/4 | -10       |
| 9/7/2004 | 18 1/4 | 11/29/2004 | 49 1/2  | 31 1/4 | 51     | 32 3/4 | 18 1/4  | 0         |

|          |       |           | in cents | in \$'s        |                | in cents | in \$'s      |
|----------|-------|-----------|----------|----------------|----------------|----------|--------------|
| # Trades | 15    | Total P&L | 181 1/4  | \$<br>9,062.50 | Worst Loss     | -16      | \$ (800.00)  |
| # Win    | 13    | Avg P&L   | 12       | \$<br>604.17   | Worst Draw     | -24 3/4  | \$(1,237.50) |
| # loss   | 2     | Avg Win   | 15 2/4   | \$<br>773.08   | Avg Draw       | -5 2/4   | \$ (276.67)  |
| % Win    | 86.7% | Avg Loss  | -10      | \$<br>(493.75) | Worst Draw Win | -24 3/4  | \$(1,237.50) |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL. OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

## September/October 2006

| Monday 25    | Cotton Ginnings         | S        | Statistic<br>#39 | er Corn<br>or Week # |                |
|--------------|-------------------------|----------|------------------|----------------------|----------------|
|              | Crop Progress           |          |                  |                      |                |
|              |                         | 19 Year  | 10 Year          | 5 Year               |                |
|              |                         | 9        | 4                | 2                    | # Up           |
|              |                         | 10       | 6                | 3                    | # Down         |
|              |                         | -6 3/4   | -19              | -7 1/4               | Total Change   |
| Tuesday 26   |                         | - 1/4    | -2               | -1 1/2               | Avg Change     |
| 1 0.000.0.   | Weather Crop Summary    | 3 1/2    | 2 3/4            | 2                    | Avg Up         |
|              | Monthly Agnews          | -3 3/4   | -5               | -3 3/4               | Avg Dn         |
|              |                         | 8 1/4    | 8 3/4            | 8                    | Avg Range      |
|              |                         | 8        | 3                | 2                    | # Higher Highs |
|              |                         | 12       | 9                | 4                    | # Lower Lows   |
|              |                         | 4        | 01-11-           | 0 - 1                | NI II          |
| Wednesday 27 |                         | tics     |                  | Soybear<br>or Week # | November<br>fo |
|              |                         |          |                  |                      |                |
|              |                         | 19 Year  | 10 Year          | 5 Year               |                |
|              |                         | 7        | 4                | 3                    | # Up           |
|              |                         | 12       | 6                | 2                    | # Down         |
|              |                         | -131 2/4 | -42              | -25                  | Total Change   |
| Thursday 28  |                         | -7       | -4 1/4           | -5                   | Avg Change     |
|              | Agricultural Prices     | 5        | 6 2/4            | 8 2/4                | Avg Up         |
|              |                         | -13 3/4  | -11 2/4          | -25 1/4              | Avg Dn         |
|              |                         | 18       | 18               | 22 1/4               | Avg Range      |
|              |                         | 5        | 4                | 1                    | # Higher Highs |
|              |                         | 13       | 4                | 3                    | # Lower Lows   |
|              | FN: SM, BO              |          |                  |                      |                |
| Friday 29    |                         | istics   |                  |                      | December C     |
| •            | Grain Stocks            |          | <b>#39</b>       | r Week #             | fo             |
|              | Poultry Slaughter       |          |                  |                      |                |
|              | Small Grains Summary    | •        |                  | 1                    |                |
|              | Quarterly Hogs and Pigs | 19 Year  | 10 Year          | 5 Year               |                |
|              |                         | 13       | 6                | 3                    | # Up           |
|              |                         | 6        | 4                | 2                    | # Down         |
| <u> </u>     |                         | 34       | 12               | 3                    | Total Change   |
| Saturday 30  |                         | 1 3/4    | 1 1/4            | 2/4                  | Avg Change     |
|              |                         | 8 1/4    | 11 3/4           | 13 2/4               | Avg Up         |
|              |                         | -12 2/4  | -14 3/4          | -19                  | Avg Dn         |
| Sunday 1     |                         | 16 2/4   | 19 3/4           | 21 2/4               | Avg Range      |
|              | Vana Kinarua hanina -4  | 13       | 6                | 3                    | # Higher Highs |

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Yom Kippur begins at sundown

13

9

# Higher Highs

# Lower Lows

3

6

### October 2006 Fundamental Overview

#### **CBOT Corn Fundamentals**

| Crop Year        | 06/07              | 05/06  | 04/05    | 03/04    | 02/03   | 01/02  |  |  |  |
|------------------|--------------------|--------|----------|----------|---------|--------|--|--|--|
|                  | In million bushels |        |          |          |         |        |  |  |  |
| Beg Stocks       |                    | 2,112  | 958      | 1,086    | 1,599   | 1,899  |  |  |  |
| Production       |                    | 10,857 | 11,613   | 10,207   | 8,970   | 9,430  |  |  |  |
| Total Supply     |                    | 12,980 | 12,586   | 11,303   | 10,584  | 11,338 |  |  |  |
| Domestic Use     |                    | 8,760  | 8,820    | 8,150    | 7,820   | 7,830  |  |  |  |
| Exports          |                    | 2,000  | 2,075    | 1,800    | 2,000   | 2,050  |  |  |  |
| Total Use        |                    | 10,760 | 10,895   | 9,950    | 9,820   | 9,880  |  |  |  |
| Ending Stocks    |                    | 2,220  | 1,691    | 300      | 764     | 1,458  |  |  |  |
| Farm Price Est   |                    | In     | cents pe | r bushel |         |        |  |  |  |
| High Estimate    |                    | 205    | 215      | 230      | 270     | 230    |  |  |  |
| Low Estimate     |                    | 165    | 175      | 190      | 230     | 190    |  |  |  |
| Dec Futures High |                    | 209 ½  | 209 ½    | 251      | 261 ¾   | 216 ¾  |  |  |  |
| Dec Futures Low  |                    | 196    | 197      | 213 1/4  | 243 1/4 | 202    |  |  |  |

Comments: Trade tends to be dominated by the October Crop Report as supply concerns are nill with the crop usually three-quarters harvested ~ In the last 20 years, the USDA has underestimated production 12 times, underestimated domestic use 11 times, and over estimated exports 11 times ~ Prices typically find support as fears of harvest delays and basic "over-sold" conditions are the justification for minor rallies

End of Month Crop Progress

### Harvested

2005 80

5 Year Average 74

Source: Monthly WASDE Report for October

#### **CBOT Soybean Fundamentals**

| Crop Year        | 06/07 | 05/06              | 04/05    | 03/04    | 02/03 | 01/02 |  |  |  |
|------------------|-------|--------------------|----------|----------|-------|-------|--|--|--|
|                  |       | In million bushels |          |          |       |       |  |  |  |
| Beg Stocks       |       | 256                | 112      | 169      | 208   | 248   |  |  |  |
| Production       |       | 2,967              | 3,107    | 2,468    | 2,654 | 2,907 |  |  |  |
| Total Supply     |       | 3,227              | 3,225    | 2,645    | 2,865 | 3,158 |  |  |  |
| Crushing         |       | 1,695              | 1,645    | 1,510    | 1,675 | 1,660 |  |  |  |
| Exports          |       | 1,115              | 1,025    | 870      | 850   | 980   |  |  |  |
| Total Use        |       | 2,966              | 2,820    | 2,515    | 2,690 | 2,813 |  |  |  |
| Ending Stocks    |       | 260                | 405      | 130      | 175   | 345   |  |  |  |
| Farm Price Est   |       | In                 | cents pe | r bushel |       |       |  |  |  |
| High Estimate    |       | 580                | 550      | 695      | 595   | 470   |  |  |  |
| Low Estimate     |       | 500                | 470      | 605      | 505   | 390   |  |  |  |
| Jan Futures High |       | 611                | 548 ½    | 805      | 568 ¾ | 503 ¾ |  |  |  |
| Jan Futures Low  |       | 566                | 513 ½    | 671      | 528   | 464 ½ |  |  |  |

Comments: The southern hemisphere planting effort is in full swing, with possible delays and the uncertainty of there crops being the justification for lows to be made in prices ~ Risk of an early frost before the US harvest also tends to support prices, but frost damage is pretty rare (but fear of such is not) ~ Pacific storm can cause South American export delays ~ USDA tends to underestimate usage/exports while overstating production in the October crop report

End of Month Crop Progress

### Harvested

2005 92

5 Year Average 86

Source: Monthly WASDE Report for October

#### **CBOT Wheat Fundamentals**

| Crop Year        | 06/07              | 05/06 | 04/05    | 03/04    | 02/03 | 01/02 |  |
|------------------|--------------------|-------|----------|----------|-------|-------|--|
|                  | In million bushels |       |          |          |       |       |  |
| Beg Stocks       |                    | 540   | 547      | 491      | 777   | 876   |  |
| Production       |                    | 2,098 | 2,164    | 2,337    | 1,625 | 1,958 |  |
| Total Supply     |                    | 2,718 | 2,770    | 2,903    | 2,487 | 2,924 |  |
| Domestic Use     |                    | 1,188 | 1,226    | 1,220    | 1,166 | 1,247 |  |
| Exports          |                    | 1,000 | 975      | 1,050    | 950   | 1,025 |  |
| Total Use        |                    | 2,188 | 2,201    | 2,270    | 2,116 | 2,272 |  |
| Ending Stocks    |                    | 530   | 569      | 633      | 371   | 652   |  |
| Farm Price Est   |                    | In    | cents pe | r bushel |       |       |  |
| High Estimate    |                    | 360   | 350      | 340      | 395   | 300   |  |
| Low Estimate     |                    | 320   | 310      | 310      | 355   | 270   |  |
| Dec Futures High |                    | 352   | 326      | 384      | 418 ¾ | 297   |  |
| Dec Futures Low  |                    | 315 ½ | 297      | 321      | 360   | 261 ½ |  |

Comments: US winter wheat planting is usually almost totally completed by the end of the month ~ With the crop emerging, some locations are grazing their wheat ~ Southern Hemisphere producers are planting, while more Northern producers are waiting for the onset of winter and dormancy ~ Mild falls with adequate precipitation is best, while early snow or heavy rains can reduce yields or stress the current crop in the ground

| End of Month Crop Progress |           |           |  |  |  |  |  |
|----------------------------|-----------|-----------|--|--|--|--|--|
|                            | % Planted | % Emerged |  |  |  |  |  |
| 2005                       | 92        | 76        |  |  |  |  |  |
| 5 Year Average             | 88        | 73        |  |  |  |  |  |

Source: Monthly WASDE Report for October

### October 2006

| Decer          | nber Corn<br>for Week |           | S       | Crop Progress Monday 2                   |
|----------------|-----------------------|-----------|---------|--|
|                | ı                     | Í         | 1 1     |  |
|                | 5 Year                | 10 Year   | 19 Year |  |
| # Up           | 2                     | 3         | 9       |  |
| # Down         | 3                     | 7         | 10      |  |
| Total Change   | -13 3/4               | -31 3/4   | -9      | Tuesday                                  |
| Avg Change     | -2 3/4                | -3 1/4    | - 1/2   | Tuesday 3                                |
| Avg Up         | 3 1/4                 | 4 1/2     | 5 1/2   | Weather Crop Summary                     |
| Avg Dn         | -6 3/4                | -6 1/2    | -5 3/4  |  |
| Avg Range      | 9 1/4                 | 9 1/2     | 9 1/2   |  |
| # Higher Highs | 3                     | 6         | 13      |  |
| # Lower Lows   | 4                     | 7         | 10      |  |
| Novemb         | er Soybea             | ns Statis | stics   | Wednesday 4                              |
|                | for Week              | #40       |         | Agricultural Chemical Usage – Restricted |
|                |                       |           |         | Use Summary                              |
|                | 1                     | 1         |         |  |
|                | 5 Year                | 10 Year   | 19 Year |  |
| # Up           | 2                     | 4         | 5       |  |
| # Down         | 3                     | 6         | 14      |  |
| Total Change   | 18                    | -62       | -110    |  |
| Avg Change     | 3 2/4                 | -6 1/4    | -5 3/4  | Thursday 5                               |
| Avg Up         | 23 1/4                | 15 3/4    | 16 1/4  |  |
| Avg Dn         | -9 2/4                | -20 3/4   | -13 3/4 |  |
| Avg Range      | 29 3/4                | 28 2/4    | 24 3/4  |  |
| # Higher Highs | 2                     | 4         | 8       |  |
| # Lower Lows   | 4                     | 9         | 16      |  |
| Decembe        | r CBOT W              | heat Stat | istics  | Friday 6                                 |
| 2000           | for Week              |           |         | Triday 0                                 |
|                | 1                     | 1         | 1       |  |
|                | 5 Year                |           | 19 Year |  |
| # Up           | 2                     | 3         | 11      |  |
| # Down         | 3                     | 7         | 8       |  |
| Total Change   | -30                   | -69 3/4   | -9 3/4  | 0.4                                      |
| Avg Change     | -6                    | -7        | - 2/4   | Saturday 7                               |
| Avg Up         | 3                     | 2 1/4     | 6 2/4   |  |
| Avg Dn         | -12                   | -11       | -10     |  |
| Avg Range      | 15 3/4                | 16 1/4    | 14 2/4  | Sunday 8                                 |
| # Higher Highs | 2                     | 4         | 11      |  |

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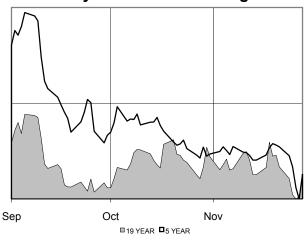
5

# Lower Lows

### October 2006Technical Overview

#### **December Corn Futures**





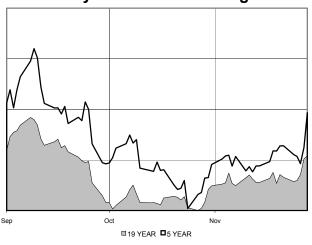
COMMENTS: October tends to follow September's direction (11 of 19) especially to the upside (5 of 7) making it a good idea to buy October dips in a bull market ~ Trade tends to be extremely quiet with a slight bias for following the existing trend ~ Weak October's tend to see lower monthly lows in November (7 out of the last 8)

| 19 Year Monthly Performance Summary |        |                  |       |  |  |  |  |
|-------------------------------------|--------|------------------|-------|--|--|--|--|
| # Years Up                          | 10     | # Higher Highs   | 9     |  |  |  |  |
| # Years Dn                          | 8      | # Lower Lows     | 9     |  |  |  |  |
| Total Change                        | 48 ¾   | # Expanded Range | 10    |  |  |  |  |
| Avg Change                          | 2 ½    | # Narrow Range   | 7     |  |  |  |  |
| Avg Gain                            | 11 ¾   |                  |       |  |  |  |  |
| Avg Loss                            | -8 1/2 | 5 Yr High        | 261 ¾ |  |  |  |  |
| Avg Range                           | 19 ¾   | 5 Yr Low         | 196 ¾ |  |  |  |  |

#### **January Soybean Futures**

#### 19 year Seasonal Average

Years 1983 to 2001 settlement values used.



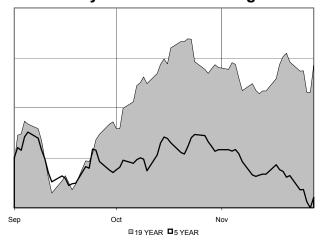
Years 1987 to 2005 settlement values used.

**COMMENTS:** Expect the September lows to be violated (14 out of 19) ~ October strength tends to be continued into November (8 out 10 for an average gain of +9 ½ cents) ~ Meal and Oil also tend towards extending October gains (Meal 7 out of 9 times, and Beanoil 6 out of 6 times) ~ November tends towards strength, especially for Meal.

| 19 Year      | 19 Year Monthly Performance Summary |                  |       |  |  |  |  |  |
|--------------|-------------------------------------|------------------|-------|--|--|--|--|--|
| # Years Up   | 9                                   | # Higher Highs   | 6     |  |  |  |  |  |
| # Years Dn   | 10                                  | # Lower Lows     | 14    |  |  |  |  |  |
| Total Change | 14 ¾                                | # Expanded Range | 11    |  |  |  |  |  |
| Avg Change   | 3/4                                 | # Narrow Range   | 8     |  |  |  |  |  |
| Avg Gain     | 32 1/4                              |                  |       |  |  |  |  |  |
| Avg Loss     | -27 ¾                               | 5 Yr High        | 805   |  |  |  |  |  |
| Avg Range    | 52 ½                                | 5 Yr Low         | 426 ½ |  |  |  |  |  |

#### **December CBOT Wheat**

#### 19 year Seasonal Average



Years 1983 to 2001 settlement values used.

**COMMENTS:** Best Octobers have followed strong Septembers (9 out of 12) ~ More higher monthly highs than any other month (14 out of 19) ~ October highs tend to hold in November (14 out of 19) ~ Volatility tends to increase (16 out of 19 years have seen monthly range expansion) ~ October highs have not been violated in November in 10 of the last 10 years until 2004!

| 19 Year Monthly Performance Summary |        |                  |       |  |  |  |  |  |
|-------------------------------------|--------|------------------|-------|--|--|--|--|--|
| # Years Up                          | 13     | # Higher Highs   | 13    |  |  |  |  |  |
| # Years Dn                          | 6      | # Lower Lows     | 8     |  |  |  |  |  |
| Total Change                        | 23 1/4 | # Expanded Range | 15    |  |  |  |  |  |
| Avg Change                          | 1 1/4  | # Narrow Range   | 4     |  |  |  |  |  |
| Avg Gain                            | 12 ¾   |                  |       |  |  |  |  |  |
| Avg Loss                            | -23 ¾  | 5 Yr High        | 418 ¾ |  |  |  |  |  |
| Avg Range                           | 33 1/4 | 5 Yr Low         | 250 ½ |  |  |  |  |  |

### October 2006

| Decem          | ber Corn | Statistic | s       | Monday 9             |
|----------------|----------|-----------|---------|----------------------|
| 1              | for Week | #41       |         |                      |
|                |          |           |         |                      |
|                | 5 Year   | 10 Year   | 19 Year |                      |
| # Up           | 2        | 6         | 9       |                      |
| # Down         | 3        | 4         | 10      |                      |
| Total Change   | 1        | 49        | 42      |                      |
| Avg Change     | 1/4      | 5         | 2 1/4   | Tuesday 10           |
| Avg Up         | 6 1/4    | 11        | 8 1/4   | Crop Progress        |
| Avg Dn         | -3 3/4   | -4 1/4    | -3 1/4  | 5.5p : 10g.555       |
| Avg Range      | 8 1/4    | 12 3/4    | 9 1/2   |                      |
| # Higher Highs | 1        | 4         | 8       |                      |
| # Lower Lows   | 4        | 6         | 9       |                      |
| m Lower Lowe   | , ,      | 1 0       | 1 0 1   |                      |
| Novembe        | r Sovbea | ns Statis | tics    | Wednesday 11         |
|                | for Week |           |         | Weather Crop Summary |
|                |          |           |         | Weather Grop Gammary |
|                |          |           |         |                      |
|                | 5 Year   | 10 Year   | 19 Year |                      |
| # Up           | 2        | 4         | 10      |                      |
| # Down         | 3        | 6         | 9       |                      |
| Total Change   | 7 2/4    | -8        | -15 3/4 |                      |
| Avg Change     | 1 2/4    | - 3/4     | - 3/4   | Thursday 12          |
| Avg Up         | 16 3/4   | 20 1/4    | 13 1/4  | Cotton Ginnings      |
| Avg Dn         | -8 2/4   | -14 3/4   | -16 2/4 | Crop Production      |
| Avg Range      | 21 3/4   | 26 1/4    | 24      | WASDE                |
| # Higher Highs | 3        | 4         | 9       |                      |
| # Lower Lows   | 2        | 5         | 10      |                      |
|                | ·        |           |         |                      |
| December       | CBOT WI  | neat Stat | istics  | Friday 13            |
| 1              | for Week | #41       |         | -                    |
|                | 1        | Ī         | 1       |                      |
|                | 5 Year   | 10 Year   | 19 Year |                      |
| # Up           | 1        | 6         | 10      |                      |
| # Down         | 4        | 4         | 9       | LT ON DO             |
| Total Change   | 20       | 64 1/4    | 50      | LT: SM, BO           |
| Avg Change     | 4        | 6 2/4     | 2 3/4   | Saturday 14          |
| Avg Up         | 47 2/4   | 15 1/4    | 10 2/4  |                      |
| Avg Dn         | -7       | -7        | -6 1/4  |                      |
| Avg Range      | 21       | 19 1/4    | 16 1/4  | Sunday 15            |
| # Higher Highs | 3        | 5         | 11      | 1                    |

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# Lower Lows

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## Follow The October Trend In Soymeal

Soymeal is the winter feed of choice for Cattle as well as poultry due to its high fat and protein contents. With the Soybean harvest just beginning in the Northern Hemisphere, the supply of Soymeal can be somewhat tight. Thus when supplies are tight, as evidenced by a rally during October, the bulk of these rallies have continued in November. However, when supply is plentiful, October weakness tends to continue in November.

The table below shows the performance of the December Soymeal contract either following an October rally of +2.50 or an October break of -2.50. Positions are held until the end of November.

| rany or +2. | 00 01 011 | Entry    | High  | Low      | Exit     | Closed      | Draw   | Favorabl | e            |
|-------------|-----------|----------|-------|----------|----------|-------------|--------|----------|--------------|
|             |           | Date     | Price | Price    | Price    | P&L         | down   | Move     |              |
| _           | 2004      | 156.4    | 163.2 | 146.6    | 154.2    | 2.2         | -6.8   | 9.       | 8            |
|             | 2003      | 249.6    | 256.0 | 223.1    | 228.4    | -21.2       | -26.5  | 6.       | 4            |
|             | 2002      | 172.2    | 174.0 | 161.3    | 166.1    | 6.1         | -1.8   | 10.      | 9            |
|             | 2001      | 158.3    | 167.0 | 157.5    | 163.3    | 5.0         | -0.8   | 8.       | 7            |
|             | 2000      | 167.1    | 196.0 | 164.8    | 193.8    | 26.7        | -2.3   | 28.      | 9            |
|             | 1999      | 150.7    | 156.3 | 144.6    | 150.7    | 0.0         | -5.6   | 6.       | 1            |
|             | 1998      | 141.1    | 153.0 | 139.7    | 148.6    | 7.5         | -1.4   | 11.      | 9            |
|             |           |          | i     | No       | Trades   |             |        |          |              |
|             | 1996      | 222.0    | 241.3 | 215.7    | 239.5    | -17.5       | -19.3  | 6.       | 3            |
|             | 1995      | 205.8    | 213.5 | 204.6    | 211.8    | 6.0         | -1.2   | 7.       | 7 ,          |
|             |           | i        | i     | 1        | Trades   | 1           | Ī      | i        |              |
|             | 1993      | 195.2    | 214.3 | 192.1    | 205.9    | -10.7       | -19.1  | 3.       | 1 ု          |
|             |           |          |       |          | Trades   |             |        |          |              |
|             |           | 1        | 1     | 1        | Trades   | 1           | •      | 1        |              |
|             | 1990      | 180.7    | 182.3 | 169.2    | 172.9    | 7.8         | -1.6   | 11.      | 5            |
|             |           | ı        | ı     | 1        | Trades   | 1           | i      | 1        |              |
|             | 1988      | 256.1    | 269.0 | 236.6    | 248.2    | 7.9         | -12.9  | 19.      |              |
|             | 1987      | 179.4    | 223.0 | 176.0    | 219.4    | 40.0        | -3.4   | 43.      | 6            |
|             |           |          |       |          |          |             |        |          |              |
|             |           |          |       | \$/Ton   | \$       |             |        | \$/Ton   | \$           |
| # Trades    | 13        | Total P& |       | 59.8 \$  | 2,987.50 | Average Dra |        | -7.9     | \$ (400.00)  |
| # Win       | 9         | Average  |       | 4.6 \$   | 225.00   | Worst Draw  |        | -26.5    | \$(1,325.00) |
| # Loss      | 4         | Average  |       | 12.1 \$  | 612.50   | Average Fa  |        | 13.4     | \$ 675.00    |
| % Win       | 69%       | Average  | Loss  | -12.4 \$ | (612.50) | Worst Draw  | on Win | -12.9    | \$ (650.00)  |

Past performance is not necessarily indicative of future performance. All results are subjective to the limitations of HYPOTHETICAL TESTING, and therefore traders should read the hypothetical disclaimer presented at the front of this text for further details about the limitations of this type of analysis.

Like all other strategies, this one is not without risk. Notice the large losses in 2003, 1996, and 1993. However, the logic of the lag time between the soybean harvest and processing (crushing) is valid.

Traders may wish to look for additional confirmation from the rest of the Soy-Complex futures, meaning traders should be apprehensive in years when Soymeal is either the only member rallying or breaking. Remember that birds of a feather tend to flock together and as such a simple look at the charts of Soybeans and Soyoil may be able to help traders avoid a painful situation – but of course, historically such analysis would have missed some opportunities as well.

Options traders may wish to establish "Bear Call Spreads" following an October Break or a "Bull Put Spread" following an October rally, using further out options, as the December Soymeal options expire in mid November, missing roughly two weeks of the time period covered by this analysis.

### October 2006

|                |           | Statistic | 5       | Monday 1             |
|----------------|-----------|-----------|---------|----------------------|
|                | for Week  | #42       |         | Crop Progress        |
|                | 1         | 1         |         |                      |
|                | 5 Year    | 10 Year   | 19 Year |                      |
| # Up           | 1         | 4         | 8       |                      |
| # Down         | 3         | 5         | 10      |                      |
| Total Change   | -6 1/2    | -4 1/2    | -5 1/4  |                      |
| Avg Change     | -1 1/4    | - 1/2     | - 1/4   | Tuesday 1            |
| Avg Up         | 2 1/4     | 3 1/2     | 3 3/4   | Weather Crop Summary |
| Avg Dn         | -3        | -3 3/4    | -3 1/2  |                      |
| Avg Range      | 6         | 8 1/4     | 7 3/4   |                      |
| # Higher Highs | 0         | 4         | 10      |                      |
| # Lower Lows   | 3         | 4         | 10      |                      |
| Novembe        | er Soybea | ne Static | etice   | Wadnesday 1          |
|                | for Week  |           | olics   | Wednesday 1          |
|                |           |           |         |                      |
|                | 5 Year    | 10 Year   | 19 Year |                      |
| # Up           | 4         | 5         | 12      |                      |
| # Down         | 1         | 5         | 7       |                      |
| Total Change   | 56 3/4    | 6 3/4     | 37 2/4  |                      |
| Avg Change     | 11 1/4    | 3/4       | 2       | Thursday 19          |
| Avg Up         | 17 3/4    | 14 3/4    | 12      |                      |
| Avg Dn         | -14 2/4   | -13 2/4   | -15     |                      |
| Avg Range      | 29        | 25        | 22 1/4  |                      |
| # Higher Highs | 4         | 5         | 11      |                      |
| # Lower Lows   | 3         | 7         | 11      |                      |
| <b>D</b>       | ODOT W    | 01 - 1    |         |                      |
| December       |           |           | istics  | Friday 2             |
| '              | for Week  | #42       |         | Livestock Slaughter  |
|                |           |           |         | Cattle on Feed       |
|                | l         | Less      | المدا   | Cold Storage         |
|                | 5 Year    |           | 19 Year |                      |
| # Up           | 2         | 4         | 10      |                      |
| # Down         | 3         | 6         | 9       |                      |
| Total Change   | 3         | 4 3/4     | 21      | 0-410                |
| Avg Change     | 2/4       | 2/4       | 1       | Saturday 2           |
| Avg Up         | 8 3/4     | 10 2/4    | 8 1/4   |                      |
| Avg Dn         | -4 3/4    | -6 1/4    | -6 3/4  |                      |
| Avg Range      | 17 3/4    | 17 1/4    | 15 2/4  | Sunday 2             |
| # Higher Highs | 4         | 7         | 12      |                      |

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# Lower Lows

## Seasonal Spread Highlight for October ...

The bulk of the Wheat grown in the United States is Hard Red Winter, or KCBT Wheat. This higher protein Wheat tends to command a premium to Soft Red Winter Wheat (CBOT) during the planting effort, as the crop is more at risk since production is greatly centered in the U.S.

- Long December 2006 KCBT Wheat, Short December 2006 CBOT Wheat
- Enter on roughly the 2<sup>nd</sup> to last trading day of October, Exit on roughly the 2<sup>nd</sup> to last trading day of November

**Hypothetical Performance Record** 

| -                 |        |            |         |        |        |        |         |         |
|-------------------|--------|------------|---------|--------|--------|--------|---------|---------|
|                   | Spread | Exit       | Spread  |        | Best   | Best   | Worst   | Worst   |
| <b>Entry Date</b> | Entry  | Date       | Exit    | P&L    | Price  | P&L    | Price   | P&L     |
| 10/30/1990        | 2 1/2  | 11/28/1990 | 15 1/4  | 12 3/4 | 15 1/4 | 12 3/4 | 2 1/2   | 0       |
| 10/30/1991        | 6 1/4  | 11/26/1991 | 7 3/4   | 1 1/2  | 8 3/4  | 2 1/2  | 0       | -6 1/4  |
| 10/30/1992        | -15    | 11/25/1992 | -13 1/4 | 1 3/4  | -6     | 9      | -15 1/4 | - 1/4   |
| 10/30/1993        | 1/2    | 11/26/1993 | 22 1/4  | 21 3/4 | 22 1/4 | 21 3/4 | - 3/4   | -1 1/4  |
| 10/30/1994        | 9      | 11/28/1994 | 14 3/4  | 5 3/4  | 17 3/4 | 8 3/4  | 2 1/2   | -6 1/2  |
| 10/30/1995        | 15 1/2 | 11/28/1995 | 12 3/4  | -2 3/4 | 21 3/4 | 6 1/4  | 5 1/2   | -10     |
| 10/30/1996        | 34 1/4 | 11/26/1996 | 37      | 2 3/4  | 42 1/4 | 8      | 9 3/4   | -24 1/2 |
| 10/30/1997        | 10 1/2 | 11/25/1997 | 13      | 2 1/2  | 15     | 4 1/2  | 9       | -1 1/2  |
| 10/30/1998        | 33 3/4 | 11/25/1998 | 35 3/4  | 2      | 36 3/4 | 3      | 28      | -5 3/4  |
| 10/30/1999        | 21 1/4 | 11/26/1999 | 29      | 7 3/4  | 29     | 7 3/4  | 19 3/4  | -1 1/2  |
| 10/30/2000        | 50 1/4 | 11/28/2000 | 55 1/4  | 5      | 57 3/4 | 7 1/2  | 47 3/4  | -2 1/2  |
| 10/30/2001        | 6      | 11/28/2001 | 6 1/2   | 1/2    | 17 1/2 | 11 1/2 | 0       | -6      |
| 10/30/2002        | 55 1/4 | 11/26/2002 | 54 1/4  | -1     | 103    | 47 3/4 | 29 1/2  | -25 3/4 |
| 10/30/2003        | -1 3/4 | 11/26/2003 | -7 1/4  | -5 1/2 | 17 1/2 | 19 1/4 | 0       | 1 3/4   |
| 10/29/2004        | 30 1/2 | 11/29/2004 | 49 1/2  | 19     | 103    | 72 1/2 | 29 1/2  | -1      |

|          |       |           | in cents | in \$'s     |                | in cents | in \$'s      |
|----------|-------|-----------|----------|-------------|----------------|----------|--------------|
| # Trades | 15    | Total P&L | 73 3/4   | \$ 3,687.50 | Worst Loss     | -5 2/4   | \$ (275.00)  |
| # Win    | 12    | Avg P&L   | 5        | \$ 245.83   | Worst Draw     | -25 3/4  | \$(1,287.50) |
| # loss   | 3     | Avg Win   | 7        | \$ 345.83   | Avg Draw       | -6       | \$ (303.33)  |
| % Win    | 80.0% | Avg Loss  | -3       | \$ (154.17) | Worst Draw Win | -24 2/4  | \$(1,225.00) |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL. OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

### October 2006

| Decer          | nber Corn | Statistic | s       | Monday 23                 |
|----------------|-----------|-----------|---------|---------------------------|
|                | for Week  | #43       |         | Chickens and Eggs         |
|                |           |           |         | Crop Progress             |
|                | 5 Year    | 10 Year   | 19 Year |                           |
| # Up           | 1         | 2         | 6       |                           |
| # Op<br># Down | 4         | 7         | 12      |                           |
| Total Change   | 5 1/4     | -3        | 5 1/4   |                           |
| Avg Change     | 1         | - 1/4     | 1/4     | Tuesday 24                |
| Avg Up         | 20 3/4    | 14 1/4    | 8       | Weather Crop Summary      |
| Avg Dn         | -4        | -4 1/2    | -3 1/2  | Monthly Agnews            |
| Avg Range      | 9 1/4     | 9         | 8 1/4   | Montally Agricwo          |
| # Higher Highs | 2         | 4         | 7       |                           |
| # Lower Lows   | 4         | 7         | 11      |                           |
| # LOWE! LOWS   | , ,       | ,         | ''      |                           |
| Novemb         | er Soybea | ns Statis | stics   | Wednesday 25              |
|                | for Week  | #43       |         | Cotton Ginnings           |
|                |           |           |         | Ĭ                         |
|                | 5 Year    | 10 Year   | 19 Year |                           |
| # Up           | 4         | 7         | 8       |                           |
| # Down         | 1         | 3         | 11      |                           |
| Total Change   | 49        | 65 1/4    | 20 2/4  |                           |
| Avg Change     | 9 3/4     | 6 2/4     | 1       | Thursday 26               |
| Avg Up         | 16 2/4    | 13 3/4    | 13 1/4  |                           |
| Avg Dn         | -17 1/4   | -10 2/4   | -7 3/4  |                           |
| Avg Range      | 27 2/4    | 24        | 21      |                           |
| # Higher Highs | 4         | 5         | 9       |                           |
| # Lower Lows   | 1         | 5         | 9       |                           |
| # LOWE! LOWS   | '         | 1 3       | 9       |                           |
| Decembe        | r CBOT WI | neat Stat | istics  | Friday 27                 |
|                | for Week  |           |         | Rice Stocks               |
|                |           |           |         |                           |
|                | 5 Year    | 10 Year   | 19 Year |                           |
| # Up           | 2         | 3         | 5       |                           |
| # Down         | 3         | 7         | 13      |                           |
| Total Change   | 28 3/4    | 7 3/4     | -11 3/4 | OE: S                     |
| Avg Change     | 5 3/4     | 3/4       | - 2/4   | Saturday 28               |
| Avg Up         | 22        | 16 2/4    | 13 3/4  |                           |
| Avg Dn         | -5        | -6        | -6 1/4  |                           |
| Avg Range      | 20 1/4    | 19 1/4    | 16 3/4  | Sunday 29                 |
| # Higher Highs | 4         | 6         | 8       | Daylight Saving Time ends |
|                | 1 .       | 1 .       | ا ۽ ا   |                           |

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8

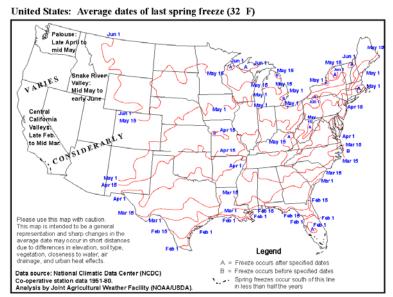
# Lower Lows

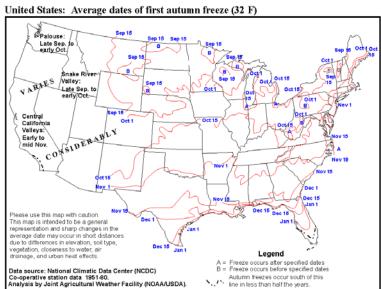
### Last Frost Dates

Weather and the potential affect it can have on grain crops is tremendous. An early frost can cause harvest problems – especially in the Soybean market, while a late frost can cause serious damage to the freshly planted crops (Corn and Soybeans) and frost damage to Winter Wheat during while it is heading is a constant concern for farmers.

As the old saying goes... Everybody complains about the weather, but nobody does anything about it!

The Maps below depicts the usual dates for the last and first frosts to occur in the United States, using data compiled by the National Climatic Data Center (NCDC) and analysis by the United States Department of Agriculture and the National Agricultural Statistics Service (USDA/NASS).





Despite the shortcomings in this chart, it is valuable for grain traders as well as farmers to know when on average the risk of frost has tended to diminish and the possible affect it may have on the pricing of grain futures.

## October/November 2006

| Decem          | nber Corn   | Statistic    | cs            |                      | Monday 30      |
|----------------|-------------|--------------|---------------|----------------------|----------------|
|                | for Week    | #44          |               | Crop Progress        | ,              |
|                | E .V        | 40.2/222     | 40.40         |                      |                |
| # Up           | 5 Year<br>4 | 10 Year<br>7 | 19 Year<br>11 |                      |                |
| # Down         | 1           | 3            | 8             |                      |                |
| Total Change   | 17 1/2      | 1/2          | 5 1/2         | FN: S                |                |
| Avg Change     | 3 1/2       | 0            | 1/4           |                      | Tuesday 31     |
| Avg Up         | 7 1/4       | 5            | 4 3/4         | Halloween            | rucsuay o      |
| Avg Dn         | -11 3/4     | -11 1/4      | -6            | Poultry Slaughter    |                |
| Avg Range      | 11          | 10 3/4       | 10 1/4        | Weather Crop Summary |                |
| # Higher Highs | 3           | 4            | 8             | Agricultural Prices  |                |
| # Lower Lows   | 3           | 7            | 11            | , ignoanaran mood    |                |
| ,, 2000, 2000  | 1 0         | ,            | 1 1           |                      |                |
| January        | Soybean     | s Statist    | tics          |                      | Wednesday 1    |
|                | for Week    |              |               |                      |                |
|                |             |              |               |                      |                |
|                | 5 Year      | 10 Year      | 19 Year       |                      |                |
| # Up           | 3           | 5            | 12            |                      |                |
| # Down         | 2           | 5            | 7             |                      |                |
| Total Change   | 15 1/4      | -4 1/4       | 70 1/4        |                      | The section of |
| Avg Change     | 3           | - 2/4        | 3 3/4         |                      | Thursday 2     |
| Avg Up         | 18          | 15 1/4       | 13 1/4        |                      |                |
| Avg Dn         | -19 1/4     | -16          | -12 3/4       |                      |                |
| Avg Range      | 24 1/4      | 24 1/4       | 21 1/4        |                      |                |
| # Higher Highs | 4           | 6            | 12            |                      |                |
| # Lower Lows   | 2           | 5            | 9             |                      |                |
| December       | CROT WI     | naat Stat    | tietice       |                      | Eriday 3       |
| 2000           | for Week    | .ca. c.a.    | iistics       |                      | Friday 3       |
|                |             |              |               |                      |                |
|                | 5 Year      | 10 Year      | 19 Year       |                      |                |
| # Up           | 4           | 5            | 10            |                      |                |
| # Down         | 1           | 5            | 8             |                      |                |
| Total Change   | -12 3/4     | -52 3/4      | -34           |                      |                |
| Avg Change     | -2 2/4      | -5 1/4       | -1 3/4        |                      | Saturday 4     |
| Avg Up         | 4 2/4       | 3 3/4        | 4 2/4         |                      |                |
| Avg Dn         | -31         | -14 1/4      | -9 3/4        |                      |                |
| Avg Range      | 16          | 16 1/4       | 13 2/4        |                      | Sunday 5       |
| # Higher Highs | 2           | 3            | 7             |                      | ,              |
|                | 1           | 1            | 1             |                      |                |

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# Lower Lows

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### November 2006 Fundamental Overview

#### **CBOT Corn Fundamentals**

| Crop Year        | 06/07              | 05/06  | 04/05    | 03/04    | 02/03  | 01/02  |  |  |
|------------------|--------------------|--------|----------|----------|--------|--------|--|--|
| •                | In million bushels |        |          |          |        |        |  |  |
| Beg Stocks       |                    | 2,112  | 958      | 1,086    | 1,599  | 1,899  |  |  |
| Production       |                    | 11,032 | 11,741   | 10,278   | 9,003  | 9,546  |  |  |
| Total Supply     |                    | 13,154 | 12,714   | 11,374   | 10,618 | 11,454 |  |  |
| Domestic Use     |                    | 8,835  | 8,845    | 8,150    | 7,845  | 7,830  |  |  |
| Exports          |                    | 2,000  | 2,050    | 1,875    | 1,925  | 2,050  |  |  |
| Total Use        |                    | 10,835 | 10,895   | 10,025   | 9,770  | 9,880  |  |  |
| Ending Stocks    |                    | 2,319  | 1,819    | 1,349    | 848    | 1,574  |  |  |
| Farm Price Est   |                    | In     | cents pe | r bushel |        |        |  |  |
| High Estimate    |                    | 200    | 210      | 230      | 260    | 220    |  |  |
| Low Estimate     |                    | 160    | 170      | 190      | 220    | 180    |  |  |
| Dec Futures High |                    |        | 205      | 246      | 249 ½  | 208    |  |  |
| Dec Futures Low  |                    |        | 195 ½    | 230 1/4  | 234    | 201 ½  |  |  |

**Comments:** Corn is typically harvested by mid month (2<sup>nd</sup> to 3<sup>rd</sup> week) ~ On very rare occasions, an early snow fall can delay harvest and cause acreage loss ~ In very tight supply years – like 1993 and 2003 - December Corn should be very well bid going into expiration ~ November crop report tends to be extremely accurate measure of supply though it has tended to underestimate usage in 13 of the last 20 years ~ Watch for changes in farm bills in new congressional sessions

End of Month Crop Progress

% Harvested
2005 95
5 Year Average 99

Source: Monthly WASDE Report for November

#### CBOT Soybean Fundamentals

| Crop Year        | 06/07              | 05/06 | 04/05    | 03/04    | 02/03 | 01/02 |  |  |  |
|------------------|--------------------|-------|----------|----------|-------|-------|--|--|--|
|                  | In million bushels |       |          |          |       |       |  |  |  |
| Beg Stocks       |                    | 256   | 112      | 169      | 208   | 248   |  |  |  |
| Production       |                    | 3,043 | 3,150    | 2,452    | 2,690 | 2,923 |  |  |  |
| Total Supply     |                    | 3,303 | 3,269    | 2,629    | 2,900 | 3,175 |  |  |  |
| Crushing         |                    | 1,720 | 1,645    | 1,485    | 1,660 | 1,665 |  |  |  |
| Exports          |                    | 1,075 | 1,010    | 890      | 890   | 980   |  |  |  |
| Total Use        |                    | 2,953 | 2,808    | 2,505    | 2,715 | 2,820 |  |  |  |
| Ending Stocks    |                    | 350   | 460      | 125      | 185   | 355   |  |  |  |
| Farm Price Est   |                    | In    | cents pe | r bushel |       |       |  |  |  |
| High Estimate    |                    | 575   | 535      | 755      | 585   | 470   |  |  |  |
| Low Estimate     |                    | 495   | 455      | 665      | 495   | 390   |  |  |  |
| Jan Futures High |                    |       | 562      | 805 ½    | 579 ½ | 509 ½ |  |  |  |
| Jan Futures Low  |                    |       | 503      | 730 ¾    | 558   | 469 ½ |  |  |  |

Comments: The Soybean harvest is usually completed by the end of October or the 1<sup>st</sup> week of November ~ Market focus post harvest is on marketing and usage ~ Southern hemisphere planting is usually completely by mid to late month, with south American weather becoming less of an issue for a couple of weeks ~ November beans tend to be strong, especially in tight supply years, into delivery – even in years of abundance

| End of Month Crop Progress |             |  |  |  |  |
|----------------------------|-------------|--|--|--|--|
|                            | % Harvested |  |  |  |  |
| 2005                       | 100         |  |  |  |  |
| 5 Year Average             | 100         |  |  |  |  |

Source: Monthly WASDE Report for November

#### **CBOT Wheat Fundamentals**

| Crop Year        | 06/07              | 05/06 | 04/05    | 03/04    | 02/03 | 01/02 |  |  |
|------------------|--------------------|-------|----------|----------|-------|-------|--|--|
|                  | In million bushels |       |          |          |       |       |  |  |
| Beg Stocks       |                    | 540   | 547      | 491      | 777   | 876   |  |  |
| Production       |                    | 2,098 | 2,158    | 2,337    | 1,616 | 1,958 |  |  |
| Total Supply     |                    | 2,718 | 2,770    | 2,903    | 2,474 | 2,924 |  |  |
| Domestic Use     |                    | 1,188 | 1,227    | 1,220    | 1,166 | 1,247 |  |  |
| Exports          |                    | 1,000 | 975      | 1,075    | 950   | 1,025 |  |  |
| Total Use        |                    | 2,188 | 2,202    | 2,295    | 2,116 | 2,272 |  |  |
| Ending Stocks    |                    | 530   | 568      | 608      | 358   | 652   |  |  |
| Farm Price Est   |                    | In    | cents pe | r bushel |       |       |  |  |
| High Estimate    |                    | 355   | 350      | 340      | 395   | 300   |  |  |
| Low Estimate     |                    | 325   | 320      | 310      | 365   | 270   |  |  |
| Dec Futures High |                    | 331 ½ | 314      | 408      | 417   | 291 ¾ |  |  |
| Dec Futures Low  |                    | 298 ½ | 296      | 361      | 377   | 281   |  |  |

Comments: US Weather is becoming a factor for winter wheat as an early frost, thaw cycle can severely stress the crop before it goes into dormancy ~ Late planted crops are especially vulnerable to weather ~ Europe and Northern Africa are planting, while the Australian harvest is in full swing ~ Australia is a major exporter of quality wheat

| Mid Month Crop Progress |                               |           |    |    |       |  |  |  |
|-------------------------|-------------------------------|-----------|----|----|-------|--|--|--|
|                         |                               | % Planted |    |    | erged |  |  |  |
| 2005                    |                               | 100       |    | 88 |       |  |  |  |
| 5 Year Average          |                               | 100       |    | 85 |       |  |  |  |
| End                     | End of Month Crop Condition * |           |    |    |       |  |  |  |
|                         | VP                            | Р         | F  | G  | EX    |  |  |  |
| 2005                    | 3                             | 8         | 33 | 48 | 8     |  |  |  |
| 5 yr Avg                | 4                             | 12        | 34 | 43 | 7     |  |  |  |

Source: Monthly WASDE Report for November

### November 2006

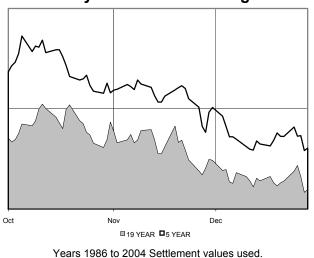
|                | nber Corn<br>for Week |              | s       | Monday 6 Crop Progress |
|----------------|-----------------------|--------------|---------|------------------------|
|                | IOI WCCK              | # <b>-10</b> |         | Crop Progress          |
|                | l= > c                | ادماد        | ا بدما  |                        |
| #11-           | 5 Year                | 10 Year      | 19 Year |                        |
| # Up           | 2                     | 4            | 8       |                        |
| # Down         | 3                     | 6            | 10      |                        |
| Total Change   | -8 3/4                | -13 1/4      | -22 3/4 | Tree des 7             |
| Avg Change     | -1 3/4                | -1 1/4       | -1 1/4  | Tuesday 7              |
| Avg Up         | 3 3/4                 | 4            | 2 3/4   | Weather Crop Summary   |
| Avg Dn         | -5 1/2                | -5           | -4 1/2  |                        |
| Avg Range      | 6 3/4                 | 8 1/4        | 7 1/2   |                        |
| # Higher Highs | 1                     | 2            | 4       |                        |
| # Lower Lows   | 3                     | 7            | 11      |                        |
| January        | / Soybean             | s Statist    | ics     | Wednesday 8            |
|                | for Week              |              |         | Troundady o            |
|                | 1                     | 1            |         |                        |
|                | 5 Year                | 10 Year      | 19 Year |                        |
| # Up           | 3                     | 6            | 11      |                        |
| # Down         | 2                     | 3            | 7       |                        |
| Total Change   | -28 2/4               | 16 2/4       | -16 1/4 |                        |
| Avg Change     | -5 3/4                | 1 3/4        | - 3/4   | Thursday 9             |
| Avg Up         | 10 3/4                | 16 1/4       | 13      | Cotton Ginnings        |
| Avg Dn         | -30 2/4               | -27          | -23     | Crop Production        |
| Avg Range      | 21 2/4                | 23 1/4       | 23 3/4  | WASDE                  |
| # Higher Highs | 3                     | 5            | 10      |                        |
| # Lower Lows   | 3                     | 4            | 8       |                        |
| December       | CBOT WI               | neat Stat    | istics  | Friday 10              |
|                | for Week              |              |         | i maay 10              |
|                | l <b>-</b>            | ا د ما       | الدويا  |                        |
|                | 5 Year                |              | 19 Year |                        |
| # Up           | 2                     | 4            | 9       |                        |
| # Down         | 3                     | 6            | 10      |                        |
| Total Change   | -8 3/4                | -10 1/4      | -28 2/4 | Ontimite 44            |
| Avg Change     | -1 3/4                | -1           | -1 2/4  | Saturday 11            |
| Avg Up         | 8                     | 8 1/4        | 5 3/4   | Veterans' Day          |
| Avg Dn         | -8 1/4                | -7 1/4       | -8      |                        |
| Avg Range      | 19                    | 16 2/4       | 14 3/4  | Sunday 12              |
| # Higher Highs | 3                     | 3            | 8       | ,                      |
| # Lower Lows   | 4                     | 8            | 11      |                        |

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### November 2006Technical Overview

#### **March Corn Futures**

#### 19 year Seasonal Average

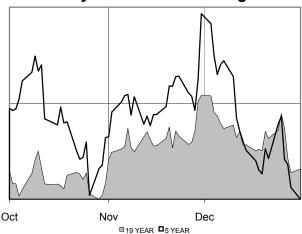


**COMMENTS:** October weakness tends to be carried into year end (8 for 8 in last 19 years) ~ November highs tend to hold until year end (13 of the last 19 years, with '01 and '00 seeing higher December highs) ~ 5 of the last 7 November rallies have reversed in December and 6 of the last 11 November declines have continued in December

| 19 Year Monthly Performance Summary |        |                  |         |  |  |
|-------------------------------------|--------|------------------|---------|--|--|
| # Years Up                          | 7      | # Higher Highs   | 6       |  |  |
| # Years Dn                          | 11     | # Lower Lows     | 11      |  |  |
| Total Change                        | -39 ½  | # Expanded Range | 9       |  |  |
| Avg Change                          | -2     | # Narrow Range   | 10      |  |  |
| Avg Gain                            | 6      |                  |         |  |  |
| Avg Loss                            | -7 1/4 | 5 Yr High        | 253 1/4 |  |  |
| Avg Range                           | 16     | 5 Yr Low         | 203 ¾   |  |  |

#### **January Soybean Futures**

#### 19 year Seasonal Average



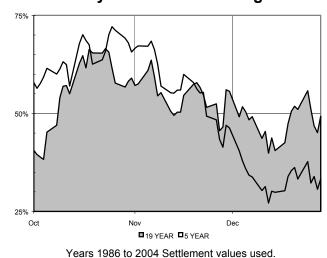
Years 1986 to 2004 Settlement values used.

COMMENTS: Strongest month on record ~ Strong Novembers tend to follow strong Octobers (8 out of 10 for an average gain of 9 ¾ cents) ~ November rallies tend to fade off in December (9 out of 13 have reversed) ~ Volatility tends to contract ~ 9 of 12 Beanoil rallies have reversed in December, while November weakness has continued in December 5 of 7 times.

| 19 Year Monthly Performance Summary |       |                  |         |  |  |  |  |
|-------------------------------------|-------|------------------|---------|--|--|--|--|
| # Years Up                          | 14    | # Higher Highs   | 12      |  |  |  |  |
| # Years Dn                          | 5     | # Lower Lows     | 6       |  |  |  |  |
| Total Change                        | 186 ¾ | # Expanded Range | 7       |  |  |  |  |
| Avg Change                          | 9 3/4 | # Narrow Range   | 12      |  |  |  |  |
| Avg Gain                            | 20 ¾  |                  |         |  |  |  |  |
| Avg Loss                            | -20 ¾ | 5 Yr High        | 805 ½   |  |  |  |  |
| Avg Range                           | 43 ¾  | 5 Yr Low         | 434 1/4 |  |  |  |  |

#### **March CBOT Wheat**

#### 19 year Seasonal Average



**COMMENTS:** Best Novembers have followed strong Octobers ~ Novembers Winter Wheat direction tends to be continued into December (14 out of 19 basis CBOT, 13 out of 19 basis KCBT) ~ 7 of 10 strong Novembers have seen December strength in CBOT Wheat ~ 7 of 9 weak Novembers have seen weak Decembers in CBOT Wheat

| 19 Year Monthly Performance Summary |         |                  |       |  |  |  |
|-------------------------------------|---------|------------------|-------|--|--|--|
| # Years Up                          | 10      | # Higher Highs   | 6     |  |  |  |
| # Years Dn                          | 9       | # Lower Lows     | 7     |  |  |  |
| Total Change                        | -29 1/4 | # Expanded Range | 9     |  |  |  |
| Avg Change                          | -1 ½    | # Narrow Range   | 10    |  |  |  |
| Avg Gain                            | 11 3/4  |                  |       |  |  |  |
| Avg Loss                            | -16 1/4 | 5 Yr High        | 418 ½ |  |  |  |
| Avg Range                           | 28 1/4  | 5 Yr Low         | 269   |  |  |  |

### November 2006

| Decer          | nber Corn | Statistic | `e      | 1                    | Monday 13      |
|----------------|-----------|-----------|---------|----------------------|----------------|
| Beech          | for Week  |           | ,5      | Crop Progress        | Worlday 13     |
|                |           |           |         | l stop i regioes     |                |
|                | I=        | Lasz      | ا بدورا |                      |                |
|                | 5 Year    | 10 Year   | 19 Year |                      |                |
| # Up           | 4         | 7         | 12      |                      |                |
| # Down         | 1         | 3         | 7       |                      |                |
| Total Change   | 11 3/4    | 3 3/4     | -10 1/4 |                      | Tuesday 4.4    |
| Avg Change     | 2 1/4     | 1/2       | - 1/2   | l                    | Tuesday 14     |
| Avg Up         | 3 1/4     | 2 3/4     | 2 1/2   | Weather Crop Summary |                |
| Avg Dn         | - 3/4     | -5        | -5 1/2  |                      |                |
| Avg Range      | 7 1/4     | 8 3/4     | 8       |                      |                |
| # Higher Highs | 4         | 6         | 7       |                      |                |
| # Lower Lows   | 2         | 6         | 12      |                      |                |
|                |           |           |         | LT: S                |                |
| Januar         | y Soybean | s Statist | ics     |                      | Wednesday 15   |
| •              | for Week  |           |         |                      | ireaniceady re |
|                |           |           |         |                      |                |
|                | i         | •         |         |                      |                |
| -              | 5 Year    | 10 Year   | 19 Year |                      |                |
| # Up           | 4         | 8         | 14      |                      |                |
| # Down         | 1         | 2         | 5       |                      |                |
| Total Change   | 78        | 84        | 92      |                      |                |
| Avg Change     | 15 2/4    | 8 2/4     | 4 3/4   |                      | Thursday 16    |
| Avg Up         | 19 3/4    | 12 2/4    | 11      |                      | •              |
| Avg Dn         | -1 1/4    | -8 2/4    | -12 1/4 |                      |                |
| Avg Range      | 23        | 23 3/4    | 22 1/4  |                      |                |
| # Higher Highs | 4         | 7         | 12      |                      |                |
| # Lower Lows   | 1         | 4         | 8       |                      |                |
|                | l         | ı         |         |                      |                |
| Docombo        | r CBOT WI | anat Stat | ictics  |                      |                |
| December       | _         |           | แรแบร   |                      | Friday 17      |
|                | for Week  | #40       |         | Cattle on Feed       |                |
|                |           |           |         | Farm Labor           |                |
|                | 5 Year    | 10 Year   | 19 Year |                      |                |
| # Up           | 1         | 2         | 6       |                      |                |
| # Down         | 4         | 8         | 13      |                      |                |
| Total Change   | 6 1/4     | -1 1/4    | - 3/4   |                      |                |
| Avg Change     | 1 1/4     | - 1/4     | -0      |                      | Saturday 18    |
| Avg Up         | 27 2/4    | 23        | 13 2/4  |                      | catal adj 10   |
| Avg Dn         | -5 1/4    | -6        | -6 1/4  |                      |                |
| Avg Range      | 16 2/4    | 16 1/4    | 15 1/4  |                      | Sunday 10      |
| # Higher Highs | 2         | 4         | 7       |                      | Sunday 19      |
| # Lower Lows   | 3         | 6         | 12      |                      |                |
| # LUWEI LUWS   | 3         | l 0       | 12      |                      |                |

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## Seasonal Spread Highlight for November ...

With planting drawing to a close, future supply is more certain. This coupled with increasingly difficult transportation, tends to create supply gluts in the countries interior, which tend to pressure nearby contracts more than distant contracts.

- Long July 2006 CBOT Wheat, Short March 2007 CBOT Wheat
- Enter on roughly the 10<sup>th</sup> to last trading day of November, Exit on roughly the 2<sup>nd</sup> trading day of February

**Hypothetical Performance Record** 

|                   | Spread  | Exit      | Spread  |        | Best    | Best   | Worst   | Worst   |
|-------------------|---------|-----------|---------|--------|---------|--------|---------|---------|
| <b>Entry Date</b> | •       | Date      | Exit    | P&L    | Price   | P&L    | Price   | P&L     |
| 11/19/1990        | 15 1/2  | 2/27/1991 | 22      | 6 1/2  | 22      | 6 1/2  | 9 1/4   | -6 1/4  |
| 11/15/1991        | -30     | 2/27/1992 | -23 3/4 | 6 1/4  | -17 3/4 | 12 1/4 | -64 3/4 | -34 3/4 |
| 11/16/1992        | -49 1/4 | 2/25/1993 | -55 1/4 | -6     | -35 3/4 | 13 1/2 | -56 1/4 | -7      |
| 11/16/1993        | -21 1/2 | 2/25/1994 | -11 1/2 | 10     | -9      | 12 1/2 | -45 1/2 | -24     |
| 11/16/1994        | -50     | 2/27/1995 | -19 1/2 | 30 1/2 | -19 1/2 | 30 1/2 | -62 1/4 | -12 1/4 |
| 11/16/1995        | -75 3/4 | 2/28/1996 | -44     | 31 3/4 | -44     | 31 3/4 | -84     | -8 1/4  |
| 11/15/1996        | -37 3/4 | 2/27/1997 | -2 3/4  | 35     | -2 3/4  | 35     | -52 1/4 | -14 1/2 |
| 11/14/1997        | 13 3/4  | 2/26/1998 | 21      | 7 1/4  | 21      | 7 1/4  | 10 1/4  | -3 1/2  |
| 11/16/1998        | 19 1/4  | 2/25/1999 | 20 3/4  | 1 1/2  | 21      | 1 3/4  | 18 3/4  | - 1/2   |
| 11/16/1999        | 20      | 2/28/2000 | 23      | 3      | 24 1/4  | 4 1/4  | 19 1/4  | - 3/4   |
| 11/16/2000        | 21 1/2  | 2/27/2001 | 23      | 1 1/2  | 23 1/2  | 2      | 19 3/4  | -1 3/4  |
| 11/16/2001        | 2 1/4   | 2/27/2002 | 12      | 9 3/4  | 12      | 9 3/4  | -9      | -11 1/4 |
| 11/15/2002        | -69 1/4 | 2/27/2003 | -5      | 64 1/4 | - 1/2   | 68 3/4 | -69 1/4 | 0       |
| 11/17/2003        | -45     | 2/26/2004 | 8 1/2   | 53 1/2 | - 1/2   | 44 1/2 | -69 1/4 | -24 1/4 |
| 11/16/2004        | 14 1/2  | 2/25/2005 | 16      | 1 1/2  | 16      | 1 1/2  | 12 1/2  | -2      |

|          |       |           | in cents | in \$'s     |                | in cents | in \$'s      |
|----------|-------|-----------|----------|-------------|----------------|----------|--------------|
| # Trades | 15    | Total P&L | 256 1/4  | \$12,812.50 | Worst Loss     | -6       | \$ (300.00)  |
| # Win    | 14    | Avg P&L   | 17       | \$ 854.17   | Worst Draw     | -34 3/4  | \$(1,737.50) |
| # loss   | 1     | Avg Win   | 18 3/4   | \$ 936.61   | Avg Draw       | -10      | \$ (503.33)  |
| % Win    | 93.3% | Avg Loss  | -6       | \$ (300.00) | Worst Draw Win | -34 3/4  | \$(1,737.50) |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL. OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

### November 2006

| Monday 20 gress | Crop Progress   | December Corn Statistics<br>for Week #47 |                 |          |                    |  |
|-----------------|---|--|-----------------|----------|--------------------|--|
|                 |   | 19 Year                                  | 10 Year         | 5 Year   |                    |  |
|                 |   | 8  | 3               | 1        | # Up               |  |
|                 |   | 9  | 5               | 3        | # Down             |  |
|                 |   | 3/4                                      | -7 1/2          | -12 1/2  | Total Change       |  |
| Tuesday 21      |   | 0  | - 3/4           | -2 1/2   | Avg Change         |  |
|                 | Weather Crop Summar                                       | 3  | 2 1/4           | 1/4      | Avg Up             |  |
| •               | Chickens and Eggs   | -2 3/4                                   | -2 3/4          | -4 1/4   | Avg Dn             |  |
|                 | Cold Storage  | 6 1/2                                    | 6 3/4           | 7 1/2    | Avg Range          |  |
| - 3             |   | 5  | 2               | 2        | # Higher Highs     |  |
|                 |   | 7  | 3               | 3        | # Lower Lows       |  |
| /, SM, BO       | OE: C, W, SM, BO  |  |                 |          |                    |  |
| Wednesday 22    |   | cs                                       | s Statisti      | oybeans  | January S          |  |
|                 |   |  |                 |          |                    |  |
|                 |   | 19 Year                                  | 10 Year         |          |                    |  |
|                 |   | 8  | 4               | 2        | # Up               |  |
|                 |   | 11                                       | 6               | 3        | # Down             |  |
|                 |   | 24 1/4                                   | -22 3/4         | -13 3/4  | Total Change       |  |
| Thursday 23     |   | 1 1/4                                    | -2 1/4          | -2 3/4   | Avg Change         |  |
| iving Day       | Thanksgiving Day  | 13                                       | 9               | 10       | Avg Up             |  |
|                 |   | -7 1/4                                   | -9 3/4          | -11 1/4  | Avg Dn             |  |
|                 |   | 16 3/4                                   | 16              | 16 2/4   | Avg Range          |  |
|                 |   | 8  | 4               | 3        | # Higher Highs     |  |
|                 |   | 5  | 2               | 1        | # Lower Lows       |  |
| Friday 24       |   | istics                                   | eat Stati       | BOT Wh   | December C         |  |
| Slaughter       | Cotton Ginnings Livestock Slaughter Dairy Products Prices |  | <del>‡</del> 47 | r Week # | fo                 |  |
|                 | Monthly Agnews  | 19 Year                                  | 10 Year         | 5 Year   |                    |  |
| .5              |   | 9  | 6               | 3        | # Up               |  |
|                 |   | 9  | 4               | 2        | # Down             |  |
|                 |   | 30                                       | 8 2/4           | -7       | Total Change       |  |
| Saturday 25     |   | 1 2/4                                    | 3/4             | -1 2/4   | Avg Change         |  |
|                 |   | 9 2/4                                    | 6 3/4           | 5 1/4    | Avg Up             |  |
|                 |   | -6                                       | -8 1/4          | -11 2/4  | Avg Dn             |  |
| Sunday 26       |   | 14 1/4                                   | 15 1/4          | 15 3/4   | Avg Range          |  |
| Sulludy 20      |   | 10                                       |                 |          | H I liahar I liaha |  |

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# Higher Highs

# Lower Lows

2

4 5

### STANDARDS OF WEIGHT AND MEASURE

#### **MEASURES OF WEIGHT**

#### **EQUIVALENT**

| 1 Kilogram       | 32.15075 Troy Oz.  |
|------------------|--------------------|
| 1 Kilogram       | 2.20462 Lbs.       |
| 1 Metric Quintal | 220.462 Lbs.       |
| 1 Metric Ton     | 2204.62 Lbs.       |
| 1 Short Ton      | 2000 Lbs.          |
| 1 Long Ton       | 2240 Lbs.          |
| 1 Metric Ton     | 1000 Kilograms     |
| 1 Metric Ton     | 1.10231 Short Tons |
| 1 Metric Ton     | 0.98421 Long Tons  |

#### **MEASURES OF LENGTH AND AREA**

| 1 Centimeter   | 0.39370 inches         |
|----------------|------------------------|
| 1 Meter        | 39.370 inches          |
| 1 Meter        | 3.2808 Feet            |
| 1 Kilometer    | 0.6214 miles           |
| 1 Square Meter | 1550.003 square inches |
| 1 Square Meter | 10.7639 square feet    |

1 Hectare 2.47105 acres

1 Hectare 10.000 square meters

#### **MEASURES OF TEMPERATURE**

Celsius Degrees .556 x (fahrenheit degrees)-32 Fahrenheit Degrees 1.8 x (celcius degress)+32

#### DOMESTIC AND METRIC CONVERSION FACTORS FOR BUSHELS AND YIELDS

|   | <u>WEIGHT</u>   | <u>Bushels</u>  |  |  |  |  |
|---|---|---|--|--|--|--|
| 60 Lb. Bushel: Wheat, White Potatoes, Soybeans    |   |   |  |  |  |  |
| oo Ed. Buonoli Willout, William Fotatoo           | Metric Ton     Metric Ton/Hectare     Quinta/Hectare     Short Ton     Long Ton | 36.74 Bushels<br>14.869 Bushels/Ac.<br>1.4869 Bushels/Ac.<br>33.33 Bushels<br>37.33 Bushels |  |  |  |  |
| 56 Lb. Bushel: Corn, Rye, Sorghum Grain, Flaxseed |   |   |  |  |  |  |
|   | 1 Metric Ton  | 39.37 Bushels   |  |  |  |  |
|   | Metric Ton/Hectare     Quinta/Hectare     Short Ton     Long Ton                | 15.932 Bushels/Ac.<br>1.5932 Bushels/Ac.<br>35.71 Bushels<br>40.00 Bushels                  |  |  |  |  |
| Source: National Bureau of Standards              |   |   |  |  |  |  |

## November/December 2006

| March Corn Statistics                 | Monday 27            |
|---------------------------------------|----------------------|
| for Week #48                          | Crop Progress        |
| 5 Year   10 Year   19 Year            |                      |
|                                       |                      |
| 1 2 8 11                              |                      |
| nge -3 -7 3/4 -5 1/4                  |                      |
| ge -3 -7 3/4 -3 1/4 ge -1/2 -3/4 -1/4 | Tuesday 28           |
| 7 3/4 5 1/2 3 1/4                     | Weather Crop Summary |
| -2 3/4   -2 1/4   -2 3/4              | Weather Grop Summary |
| e 8 1/4 7 1/2 7 1/2                   |                      |
| Highs 2 4 8                           |                      |
| ows 3 6 12                            |                      |
| ows   3   0   12                      |                      |
| January Soybeans Statistics           | Wednesday 29         |
| for Week #48                          | Broiler Hatchery     |
|                                       | ,                    |
|                                       |                      |
| 5 Year 10 Year 19 Year                |                      |
| 3 8 13                                |                      |
| 2 2 6                                 | LEN OW ON BO         |
| nge -27 2/4 7 2/4 21 1/4              | FN: C, W, SM, BO     |
| ge -5 2/4 3/4 1                       | Thursday 30          |
| 3 2/4 5 3/4 6 2/4                     | Poultry Slaughter    |
| -19 1/4   -19 1/4   -10 3/4           | Agricultural Prices  |
| e 21   19 1/4   19                    |                      |
| lighs 2 5 11                          |                      |
| ows 3 5 8                             |                      |
| March CBOT Wheat Statistics           | Fuidou 4             |
| for Week #48                          | Friday 1             |
| IOI WOOK #40                          |                      |
| 5 Year 10 Year 19 Year                |                      |
| 1 1 7                                 |                      |
| 4 9 12                                |                      |
| nge -31 3/4 -64 1/4 -28 1/4           |                      |
| ge -6 1/4 -6 2/4 -1 2/4               | Saturday 2           |
| 11 11 8 1/4                           |                      |
| -10 3/4   -8 1/4   -7 1/4             |                      |
| e 21 18 15 2/4                        | Sunday 3             |
| Highs 2 4 10                          |                      |
| 040                                   |                      |

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# Lower Lows

### December 2006 Fundamental Overview

#### **CBOT Corn Fundamentals**

| Crop Year        | 06/07 | 05/06 | 04/05     | 03/04    | 02/03   | 01/02   |
|------------------|-------|-------|-----------|----------|---------|---------|
|                  |       | In    | million I | oushels  |         |         |
| Beg Stocks       |       |       | 958       | 1,086    | 1,599   | 1,899   |
| Production       |       |       | 11,741    | 10,278   | 9,003   | 9,546   |
| Total Supply     |       |       | 12,714    | 11,374   | 10,618  | 11,454  |
| Domestic Use     |       |       | 8,870     | 8,150    | 7,875   | 7,830   |
| Exports          |       |       | 2,000     | 1,925    | 1,900   | 2,050   |
| Total Use        |       |       | 10,870    | 10,075   | 9,775   | 9,880   |
| Ending Stocks    |       |       | 1,844     | 1,299    | 843     | 1,574   |
| Farm Price Est   |       | In    | cents pe  | r bushel |         |         |
| High Estimate    |       |       | 210       | 240      | 260     | 215     |
| Low Estimate     |       |       | 170       | 200      | 220     | 185     |
| Mar Futures High |       |       | 209 ½     | 254 ½    | 244 1/4 | 216 1/4 |
| Mar Futures Low  |       |       | 201       | 229      | 235     | 205     |

Comments: Trade tends to be extremely slow during December as US Corn is already harvested, transportation tends to be slow due to weather, and Southern Hemisphere crops are not in critical stages of production ~ The freezing of inland waterways makes barge traffic difficult and train transportation is also slowed due to snow and the Holiday season ~ Trade attention tends to focus on the postponement of marketing (selling) into the New Year for tax purposes (tax abatement) ~ Generally expect trade to be extremely docile

**Comments:** Trade tends to be extremely slow during December as US Beans are already harvested, transportation tends to be slow due to weather, and South American crops are through planting but

estimated US Production in 13 of the last 19 years ~ The USDA has also under estimated US crushing and domestic

not yet blooming ~ Transportation problems and difficulties slow exports ~

December Crop Report has over

Source: Monthly WASDE Report for December

#### CBOT Soybean Fundamentals

| Crop Year        | 06/07 | 05/06 | 04/05     | 03/04    | 02/03 | 01/02 |
|------------------|-------|-------|-----------|----------|-------|-------|
|                  |       | In    | million I | oushels  |       |       |
| Beg Stocks       |       |       | 112       | 169      | 208   | 248   |
| Production       |       |       | 3,150     | 2,452    | 2,690 | 2,923 |
| Total Supply     |       |       | 3,269     | 2,604    | 2,900 | 3,175 |
| Crushing         |       |       | 1,645     | 1,485    | 1,660 | 1,670 |
| Exports          |       |       | 1,010     | 890      | 900   | 1,000 |
| Total Use        |       |       | 2,808     | 2,505    | 2,725 | 2,845 |
| Ending Stocks    |       |       | 460       | 125      | 175   | 330   |
| Farm Price Est   |       | In    | cents pe  | r bushel |       |       |
| High Estimate    |       |       | 530       | 765      | 585   | 480   |
| Low Estimate     |       |       | 460       | 685      | 505   | 400   |
| Mar Futures High |       |       |           | 802 1/4  | 583   | 452   |
| Mar Futures Low  |       |       |           | 733      | 549   | 421   |

usage in 13 of the last 19 years during December ~ Expect liquidity in the markets to dry up, causing either an extreme lack of volatility or some very wild, "thin" trade near Christmas Source: Monthly WASDE Report for December

#### **CBOT Wheat Fundamentals**

| Crop Year        | 06/07 | 05/06 | 04/05     | 03/04    | 02/03 | 01/02 |
|------------------|-------|-------|-----------|----------|-------|-------|
|                  |       | In    | million I | oushels  |       |       |
| Beg Stocks       |       |       | 547       | 491      | 777   | 876   |
| Production       |       |       | 2,158     | 2,337    | 1,616 | 1,958 |
| Total Supply     |       |       | 2,770     | 2,903    | 2,474 | 2,924 |
| Domestic Use     |       |       | 1,217     | 1,219    | 1,176 | 1,237 |
| Exports          |       |       | 1,000     | 1,125    | 950   | 1,000 |
| Total Use        |       |       | 2,217     | 2,344    | 2,126 | 2,237 |
| Ending Stocks    |       |       | 553       | 559      | 348   | 687   |
| Farm Price Est   |       | ln    | cents pe  | r bushel |       |       |
| High Estimate    |       |       | 350       | 345      | 395   | 295   |
| Low Estimate     |       |       | 320       | 325      | 365   | 275   |
| Mar Futures High |       |       | 311 ¾     | 421 ½    | 384 ½ | 294 ½ |
| Mar Futures Low  |       |       | 295       | 358      | 321   | 277   |

Source: Monthly WASDE Report for December

Comments: The USDA has underestimated Foreign Wheat production in 12 of the last 19 years in its December crop report ~ In the last 19 years, the USDA has under-estimated foreign exports 16 times, and World ending stocks 12 times ~ Due to the slow down in transportation, export activity tends to be extremely light in December ~ The only risk to the crop is from heaving (warming and freezing cycle which separates the root from the shaft) but this is extremely rare, even in the more southern winter wheat growing regions ~ **Happy Holiday from Commodity** 

**Futures and Equity Analytics!** 

## December 2006

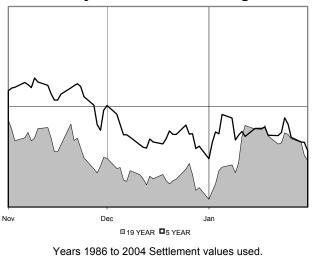
| Ma             | rch Corn Si<br>for Week |         |         | Monday 4             |
|----------------|-------------------------|---------|---------|----------------------|
|                | 5 Year                  | 10 Year | 19 Year |                      |
| # Up           | 2                       | 3       | 7       |                      |
| # Down         | 3                       | 7       | 12      |                      |
| Total Change   | -2 1/4                  | -11 3/4 | -18     |                      |
| Avg Change     | - 1/2                   | -1 1/4  | -1      | Tuesday              |
| Avg Up         | 1 1/2                   | 3 1/4   | 3       | Weather Crop Summary |
| Avg Dn         | -1 3/4                  | -3      | -3 1/4  | Trouble Crop Cammany |
| Avg Range      | 5 1/2                   | 7 1/4   | 7       |                      |
| # Higher Highs | 0                       | 2       | 7       |                      |
| # Lower Lows   | 3                       | 7       | 12      |                      |
| Januar         | ry Soybean<br>for Week  |         | ics     | Wednesday            |
|                | 5 Year                  | 10 Year | 19 Year |                      |
| # Up           | 4                       | 5       | 10      |                      |
| # Down         | 1                       | 5       | 9       |                      |
| Total Change   | 14 3/4                  | -10 3/4 | -25 2/4 |                      |
| Avg Change     | 3                       | -1      | -1 1/4  | Thursday '           |
| Avg Up         | 6                       | 8 2/4   | 6 1/4   |                      |
| Avg Dn         | -9                      | -10 3/4 | -10     |                      |
| Avg Range      | 18                      | 20 1/4  | 18 1/4  |                      |
| # Higher Highs | 2                       | 5       | 10      |                      |
| # Lower Lows   | 2                       | 5       | 8       |                      |
| March (        | CBOT Whe                |         | tics    | Friday 8             |
|                | 5 Year                  | 10 Year | 19 Year |                      |
| # Up           | 1                       | 2       | 7       |                      |
| # Down         | 4                       | 8       | 12      |                      |
| Total Change   | -34 3/4                 | -65     | -41     |                      |
| Avg Change     | -7                      | -6 2/4  | -2 1/4  | Saturday 9           |
| Avg Up         | 10 2/4                  | 5 3/4   | 7 2/4   |                      |
| Avg Dn         | -11 1/4                 | -9 2/4  | -7 3/4  |                      |
| Avg Range      | 20 2/4                  | 17      | 15      | Sunday 1             |
| # Higher Highs | 2                       | 3       | 9       |                      |
| # Lower Lows   | 4                       | 8       | 11      |                      |

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## December 2006 Technical Overview

#### **March Corn Futures**



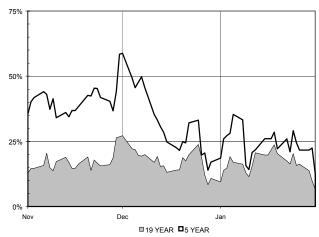


**COMMENTS:** Attention turns to the holidays, and trade becomes very quiet ~ Weak Novembers often spawn the worst Decembers ~ Strong Decembers tend to be reversed after making higher highs, while weakness is reversed in January as well

| 19 Year Monthly Performance Summary |         |                  |       |  |  |
|-------------------------------------|---------|------------------|-------|--|--|
| # Years Up                          | 8       | # Higher Highs   | 6     |  |  |
| # Years Dn                          | 11      | # Lower Lows     | 12    |  |  |
| Total Change                        | -13 1/4 | # Expanded Range | 7     |  |  |
| Avg Change                          | -3/4    | # Narrow Range   | 12    |  |  |
| Avg Gain                            | 11 ¾    |                  |       |  |  |
| Avg Loss                            | -9 ¾    | 5 Yr High        | 254 ½ |  |  |
| Avg Range                           | 15 ¾    | 5 Yr Low         | 201   |  |  |

#### **March Soybean Futures**

#### 19 year Seasonal Average



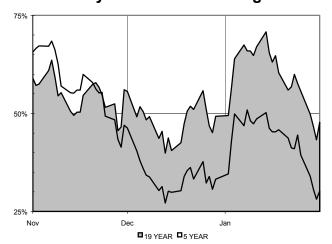
Years 1986 to 2004 Settlement values used.

**COMMENTS:** November rallies are often reversed in December (9 of 13) ~ January has reversed December's direction in 13 of the last 19 years in Beans and Meal and 12 times in Beanoil ~ Beanoil tends to be the laggard of the complex declining 14 of the last 19 years in December and moving in the opposite direction of its November trend 14 times as well.

| 19 Year Monthly Performance Summary |         |                  |         |  |  |  |
|-------------------------------------|---------|------------------|---------|--|--|--|
| # Years Up                          | 7       | # Higher Highs   | 7       |  |  |  |
| # Years Dn                          | 12      | # Lower Lows     | 9       |  |  |  |
| Total Change                        | -64 1/4 | # Expanded Range | 8       |  |  |  |
| Avg Change                          | -3 ½    | # Narrow Range   | 11      |  |  |  |
| Avg Gain                            | 26 ½    |                  |         |  |  |  |
| Avg Loss                            | -21     | 5 Yr High        | 802 1/4 |  |  |  |
| Avg Range                           | 38 1/4  | 5 Yr Low         | 421     |  |  |  |

#### **March CBOT Wheat**

#### 19 year Seasonal Average



Years 1986 to 2004 Settlement values used.

**COMMENTS:** December tends to follow through on Novembers direction (14 out of 19 in CBOT and 13 out of 19 in KCBT) ~ 7 of the 10 strong Decembers have followed strong Novembers & 7 of the 9 weak Decembers have followed weak Novembers ~ January tends to move in the opposite direction of December (13 out of 19 in CBOT & KCBT) ~ **Happy Holidays!** 

# # Years Up 9 # Higher Highs

| # Tears Up   | 9       | # nigiter nigits | 10    |
|--------------|---------|------------------|-------|
| # Years Dn   | 10      | # Lower Lows     | 8     |
| Total Change | -43 1/4 | # Expanded Range | 9     |
| Avg Change   | -2 1/4  | # Narrow Range   | 9     |
| Avg Gain     | 14 ½    |                  |       |
| Avg Loss     | -17 ½   | 5 Yr High        | 421 ½ |
| Avg Range    | 28 ½    | 5 Yr Low         | 264 ½ |

## December 2006

| Mar            | ch Corn St<br>for Week |                  |         | Monday 11 Cotton Ginnings  |
|----------------|------------------------|------------------|---------|----------------------------|
|                | ioi iiook              | ., •••           |         | Crop Production            |
|                |                        |                  |         | WASDE                      |
|                | 5 Year                 | 10 Year          | 19 Year |                            |
| # Up           | 1                      | 4                | 9       |                            |
| # Down         | 4                      | 6                | 9       |                            |
| Total Change   | -8 1/2                 | -9 3/4           | 8       |                            |
| Avg Change     | -1 3/4                 | -1               | 1/2     | Tuesday 12                 |
| Avg Up         | 4                      | 3                | 4       | Weather Crop Summary       |
| Avg Dn         | -3 1/4                 | -3 3/4           | -3 1/4  |                            |
| Avg Range      | 6 1/4                  | 6 1/2            | 6 3/4   |                            |
| # Higher Highs | 3                      | 5                | 9       |                            |
| # Lower Lows   | 2                      | 5                | 10      |                            |
|                | Carrbaan               | - C4-4i-4        |         | W. J J. 40                 |
| Januar         | y Soybean<br>for Week∃ |                  | ics     | Wednesday 13               |
|                |                        |                  |         |                            |
|                | 5 Year                 | 10 Year          | 19 Year |                            |
| # Up           | 2                      | 4                | 10      |                            |
| # Down         | 2                      | 5                | 8       |                            |
| Total Change   | 26 2/4                 | 1 2/4            | 15 2/4  |                            |
| Avg Change     | 5 1/4                  | 1/4              | 3/4     | Thursday 14                |
| Avg Up         | 15 3/4                 | 12 3/4           | 8 2/4   |                            |
| Avg Dn         | -2 2/4                 | -10              | -8 3/4  |                            |
| Avg Range      | 14 1/4                 | 17 3/4           | 17      |                            |
| # Higher Highs | 3                      | 4                | 8       |                            |
| # Lower Lows   | 2                      | 6                | 10      |                            |
|                |                        |                  |         | LT: C, W, SM, BO           |
| March (        | CBOT Whe               |                  | tics    | Friday 15                  |
|                | for Week               | #50              |         | Hanukkah begins at sundown |
|                | le v                   | 40.4             | ا بدورا |                            |
| #              | 5 Year                 |                  | 19 Year |                            |
| # Up           | 2                      | 5                | 12      |                            |
| # Down         | 3                      | 5                | 7       |                            |
| Total Change   | -8 1/4                 | 1 1/4            | 23 1/4  | Saturday 16                |
| Avg Change     | -1 3/4                 | 1/4              | 1 1/4   | Saturday 16                |
| Avg Up         | 2 1/4                  | 4 2/4            | 5       |                            |
| Avg Dange      | -4 1/4<br>10 3/4       | -4 1/4<br>12 2/4 | -5 1/4  | 0                          |
| Avg Range      | 10 3/4                 | 12 3/4           | 12 2/4  | Sunday 17                  |

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9

11

# Higher Highs

# Lower Lows

1

3

7

## Seasonal Spread Highlight for December ...

With planting completed and the crop in dormancy, coupled with transportation difficulties due to the onset of winter and freezing and flooding of inland waterways, nearby contracts tend to be pressured more than deferred contracts which still have production risk.

- Long July 2007 CBOT Wheat, Short March 2007 CBOT Wheat
- Enter on roughly the 2<sup>nd</sup> to last to last trading day of December, Exit on roughly the 2<sup>nd</sup> trading day of February

**Hypothetical Performance Record** 

|                   | Spread  | Exit      | Spread  |         | Best    | Best   | Worst   | Worst   |
|-------------------|---------|-----------|---------|---------|---------|--------|---------|---------|
| <b>Entry Date</b> | Ėntry   | Date      | Exit    | P&L     | Price   | P&L    | Price   | P&L     |
| 12/28/1990        | 10 1/4  | 2/27/1991 | 22      | 11 3/4  | 22      | 11 3/4 | 9 3/4   | - 1/2   |
| 12/30/1991        | -58 1/4 | 2/27/1992 | -23 3/4 | 34 1/2  | -17 3/4 | 40 1/2 | -62     | -3 3/4  |
| 12/29/1992        | -36     | 2/25/1993 | -55 1/4 | -19 1/4 | -36     | 0      | -56 1/4 | -20 1/4 |
| 12/29/1993        | -30 3/4 | 2/25/1994 | -11 1/2 | 19 1/4  | -9      | 21 3/4 | -45 1/2 | -14 3/4 |
| 12/29/1994        | -55 1/2 | 2/27/1995 | -19 1/2 | 36      | -19 1/2 | 36     | -55 1/2 | 0       |
| 12/28/1995        | -70 3/4 | 2/28/1996 | -44     | 26 3/4  | -44     | 26 3/4 | -77 3/4 | -7      |
| 12/27/1996        | -47 3/4 | 2/27/1997 | -2 3/4  | 45      | -2 3/4  | 45     | -47 3/4 | 0       |
| 12/30/1997        | 14      | 2/26/1998 | 21      | 7       | 21      | 7      | 12 1/2  | -1 1/2  |
| 12/30/1998        | 19 1/2  | 2/25/1999 | 20 3/4  | 1 1/4   | 21      | 1 1/2  | 19 1/2  | 0       |
| 12/29/1999        | 20 1/2  | 2/28/2000 | 23      | 2 1/2   | 24 1/4  | 3 3/4  | 20      | - 1/2   |
| 12/28/2000        | 21      | 2/27/2001 | 23      | 2       | 23 1/2  | 2 1/2  | 20 3/4  | - 1/4   |
| 12/28/2001        | -5 1/4  | 2/27/2002 | 12      | 17 1/4  | 12      | 17 1/4 | -9      | -3 3/4  |
| 12/30/2002        | -27 1/2 | 2/27/2003 | -5      | 22 1/2  | - 1/2   | 27     | -27 1/2 | 0       |
| 12/30/2003        | -11 1/2 | 2/26/2004 | 8 1/2   | 20      | - 1/2   | 11     | -27 1/2 | -16     |
| 12/29/2004        | 13 3/4  | 2/25/2005 | 16      | 2 1/4   | 16      | 2 1/4  | 13      | - 3/4   |

|          |       |           | in cents | in \$'s     |                | in cents | in \$'s      |
|----------|-------|-----------|----------|-------------|----------------|----------|--------------|
| # Trades | 15    | Total P&L | 228 3/4  | \$11,437.50 | Worst Loss     | -19 1/4  | \$ (962.50)  |
| # Win    | 14    | Avg P&L   | 15 1/4   | \$ 762.50   | Worst Draw     | -20 1/4  | \$(1,012.50) |
| # loss   | 1     | Avg Win   | 17 3/4   | \$ 885.71   | Avg Draw       | -4 2/4   | \$ (230.00)  |
| % Win    | 93.3% | Avg Loss  | -19 1/4  | \$ (962.50) | Worst Draw Win | -16      | \$ (800.00)  |

Monthly spread trading ideas are presented as a <u>beginning</u> basis for trading ideas. Be sure to check the current fundamental and technical nature of the market before initiating a trade. See disclaimer and warning below.

SEASONAL TENDENCIES ARE A COMPOSITE OF SOME OF THE MOST CONSISTENT COMMODITY FUTURES SEASONALS THAT HAVE OCCURRED IN THE PAST 15 YEARS. THERE ARE USUALLY UNDERLYING, FUNDAMENTAL CIRCUMSTANCES THAT OCCUR ANNUALLY THAT TEND TO CAUSE THE FUTURES MARKETS TO REACT IN SIMILAR DIRECTIONAL MANNER DURING A CERTAIN CALENDAR YEAR. EVEN IF A SEASONAL TENDENCY OCCURS IN THE FUTURE, IT MAY NOT RESULT IN A PROFITABLE TRANSACTION AS FEES AND THE TIMING OF THE ENTRY AND LIQUIDATION MAY IMPACT ON THE RESULTS. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT HAS IN THE PAST, OR WILL IN THE FUTURE, ACHIEVE PROFITS USING THESE RECOMMENDATIONS. NO REPRESENTATION IS BEING MADE THAT PRICE PATTERNS WILL RECUR IN THE FUTURE. DISCLOSURE OF RISK: THE RISK OF LOSS IN TRADING FUTURES AND OPTIONS CAN BE SUBSTANTIAL; THEREFORE, ONLY GENUINE RISK FUNDS SHOULD BE USED. FUTURES AND OPTIONS ARE NOT SUITABLE INVESTMENTS FOR ALL INDIVIDUALS, AND INDIVIDUALS SHOULD CAREFULLY CONSIDER THEIR FINANCIAL CONDITION IN DECIDING WHETHER TO TRADE. OPTION TRADERS SHOULD BE AWARE THAT THE EXERCISE OF A LONG OPTION WOULD RESULT IN A FUTURES POSITION. HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL. OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

## December 2006

| March Cori<br>for We    |           | 3       | Monday 18  |
|-------------------------|-----------|---------|--|
| 5 Yea                   | r 10 Year | 19 Year |  |
| # Up 3                  |           | 10      |  |
| # Down 2                |           | 9       |  |
| Total Change 7 1        |           |         |  |
| Avg Change 1 1          |           | 1/4     | Tuesday 19   |
| Avg Up 4                |           | 3 3/4   | Weather Crop Summary                               |
| Avg Dn -2 1             |           |         | Troumer crop cummun,                               |
| Avg Range 5 1           |           | 6       |  |
| # Higher Highs 2        | 5         | 9       |  |
| # Lower Lows 1          | 4         | 9       |  |
| January Soybe<br>for We |           | tics    | Wednesday 20                                       |
| 5 Yea                   | r 10 Year | 19 Year |  |
| # Up 2                  | 4         | 10      |  |
| # Down 3                | 6         | 9       |  |
| Total Change -20        | 1/4 -18   | -28     |  |
| Avg Change -4           | -1 3/4    |         | Thursday 21  |
| Avg Up 2 2              |           | 5 2/4   | Cold Storage                                       |
| Avg Dn -8 1             |           |         |  |
| Avg Range 15            |           |         |  |
| # Higher Highs 3        |           | 10      |  |
| # Lower Lows 2          | 4         | 9       |  |
| March CBOT W            |           | stics   | Friday 22  |
| for We                  | ek #51    |         | Cotton Ginnings Livestock Slaughter Cattle on Feed |
| 5 Yea                   | r 10 Year | 19 Year | Monthly Agnews                                     |
| # Up 4                  |           | 13      | , , .g   |
| # Down 1                | 2         | 5       |  |
| Total Change 10 3       |           | 29 3/4  | Winter Solstice                                    |
| Avg Change 2 1          |           | 1 2/4   | Saturday 23  |
| Avg Up 5 1              |           | 5       |  |
| Avg Dn -9 3             |           |         |  |
| Avg Range 12.2          |           | 11 1/4  | Sunday 24  |
| # Higher Highs 2        |           | 10      | Canady 24  |
| # Lower Lows 3          | 6         | 10      |  |

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### December Reverse Barometer and Corn

**Entry** 

**Date** 

209 3/4

2005

High

**Price** 

209 3/4

The December Reverse Barometer is a powerful pattern/cycle in the Corn and Wheat markets especially. Given the strong tendency for Wheat prices to reverse January rallies, we feel a best play for this strategy is in the Corn market.

The table below shows the performance of establishing a position based on the following rules:

- Following a December rally in March Corn, establish a short position if March Corn rally +2 ½ cents or more in January. Use a +7 ½ cent stop loss, hold position until the end of January.
- Following a December break in March Corn, establish a long position if December Corn break by -2 ½ cents or more in December. Use a -2 ½ cent stop loss, hold position until the end of December.

Exit

**Price** 

197

Closed

P&L

12 3/4

**Draw** 

down

**Favorable** 

Move

14 1/2

Low

**Price** 

195 1/4

|          |          |          |         |           | _        | _          | _        |          |           |  |  |  |  |
|----------|----------|----------|---------|-----------|----------|------------|----------|----------|-----------|--|--|--|--|
|          |          |          |         | N         | o Trade  |            |          |          |           |  |  |  |  |
|          | 2003     | 230 3/4  | 246     | 228 1/2   | 238 1/4  | 7 1/2      | -2 1/4   | 15 1/4   |           |  |  |  |  |
|          |          |          |         | N         | o Trade  |            |          |          |           |  |  |  |  |
|          |          | No Trade |         |           |          |            |          |          |           |  |  |  |  |
|          | 2000     | 209 1/2  | 228 1/4 | 200 1/2   | 220      | -10 1/2    | -18 3/4  | 9        |           |  |  |  |  |
|          | No Trade |          |         |           |          |            |          |          |           |  |  |  |  |
|          | 1998     | 260      | 283 1/2 | 257       | 273      | 13         | -3       | 23 1/2   |           |  |  |  |  |
|          |          |          |         | N         | o Trade  |            |          |          |           |  |  |  |  |
|          | 1996     | 374 1/4  | 375 1/4 | 347 1/2   | 369      | 5 1/4      | -1       | 26 3/4   |           |  |  |  |  |
|          | 1995     | 236      | 236 3/4 | 227 3/4   | 229 1/2  | 6 1/2      | - 3/4    | 8 1/4    |           |  |  |  |  |
|          | 1994     | 311      | 311 3/4 | 287 1/2   | 290 1/4  | 20 3/4     | - 3/4    | 23 1/2   | ·         |  |  |  |  |
|          |          | No Trade |         |           |          |            |          |          |           |  |  |  |  |
|          | 1992     | 256 1/2  | 265     | 248       | 264 1/4  | -7 3/4     | -8 1/2   | 8 1/2    | ·         |  |  |  |  |
|          |          |          |         | N         | o Trade  |            |          |          |           |  |  |  |  |
|          |          |          |         | , Ne      | o Trade  |            | ·        | •        |           |  |  |  |  |
|          | 1989     | 289 1/2  | 292 3/4 | 264 3/4   | 274 3/4  | 14 3/4     | -3 1/4   | 24 3/4   | •         |  |  |  |  |
|          |          |          | i       | , No      | o Trade  |            | è        |          |           |  |  |  |  |
|          | 1987     | 155      | 162 3/4 | 152 3/4   | 157      | 2          | -2 1/4   | 7 3/4    |           |  |  |  |  |
|          |          |          |         |           |          |            |          |          |           |  |  |  |  |
|          |          |          | ce      | ents/bu   | \$       |            |          | cents/bu | \$        |  |  |  |  |
| # Trades | 10       | Total P8 | kL 6    | 64 1/4 \$ | 3,212.50 | Average D  | raw      | -4       | \$ (200.0 |  |  |  |  |
| # Win    | 8        | Average  | P&L     | 6 2/4 \$  | 325.00   | Worst Drav | W        | -18 3/4  | \$ (937.5 |  |  |  |  |
| # Loss   | 2        | Average  | : Win   | 10 1/4 \$ | 512.50   | Average F  | av       | 16 1/4   | \$ 812.5  |  |  |  |  |
| % Win    | 80%      | Average  | Loss -  | -9 1/4 \$ | (462.50) | Worst Drav | w on Win | -3 1/4   | \$ (162.5 |  |  |  |  |
|          |          |          |         |           |          |            |          |          |           |  |  |  |  |

Past performance is not necessarily indicative of future performance. All results are subjective to the limitations of HYPOTHETICAL TESTING, and therefore traders should read the hypothetical disclaimer presented at the front of this text for further details about the limitations of this type of analysis.

This strategy has been applicable in roughly half of the last 19 years, and as such the sample size is somewhat small. Like any other cycle/pattern this one is subject to change, especially since the grain markets tend to be less liquid in January than other times of the year and as such are more easily moved and manipulated. However, we believe this cycle is a solid one and should be somewhat durable based on tax laws and the producer's incentive for tax abatement and transportation problems during the winter months.

Despite trading lore about the "fabled February Break" the Corn market has tended towards strength in February, most likely due to early marketings following strong December's and increased marketings during weak December's which lead to rallies and a lack of supply.

## December 2006

| Mar            | ch Corn St<br>for Week  |           |         | Christmas Day                              | Monday 25    |
|----------------|-------------------------|-----------|---------|--|--------------|
|                | ı                       | 1         | 1       |  |              |
|                | 5 Year                  | 10 Year   | 19 Year |  |              |
| # Up           | 3                       | 7         | 14      |  |              |
| # Down         | 2                       | 3         | 5       |  |              |
| Total Change   | 1 1/4                   | 15        | 27 1/2  |  |              |
| Avg Change     | 1/4                     | 1 1/2     | 1 1/2   |  | Tuesday 26   |
| Avg Up         | 2 3/4                   | 3 1/2     | 2 3/4   |  |              |
| Avg Dn         | -3 1/2                  | -3        | -2 1/4  |  |              |
| Avg Range      | 5 1/4                   | 6 1/4     | 5       |  |              |
| # Higher Highs | 2                       | 5         | 7       |  |              |
| # Lower Lows   | 3                       | 5         | 7       |  |              |
| lonuor         | v Covboon               | o Statiot | ioo     |  | Made and a v |
| Januar         | y Soybean<br>for Week : |           | 105     | NA/a a tha an Oire in O                    | Wednesday 27 |
|                | ioi week                | #32       |         | Weather Crop Summary                       |              |
|                |                         |           |         | Broiler Hatchery                           |              |
|                | 5 Year                  | 10 Year   | 19 Year | Quarterly Hogs and Pigs                    |              |
| # 1 lm         |                         |           |         |  |              |
| # Up           | 2                       | 5         | 11      |  |              |
| # Down         | 3                       | 5         | 8       |  |              |
| Total Change   | 26                      | 33 3/4    | 54      |  | Thursday 20  |
| Avg Change     | 5 1/4                   | 3 2/4     | 2 3/4   | 1  | Thursday 28  |
| Avg Up         | 20                      | 10 3/4    | 9       | Agricultural Prices                        |              |
| Avg Dn         | -4 2/4                  | -4        | -5 3/4  |  |              |
| Avg Range      | 26 3/4                  | 21        | 16 2/4  |  |              |
| # Higher Highs | 2                       | 3         | 9       |  |              |
| # Lower Lows   | 5                       | 8         | 11      |  |              |
| March C        | BOT Whe                 | at Statis | tics    |  | Friday 29    |
|                | for Week                |           |         | Dairy Products Prices<br>Poultry Slaughter | Triday 25    |
|                | 5 Year                  | 10 Year   | 19 Year |  |              |
| # Up           | 3                       | 6         | 11      |  |              |
| # Down         | 2                       | 4         | 8       |  |              |
| Total Change   | 6                       | 22        | 39      |  | <u> </u>     |
| Avg Change     | 1 1/4                   | 2 1/4     | 2       |  | Saturday 30  |
| Avg Up         | 8 2/4                   | 7 3/4     | 7       |  |              |
| Avg Dn         | -10                     | -6 1/4    | -4 2/4  |  |              |
| Avg Range      | 14                      | 12 2/4    | 10 2/4  |  | Sunday 31    |
| # Higher Highs | 3                       | 6         | 11      | New Year's Eve                             |              |
| # Lower Lows   | 2                       | 3         | 5       |  |              |

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# Appendix #1

# Grain Market Fundamental Statistics

# U.S. Corn Supply and Usage

|                       |           |           | Supp         | oly    |        |        |            | Usa       | age     |        |        |
|-----------------------|-----------|-----------|--------------|--------|--------|--------|------------|-----------|---------|--------|--------|
| Crop                  | Planted   | Harvested | Yield        | Begin  |        | Total  |            | Food-Seed |         | Total  | Ending |
| Year                  | Acres     | Acres     | per Acre     | Stocks | Prod   | Supply | Feed       | Industry  | Exports | Use    | Stocks |
|                       | In millio | on acres  | Bushels/acre |        |        |        | 1,000 bush | els       | -       |        |        |
| 1987-88               | 66.2      | 59.5      | 119.8        | 4,882  | 7,131  | 12,016 | 4,789      | 1,251     | 1,716   | 7,757  | 4,259  |
| 1988-89               | 67.7      | 58.3      | 84.6         | 4,259  | 4,929  | 9,191  | 3,934      | 1,297     | 2,028   | 7,260  | 1,930  |
| 1989-90               | 72.3      | 64.8      | 116.3        | 1,930  | 7,532  | 9,464  | 4,382      | 1,370     | 2,367   | 8,120  | 1,344  |
| 1990-91               | 74.2      | 67.0      | 118.5        | 1,344  | 7,934  | 9,282  | 4,609      | 1,425     | 1,727   | 7,761  | 1,521  |
| 1991-92               | 76.0      | 68.8      | 108.6        | 1,521  | 7,475  | 9,016  | 4,798      | 1,533     | 1,584   | 7,915  | 1,100  |
| 1992-93               | 79.3      | 72.1      | 131.5        | 1,100  | 9,477  | 10,584 | 5,252      | 1,556     | 1,663   | 8,471  | 2,113  |
| 1993-94               | 73.2      | 62.9      | 100.7        | 2,113  | 6,338  | 8,472  | 4,680      | 1,613     | 1,328   | 7,621  | 850    |
| 1994-95               | 78.9      | 72.5      | 138.6        | 850    | 10,051 | 10,910 | 5,460      | 1,715     | 2,177   | 9,352  | 1,558  |
| 1995-96               | 71.5      | 65.2      | 113.5        | 1,558  | 7,400  | 8,974  | 4,693      | 1,628     | 2,228   | 8,548  | 426    |
| 1996-97               | 79.2      | 72.6      | 127.1        | 426    | 9,233  | 9,672  | 5,277      | 1,714     | 1,797   | 8,789  | 883    |
| 1997-98               | 79.5      | 72.7      | 126.7        | 883    | 9,207  | 10,099 | 5,482      | 1,804     | 1,504   | 8,791  | 1,308  |
| 1998-99               | 80.2      | 72.6      | 134.4        | 1,308  | 9,759  | 11,085 | 5,471      | 1,846     | 1,981   | 9,298  | 1,787  |
| 1999-00               | 77.4      | 70.5      | 133.8        | 1,787  | 9,431  | 11,232 | 5,664      | 1,913     | 1,937   | 9,515  | 1,718  |
| 2000-01               | 79.6      | 72.4      | 136.9        | 1,718  | 9,915  | 11,639 | 5,838      | 1,967     | 1,935   | 9,740  | 1,899  |
| 2001-02 <sup>1/</sup> | 75.8      | 68.8      | 138.2        | 1,899  | 9,507  | 11,416 | 5,874      | 2,054     | 1,889   | 9,817  | 1,599  |
| 2002-03 <sup>1/</sup> | 78.9      | 69.3      | 129.3        | 1,596  | 8,697  | 10,578 | 5,563      | 2,340     | 1,588   | 9,491  | 1,087  |
| 2003-04 <sup>1/</sup> | 78.7      | 71.1      | 142.2        | 1,087  | 10,114 | 11,215 | 5,783      | 2,577     | 1,897   | 10,257 | 958    |
| 2004-05 <sup>1/</sup> | 80.9      | 73.6      | 160.4        | 958    | 11,807 | 12,775 | 6,160      | 2,688     | 1,815   | 10,663 | 2,112  |
| 2005-06 <sup>1/</sup> | 81.6      | 74.3      | 146.1        | 2,112  | 10,857 | 12,980 | 5,875      | 2,885     | 2,000   | 10,760 | 2,220  |

# World Corn Supply & Usage

| Crop    | Begin  |       | Total  |                  |       | Total | Ending |
|---------|--------|-------|--------|------------------|-------|-------|--------|
| Year    | Stocks | Prod  | Supply | Feed             | Other | Usage | Stocks |
|         |        |       |        | nillion metric t | ons   |       |        |
| 1987-88 | 205.1  | 451.1 | 656.2  | 315.6            | 143.4 | 459.1 | 197.1  |
| 1988-89 | 197.1  | 400.9 | 597.9  | 307.6            | 145.0 | 452.7 | 145.3  |
| 1989-90 | 145.3  | 461.2 | 606.5  | 324.9            | 149.1 | 474.0 | 132.5  |
| 1990-91 | 132.5  | 482.4 | 614.9  | 315.0            | 158.9 | 473.9 | 141.0  |
| 1991-92 | 141.0  | 491.4 | 632.3  | 337.1            | 154.7 | 491.8 | 140.6  |
| 1992-93 | 140.6  | 538.7 | 679.2  | 348.1            | 167.4 | 515.6 | 163.8  |
| 1993-94 | 163.8  | 476.2 | 640.0  | 341.8            | 169.6 | 511.5 | 128.5  |
| 1994-95 | 128.5  | 560.3 | 688.8  | 373.2            | 167.3 | 540.4 | 148.4  |
| 1995-96 | 148.4  | 517.4 | 665.7  | 365.4            | 176.1 | 541.5 | 124.3  |
| 1996-97 | 124.3  | 592.2 | 716.5  | 388.8            | 176.1 | 564.9 | 151.5  |
| 1997-98 | 151.5  | 575.4 | 726.9  | 401.3            | 176.6 | 577.9 | 149.1  |
| 1998-99 | 149.1  | 605.5 | 754.6  | 402.5            | 179.7 | 582.1 | 169.1  |
| 1999-00 | 169.1  | 607.0 | 776.1  | 421.0            | 184.2 | 605.2 | 170.9  |
| 2000-01 | 170.9  | 586.5 | 757.4  | 422.9            | 177.9 | 600.9 | 156.6  |
| 2001-02 | 153.5  | 596.2 | 749.6  | 439.2            | 181.6 | 620.8 | 128.4  |
| 2002-03 | 148.1  | 601.1 | 749.2  | 434.5            | 192.2 | 626.7 | 122.5  |
| 2003-04 | 122.5  | 619.0 | 741.5  | 445.9            | 199.8 | 645.7 | 95.8   |
| 2004-05 | 99.7   | 708.6 | 808.3  | 467.9            | 214.2 | 682.0 | 126.3  |
| 2005-06 | 126.3  | 668.2 | 794.4  | 464.0            | 218.5 | 682.6 | 111.9  |

# U.S. Soybean Supply & Usage

|         |           |           | Sup      | pply   |            |        |          |         | Usage |         |       |        |
|---------|-----------|-----------|----------|--------|------------|--------|----------|---------|-------|---------|-------|--------|
| Crop    | Planted   | Harvested | Yield    | Beg    |            | Total  |          |         |       |         | Total | Ending |
| Year    | Acres     | Acres     | per Acre | Stocks | Production | Supply | Crush    | Seed    | Resid | Exports | Use   | Stocks |
|         | In millio | on acres  | Bu/Acre  |        |            |        | In 1,000 | bushels |       |         |       |        |
| 1987-88 | 58.2      | 57.2      | 33.9     | 436    | 1,938      | 2,375  | 1,174    | 56      | 39    | 804     | 2,073 | 302    |
| 1988-89 | 58.8      | 57.4      | 27.0     | 302    | 1,549      | 1,855  | 1,058    | 59      | 29    | 527     | 1,673 | 182    |
| 1989-90 | 60.8      | 59.5      | 32.3     | 182    | 1,924      | 2,109  | 1,146    | 57      | 45    | 622     | 1,870 | 239    |
| 1990-91 | 57.8      | 56.5      | 34.1     | 239    | 1,926      | 2,169  | 1,187    | 55      | 41    | 557     | 1,840 | 329    |
| 1991-92 | 59.2      | 58.0      | 34.2     | 329    | 1,987      | 2,319  | 1,254    | 55      | 48    | 684     | 2,041 | 278    |
| 1992-93 | 59.2      | 58.2      | 37.6     | 278    | 2,190      | 2,470  | 1,279    | 64      | 66    | 771     | 2,179 | 292    |
| 1993-94 | 60.1      | 57.3      | 32.6     | 292    | 1,870      | 2,168  | 1,276    | 67      | 29    | 588     | 1,961 | 209    |
| 1994-95 | 61.6      | 60.8      | 41.4     | 209    | 2,515      | 2,729  | 1,405    | 72      | 81    | 840     | 2,396 | 335    |
| 1995-96 | 62.5      | 61.5      | 35.3     | 335    | 2,174      | 2,513  | 1,370    | 72      | 40    | 849     | 2,333 | 183    |
| 1996-97 | 64.2      | 63.3      | 37.6     | 183    | 2,380      | 2,572  | 1,436    | 82      | 41    | 886     | 2,441 | 132    |
| 1997-98 | 70.0      | 69.1      | 38.9     | 132    | 2,689      | 2,826  | 1,597    | 86      | 70    | 874     | 2,626 | 200    |
| 1998-99 | 72.0      | 70.4      | 38.9     | 200    | 2,741      | 2,944  | 1,590    | 88      | 113   | 805     | 2,595 | 348    |
| 1999-00 | 73.7      | 72.4      | 36.6     | 348    | 2,654      | 3,006  | 1,578    | 90      | 75    | 973     | 2,716 | 290    |
| 2000-01 | 74.3      | 72.4      | 38.1     | 290    | 2,770      | 3,063  | 1,630    | 91      | 97    | 995     | 2,813 | 250    |
| 2001-02 | 74.1      | 73.0      | 39.6     | 248    | 2,891      | 3,141  | 1,700    | 89      | 82    | 1,063   | 2,933 | 208    |
| 2002-03 | 74.0      | 72.5      | 38.0     | 208    | 2,756      | 2,969  | 1,615    | 89      | 41    | 1,044   | 2,791 | 178    |
| 2003-04 | 73.4      | 72.5      | 33.9     | 178    | 2,454      | 2,638  | 1,530    | 92      | 19    | 885     | 2,525 | 112    |
| 2004-05 | 75.2      | 74.0      | 42.2     | 112    | 3,124      | 3,242  | 1,696    | 88      | 107   | 1,095   | 2,987 | 256    |
| 2005-06 | 72.2      | 71.3      | 41.6     | 256    | 2,967      | 3,227  | 1,695    | 90      | 66    | 1,115   | 2,966 | 260    |

# World Soybean Supply & Usage

| Crop    | Begin  |            | Total              | Total  | Ending |
|---------|--------|------------|--------------------|--------|--------|
| Year    | Stocks | Production | Supply             | Usage  | Stocks |
|         |        | In         | million metric tor | าร     |        |
| 1987-88 | 19.72  | 103.51     | 123.23             | 103.80 | 19.75  |
| 1988-89 | 19.75  | 96.01      | 115.76             | 98.99  | 17.77  |
| 1989-90 | 17.77  | 107.33     | 125.10             | 104.23 | 20.19  |
| 1990-91 | 20.19  | 104.19     | 124.38             | 103.98 | 20.47  |
| 1991-92 | 20.47  | 107.36     | 127.83             | 109.83 | 18.38  |
| 1992-93 | 18.38  | 117.43     | 135.81             | 117.69 | 20.20  |
| 1993-94 | 20.20  | 117.84     | 138.04             | 121.34 | 17.34  |
| 1994-95 | 17.34  | 137.73     | 155.07             | 134.23 | 23.69  |
| 1995-96 | 23.69  | 124.98     | 148.67             | 129.88 | 17.53  |
| 1996-97 | 17.53  | 132.19     | 149.72             | 135.58 | 13.40  |
| 1997-98 | 13.40  | 158.02     | 171.42             | 148.63 | 25.08  |
| 1998-99 | 25.08  | 159.81     | 184.89             | 159.96 | 26.64  |
| 1999-00 | 26.64  | 159.86     | 186.50             | 160.72 | 26.91  |
| 2000-01 | 26.91  | 172.10     | 199.01             | 173.43 | 29.13  |
| 2001-02 | 30.92  | 184.30     | 272.93             | 183.85 | 32.45  |
| 2002-03 | 33.22  | 196.81     | 230.03             | 190.41 | 40.67  |
| 2003-04 | 40.67  | 189.55     | 230.22             | 190.50 | 39.11  |
| 2004-05 | 35.19  | 213.35     | 248.54             | 205.58 | 43.02  |
| 2005-06 | 43.02  | 220.87     | 263.89             | 215.84 | 47.41  |

# U.S. Soybean Meal Supply & Usage

| Crop    | Beginning |            | Total  |              |          | Total  | Ending |
|---------|-----------|------------|--------|--------------|----------|--------|--------|
| Year    | Stocks    | Production | Supply | Exports      | Domestic | Use    | Stocks |
|         |           |            | l      | n 1,000 Tons | S        |        |        |
| 1987-88 | 240       | 28,060     | 28,300 | 6,824        | 21,323   | 28,147 | 153    |
| 1988-89 | 153       | 24,943     | 25,113 | 5,443        | 19,497   | 24,940 | 173    |
| 1989-90 | 173       | 27,719     | 27,928 | 5,319        | 22,291   | 27,610 | 318    |
| 1990-91 | 318       | 28,325     | 28,688 | 5,537        | 22,866   | 28,403 | 285    |
| 1991-92 | 285       | 29,831     | 30,183 | 6,959        | 22,994   | 29,953 | 230    |
| 1992-93 | 230       | 30,364     | 30,687 | 6,254        | 24,229   | 30,483 | 204    |
| 1993-94 | 204       | 30,514     | 30,787 | 5,365        | 25,272   | 30,637 | 150    |
| 1994-95 | 150       | 33,265     | 33,479 | 6,715        | 26,541   | 33,256 | 223    |
| 1995-96 | 223       | 32,527     | 32,825 | 6,004        | 26,609   | 32,613 | 212    |
| 1996-97 | 212       | 34,211     | 34,524 | 6,994        | 27,322   | 34,316 | 210    |
| 1997-98 | 210       | 38,176     | 38,442 | 9,330        | 28,894   | 38,224 | 218    |
| 1998-99 | 218       | 37,792     | 38,109 | 7,122        | 30,657   | 37,779 | 330    |
| 1999-00 | 330       | 37,591     | 37,970 | 7,331        | 30,346   | 37,677 | 293    |
| 2000-01 | 293       | 39,142     | 39,475 | 7,750        | 31,450   | 39,200 | 275    |
| 2001-02 | 383       | 40,346     | 40,840 | 7,475        | 33,124   | 40,599 | 240    |
| 2002-03 | 240       | 38,213     | 38,619 | 6,019        | 32,379   | 38,399 | 220    |
| 2003-04 | 220       | 36,318     | 36,808 | 4,340        | 32,256   | 36,596 | 212    |
| 2004-05 | 211       | 40,634     | 40,960 | 7,300        | 33,400   | 40,700 | 260    |
| 2005-06 | 260       | 40,375     | 40,800 | 6,550        | 34,000   | 40,550 | 250    |

# U.S. Soybean Oil Supply & Usage

| Crop    | Beginning |            | Total  |              |          | Total  | Ending |
|---------|-----------|------------|--------|--------------|----------|--------|--------|
| Year    | Stocks    | Production | Supply | Exports      | Domestic | Use    | Stocks |
|         |           |            | In     | Million Pond | ds       |        |        |
| 1987-88 | 1,725     | 12,974     | 14,893 | 1,874        | 10,927   | 12,801 | 2,092  |
| 1988-89 | 2,092     | 11,737     | 13,967 | 1,661        | 10,591   | 12,252 | 1,715  |
| 1989-90 | 1,715     | 13,004     | 14,741 | 1,353        | 12,083   | 13,436 | 1,305  |
| 1990-91 | 1,305     | 13,408     | 14,730 | 808          | 12,136   | 12,944 | 1,786  |
| 1991-92 | 1,786     | 14,345     | 16,132 | 1,644        | 12,249   | 13,893 | 2,239  |
| 1992-93 | 2,239     | 13,778     | 16,027 | 1,461        | 13,011   | 14,472 | 1,555  |
| 1993-94 | 1,555     | 13,951     | 15,574 | 1,531        | 12,940   | 14,471 | 1,103  |
| 1994-95 | 1,103     | 15,613     | 16,733 | 2,683        | 12,913   | 15,596 | 1,137  |
| 1995-96 | 1,137     | 15,240     | 16,472 | 992          | 13,465   | 14,457 | 2,015  |
| 1996-97 | 2,015     | 15,752     | 17,820 | 2,033        | 14,267   | 16,300 | 1,520  |
| 1997-98 | 1,520     | 18,143     | 19,723 | 3,079        | 15,262   | 18,341 | 1,382  |
| 1998-99 | 1,382     | 18,081     | 19,546 | 2,372        | 15,655   | 18,027 | 1,520  |
| 1999-00 | 1,520     | 17,825     | 19,427 | 1,376        | 16,056   | 17,432 | 1,995  |
| 2000-01 | 1,995     | 18,315     | 20,395 | 1,500        | 16,450   | 17,950 | 2,445  |
| 2001-02 | 2,877     | 18,898     | 21,820 | 2,500        | 16,960   | 19,460 | 2,360  |
| 2002-03 | 2,358     | 18,438     | 20,843 | 2,263        | 17,089   | 19,352 | 1,491  |
| 2003-04 | 1,491     | 17,077     | 18,875 | 937          | 16,881   | 17,818 | 1,057  |
| 2004-05 | 1,076     | 19,320     | 20,421 | 1,350        | 17,500   | 18,850 | 1,571  |
| 2005-06 | 1,571     | 19,155     | 20,791 | 1,300        | 17,850   | 19,150 | 1,641  |

# U.S. All Wheat Supply & Usage

|         |           |           | Sup      | ply    |       |                     |          |         | Usage |         |       |        |
|---------|-----------|-----------|----------|--------|-------|---------------------|----------|---------|-------|---------|-------|--------|
| Crop    | Planted   | Harvested |          | Begin  |       |                     |          |         |       |         |       | Ending |
| Year    | Acres     | Acres     | per Acre | Stocks | Prod  | Total <sup>2/</sup> | Food     | Seed    | Feed  | Exports | Total | Stocks |
|         | In Millio | on Acres  | Bu/Acre  |        |       |                     | In 1,000 | Bushels |       |         |       |        |
| 1987-88 | 65.8      | 55.9      | 37.7     | 1,821  | 2,108 | 3,945               | 721      | 85      | 290   | 1,588   | 2,684 | 1,261  |
| 1988-89 | 65.5      | 53.2      | 34.1     | 1,261  | 1,812 | 3,096               | 726      | 103     | 151   | 1,415   | 2,394 | 702    |
| 1989-90 | 76.6      | 62.2      | 32.7     | 702    | 2,037 | 2,761               | 749      | 104     | 139   | 1,232   | 2,224 | 537    |
| 1990-91 | 77.0      | 69.1      | 39.5     | 537    | 2,730 | 3,303               | 790      | 93      | 482   | 1,070   | 2,435 | 868    |
| 1991-92 | 69.9      | 57.8      | 34.3     | 868    | 1,980 | 2,889               | 790      | 98      | 245   | 1,282   | 2,414 | 475    |
| 1992-93 | 72.2      | 62.8      | 39.3     | 475    | 2,467 | 3,012               | 835      | 99      | 194   | 1,354   | 2,481 | 531    |
| 1993-94 | 72.2      | 62.7      | 38.2     | 531    | 2,396 | 3,036               | 872      | 96      | 272   | 1,228   | 2,467 | 569    |
| 1994-95 | 70.3      | 61.8      | 37.6     | 569    | 2,321 | 2,981               | 853      | 89      | 345   | 1,188   | 2,475 | 507    |
| 1995-96 | 69.0      | 61.0      | 35.8     | 507    | 2,183 | 2,757               | 883      | 104     | 154   | 1,241   | 2,381 | 376    |
| 1996-97 | 75.1      | 62.8      | 36.3     | 376    | 2,277 | 2,746               | 891      | 102     | 308   | 1,002   | 2,302 | 444    |
| 1997-98 | 70.4      | 62.8      | 39.5     | 444    | 2,482 | 3,020               | 914      | 93      | 251   | 1,040   | 2,298 | 723    |
| 1998-99 | 65.8      | 59.0      | 43.2     | 723    | 2,547 | 3,373               | 910      | 81      | 394   | 1,042   | 2,427 | 946    |
| 1999-00 | 62.7      | 53.8      | 42.7     | 946    | 2,299 | 3,339               | 929      | 92      | 280   | 1,090   | 2,391 | 950    |
| 2000-01 | 62.6      | 53.1      | 42.0     | 950    | 2,223 | 3,263               | 960      | 80      | 289   | 1,061   | 2,390 | 873    |
| 2001-02 | 59.6      | 48.6      | 40.2     | 876    | 1,957 | 2,941               | 928      | 82      | 193   | 961     | 2,164 | 777    |
| 2002-03 | 60.3      | 45.8      | 35.0     | 777.0  | 1,606 | 2,468               | 923      | 83      | 120   | 850     | 1,976 | 491    |
| 2003-04 | 62.1      | 53.1      | 44.2     | 491.0  | 2,345 | 2,909               | 911      | 80      | 211   | 1,159   | 2,362 | 547    |
| 2004-05 | 59.7      | 50.0      | 43.2     | 546    | 2,158 | 2,775               | 907      | 79      | 187   | 1,063   | 2,235 | 540    |
| 2005-06 | 57.1      | 50.0      | 42.0     | 540    | 2,098 | 2,718               | 910      | 78      | 200   | 1,000   | 2,188 | 530    |

# U.S. Hard Red and Soft Red Winter Wheat Supply & Usage

|                       |        |       | Hard Re              | ed Winter | r Wheat |       |          |         |      | Soft Re              | d Winter | · Wheat |       |        |
|-----------------------|--------|-------|----------------------|-----------|---------|-------|----------|---------|------|----------------------|----------|---------|-------|--------|
|                       | Begin  |       | Total                |           |         | Total | Ending   | Begin   |      | Total                |          |         | Total | Ending |
| Year                  | Stocks | Prod  | Supply <sup>2/</sup> | Use       | Export  | Use   | Stocks   | Stocks  | Prod | Supply <sup>2/</sup> | Use      | Export  | Use   | Stocks |
|                       |        |       |                      |           |         |       | In 1,000 | Bushels |      |                      |          |         |       |        |
| 1987-88               | 973    | 1,019 | 1,992                | 524       | 901     | 1,425 | 567      | 77      | 349  | 427                  | 192      | 160     | 352   | 75     |
| 1988-89               | 567    | 882   | 1,449                | 507       | 639     | 1,146 | 302      | 75      | 473  | 547                  | 193      | 315     | 508   | 39     |
| 1989-90               | 302    | 711   | 1,013                | 439       | 359     | 798   | 215      | 39      | 549  | 588                  | 212      | 345     | 557   | 32     |
| 1990-91               | 215    | 1,196 | 1,411                | 681       | 369     | 1,050 | 360      | 32      | 544  | 575                  | 265      | 230     | 495   | 80     |
| 1991-92               | 360    | 901   | 1,261                | 507       | 559     | 1,067 | 194      | 80      | 325  | 405                  | 259      | 105     | 364   | 41     |
| 1992-93               | 194    | 967   | 1,162                | 494       | 464     | 958   | 204      | 41      | 427  | 468                  | 215      | 210     | 425   | 43     |
| 1993-94               | 204    | 1,066 | 1,273                | 560       | 486     | 1,046 | 227      | 43      | 401  | 444                  | 226      | 173     | 399   | 45     |
| 1994-95               | 227    | 971   | 1,202                | 586       | 422     | 1,008 | 194      | 45      | 438  | 484                  | 235      | 212     | 447   | 37     |
| 1995-96               | 194    | 825   | 1,019                | 481       | 384     | 865   | 154      | 37      | 456  | 492                  | 207      | 250     | 457   | 35     |
| 1996-97               | 154    | 759   | 914                  | 485       | 286     | 771   | 143      | 35      | 420  | 455                  | 270      | 140     | 410   | 45     |
| 1997-98               | 143    | 1,098 | 1,242                | 573       | 362     | 935   | 307      | 45      | 472  | 517                  | 257      | 180     | 437   | 80     |
| 1998-99               | 307    | 1,179 | 1,487                | 599       | 453     | 1,052 | 435      | 80      | 443  | 523                  | 282      | 105     | 387   | 136    |
| 1999-00               | 435    | 1,051 | 1,486                | 542       | 486     | 1,028 | 458      | 136     | 454  | 590                  | 287      | 170     | 457   | 133    |
| 2000-01               | 458    | 844   | 1,302                | 491       | 402     | 894   | 408      | 133     | 471  | 604                  | 293      | 176     | 469   | 135    |
| 2001-02 <sup>1/</sup> | 411    | 767   | 1,179                | 467       | 348     | 815   | 363      | 135     | 400  | 535                  | 258      | 199     | 475   | 78     |
| 2002-03 <sup>1/</sup> | 363    | 609   | 973                  | 465       | 365     | 830   | 143      | 78      | 239  | 319                  | 101      | 155     | 256   | 63     |
| 2003-04 <sup>1/</sup> | 188    | 1,071 | 1,260                | 520       | 512     | 1,033 | 227      | 55      | 380  | 457                  | 254      | 140     | 393   | 64     |
| 2004-05 <sup>1/</sup> | 227    | 856   | 1,084                | 503       | 388     | 891   | 193      | 64      | 380  | 466                  | 256      | 122     | 378   | 88     |
| 2005-06               | 193    | 925   | 119                  | 509       | 425     | 934   | 185      | 88      | 309  | 418                  | 248      | 85      | 333   | 85     |

# World All Wheat Supply & Usage

| Crop    | Begin                |       | Total            | Total | Ending               |
|---------|----------------------|-------|------------------|-------|----------------------|
| Year    | Stocks <sup>2/</sup> | Prod  | Supply           | Usage | Stocks <sup>2/</sup> |
|         |                      | In M  | Iillion Metric T | ons   |                      |
| 1987-88 | 191.7                | 496.0 | 687.7            | 530.1 | 157.6                |
| 1988-89 | 157.6                | 495.0 | 652.6            | 518.6 | 134.0                |
| 1989-90 | 134.0                | 533.2 | 667.2            | 531.0 | 136.1                |
| 1990-91 | 136.1                | 588.1 | 724.2            | 556.1 | 168.2                |
| 1991-92 | 168.2                | 542.9 | 711.1            | 553.2 | 157.9                |
| 1992-93 | 157.9                | 562.4 | 720.3            | 550.5 | 169.8                |
| 1993-94 | 169.8                | 558.7 | 728.5            | 555.9 | 172.7                |
| 1994-95 | 172.7                | 524.0 | 696.7            | 546.2 | 150.4                |
| 1995-96 | 150.4                | 538.4 | 688.9            | 549.0 | 139.9                |
| 1996-97 | 139.9                | 581.9 | 721.8            | 576.4 | 145.4                |
| 1997-98 | 145.4                | 609.2 | 754.6            | 583.6 | 170.9                |
| 1998-99 | 170.9                | 588.8 | 759.7            | 585.1 | 174.6                |
| 1999-00 | 174.6                | 586.8 | 761.4            | 593.5 | 167.9                |
| 2000-01 | 167.9                | 578.8 | 746.7            | 589.0 | 157.7                |
| 2001-02 | 204.3                | 578.7 | 783.1            | 584.9 | 198.2                |
| 2002-03 | 202.06               | 566.9 | 769.0            | 601.6 | 167.4                |
| 2003-04 | 167.38               | 551.4 | 718.8            | 587.7 | 131.1                |
| 2004-05 | 131.67               | 625.2 | 756.8            | 608.1 | 148.7                |
| 2005-06 | 148.77               | 608.0 | 756.7            | 619.3 | 137.4                |

# Appendix #2

# The Modified Grandmill Method

### The Modified Grandmill Method

#### The Concept of the Right Price for Grain Futures

Much akin to a super market shopper, grain traders need to know when the price of a is "cheap" compared to supply and use, or if the price is "dear" relative to supply and use, and should be sold. The key to this right price for grain prices is the relationship between the Total Supply of a particular grain and its Total Use (demand).

The Total Supply of a grain underlying a particular grain futures market is the Beginning Stocks, plus Production, and Imports. When Total Supply is large, grain prices tend to fall under the weight of this excess, as end users put off buying the grain they need until later in the season when the current year's production is available as well. When Total Supply is tight, grain prices tend to rally very strongly from planting to pollination as end users scramble to fulfill needs ahead of schedule when faced with probable higher prices.

Total Use is the amount of grain consumed or processed in any given marketing year. This includes domestic consumption (crushing), seed use, feed and residual use, exports, and other measures of disappearance. When Use is running at a strong pace, consumers tend to be aggressive in their purchases, while producers tend to withhold supply, causing early season rallies to be strong. However, when Use is slow, consumers tend to put off purchases, to avoid higher storage costs and increased chances of having their stocks spoil or become damaged. This tends to cause prices to break, especially during periods when the risk to supply is diminished (around pollination) or when supply is plentiful (harvest).

So even though in plenty of years, grain prices do tend to rally from planting to pollination and break from pollination to harvest, in many years they do not because of the current Supply and Use situation. But, if one can understand when prices are "cheap" or "expensive" relative to Supply and Use, then this "right price" can be used in conjunction with the seasonal nature of grain prices to make more accurate price forecasts.

#### Finding the "Right Price"

The author Wm. Grandmill's greatest contribution to grain futures trading was his work with comparing Ending Stocks to Total Use. Grandmill hypothesized (we believe correctly) that the relationship between supply as a percentage of Total Use can correctly forecast the general trend of grain futures prices months into the future.

Ending Stocks are used because Ending Stocks represent the amount of grain left over from this crop year "carried over" into next crop year. Ending Stocks is simply the surplus left over at the end of the year.

#### **Total Supply - Total Use = Ending Stocks**

By using Ending Stocks as the measure of supply, one can see in a nutshell when Supply is growing relative to Use, and vice versa. Because Ending Stocks can vary greatly from year to year, and the absolute size has increased dramatically in the past decade, this figure can not be used alone. Just using ending stocks is like saying that a person who weighs 200 pounds, is fat. If this person is 6' 6" tall, then a 200 pound person would be quite thin, while a 200 pound 5' tall person, may be quite portly. Just as doctors look at height relative to weight, the commodity trader must judge Ending Stocks relative to Total Use, to get an accurate forecast of the relationship between Supply and Use.

What Grandmill did was to compare all the Ending Stocks to Use ratios (Ending Stocks / Total Use) to the price of the particular commodity. What he found was that the higher the Ending Stocks to Use ratio was, the lower prices tended to be around harvest. Lower Ending Stocks to Use ratios generated higher prices, as supply was tight.

#### **Modified Grandmill Method**

The same basic principles of the relationship between supply and demand are kept intact with our modifications, however we have broken down supply to use into 5 categories and we use relative changes in prices (% change) instead of absolute price levels.

We examined the last 19 years of Ending Stocks to Use ratios and separated them into five descriptive classifications for both domestic and world data sets: Excessive, Plentiful, Normal, Tight, and Extremely Tight. For each of these classifications, we have calculated a typical market behavior for the percentage change to the seasonal high and low, and the percentage change from a start date to the end of the month prior to delivery of the futures contract being analyzed.

#### Sample Table for July Corn Futures

|            |            | <u>Wor</u> | <u>ld</u> |          | <u>us</u>  |            |        |       |          |
|------------|------------|------------|-----------|----------|------------|------------|--------|-------|----------|
| Class      | Stocks/Use | % High     | % Low     | % Settle | Class      | Stocks/Use | % High | % Low | % Settle |
| Very Tight | <12%       | 17.5%      | -5.0%     | 8.0%     | Very Tight | <10        | 28.5%  | -3.5% | 16.0%    |
| Tight      | 12 - 17    | 16.0%      | -7.0%     | 4.0%     | Tight      | 10 - 15    | 12.5%  | -5.0% | -4.5%    |
| Normal     | 17 - 19    | 15.0%      | -9.0%     | 1.0%     | Normal     | 15 - 19    | 7.5%   | -8.0% | -7.0%    |
| Plentiful  | 19 - 25    | 10.0%      | -11.0%    | -4.0%    | Plentiful  | 19 - 22    | 6.0%   | -9.0% | -8.0%    |
| Excessive  | >25        | 8.0%       | -13.0%    | -8.0%    | Excessive  | >22        | 5.0%   | -9.5% | -8.5%    |

Note: for July contract: % high refers to the average % change from the November 30<sup>th</sup> settle to highest price between December and June 30<sup>th</sup>. % Low refers to the average % change from the November 30<sup>th</sup> settle to the lowest price between December and June 30<sup>th</sup>. % Settle refers to the average % change from the November 30<sup>th</sup> settle to the June 30<sup>th</sup> Settle. December and November Contracts: same as above except the June settlement is used instead of the November settlement, and the November (October for Soybeans) settle is used instead of June. Past performance is not necessarily indicative of future results.

This methodology is intended to be used as a guide for identifying extreme pricing situations. These forecasts are not intended to predict absolute highs or lows, but are intended to identify periods where historically prices are "cheap" or "dear" relative to the known supply and usage situation. Pricing irregularities can and often do last for longer than usually can be expected, and prices can go to extremely irrational levels, well beyond what is predicted by this model. None of this discounts this method, as its purpose is to identify extreme valuation. It is our belief that this technique can assist participants in the grain futures markets to identify periods of irrational pricing, thus hopefully allowing grain traders to place the situation in its proper context and act accordingly. Obviously, past performance does not quarantee future results.

Using the Grandmill method, one can put the relationship between supply and usage into perspective. Each month, around the 12<sup>th</sup>, the USDA/NASS issues the necessary information to make a "guesstimate" of price.

For example, on June 11<sup>th</sup>, 2003, the USDA/NASS Supply and Demand Report reported the following for Soybeans:

| Total Supply  | 2,999 million bushels |
|---------------|-----------------------|
| Total Use     | 2,749 million bushels |
| Ending Stocks | 250 million bushels   |

On June 30<sup>th</sup>, the last trading day in June, November '03 Soybeans settled at 552 ½. With a Stocks to Use Ratio (Ending Stocks/Total Use) of 9.1%, we check the tables for the November contract. A 9.1% Stocks to Use ratio is classified as "VERY TIGHT" and yields the following: % Low of –6.0% and a % High of 26.0%, we can expect that November '03 Soybeans will have a range of 520 to 696 between June 1<sup>st</sup>, 2003, and October 31<sup>st</sup>, 2003, and October 31<sup>st</sup>, 2003, settlement of 600 basis the November '03 Soybean contract. These figures were arrived at in the following fashion:

```
Low Price from 6/1 to 10/30 = November settle * (1+% Low)
= 552 \frac{1}{2} * (1-.06) = 520

High Price from 6/1 to 10/30 = November Settle * (1+% High)
= 552 \frac{1}{2} * (1+.26) = 696

October 31<sup>st</sup> settlement price = November Settle * (1+% settle)
= 552 \frac{1}{2} * (1+.085) = 600
```

This will yield a "guesstimate" to use as a guide to pricing grain. The tables and classifications are based on historical averages, and therefore will yield expected ranges. Some years, trading is very rational and prices stay within these ranges. However, in other years – like 2003 – the grain markets can be driven by other outside factors and market psychology which drives prices far beyond these extremes. However, in some years, like 2002, the guides can be fairly accurate. From June 1<sup>st</sup> through October 31<sup>st</sup>, the range was 467 ¼ and 591, and November '02 Soybeans settled on October 31<sup>st</sup>, 2002 at 565 ¼. Though these guestimates did not hit the highs, lows, and settlement value exactly, hey were fairly close. The same method used on Corn lead to an estimated range for December '02 Corn of 215 to 278, while the actual contract traded between 219 and 296, and appears to be set to settle very near the estimated settlement guestimate of 232 ½.

Because these guestimates are not always exactly accurate, as nothing is totally, it is advised that market participants use this methodology as a guide, understanding that it will yield results based on historical averages. In other words, just because a grain market is "under valued" or "over valued" does not mean it can not continue to go lower or higher. What this method does is present a historical standard, and it is not meant as a guide for buying or selling, but as a means of representing value.

Before dealing with estimates, understand that they were derived on a sound principle, in the opinion of the author, but they are also subject to the limitations of hypothetical testing. As such, read these words from the CFTC regarding HPYTHETICALS:

HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL, OR IS LIKELY TO, ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM.

ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM, IN SPITE OF TRADING LOSSES, ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS, IN GENERAL, OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

## Grandmill Analysis of July Corn

The following study covers the time period from the end of November until the end of June. All figures were calculated using the July Corn futures contract of the appropriate year and the ending stocks and total use figure for US Corn as reported by the USDA/WASDE in the July WASDE report.

#### **July Corn Futures**

|            |            |        |        | US       |            |            |        |        |          |
|------------|------------|--------|--------|----------|------------|------------|--------|--------|----------|
| Class      | Stocks/Use | % High | % Low  | % Settle | Class      | Stocks/Use | % High | % Low  | % Settle |
| Very Tight | <12%       | 17.0   | -5.5%  | 7.5%     | Very Tight | <10        | 24.5%  | -5.0%  | 12.0%    |
| Tight      | 12 - 17    | 15.0%  | -9.0%  | 4.0%     | Tight      | 10 - 15    | 12.5%  | -7.0%  | -4.5%    |
| Normal     | 17 - 19    | 14.0%  | -11.0% | 1.0%     | Normal     | 15 - 19    | 10.0%  | -12.5% | -7.0%    |
| Plentiful  | 19 - 25    | 9.0%   | -13.0% | -4.0%    | Plentiful  | 19 - 22    | 8.0%   | -10.0% | -8.0%    |
| Excessive  | >25        | 8.0%   | -16.0% | -8.0%    | Excessive  | >22        | 6.0%   | -12.5% | -8.5%    |

Use the following tables to record the "guesstimated" high, low, and projected month end prices for the July 2005 Corn, Soybean, and CBOT Wheat futures contracts. Use the tables on the following pages for Classification, % High, %Low, and % Settle figures.

November Settle

210 1/.

July 2004 Corn for the 2004/05 Crop Year

|           |          |          |         |                | November | Settle |               | 219 1/4 |
|-----------|----------|----------|---------|----------------|----------|--------|---------------|---------|
| Report    |          |          |         |                |          |        |               |         |
| Date      | November | December | January | February       | March    | April  | May           | June    |
|           |          |          |         | <b>US Corn</b> |          |        |               |         |
| Total     |          |          |         |                |          |        |               |         |
| Supply    | 12,714   | 12,714   | 12,780  |                |          |        |               |         |
| Total     |          |          |         |                |          |        |               |         |
| Use       | 10,870   | 10,870   | 10,820  |                |          |        |               |         |
| Ending    |          |          |         |                |          |        |               |         |
| Stocks    | 1,819    | 1,844    | 1,960   |                |          |        |               |         |
|           | 18%      | 18%      | 18%     |                |          |        |               |         |
| Class     | NORMAL   | NORMAL   | NORMAL  |                |          |        |               |         |
| Dec to    | 10%      | 10%      | 10%     |                |          |        |               |         |
| June High | 242      | 242      | 242     |                |          |        |               |         |
| Dec to    | -12.5%   | -12.5%   | -12.5%  |                |          |        |               |         |
| June Low  | 192      | 192      | 192     |                |          |        |               |         |
| June      | -7.0%    | -7.0%    | -7.0%   |                |          |        |               |         |
| Settle    | 204      | 204      | 204     |                |          |        |               |         |
| ·         |          |          |         | Norld Cor      | n        |        |               |         |
| Total     |          |          |         |                |          |        |               |         |
| Supply    | 787.06   |          | 797.95  |                |          |        |               |         |
| Total     |          |          |         |                |          |        |               |         |
| Use       | 678.35   |          | 682.99  |                |          |        |               |         |
| Ending    |          |          |         |                |          |        |               |         |
| Stocks    | 108.71   |          | 114.96  |                |          |        |               |         |
| 0.1       | 16.0%    |          | 16.8%   |                |          |        |               |         |
| Class     | TIGHT    |          | TIGHT   |                |          |        |               |         |
| Dec to    | +15.0%   |          | +15.0%  |                |          |        |               |         |
| June High | 252      |          | 252     |                |          |        |               |         |
| Dec to    | -9.0%    |          | -9.0%   |                |          |        |               |         |
| June Low  | 199      |          | 199     |                |          |        |               |         |
| June      | +4.0%    |          | +4.0%   |                |          |        |               |         |
| Settle    | 228      | <br>     | 228     | Doot north     |          |        | aliantina ess | .4      |

November figures based on WASDE Report #380. Past performance is not necessarily indicative of future results. Price estimates are strictly guides and not recommended for trading against.

# Grandmill Analysis of December Corn

The following study covers the time period from the end of June until the end of November. All figures were calculated using the December Corn futures contract of the appropriate year and the ending stocks and total use figure for US Corn as reported by the USDA/WASDE in the December WASDE report.

#### **December Corn Futures**

|            | World      |        |        |          |            |            |        | US     |          |  |  |  |  |
|------------|------------|--------|--------|----------|------------|------------|--------|--------|----------|--|--|--|--|
| Class      | Stocks/Use | % High | % Low  | % Settle | Class      | Stocks/Use | % High | % Low  | % Settle |  |  |  |  |
| Very Tight | <25%       | 15.0%  | -12.0% | -1.5%    | Very Tight | <11        | 15.0%  | -11.0% | -2.0%    |  |  |  |  |
| Tight      | 25 - 27    | 14.0%  | -15.5% | -6.0%    | Tight      | 11 - 18    | 10.5%  | -13.0% | -6.0%    |  |  |  |  |
| Normal     | 27 - 30    | 10.5%  | -16.5% | -7.5%    | Normal     | 18 - 23    | 9.0%   | -14.5% | -7.5%    |  |  |  |  |
| Plentiful  | 30 - 35    | 8.0%   | -19.0% | -14.5%   | Plentiful  | 23 - 31    | 8.0%   | -15.5% | -9.5%    |  |  |  |  |
| Excessive  | >35        | 5.0%   | -21.5% | -16.0%   | Excessive  | >31        | 4.5%   | -17.0% | -14.0%   |  |  |  |  |

Use the following tables to record the "guesstimated" high, low, and projected month end prices for the December 2004 Corn futures contracts. Use the above tables for Classification, % High, %Low, and % Settle figures.

December 2005 Corn for the 2005/06 Crop Year

|           | 000  |      |      | ,                | June Settle |         |          |          |
|-----------|------|------|------|------------------|-------------|---------|----------|----------|
| Report    |      | _    |      |                  |             |         |          |          |
| Date      | June | June | July | August           | September   | October | November | December |
|           |      |      |      | US Corn          |             |         |          |          |
| Total     |      |      |      |                  |             |         |          |          |
| Supply    |      |      |      |                  |             |         |          |          |
| Total     |      |      |      |                  |             |         |          |          |
| Use       |      |      |      |                  |             |         |          |          |
| Ending    |      |      |      |                  |             |         |          |          |
| Stocks    |      |      |      |                  |             |         |          |          |
| Class     |      |      |      |                  |             |         |          |          |
| Dec to    |      |      |      |                  |             |         |          |          |
| June High |      |      |      |                  |             |         |          |          |
| Dec to    |      |      |      |                  |             |         |          |          |
| June Low  |      |      |      |                  |             |         |          |          |
| June      |      |      |      |                  |             |         |          |          |
| Settle    |      |      |      |                  |             |         |          |          |
|           |      |      |      | <b>World Cor</b> | 'n          |         |          |          |
| Total     |      |      |      |                  |             |         |          |          |
| Supply    |      |      |      |                  |             |         |          |          |
| Total     |      |      |      |                  |             |         |          |          |
| Use       |      |      |      |                  |             |         |          |          |
| Ending    |      |      |      |                  |             |         |          |          |
| Stocks    |      |      |      |                  |             |         |          |          |
| Class     |      |      |      |                  |             |         |          |          |
| Dec to    |      |      |      |                  |             |         |          |          |
| June High |      |      |      |                  |             |         |          |          |
| Dec to    |      |      |      |                  |             |         |          |          |
| June Low  |      |      |      |                  |             |         |          |          |
| June      |      |      |      |                  |             |         |          |          |
| Settle    |      |      |      |                  |             |         |          |          |

## Grandmill Analysis of July Soybeans

The following study covers the time period from the end of November until the end of June. All figures were calculated using the July Soybean futures contract of the appropriate year and the ending stocks and total use figure for US Corn as reported by the USDA/WASDE in the July WASDE report.

#### **July Soybean Futures**

|            | World      |        |        |          |            | US         |        |        |          |  |
|------------|------------|--------|--------|----------|------------|------------|--------|--------|----------|--|
| Class      | Stocks/Use | % High | % Low  | % Settle | Class      | Stocks/Use | % High | % Low  | % Settle |  |
| Very Tight | <12%       | 23.5%  | -5.0%  | 18.0%    | Very Tight | <10        | 36.5%  | -3.5%  | 25.0%    |  |
| Tight      | 12 - 17    | 19.0%  | -8.0%  | 6.0%     | Tight      | 10 - 15    | 16.5%  | -5.0%  | 8.5%     |  |
| Normal     | 17 - 19    | 15.0%  | -11.0% | -1.0%    | Normal     | 15 - 19    | 10.0%  | -9.0%  | -5.0%    |  |
| Plentiful  | 19 - 25    | 10.0%  | -14.0% | -6.0%    | Plentiful  | 19 - 22    | 8.0%   | -10.0% | -7.0%    |  |
| Excessive  | >25        | 8.0%   | -19.0% | -8.0%    | Excessive  | >22        | 5.0%   | -15.5% | -8.5%    |  |

Use the following tables to record the "guesstimated" high, low, and projected month end prices for the July 2005 Soybean futures contracts. Use the tables on the following pages for Classification, % High, %Low, and % Settle figures.

July 2004 Soybean for the 2004/05 Crop Year

|           |           |          |         |           | November | · Settle |     | 550 3/4 |
|-----------|-----------|----------|---------|-----------|----------|----------|-----|---------|
| Report    |           |          |         |           |          |          |     |         |
| Date      | November  | December | January | February  | March    | April    | May | June    |
|           |           |          | US      | Soybean:  | S        |          |     |         |
| Total     |           |          |         |           |          |          |     |         |
| Supply    | 3,269     |          |         |           |          |          |     |         |
| Total     |           |          |         |           |          |          |     |         |
| Use       | 2,808     |          |         |           |          |          |     |         |
| Ending    |           |          |         |           |          |          |     |         |
| Stocks    | 460       |          |         |           |          |          |     |         |
|           | 16.0%     |          |         |           |          |          |     |         |
| Class     | NORMAL    |          |         |           |          |          |     |         |
| Dec to    | +10.0%    |          |         |           |          |          |     |         |
| June High | 605       |          |         |           |          |          |     |         |
| Dec to    | -9.0%     |          |         |           |          |          |     |         |
| June Low  | 501       |          |         |           |          |          |     |         |
| June      | -5.0%     |          |         |           |          |          |     |         |
| Settle    | 523       |          |         | <u> </u>  |          |          |     |         |
| -         |           |          | Wor     | ld Soybea | ns       | 1        |     |         |
| Total     |           |          |         |           |          |          |     |         |
| Supply    | 269.25    |          |         |           |          |          |     |         |
| Total     |           |          |         |           |          |          |     |         |
| Use       | 207.35    |          |         |           |          |          |     |         |
| Ending    |           |          |         |           |          |          |     |         |
| Stocks    | 61.40     |          |         |           |          |          |     |         |
|           | 30.0%     |          |         |           |          |          |     |         |
| Class     | EXCESSIVE |          |         |           |          |          |     |         |
| Dec to    | +8.0%     |          |         |           |          |          |     |         |
| June High | 595       |          |         |           |          |          |     |         |
| Dec to    | -19.0%    |          |         |           |          |          |     |         |
| June Low  | 446       |          |         |           |          |          |     |         |
| June      | -8.0%     |          |         |           |          |          |     |         |
| Settle    | 507       |          |         |           |          |          |     |         |

November figures based on WASDE Report #380. Past performance is not necessarily indicative of future results. Price estimates are strictly guides and not recommended for trading against.

# Grandmill Analysis of November Soybeans

The following study covers the time period from the end of June until the end of November. All figures were calculated using the November Soybean futures contract of the appropriate year and the ending stocks and total use figure for US Corn as reported by the USDA/WASDE in the December WASDE report.

#### **November Soybeans Futures**

|            | World      |        |        |          |            |            |        | US     |          |  |  |  |
|------------|------------|--------|--------|----------|------------|------------|--------|--------|----------|--|--|--|
| Class      | Stocks/Use | % High | % Low  | % Settle | Class      | Stocks/Use | % High | % Low  | % Settle |  |  |  |
| Very Tight | <12%       | 25.0%  | -5.0%  | +2.0%    | Very Tight | <10        | 26.0%  | -6.0%  | 8.5%     |  |  |  |
| Tight      | 12 - 17    | 18.0%  | -9.0%  | -1.5%    | Tight      | 10 - 15    | 18.0%  | -9.5%  | -3.0%    |  |  |  |
| Normal     | 17 - 19    | 10.0%  | -13.0% | -6.0%    | Normal     | 15 - 19    | 9.5%   | -15.0% | -12.5%   |  |  |  |
| Plentiful  | 19 - 25    | 9.0%   | -15.0% | -8.5%    | Plentiful  | 19 - 22    | 5.5%   | -19.0% | -16.0%   |  |  |  |
| Excessive  | >25        | 8.0%   | -19.0% | -10.0%   | Excessive  | >22        | 4.0%   | -21.5% | -18.0%   |  |  |  |

Use the following tables to record the "guesstimated" high, low, and projected month end prices for the November 2005 Soybean futures contracts. Use the above tables for Classification, % High, %Low, and % Settle figures.

#### November 2005 Soybean for the 2005/06 Crop Year

|                  |     |      |            |        | May Settle |         |
|------------------|-----|------|------------|--------|------------|---------|
| Report           |     |      |            |        |            |         |
| Date             | May | June | July       | August | September  | October |
|                  |     | U    | JS Soybea  | ıns    |            |         |
| Total            |     |      |            |        |            |         |
| Supply           |     |      |            |        |            |         |
| Total            |     |      |            |        |            |         |
| Use              |     |      |            |        |            |         |
| Ending           |     |      |            |        |            |         |
| Stocks           |     |      |            |        |            |         |
| Class            |     |      |            |        |            |         |
| Dec to           |     |      |            |        |            |         |
| June High        |     |      |            |        |            |         |
| Dec to           |     |      |            |        |            |         |
| June Low         |     |      |            |        |            |         |
| June             |     |      |            |        |            |         |
| Settle           |     |      | <u> </u>   |        |            |         |
|                  |     | Wo   | orld Soybe | eans   |            |         |
| Total            |     |      |            |        |            |         |
| Supply           |     |      |            |        |            |         |
| Total            |     |      |            |        |            |         |
| Use              |     |      |            |        |            |         |
| Ending<br>Stocks |     |      |            |        |            |         |
| Olocks           |     |      |            |        |            |         |
| Class            |     |      |            |        |            |         |
| Dec to           |     |      |            |        |            |         |
| June High        |     |      |            |        |            |         |
| Dec to           |     |      |            |        |            |         |
| June Low         |     |      |            |        |            |         |
| June             |     |      |            |        |            |         |
| Settle           |     |      |            |        |            |         |

## Grandmill Analysis of July CBOT Wheat

The following study covers the time period from the end of November until the end of June. All figures were calculated using the July CBOT Wheat futures contract of the appropriate year and the ending stocks and total use figure for US Wheat as reported by the USDA/WASDE in the July WASDE report.

#### **July CBOT Wheat Futures**

|            |            | Woi    | rld    |          |            |            | US     | 3      |          |
|------------|------------|--------|--------|----------|------------|------------|--------|--------|----------|
| Class      | Stocks/Use | % High | % Low  | % Settle | Class      | Stocks/Use | % High | % Low  | % Settle |
| Very Tight | <26        | 18.0%  | -8.0%  | 1.0%     | Very Tight | <22        | 18.5%  | -5.5%  | 1.5%     |
| Tight      | 26 to 29   | 15.0%  | -9.0%  | -2.0%    | Tight      | 22 to 30   | 15.0%  | -8.5%  | -1.5%    |
| Normal     | 29 to 31   | 13.0%  | -10.0% | -3.0%    | Normal     | 30 to 41   | 12.0%  | -11.5% | -3.0%    |
| Plentiful  | 31 to 33   | 11.0%  | -11.0% | -4.0%    | Plentiful  | 41 to 56   | 11.0%  | -12.0% | -5.5%    |
| Excessive  | >33        | 9.0%   | -12.0% | -5.0%    | Excessive  | >56        | 9.0%   | -14.5% | -6.0%    |

Use the following tables to record the "guesstimated" high, low, and projected month end prices for the July 2005 CBOT Wheat futures contracts. Use the tables on the following pages for Classification, % High, %Low, and % Settle figures.

#### July 2005 CBOT Wheat for the 2004/05 Crop Year

|                |              |          |            |              | November | <u>Settle</u> |     | 313 3/4 |
|----------------|--------------|----------|------------|--------------|----------|---------------|-----|---------|
| Report         |              |          |            |              |          |               |     |         |
| Date           | November     | December | January    | February     | March    | April         | May | June    |
|                |              |          |            | US Wheat     |          |               |     |         |
| Total          |              |          |            |              |          |               |     |         |
| Supply         | 2,770        |          |            |              |          |               |     |         |
| Total          |              |          |            |              |          |               |     |         |
| Use            | 2,202        |          |            |              |          |               |     |         |
| Ending         |              |          |            |              |          |               |     |         |
| Stocks         | 568          |          |            |              |          |               |     |         |
|                | 26%          |          |            |              |          |               |     |         |
| Class          | TIGHT        |          |            |              |          |               |     |         |
| Dec to         | +15%         |          |            |              |          |               |     |         |
| June High      | 360          |          |            |              |          |               |     |         |
| Dec to         | -8.5%        |          |            |              |          |               |     |         |
| June Low       | 287          |          |            |              |          |               |     |         |
| June           | -1.5%        |          |            |              |          |               |     |         |
| Settle         | 309          |          |            |              |          |               |     |         |
| -              | 1            |          | V          | Vorld Whea   | at       | T             |     | T       |
| Total          |              |          |            |              |          |               |     |         |
| Supply         | 747.99       |          |            |              |          |               |     |         |
| Total          |              |          |            |              |          |               |     |         |
| Use            | 605.79       |          |            |              |          |               |     |         |
| Ending         | 4.40.00      |          |            |              |          |               |     |         |
| Stocks         | 142.20       | ,        |            |              |          |               |     |         |
| Class          | Very Tight   |          |            |              |          |               |     |         |
| Class          | 23.0%        |          |            |              |          |               |     |         |
| Dec to         | +18.0%       |          |            |              |          |               |     |         |
| June High      | 370          |          |            |              |          |               |     |         |
| Dec to         | -8.0%<br>288 |          |            |              |          |               |     |         |
| June Low       | +1.0%        |          |            |              |          |               |     |         |
| June<br>Settle | +1.0%<br>317 |          |            |              |          |               |     |         |
|                |              | WACDE I  | 7000# #200 | Pact porforn |          |               |     |         |

November figures based on WASDE Report #380. Past performance is not necessarily indicative of future results. Price estimates are strictly guides and not recommended for trading against.

## Grandmill Analysis of December CBOT Wheat

The following study covers the time period from the end of June until the end of November. All figures were calculated using the December CBOT Wheat futures contract of the appropriate year and the ending stocks and total use figure for US Wheat as reported by the USDA/WASDE in the December WASDE report.

#### **December CBOT Wheat Futures**

|            | World      |        |        |          |            |            |        | US     |          |  |  |  |  |
|------------|------------|--------|--------|----------|------------|------------|--------|--------|----------|--|--|--|--|
| Class      | Stocks/Use | % High | % Low  | % Settle | Class      | Stocks/Use | % High | % Low  | % Settle |  |  |  |  |
| Very Tight | <26        | 12.0%  | -12.0% | -1.0%    | Very Tight | <20        | 13.0%  | -9.5%  | 2.5%     |  |  |  |  |
| Tight      | 26 to 29   | 11.0%  | -13.0% | -2.5%    | Tight      | 20 to 25   | 11.5%  | -10.5% | 2.0%     |  |  |  |  |
| Normal     | 29 to 31   | 10.0%  | -14.0% | -3.5%    | Normal     | 25 to 34   | 11.0%  | -11.0% | 1.0%     |  |  |  |  |
| Plentiful  | 31 to 33   | 8.0%   | -15.0% | -4.5%    | Plentiful  | 34 to 54   | 9.0%   | -12.0% | -2.5%    |  |  |  |  |
| Excessive  | >33        | 6.0%   | -16.0% | -5.5%    | Excessive  | >54        | 8.0%   | -13.0% | -4.0%    |  |  |  |  |

Use the following tables to record the "guesstimated" high, low, and projected month end prices for the December 2005 CBOT Wheat futures contracts. Use the above tables for Classification, % High, %Low, and % Settle figures.

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#### December 2005 CBOT Wheat for the 2005/06 Crop Year

|           |      |      | _    |           | June Settle |         |          |          |
|-----------|------|------|------|-----------|-------------|---------|----------|----------|
| Report    |      |      |      |           |             |         |          |          |
| Date      | June | June | July | August    | September   | October | November | December |
|           |      |      |      | US Whea   |             |         |          |          |
| Total     |      |      |      |           |             |         |          |          |
| Supply    |      |      |      |           |             |         |          |          |
| Total     |      |      |      |           |             |         |          |          |
| Use       |      |      |      |           |             |         |          |          |
| Ending    |      |      |      |           |             |         |          |          |
| Stocks    |      |      |      |           |             |         |          |          |
| Class     |      |      |      |           |             |         |          |          |
| Dec to    |      |      |      |           |             |         |          |          |
| June High |      |      |      |           |             |         |          |          |
| Dec to    |      |      |      |           |             |         |          |          |
| June Low  |      |      |      |           |             |         |          |          |
| June      |      |      |      |           |             |         |          |          |
| Settle    |      |      |      |           |             |         |          |          |
|           |      |      | ,    | World Whe | at          |         |          |          |
| Total     |      |      |      |           |             |         |          |          |
| Supply    |      |      |      |           |             |         |          |          |
| Total     |      |      |      |           |             |         |          |          |
| Use       |      |      |      |           |             |         |          |          |
| Ending    |      |      |      |           |             |         |          |          |
| Stocks    |      |      |      |           |             |         |          |          |
| Class     |      |      |      |           |             |         |          |          |
| Dec to    |      |      |      |           |             |         |          |          |
| June High |      |      |      |           |             |         |          |          |
| Dec to    |      |      |      |           |             |         |          |          |
| June Low  |      |      |      |           |             |         |          |          |
| June      |      |      |      |           |             |         |          |          |
| Settle    |      |      |      |           |             |         |          |          |

# Appendix #3

# Grain Market Performance Statistics

# Monthly Corn Futures Performance Summary

| contract           | K       | K       | N       | N       | N       | U       | U        | Z       | Z                    | Z       | Н       | Н       |
|--------------------|---------|---------|---------|---------|---------|---------|----------|---------|----------------------|---------|---------|---------|
|                    | Jan     | Feb     | Mar     | Apr     | May     | Jun     | Jul      | Aug     | Sep                  | Oct     | Nov     | Dec     |
| # of Years Tested  | 19      | 19      | 19      | 19      | 19      | 19      | 19       | 19      | 19                   | 19      | 19      | 19      |
| # Up               | 9       | 8       | 13      | 4       | 10      | 6       | 6        | 11      | 7                    | 10      | 8       | 8       |
| # Down             | 10      | 11      | 6       | 15      | 9       | 13      | 13       | 8       | 12                   | 8       | 10      | 11      |
| Total Gain(Loss)   | 40      | 22 3/4  | 45 2/4  | -23 3/4 | -3 2/4  | -37     | -288 2/4 | 34 2/4  | -92 3/4              | 48 3/4  | -28 3/4 | -9 3/4  |
| Total % Gain(Loss) | 18%     | 4%      | 20%     | -13%    | -1%     | -11%    | -104%    | 11%     | -27%                 | 21%     | -10%    | -12%    |
| Average Change     | 2       | 1 1/4   | 2 2/4   | -1 1/4  | - 1/4   | -2      | -15 1/4  | 1 3/4   | -2 <i>1</i> 70<br>-5 | 2 2/4   | -1 2/4  | - 2/4   |
| Average % Change   | 1%      | 0%      | 1%      | -1 1/4  | 0%      | -1%     | -5%      | 1%      | -1%                  | 1%      | -12/4   | -1%     |
| Average % Change   | 1 70    | 0 %     | 1 70    | -170    | 0 %     | -170    | -5%      | 1 70    | -170                 | 1 70    | -170    | -170    |
| Average Gain       | 11 3/4  | 11 3/4  | 9       | 24 2/4  | 10 1/4  | 27 3/4  | 18       | 11      | 9 2/4                | 11 3/4  | 5 2/4   | 12 1/4  |
| Average % Gain     | 5%      | 4%      | 4%      | 9%      | 4%      | 12%     | 8%       | 4%      | 5%                   | 5%      | 2%      | 4%      |
| Average Loss       | -6 2/4  | -6 2/4  | -12     | -8      | -11 3/4 | -15 3/4 | -30 2/4  | -10 3/4 | -13 1/4              | -8 2/4  | -7 1/4  | -9 3/4  |
| Average % Loss     | -3%     | -3%     | -5%     | -3%     | -4%     | -6%     | -12%     | -5%     | -5%                  | -3%     | -3%     | -4%     |
| Average Range      | 18 2/4  | 15      | 18      | 22 3/4  | 25      | 34 3/4  | 39 2/4   | 22 3/4  | 21 1/4               | 19 3/4  | 15 2/4  | 16      |
| Average Range (%)  | 7%      | 6%      | 7%      | 8%      | 10%     | 14%     | 15%      | 9%      | 9%                   | 8%      | 6%      | 7%      |
| # Higher Highs     | 12      | 7       | 13      | 10      | 9       | 8       | 9        | 5       | 8                    | 9       | 7       | 7       |
| # Lower Lows       | 9       | 8       | 8       | 8       | 13      | 14      | 14       | 11      | 11                   | 9       | 10      | 11      |
| # Expanded Ranges  | 12      | 7       | 15      | 12      | 11      | 15      | 12       | 2       | 11                   | 10      | 8       | 8       |
| # Narrower Ranges  | 7       | 12      | 4       | 7       | 7       | 4       | 7        | 13      | 7                    | 7       | 11      | 11      |
| 5 Year High        | 285 3/4 | 304 3/4 | 327 2/4 | 342     | 326 2/4 | 322 2/4 | 263 2/4  | 288 2/4 | 296                  | 261 3/4 | 253 1/4 | 254 2/4 |
| 5 Year Low         | 207 3/4 | 205 1/4 | 208 2/4 | 199 2/4 | 187 3/4 | 192     | 177 2/4  | 185 2/4 | 186 3/4              | 196 3/4 | 200     | 195 1/4 |
| 10 Year High       | 378     | 391     | 395     | 484     | 513 2/4 | 420     | 438      | 355     | 346                  | 334     | 344 1/4 | 370 2/4 |
| 10 Year Low        | 207 3/4 | 205 1/4 | 208 2/4 | 199 2/4 | 187 3/4 | 192     | 177 2/4  | 185 2/4 | 186 3/4              | 196 3/4 | 200     | 195 1/4 |
| 19 Year High       | 378     | 391     | 395     | 484     | 513 2/4 | 420     | 438      | 355     | 346                  | 334     | 344 1/4 | 370 2/4 |
|                    |         |         |         | _       |         | _       |          |         |                      |         |         |         |
| 19 Year Low        | 160 1/4 | 149 1/4 | 155     | 160 2/4 | 182 3/4 | 183     | 160 2/4  | 161 3/4 | 161                  | 162 1/4 | 175 1/4 | 159     |

Data compliments of <a href="https://www.geckosoftware.com">www.geckosoftware.com</a> Past performance is not necessarily indicative of futures results.

Contract refers to the months futures contract used: F=January, G=February, H=March, J = April, K=May, M=June, N=July, Q=August, U=September, V=October, X=November, Z=December

# Monthly Corn Trend Continuation Study

|                              | K              | K          | N               | N              | N               | U        | U        | Z        | Z       | Z       | Н       | Н      |
|------------------------------|----------------|------------|-----------------|----------------|-----------------|----------|----------|----------|---------|---------|---------|--------|
|                              | Jan            | Feb        | Mar             | Apr            | May             | Jun      | Jul      | Aug      | Sep     | Oct     | Nov     | Dec    |
| Yrs Tested                   | 19             | 19         | 19              | 19             | 19              | 19       | 19       | 19       | 19      | 19      | 19      | 19     |
| # Up                         | 9              | 8          | 13              | 4              | 10              | 6        | 6        | 11       | 7       | 10      | 8       | 8      |
| # Down                       | 10             | 11         | 6               | 15             | 9               | 13       | 13       | 8        | 12      | 8       | 10      | 11     |
| Total Gain (Loss)            | 40             | 22 3/4     | 45 1/2          | -23 3/4        | -3 1/2          | -37      | -288 1/2 | 34 1/2   | -92 3/4 | 48 3/4  | -28 3/4 | -9 3/4 |
| Average Gain(Loss)           | 2              | 1 1/4      | 2 2/4           | -1 1/4         | - 1/4           | -2       | -15 1/4  | 1 3/4    | -5      | 2 2/4   | -1 2/4  | - 2/4  |
| If Previous Month is Up, the | <br>en NEXT Me | onth had t | <br>he followir | <br>ng Charact | teristics       |          |          |          |         |         |         |        |
| Yrs Tested                   | 9              | 8          | 13              | 4              | 10              | 6        | 6        | 11       | 7       | 10      | 8       | 8      |
| #Up                          | 5              | 6          | 4               | 3              | 4               | 2        | 4        | 2        | 5       | 4       | 3       | 2      |
| #Down                        | 4              | 2          | 9               | 1              | 6               | 4        | 2        | 9        | 2       | 6       | 5       | 6      |
| % Closing Higher             | 56%            | 75%        | 31%             | 75%            | 40%             | 33%      | 67%      | 18%      | 71%     | 40%     | 38%     | 25%    |
| Total Gain(Loss)             | 52             | 39 2/4     | 30 3/4          | 29             | 65 2/4          | -142 3/4 | 11 2/4   | -127 2/4 | 56 1/4  | -2 2/4  | -10 2/4 | -26    |
| Average Gain (Loss)          | 5 3/4          | 5          | 2 1/4           | 7 1/4          | 6 2/4           | -23 3/4  | 2        | -11 2/4  | 8       | - 1/4   | -1 1/4  | -3 1/4 |
| # Higher Highs               | 5              | 8          | 10              | 4              | 7               | 4        | 3        | 5        | 6       | 4       | 4       | 6      |
| # Lower Lows                 | 0              | 2          | 2               | 0              | 7               | 3        | 2        | 5        | 0       | 2       | 4       | 2      |
| If Previous Month is Down t  | <br>then NEXT  | Month had  | d the follow    | <br>wing Chara | <br>acteristics |          |          |          |         |         |         |        |
| Yrs Tested                   | 10             | 11         | 6               | 15             | 9               | 13       | 13       | 8        | 11      | 8       | 10      | 11     |
| #Up                          | 3              | 7          | 0               | 7              | 3               | 4        | 8        | 5        | 5       | 4       | 4       | 7      |
| #Down                        | 7              | 4          | 6               | 8              | 6               | 9        | 5        | 3        | 6       | 4       | 6       | 4      |
| % Closing Lower              | 70%            | 36%        | 100%            | 53%            | 67%             | 69%      | 38%      | 38%      | 55%     | 50%     | 60%     | 36%    |
| Total Gain(Loss)             | -29 1/4        | 14 2/4     | -54 2/4         | -32 2/4        | -103            | -145 3/4 | 17 1/4   | 34 3/4   | -7 2/4  | -22 2/4 | -30 3/4 | 68 3/4 |
| Average Gain (Loss)          | -3             | 1 1/4      | -9              | -2 1/4         | -11 2/4         | -11 1/4  | 1 1/4    | 4 1/4    | - 3/4   | -2 3/4  | -3      | 6 1/4  |
| # Higher Highs               | 2              | 6          | 0               | 5              | 2               | 5        | 2        | 3        | 3       | 2       | 2       | 6      |
| # Lower Lows                 | 8              | 6          | 6               | 13             | 9               | 11       | 10       | 6        | 9       | 7       | 7       | 8      |

Data compliments of <a href="www.geckosoftware.com">www.geckosoftware.com</a> Past performance is not necessarily indicative of futures results.

Contract refers to the months futures contract used: F=January, G=February, H=March, J = April, K=May, M=June, N=July, Q=August, U=September, V=October, X=November, Z=December

## Monthly Soybean Futures Performance Summary

|                    | K       | K       | N       | N       | N        | Χ       | X       | Х       | X       | F       | F       | Н       |
|--------------------|---------|---------|---------|---------|----------|---------|---------|---------|---------|---------|---------|---------|
|                    | Jan     | Feb     | Mar     | Apr     | May      | Jun     | Jul     | Aug     | Sep     | Oct     | Nov     | Dec     |
| # of Years Tested  | 19      | 19      | 19      | 19      | 19       | 19      | 19      | 19      | 19      | 19      | 19      | 19      |
| # Up               | 7       | 10      | 12      | 10      | 8        | 7       | 7       | 11      | 8       | 10      | 13      | 7       |
| # Down             | 12      | 9       | 7       | 9       | 11       | 12      | 12      | 8       | 11      | 9       | 6       | 12      |
|                    | -84 1/2 | 121     | 215     | 178 3/4 | -129 1/4 | 37 3/4  | -470    | 222     | -171    | 18 3/4  | 157     | -38 1/4 |
| Total Gain(Loss)   | -13%    | 12%     | 34%     | 27%     | -8%      | 2%      | -61%    | 39%     | -23%    | 4%      | 30%     | -11%    |
| Total % Gain(Loss) | -4 2/4  | 6 1/4   | 11 1/4  | 9 2/4   | -6 3/4   | 2       | -24 3/4 | 11 3/4  | -9      | 1       | 8 1/4   | -2      |
| Average Change     | -1%     | 1%      | 2%      | 1%      | 0%       | 0%      | -3%     | 2%      | -1%     | 0%      | 2%      | -1%     |
| Average % Change   | 21      | 25 3/4  | 26 1/4  | 27 2/4  | 30 1/4   | 48 2/4  | 35 1/4  | 38      | 21      | 29 2/4  | 22 1/4  | 30 1/4  |
|                    | 4%      | 4%      | 4%      | 4%      | 5%       | 7%      | 7%      | 7%      | 4%      | 5%      | 4%      | 5%      |
| Average Gain       | -19 1/4 | -15     | -14 1/4 | -10 2/4 | -33 3/4  | -25 1/4 | -59 3/4 | -24 2/4 | -30 3/4 | -30 2/4 | -22     | -21     |
| Average % Gain     | -3%     | -3%     | -2%     | -2%     | -4%      | -4%     | -9%     | -4%     | -5%     | -5%     | -3%     | -4%     |
| Average Loss       | 44      | 39      | 43 3/4  | 45 3/4  | 62 2/4   | 68 2/4  | 86 3/4  | 59      | 52 1/4  | 51 3/4  | 43 3/4  | 39      |
| Average % Loss     | 7%      | 6%      | 7%      | 7%      | 9%       | 11%     | 14%     | 10%     | 9%      | 9%      | 7%      | 6%      |
|                    | 11      | 6       | 12      | 12      | 13       | 10      | 9       | 6       | 11      | 6       | 12      | 8       |
| Average Range      | 10      | 11      | 6       | 6       | 7        | 11      | 15      | 9       | 6       | 14      | 6       | 9       |
| Average Range (%)  | 10      | 7       | 11      | 6       | 15       | 9       | 15      | 4       | 5       | 11      | 7       | 8       |
|                    | 9       | 12      | 8       | 13      | 4        | 10      | 4       | 15      | 14      | 8       | 12      | 11      |
| # Higher Highs     | 853 1/2 | 941     | 1057    | 1064    | 1036 1/2 | 734 1/2 | 685     | 629     | 691     | 805     | 805 1/2 | 802 1/4 |
| # Lower Lows       | 419 3/4 | 429 1/2 | 432     | 422     | 434      | 429     | 445 1/2 | 446     | 450 1/2 | 426 1/2 | 434 1/4 | 421     |
| # Expanded Ranges  | 853 1/2 | 941     | 1057    | 1064    | 1036 1/2 | 764     | 825     | 802     | 815     | 805     | 805 1/2 | 802 1/4 |
| # Narrower Ranges  | 419 3/4 | 429 1/2 | 432     | 422     | 434      | 429     | 405 1/4 | 445     | 450 1/2 | 426 1/2 | 434 1/4 | 421     |
|                    | 853 1/2 | 941     | 1057    | 1064    | 1036 1/2 | 1046    | 997     | 903     | 906     | 840 1/2 | 819     | 820     |
| 5 Year High        | 419 3/4 | 429 1/2 | 432     | 422     | 434      | 429     | 405 1/4 | 445     | 450 1/2 | 426 1/2 | 434 1/4 | 421     |
| 5 Year Low         |         |         |         |         |          |         |         |         |         |         |         |         |
| 10 Year High       | 19      | 19      | 19      | 19      | 19       | 19      | 19      | 19      | 19      | 19      | 19      | 19      |
| 10 Year Low        | 7       | 10      | 12      | 10      | 8        | 7       | 7       | 11      | 8       | 10      | 13      | 7       |
| 19 Year High       | 12      | 9       | 7       | 9       | 11       | 12      | 12      | 8       | 11      | 9       | 6       | 12      |
| 19 Year Low        | -84.50  | 121.00  | 215.00  | 178.75  | -129.25  | 37.75   | -470.00 | 222.00  | -171.00 | 18.75   | 157.00  | -38.25  |

Data compliments of <a href="https://www.geckosoftware.com">www.geckosoftware.com</a> Past performance is not necessarily indicative of futures results.

Contract refers to the months futures contract used: F=January, G=February, H=March, J = April, K=May, M=June, N=July, Q=August, U=September, V=October, X=November, Z=December

# Monthly Soybean Trend Continuation Study

|                              | K        | K          | N            | N          | N           | Х       | Х      | Х       | Х       | F      | F       | Н      |
|------------------------------|----------|------------|--------------|------------|-------------|---------|--------|---------|---------|--------|---------|--------|
|                              | Jan      | Feb        | Mar          | Apr        | May         | Jun     | Jul    | Aug     | Sep     | Oct    | Nov     | Dec    |
| Yrs Tested                   | 7        | 10         | 12           | 10         | 8           | 7       | 7      | 11      | 8       | 10     | 13      | 7      |
| # Up                         | 5        | 7          | 7            | 3          | 4           | 3       | 2      | 5       | 6       | 8      | 4       | 1      |
| # Down                       | 2        | 3          | 5            | 7          | 4           | 4       | 5      | 6       | 2       | 2      | 9       | 6      |
| Total Gain (Loss)            | 71%      | 70%        | 58%          | 30%        | 50%         | 43%     | 29%    | 45%     | 75%     | 80%    | 31%     | 14%    |
| Average Gain(Loss)           | 180.00   | 184.00     | 167.25       | -165.50    | 219.75      | -247.50 | -97.25 | -138.75 | 170.00  | 79.00  | -116.75 | -68.00 |
|                              | 25.71    | 18.40      | 13.94        | -16.55     | 27.47       | -35.36  | -13.89 | -12.61  | 21.25   | 7.90   | -8.98   | -9.71  |
| If Previous Month is Up, the | n NEXT M | onth had t | he followii  | ng Charact | teristics   | 4       | 8      | 11      | 6       | 6      | 5       | 3      |
| Yrs Tested                   | 57%      | 80%        | 92%          | 60%        | 75%         | 71%     | 43%    | 82%     | 63%     | 100%   | 46%     | 100%   |
| #Up                          | 34.88    | 36.53      | 23.73        | 34.63      | 70.17       | 56.80   | 19.50  | 25.53   | 34.10   | 13.63  | 12.79   | 16.25  |
| #Down                        | 1        | 1          | 1            | 2          | 3           | 4       | 2      | 3       | 3       | 1      | 7       | 1      |
| % Closing Higher             | 14%      | 10%        | 8%           | 20%        | 38%         | 57%     | 29%    | 27%     | 38%     | 10%    | 54%     | 14%    |
| Total Gain(Loss)             | -10.50   | -10.00     | -12.75       | -64.75     | -4.67       | -26.63  | -14.13 | -19.33  | -17.25  | -32.00 | -12.39  | -22.50 |
| Average Gain (Loss)          |          |            |              |            |             |         |        |         |         |        |         |        |
| # Higher Highs               |          |            |              |            |             |         |        |         |         |        |         |        |
| # Lower Lows                 | 12       | 9          | 7            | 9          | 11          | 12      | 12     | 8       | 11      | 9      | 6       | 12     |
|                              | 5        | 5          | 3            | 5          | 4           | 4       | 9      | 3       | 4       | 5      | 3       | 5      |
| If Previous Month is Down to | hen NEXT | Month had  | d the follow | wing Chara | acteristics | 7       | 4      | 4       | 4       | 7      | 8       | 3      |
| Yrs Tested                   | 58%      | 44%        | 57%          | 44%        | 64%         | 67%     | 25%    | 63%     | 64%     | 44%    | 50%     | 58%    |
| #Up                          | -59.00   | 13.75      | 11.50        | 36.25      | -109.75     | -222.50 | 319.25 | -32.25  | -144.25 | 78.00  | 59.50   | -15.25 |
| #Down                        | -4.92    | 1.53       | 1.64         | 4.03       | -9.98       | -18.54  | 26.60  | -4.03   | -13.11  | 8.67   | 9.92    | -1.27  |
| % Closing Lower              | 2        | 5          | 1            | 7          | 2           | 4       | 3      | 2       | 1       | 2      | 1       | 5      |
| Total Gain(Loss)             | 17%      | 56%        | 14%          | 78%        | 18%         | 33%     | 25%    | 25%     | 9%      | 22%    | 17%     | 42%    |
| Average Gain (Loss)          | 4.50     | 6.40       | 54.50        | 20.89      | 7.13        | 28.00   | 27.50  | 6.38    | 76.00   | 33.13  | 7.25    | 19.65  |
| # Higher Highs               | 10       | 4          | 5            | 5          | 10          | 11      | 7      | 3       | 10      | 5      | 4       | 9      |
| # Lower Lows                 | 83%      | 44%        | 71%          | 56%        | 91%         | 92%     | 58%    | 38%     | 91%     | 56%    | 67%     | 75%    |

Data compliments of <a href="www.geckosoftware.com">www.geckosoftware.com</a> Past performance is not necessarily indicative of futures results.

Contract refers to the months futures contract used: F=January, G=February, H=March, J = April, K=May, M=June, N=July, Q=August, U=September, V=October, X=November, Z=December

# Monthly Soybean Meal Futures Performance Summary

|                             | K     | K           | N              | N     | N     | U     | U      | Z              | Z              | Z     | Н              | Н           |
|-----------------------------|-------|-------------|----------------|-------|-------|-------|--------|----------------|----------------|-------|----------------|-------------|
|                             | Jan   | Feb         | Mar            | Apr   | May   | Jun   | Jul    | Aug            | Sep            | Oct   | Nov            | Dec         |
| # of Years Tested           | 19    | 19          | 19             | 19    | 19    | 19    | 19     | 19             | 19             | 19    | 19             | 19          |
| # Up                        | 9     | 7           | 12             | 10    | 10    | 11    | 7      | 14             | 7              | 8     | 8              | 8           |
| # Down                      | 10    | 12          | 7              | 9     | 9     | 8     | 12     | 5              | 12             | 11    | 11             | 11          |
| Total Gain(Loss)            | 5.6   | -94.5       | 74.1           | 58.4  | 50.3  | 28.7  | -130.8 | 106.8          | -31.3          | 54.1  | 37.7           | -15.3       |
| Total % Gain(Loss)          | 2%    | -44%        | 35%            | 34%   | 31%   | 15%   | -57%   | 61%            | -13%           | 34%   | 22%            | -14%        |
| Average Change              | 0.3   | -5.0        | 3.9            | 3.1   | 2.6   | 1.5   | -6.9   | 5.6            | -1.6           | 2.8   | 2.0            | -0.8        |
| Average % Change            | 0.3   | -3.0<br>-2% | 3.9<br>2%      | 2%    | 2.0   | 1.5   | -3%    | 3%             | -1.0<br>-1%    | 2%    | 2.0<br>1%      | -0.8<br>-1% |
| Average % Change            | 0 %   | -2 70       | ∠70            | Z 70  | ∠70   | 1 70  | -3%    | 370            | -170           | Z 70  | 1 70           | -170        |
| Average Gain                | 9.4   | 8.6         | 10.4           | 9.6   | 10.5  | 10.1  | 10.9   | 10.5           | 8.0            | 14.9  | 11.9           | 8.2         |
| Average % Gain              | 5%    | 5%          | 5%             | 6%    | 6%    | 5%    | 6%     | 6%             | 5%             | 8%    | 7%             | 4%          |
| Average Loss                | -7.9  | -12.9       | -7.2           | -4.2  | -6.1  | -10.3 | -17.3  | -8.1           | -7.3           | -5.9  | -5.2           | -7.3        |
| Average % Loss              | -4%   | -6%         | -4%            | -2%   | -3%   | -5%   | -8%    | -5%            | -4%            | -3%   | -3%            | -4%         |
|                             | 40.0  | 04.0        | 45.7           | 40.0  | 40.0  | 00.0  | 00.7   | 40.0           | 47.4           | 40.7  | 45.4           | 440         |
| Average Range               | 18.6  | 21.8        | 15.7           | 16.0  | 18.0  | 22.9  | 26.7   | 19.0           | 17.1           | 18.7  | 15.4           | 14.9        |
| Average Range (%)           | 10%   | 12%         | 8%             | 8%    | 9%    | 12%   | 13%    | 11%            | 9%             | 10%   | 8%             | 8%          |
| # Higher Highs              | 10    | 11          | 14             | 12    | 12    | 8     | 10     | 7              | 15             | 6     | 9              | 6           |
| # Lower Lows                | 11    | 13          | 6              | 5     | 6     | 10    | 14     | 10             | 6              | 13    | 9              | 11          |
| # Expanded Ranges           | 13    | 14          | 14             | 6     | 12    | 10    | 11     | 5              | 9              | 10    | 8              | 9           |
| # Narrower Ranges           | 6     | 5           | 5              | 13    | 7     | 9     | 8      | 14             | 10             | 9     | 11             | 10          |
| 5 Year High                 | 181.0 | 172.0       | 329.0          | 342.0 | 338.5 | 270.0 | 269.7  | 189.5          | 205.4          | 256.5 | 250.0          | 251.0       |
| 5 Year Low                  | 140.0 | 172.0       | 329.0<br>143.8 | 145.2 | 152.9 | 152.3 | 146.4  | 146.0          | 158.8          | 152.0 | 142.0          | 141.8       |
|                             | 237.5 | 251.5       | 329.0          | 342.0 | 338.5 | 270.0 | 269.7  | 254.5          | 261.7          | 256.5 | 250.0          | 251.0       |
| 10 Year High<br>10 Year Low | 140.0 | 127.3       | 329.0<br>128.0 | 130.0 | 128.1 | 130.0 | 120.2  | 254.5<br>131.5 | 201.7<br>127.4 | 128.0 | 250.0<br>142.0 | 139.2       |
|                             | 304.0 | 280.0       | 329.0          | 342.0 |       |       |        | 276.0          | 127.4<br>284.0 | 269.0 | 265.8          | 264.0       |
| 19 Year High                |       |             |                |       | 338.5 | 325.0 | 295.5  |                |                |       |                |             |
| 19 Year Low                 | 140.0 | 127.3       | 128.0          | 130.0 | 128.1 | 130.0 | 120.2  | 131.5          | 127.4          | 128.0 | 136.0          | 139.2       |

Data compliments of <a href="https://www.geckosoftware.com">www.geckosoftware.com</a> Past performance is not necessarily indicative of futures results.

Contract refers to the months futures contract used: F=January, G=February, H=March, J = April, K=May, M=June, N=July, Q=August, U=September, V=October, X=November, Z=December

#### Monthly Soybean Meal Trend Continuation Study

|                              | K              | K          | N            | N              | N               | U      | U      | Z     | Z     | Z    | Н     | Н     |
|------------------------------|----------------|------------|--------------|----------------|-----------------|--------|--------|-------|-------|------|-------|-------|
|                              | Jan            | Feb        | Mar          | Apr            | May             | Jun    | Jul    | Aug   | Sep   | Oct  | Nov   | Dec   |
| Yrs Tested                   | 19             | 19         | 19           | 19             | 19              | 19     | 19     | 19    | 19    | 19   | 19    | 19    |
| # Up                         | 9              | 7          | 12           | 10             | 10              | 11     | 7      | 14    | 7     | 8    | 8     | 8     |
| # Down                       | 10             | 12         | 7            | 9              | 9               | 8      | 12     | 5     | 12    | 11   | 11    | 11    |
| Total Gain (Loss)            | 5.6            | -94.5      | 74.1         | 58.4           | 50.3            | 28.7   | -130.8 | 106.8 | -31.3 | 54.1 | 37.7  | -15.3 |
| Average Gain(Loss)           | 0.3            | -5.0       | 3.9          | 3.1            | 2.6             | 1.5    | -6.9   | 5.6   | -1.6  | 2.8  | 2.0   | -0.8  |
| If Previous Month is Up, the | <br>en NEXT Me | onth had t | he followir  | l<br>ng Charac | teristics       |        |        |       |       |      |       |       |
| Yrs Tested                   | 7              | 9          | 12           | 10             | 10              | 11     | 7      | 14    | 7     | 8    | 8     | 8     |
| #Up                          | 7              | 6          | 5            | 4              | 5               | 4      | 5      | 6     | 3     | 7    | 3     | 3     |
| #Down                        | 0              | 3          | 7            | 6              | 5               | 7      | 2      | 8     | 4     | 1    | 5     | 5     |
| % Closing Higher             | 100%           | 67%        | 42%          | 40%            | 50%             | 36%    | 71%    | 43%   | 43%   | 88%  | 38%   | 38%   |
| Total Gain(Loss)             | 64.6           | 68.9       | 25.8         | 20.0           | 31.1            | -117.2 | 30.7   | -8.6  | 57.8  | 63.4 | -28.4 | -35.4 |
| Average Gain (Loss)          | 8.1            | 7.7        | 2.2          | 2.0            | 3.1             | -10.7  | 4.4    | -0.6  | 8.3   | 7.9  | -3.6  | -4.4  |
| # Higher Highs               | 5              | 8          | 9            | 6              | 6               | 8      | 4      | 13    | 4     | 5    | 3     | 5     |
| # Lower Lows                 | 1              | 1          | 2            | 3              | 3               | 6      | 2      | 2     | 3     | 0    | 3     | 3     |
| If Previous Month is Down t  | <br>then NEXT  | Month had  | d the follow | wing Chara     | <br>acteristics |        |        |       |       |      |       |       |
| Yrs Tested                   | 11             | 9          | 7            | 9              | 8               | 8      | 12     | 5     | 12    | 11   | 11    | 11    |
| #Up                          | 2              | 6          | 5            | 6              | 6               | 3      | 8      | 1     | 5     | 3    | 5     | 4     |
| #Down                        | 9              | 3          | 2            | 3              | 2               | 5      | 4      | 4     | 7     | 8    | 6     | 7     |
| % Closing Lower              | 82%            | 33%        | 29%          | 33%            | 25%             | 63%    | 33%    | 80%   | 58%   | 73%  | 55%   | 64%   |
| Total Gain(Loss)             | -42.3          | 8.8        | 32.6         | 30.3           | 11.8            | -13.6  | 113.5  | -22.7 | -3.7  | 6.5  | 13.1  | -4.8  |
| Average Gain (Loss)          | -3.8           | 1.0        | 4.7          | 3.4            | 1.3             | -1.7   | 9.5    | -4.5  | -0.3  | 0.6  | 1.2   | -0.4  |
| # Higher Highs               | 1              | 6          | 3            | 6              | 2               | 2      | 4      | 2     | 2     | 2    | 3     | 4     |
| # Lower Lows                 | 10             | 5          | 3            | 3              | 7               | 8      | 10     | 4     | 10    | 8    | 8     | 8     |

#### Monthly Soybean Oil Futures Performance Summary

|                    | K      | K     | N     | N     | N      | U      | U      | Z     | Z      | Z     | Н     | Н     |
|--------------------|--------|-------|-------|-------|--------|--------|--------|-------|--------|-------|-------|-------|
|                    | Jan    | Feb   | Mar   | Apr   | May    | Jun    | Jul    | Aug   | Sep    | Oct   | Nov   | Dec   |
| # of Years Tested  | 19     | 19    | 19    | 19    | 19     | 19     | 19     | 19    | 19     | 19    | 19    | 19    |
| # Up               | 7      | 13    | 8     | 12    | 6      | 7      | 5      | 12    | 8      | 9     | 13    | 6     |
| # Down             | 12     | 6     | 11    | 7     | 12     | 12     | 14     | 6     | 10     | 9     | 6     | 13    |
|                    |        |       |       |       |        |        |        |       |        |       |       |       |
| Total Gain(Loss)   | -3.80  | 3.22  | 3.20  | 6.18  | -12.07 | -2.70  | -17.47 | 6.61  | -5.39  | 1.01  | 6.91  | 0.19  |
| Total % Gain(Loss) | -14.1% | 6.8%  | 28.1% | 21.0% | -41.5% | -15.4% | -60.2% | 31.7% | -16.1% | 4.5%  | 33.2% | -3.4% |
| Average Change     | -0.20  | 0.17  | 0.17  | 0.33  | -0.64  | -0.14  | -0.92  | 0.35  | -0.28  | 0.05  | 0.36  | 0.01  |
|                    | -0.7%  | 0.4%  | 1.5%  | 1.1%  | -2.2%  | -0.8%  | -3.2%  | 1.7%  | -0.8%  | 0.2%  | 1.7%  | -0.2% |
| Average % Change   |        |       |       |       |        |        |        |       |        |       |       |       |
| Average Gain       | 0.75   | 1.02  | 1.15  | 0.86  | 1.14   | 1.46   | 1.88   | 1.07  | 0.95   | 0.98  | 0.97  | 1.81  |
| Average % Gain     | 3.6%   | 4.4%  | 6.4%  | 3.6%  | 5.9%   | 6.1%   | 10.5%  | 5.3%  | 4.7%   | 4.6%  | 4.4%  | 8.0%  |
| Average Loss       | -0.75  | -1.67 | -0.54 | -0.60 | -1.58  | -1.08  | -1.92  | -1.03 | -1.30  | -0.87 | -0.95 | -0.82 |
| Average % Loss     | -3.3%  | -8.3% | -2.1% | -3.2% | -6.4%  | -4.8%  | -8.1%  | -5.3% | -5.4%  | -4.1% | -4.1% | -3.9% |
| Average Range      | 1.88   | 1.88  | 1.90  | 1.80  | 2.51   | 2.33   | 3.14   | 2.20  | 2.29   | 2.10  | 1.84  | 1.85  |
| Average Range (%)  | 8.6%   | 8.6%  | 8.9%  | 8.0%  | 10.9%  | 10.3%  | 14.0%  | 10.6% | 10.6%  | 10.1% | 8.5%  | 8.6%  |
| # Higher Highs     | 9      | 6     | 15    | 9     | 12     | 7      | 9      | 6     | 11     | 7     | 10    | 10    |
| # Lower Lows       | 13     | 8     | 6     | 8     | 12     | 12     | 14     | 10    | 9      | 12    | 8     | 10    |
| # Expanded Ranges  | 10     | 7     | 10    | 8     | 14     | 8      | 14     | 6     | 12     | 9     | 11    | 9     |
| # Narrower Ranges  | 9      | 12    | 9     | 11    | 5      | 11     | 5      | 12    | 6      | 9     | 8     | 10    |
| 5 Year High        | 30.19  | 34.22 | 35.05 | 34.35 | 33.88  | 28.80  | 27.95  | 25.25 | 26.10  | 27.38 | 27.25 | 28.60 |
| 5 Year Low         | 14.78  | 14.72 | 15.80 | 14.85 | 14.49  | 15.05  | 15.35  | 15.60 | 15.45  | 14.51 | 15.05 | 14.80 |
| 10 Year High       | 30.19  | 34.22 | 35.05 | 34.35 | 33.88  | 28.80  | 28.72  | 26.81 | 27.08  | 27.68 | 27.28 | 28.60 |
| 10 Year Low        | 14.78  | 14.72 | 15.80 | 14.85 | 14.49  | 15.05  | 14.80  | 15.60 | 15.45  | 14.51 | 15.05 | 14.80 |
| 19 Year High       | 30.45  | 34.22 | 35.05 | 34.35 | 33.88  | 34.00  | 33.65  | 29.15 | 28.35  | 27.68 | 27.28 | 29.70 |
| 19 Year Low        | 14.78  | 14.72 | 15.55 | 14.85 | 14.49  | 15.05  | 14.80  | 14.02 | 13.63  | 13.88 | 15.00 | 14.80 |

Data compliments of www.geckosoftware.com Past performance is not necessarily indicative of futures results.

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#### Monthly Soybean Oil Trend Continuation Study

|                              | K             | K          | N           | N             | N               | U      | U      | Z     | Z     | Z     | Н     | Н     |
|------------------------------|---------------|------------|-------------|---------------|-----------------|--------|--------|-------|-------|-------|-------|-------|
|                              | Jan           | Feb        | Mar         | Apr           | May             | Jun    | Jul    | Aug   | Sep   | Oct   | Nov   | Dec   |
| Yrs Tested                   | 19            | 19         | 19          | 19            | 19              | 19     | 19     | 19    | 19    | 19    | 19    | 19    |
| # Up                         | 7             | 13         | 8           | 12            | 6               | 7      | 5      | 12    | 8     | 9     | 13    | 6     |
| # Down                       | 12            | 6          | 11          | 7             | 12              | 12     | 14     | 6     | 10    | 9     | 6     | 13    |
| Total Gain (Loss)            | -3.80         | 3.22       | 3.20        | 6.18          | -12.07          | -2.70  | -17.47 | 6.61  | -5.39 | 1.01  | 6.91  | 0.19  |
| Average Gain(Loss)           | -0.20         | 0.17       | 0.17        | 0.33          | -0.64           | -0.14  | -0.92  | 0.35  | -0.28 | 0.05  | 0.36  | 0.01  |
| If Previous Month is Up, the | en NEXT Me    | onth had t | he followii | <br>ng Charac | <br>teristics   |        |        |       |       |       |       |       |
| Yrs Tested                   | 7             | 13         | 8           | 11            | 6               | 7      | 5      | 12    | 8     | 9     | 13    | 6     |
| #Up                          | 4             | 5          | 5           | 3             | 3               | 2      | 2      | 4     | 6     | 9     | 4     | 1     |
| #Down                        | 3             | 8          | 3           | 8             | 3               | 5      | 3      | 8     | 2     | 0     | 9     | 5     |
| % Closing Higher             | 57%           | 38%        | 63%         | 27%           | 50%             | 29%    | 40%    | 33%   | 75%   | 100%  | 31%   | 17%   |
| Total Gain(Loss)             | 3.37          | -3.21      | 3.26        | -12.32        | 7.00            | -5.41  | -3.55  | -6.83 | 3.87  | 9.00  | -0.98 | -4.24 |
| Average Gain (Loss)          | 0.48          | -0.25      | 0.41        | -1.03         | 1.17            | -0.77  | -0.71  | -0.57 | 0.48  | 1.00  | -0.08 | -0.71 |
| # Higher Highs               | 2             | 12         | 7           | 10            | 4               | 4      | 3      | 8     | 5     | 7     | 8     | 3     |
| # Lower Lows                 | 2             | 2          | 0           | 6             | 3               | 3      | 2      | 6     | 2     | 0     | 6     | 2     |
| If Previous Month is Down t  | <br>then NEXT | Month had  | d the follo | <br>wing Char | <br>acteristics |        |        |       |       |       |       |       |
| Yrs Tested                   | 12            | 6          | 11          | 7             | 12              | 12     | 14     | 6     | 10    | 9     | 6     | 13    |
| #Up                          | 9             | 4          | 7           | 3             | 3               | 3      | 9      | 4     | 3     | 4     | 2     | 6     |
| #Down                        | 3             | 2          | 4           | 4             | 9               | 9      | 5      | 2     | 7     | 5     | 4     | 7     |
| % Closing Lower              | 25%           | 33%        | 36%         | 57%           | 75%             | 75%    | 36%    | 33%   | 70%   | 56%   | 67%   | 54%   |
| Total Gain(Loss)             | -0.15         | 6.08       | 2.92        | 0.25          | -11.08          | -12.06 | 6.47   | 1.44  | -2.86 | -0.84 | 1.17  | -0.75 |
| Average Gain (Loss)          | -0.01         | 1.01       | 0.27        | 0.04          | -0.92           | -1.01  | 0.46   | 0.24  | -0.29 | -0.09 | 0.20  | -0.06 |
| # Higher Highs               | 4             | 3          | 2           | 2             | 2               | 5      | 1      | 3     | 2     | 2     | 2     | 6     |
| # Lower Lows                 | 6             | 4          | 8           | 6             | 10              | 11     | 11     | 3     | 10    | 7     | 4     | 12    |

#### Monthly CBOT Wheat Futures Performance Summary

|                    | K       | K        | N       | N       | N        | U       | U       | Z       | Z       | Z       | Н       | Н       |
|--------------------|---------|----------|---------|---------|----------|---------|---------|---------|---------|---------|---------|---------|
|                    | Jan     | Feb      | Mar     | Apr     | May      | Jun     | Jul     | Aug     | Sep     | Oct     | Nov     | Dec     |
| # of Years Tested  | 19      | 19       | 19      | 19      | 19       | 19      | 19      | 19      | 19      | 19      | 19      | 19      |
| # Up               | 11      | 3        | 9       | 10      | 7        | 5       | 9       | 13      | 11      | 13      | 11      | 9       |
| # Down             | 8       | 16       | 10      | 9       | 12       | 14      | 10      | 5       | 8       | 6       | 8       | 10      |
|                    |         |          |         |         |          |         |         |         |         |         |         |         |
| Total Gain(Loss)   | 44 2/4  | -101 2/4 | -6      | 99      | -145 3/4 | -96 1/4 | -80 3/4 | 129 2/4 | 19 2/4  | 23 1/4  | 4 3/4   | -41     |
| Total % Gain(Loss) | 14.2%   | -33.1%   | 1.5%    | 21.8%   | -30.9%   | -28.5%  | -15.7%  | 35.5%   | 5.9%    | 14.8%   | 0.4%    | -13.6%  |
| Average Change     | 2 1/4   | -5 1/4   | - 1/4   | 5 1/4   | -7 3/4   | -5      | -4 1/4  | 6 3/4   | 1       | 1 1/4   | 1/4     | -2 1/4  |
| Average % Change   | 0.7%    | -1.7%    | 0.1%    | 1.1%    | -1.6%    | -1.5%   | -0.8%   | 1.9%    | 0.3%    | 0.8%    | 0.0%    | -0.7%   |
|                    |         |          |         |         |          |         |         |         |         |         |         |         |
| Average Gain       | 13 2/4  | 17 1/4   | 15 2/4  | 25      | 19 2/4   | 27 3/4  | 20 1/4  | 14 1/4  | 13      | 12 3/4  | 11 1/4  | 14 3/4  |
| Average % Gain     | 4.0%    | 4.7%     | 4.9%    | 7.0%    | 6.7%     | 7.8%    | 6.7%    | 4.1%    | 3.7%    | 4.2%    | 3.3%    | 3.9%    |
| Average Loss       | -13 1/4 | -9 2/4   | -14 2/4 | -17     | -23 2/4  | -16 3/4 | -26 2/4 | -11 1/4 | -15 1/4 | -23 3/4 | -15     | -17 2/4 |
| Average % Loss     | -3.8%   | -3.0%    | -4.3%   | -5.4%   | -6.5%    | -4.8%   | -7.6%   | -3.6%   | -4.3%   | -6.6%   | -4.5%   | -4.9%   |
| Average Range      |         |          |         |         |          |         |         |         |         |         |         |         |
| Average Range (%)  | 18 2/4  | 15       | 18      | 22 3/4  | 25       | 34 3/4  | 39 2/4  | 22 3/4  | 21 1/4  | 19 3/4  | 15 2/4  | 16      |
|                    | 7.4%    | 6.0%     | 7.0%    | 8.5%    | 9.6%     | 13.9%   | 15.3%   | 9.5%    | 8.8%    | 8.3%    | 6.4%    | 6.5%    |
| # Higher Highs     |         |          |         |         |          |         |         |         |         |         |         |         |
| # Lower Lows       | 11      | 8        | 10      | 10      | 10       | 5       | 7       | 7       | 10      | 13      | 7       | 11      |
| # Expanded Ranges  | 10      | 11       | 15      | 11      | 10       | 12      | 14      | 5       | 10      | 8       | 6       | 7       |
| # Narrower Ranges  | 13      | 5        | 15      | 10      | 11       | 7       | 13      | 3       | 11      | 15      | 8       | 9       |
|                    | 6       | 14       | 4       | 8       | 8        | 11      | 6       | 16      | 7       | 4       | 11      | 9       |
| 5 Year High        |         |          |         |         |          |         |         |         |         |         |         |         |
| 5 Year Low         | 409     | 404      | 426 3/4 | 430 2/4 | 416      | 399     | 355 2/4 | 399     | 440     | 418 3/4 | 418 2/4 | 421 2/4 |
| 10 Year High       | 253     | 255      | 260 2/4 | 253     | 257      | 254     | 239     | 250 2/4 | 246     | 250 2/4 | 246 3/4 | 236 2/4 |
| 10 Year Low        | 492     | 508 2/4  | 473 3/4 | 636     | 617      | 527     | 519     | 489     | 496 3/4 | 511 2/4 | 509     | 515     |
| 19 Year High       | 253     | 248      | 260 2/4 | 253     | 246 3/4  | 254     | 239     | 250 2/4 | 246     | 250 2/4 | 246 3/4 | 236 2/4 |
| 19 Year Low        | 492     | 508 2/4  | 473 3/4 | 636     | 617      | 527     | 519     | 489     | 496 3/4 | 511 2/4 | 509     | 515     |
| # of Years Tested  | 253     | 248      | 246 2/4 | 241     | 246      | 242     | 239     | 250 2/4 | 246     | 250 2/4 | 246 3/4 | 236 2/4 |

Data compliments of <a href="https://www.geckosoftware.com">www.geckosoftware.com</a> Past performance is not necessarily indicative of futures results.

Contract refers to the months futures contract used: F=January, G=February, H=March, J = April, K=May, M=June, N=July, Q=August, U=September, V=October, X=November, Z=December

#### Monthly CBOT Wheat Trend Continuation Study

| -                            | K             | K               | N           | N             | N               | U       | U       | Z       | Z       | Z      | Н       | Н       |
|------------------------------|---------------|-----------------|-------------|---------------|-----------------|---------|---------|---------|---------|--------|---------|---------|
|                              | Jan           | Feb             | Mar         | Apr           | May             | Jun     | Jul     | Aug     | Sep     | Oct    | Nov     | Dec     |
| Yrs Tested                   | 19            | 19              | 19          | 19            | 19              | 19      | 19      | 19      | 19      | 19     | 19      | 19      |
| #Up                          | 11            | 3               | 9           | 10            | 7               | 5       | 9       | 13      | 11      | 13     | 11      | 9       |
| # Down                       | 8             | 16              | 10          | 9             | 12              | 14      | 10      | 5       | 8       | 6      | 8       | 10      |
| Total Gain (Loss)            | 44 1/2        | -101 1/2        | -6          | 99            | -145 3/4        | -96 1/4 | -80 3/4 | 129 1/2 | 19 1/2  | 23 1/4 | 4 3/4   | -41     |
| Average Gain(Loss)           | 2 1/4         | -5 1/4          | - 1/4       | 5 1/4         | -7 3/4          | -5      | -4 1/4  | 6 3/4   | 1       | 1 1/4  | 1/4     | -2 1/4  |
| If Previous Month is Up, the | <br>en NEXT M | <br> onth had t | he followi  | <br>ng Charac | <br>teristics   |         |         |         |         |        |         |         |
| Yrs Tested                   | 11            | 3               | 9           | 10            | 7               | 5       | 9       | 13      | 11      | 13     | 11      | 9       |
| #Up                          | 2             | 2               | 4           | 3             | 3               | 2       | 7       | 7       | 8       | 8      | 7       | 3       |
| #Down                        | 9             | 1               | 5           | 7             | 4               | 3       | 2       | 6       | 3       | 5      | 4       | 6       |
| % Closing Higher             | 18%           | 67%             | 44%         | 30%           | 43%             | 40%     | 78%     | 54%     | 73%     | 62%    | 64%     | 33%     |
| Total Gain(Loss)             | -57 3/4       | 24 2/4          | 51 3/4      | -146 3/4      | 54 2/4          | -8 3/4  | 103 1/4 | 4 3/4   | 69 3/4  | 11 2/4 | 32 1/4  | -68 3/4 |
| Average Gain (Loss)          | -5 1/4        | 8 1/4           | 5 3/4       | -14 3/4       | 7 3/4           | -1 3/4  | 11 2/4  | 1/4     | 6 1/4   | 1      | 3       | -7 3/4  |
| # Higher Highs               | 6             | 2               | 6           | 7             | 4               | 3       | 6       | 7       | 9       | 4      | 9       | 5       |
| # Lower Lows                 | 4             | 1               | 4           | 4             | 2               | 3       | 0       | 7       | 2       | 3      | 2       | 5       |
| If Previous Month is Down    | <br>then NEXT | <br>  Month had | d the follo | <br>wing Char | <br>acteristics |         |         |         |         |        |         |         |
| Yrs Tested                   | 8             | 16              | 10          | 9             | 11              | 14      | 10      | 5       | 8       | 6      | 8       | 10      |
| #Up                          | 1             | 7               | 6           | 4             | 2               | 7       | 7       | 3       | 5       | 3      | 2       | 7       |
| #Down                        | 7             | 9               | 4           | 5             | 9               | 7       | 3       | 2       | 3       | 3      | 6       | 3       |
| % Closing Lower              | 88%           | 56%             | 40%         | 56%           | 82%             | 50%     | 30%     | 40%     | 38%     | 50%    | 75%     | 30%     |
| Total Gain(Loss)             | -43 3/4       | -59             | 47 1/4      | 1             | -154 2/4        | -72     | 16 3/4  | 10 3/4  | -46 2/4 | -13    | -73 1/4 | 80 3/4  |
| Average Gain (Loss)          | -5 2/4        | -3 3/4          | 4 3/4       | 0             | -13             | -5 1/4  | 1 3/4   | 2 1/4   | -5 3/4  | -2 1/4 | -9 1/4  | 8       |
| # Higher Highs               | 2             | 8               | 4           | 3             | 1               | 4       | 2       | 2       | 4       | 0      | 2       | 6       |
| # Lower Lows                 | 7             | 13              | 7           | 6             | 11              | 11      | 6       | 3       | 6       | 4      | 5       | 5       |

#### Monthly KCBT Wheat Futures Performance Summary

|                    | K       | K               | N       | N       | N               | U               | U       | Z       | Z       | Z       | Н       | Н       |
|--------------------|---------|-----------------|---------|---------|-----------------|-----------------|---------|---------|---------|---------|---------|---------|
| -                  | Jan     | Feb             | Mar     | Apr     | May             | Jun             | Jul     | Aug     | Sep     | Oct     | Nov     | Dec     |
| # of Years Tested  | 19      | 19              | 19      | 19      | 19              | 19              | 19      | 19      | 19      | 19      | 19      | 19      |
| # Up               | 13      | 5               | 8       | 10      | 8               | 5               | 9       | 11      | 11      | 11      | 11      | 8       |
| # Down             | 6       | 14              | 10      | 9       | 11              | 14              | 10      | 8       | 8       | 8       | 8       | 11      |
| Total Gain(Loss)   | 20      | -53             | -2 2/4  | 161     | -92             | -81 2/4         | -85 2/4 | 120 2/4 | 90      | 11 2/4  | -13 3/4 | -32     |
| Total % Gain(Loss) | 5.9%    | -16.4%          | 0.9%    | 36.8%   | -14.7%          | -21.9%          | -15.1%  | 33.5%   | 26.2%   | 7.2%    | -1.9%   | -9.5%   |
| Average Change     | 1       | -2 3/4          | - 1/4   | 8 2/4   | -4 3/4          | -4 1/4          | -4 2/4  | 6 1/4   | 4 3/4   | 2/4     | - 3/4   | -1 3/4  |
|                    | '       | -2 3/4<br>-0.9% | 0.0%    | 1.9%    | -4 3/4<br>-0.8% | -4 1/4<br>-1.2% | -4 2/4  | 1.8%    | 1.4%    | 0.4%    |         | -0.5%   |
| Average % Change   | 0.3%    | -0.9%           | 0.0%    | 1.9%    | -0.8%           | -1.2%           | -0.8%   | 1.8%    | 1.4%    | 0.4%    | -0.1%   | -0.5%   |
| Average Gain       | 10 1/4  | 16 1/4          | 16 2/4  | 29 3/4  | 17              | 32              | 19 2/4  | 16 1/4  | 19 2/4  | 12      | 10 2/4  | 15 1/4  |
| Average % Gain     | 3.0%    | 4.6%            | 5.0%    | 7.9%    | 5.5%            | 8.9%            | 6.3%    | 4.8%    | 5.4%    | 3.6%    | 3.0%    | 4.0%    |
| Average Loss       | -19     | -9 2/4          | -13 2/4 | -15 1/4 | -20 3/4         | -17 1/4         | -26 1/4 | -7 2/4  | -15 2/4 | -15     | -16 1/4 | -14     |
| Average % Loss     | -5.4%   | -2.8%           | -3.9%   | -4.6%   | -5.4%           | -4.8%           | -7.2%   | -2.3%   | -4.2%   | -4.1%   | -4.4%   | -3.8%   |
| Average Range      |         |                 |         |         |                 |                 |         |         |         |         |         |         |
| Average Range (%)  | 18 2/4  | 15              | 18      | 22 3/4  | 25              | 34 3/4          | 39 2/4  | 22 3/4  | 21 1/4  | 19 3/4  | 15 2/4  | 16      |
|                    | 7.4%    | 6.0%            | 7.0%    | 8.5%    | 9.6%            | 13.9%           | 15.3%   | 9.5%    | 8.8%    | 8.3%    | 6.4%    | 6.5%    |
| # Higher Highs     |         |                 |         |         |                 |                 |         |         |         |         |         |         |
| # Lower Lows       | 11      | 7               | 10      | 10      | 11              | 6               | 5       | 8       | 11      | 10      | 6       | 10      |
| # Expanded Ranges  | 9       | 10              | 13      | 10      | 8               | 10              | 14      | 9       | 9       | 8       | 9       | 8       |
| # Narrower Ranges  | 13      | 4               | 14      | 8       | 10              | 8               | 13      | 5       | 10      | 7       | 7       | 8       |
| _                  | 6       | 15              | 5       | 11      | 8               | 11              | 6       | 14      | 9       | 12      | 12      | 11      |
| 5 Year High        |         |                 |         |         |                 |                 |         |         |         |         |         |         |
| 5 Year Low         | 412     | 406             | 429     | 434 3/4 | 429             | 339 2/4         | 374     | 416     | 494 1/4 | 487     | 465 3/4 | 424     |
| 10 Year High       | 280 3/4 | 284             | 284 2/4 | 280     | 279             | 284 3/4         | 264     | 286 2/4 | 288 2/4 | 279 2/4 | 275 2/4 | 262 2/4 |
| 10 Year Low        | 496 2/4 | 513             | 507     | 695     | 686 2/4         | 592 2/4         | 547     | 508     | 502     | 523 2/4 | 513     | 512     |
| 19 Year High       | 280 3/4 | 279             | 284 2/4 | 280     | 272 2/4         | 284 3/4         | 264     | 278 2/4 | 277     | 271     | 275 2/4 | 262 2/4 |
| 19 Year Low        | 496 2/4 | 513             | 507     | 695     | 686 2/4         | 592 2/4         | 547     | 508     | 502     | 523 2/4 | 513     | 512     |

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Contract refers to the months futures contract used: F=January, G=February, H=March, J = April, K=May, M=June, N=July, Q=August,

 $\label{eq:continuous} \mbox{U=September, V=October, X=November, Z=December}$ 

#### Monthly KCBT Wheat Trend Continuation Study

| -                            | K             | K          | N           | N             | N               | U       | U       | Z       | Z       | Z      | Н       | Н       |
|------------------------------|---------------|------------|-------------|---------------|-----------------|---------|---------|---------|---------|--------|---------|---------|
|                              | Jan           | Feb        | Mar         | Apr           | May             | Jun     | Jul     | Aug     | Sep     | Oct    | Nov     | Dec     |
| Yrs Tested                   | 19            | 19         | 19          | 19            | 19              | 19      | 19      | 19      | 19      | 19     | 19      | 19      |
| # Up                         | 13            | 5          | 8           | 10            | 8               | 5       | 9       | 11      | 11      | 11     | 11      | 8       |
| # Down                       | 6             | 14         | 10          | 9             | 11              | 14      | 10      | 8       | 8       | 8      | 8       | 11      |
| Total Gain (Loss)            | 20            | -53        | -2 1/2      | 161           | -92             | -81 1/2 | -85 1/2 | 120 1/2 | 90      | 11 1/2 | -13 3/4 | -32     |
| Average Gain(Loss)           | 1             | -2 3/4     | - 1/4       | 8 2/4         | -4 3/4          | -4 1/4  | -4 2/4  | 6 1/4   | 4 3/4   | 2/4    | - 3/4   | -1 3/4  |
| If Previous Month is Up, the | <br>en NEXT M | onth had t | he followii | <br>ng Charac | <br>teristics   |         |         |         |         |        |         |         |
| Yrs Tested                   | 13            | 5          | 8           | 10            | 8               | 5       | 9       | 11      | 11      | 11     | 11      | 8       |
| #Up                          | 5             | 4          | 4           | 3             | 3               | 2       | 6       | 8       | 6       | 8      | 6       | 3       |
| #Down                        | 8             | 1          | 4           | 7             | 5               | 3       | 3       | 3       | 5       | 3      | 5       | 5       |
| % Closing Higher             | 38%           | 80%        | 50%         | 30%           | 38%             | 40%     | 67%     | 73%     | 55%     | 73%    | 55%     | 38%     |
| Total Gain(Loss)             | 17 2/4        | 33         | 125 3/4     | -120          | 116             | -13 1/4 | 132 2/4 | 89      | 28      | 56 1/4 | 59 3/4  | -56 1/4 |
| Average Gain (Loss)          | 1 1/4         | 6 2/4      | 15 3/4      | -12           | 14 2/4          | -2 3/4  | 14 3/4  | 8       | 2 2/4   | 5      | 5 2/4   | -7      |
| # Higher Highs               | 7             | 4          | 7           | 8             | 5               | 2       | 6       | 8       | 9       | 5      | 9       | 5       |
| # Lower Lows                 | 4             | 2          | 2           | 2             | 2               | 2       | 1       | 3       | 2       | 2      | 3       | 4       |
| If Previous Month is Down    | <br>then NEXT | Month had  | d the follo | <br>wing Char | <br>acteristics |         |         |         |         |        |         |         |
| Yrs Tested                   | 6             | 14         | 10          | 9             | 11              | 14      | 10      | 8       | 8       | 8      | 8       | 11      |
| #Up                          | 0             | 5          | 6           | 5             | 1               | 7       | 6       | 3       | 5       | 4      | 2       | 9       |
| #Down                        | 6             | 9          | 4           | 4             | 10              | 7       | 4       | 5       | 3       | 4      | 6       | 2       |
| % Closing Lower              | 100%          | 64%        | 40%         | 44%           | 91%             | 50%     | 40%     | 63%     | 38%     | 50%    | 75%     | 18%     |
| Total Gain(Loss)             | -70 2/4       | -27 3/4    | 51 1/4      | 28            | -192 1/4        | -72 1/4 | -5      | 1       | -16 2/4 | 17 2/4 | -91 3/4 | 77      |
| Average Gain (Loss)          | -11 3/4       | -2         | 5 1/4       | 3             | -17 2/4         | -5 1/4  | - 2/4   | 1/4     | -2      | 2 1/4  | -11 2/4 | 7       |
| # Higher Highs               | 0             | 6          | 3           | 3             | 2               | 3       | 2       | 3       | 1       | 3      | 1       | 6       |
| # Lower Lows                 | 6             | 11         | 7           | 6             | 9               | 12      | 7       | 6       | 6       | 5      | 5       | 5       |

#### Monthly MPLS Wheat Futures Performance Summary

|                    | K       | K       | N       | N       | N       | U       | U       | Z       | Z       | Z       | Н       | Н       |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|                    | Jan     | Feb     | Mar     | Apr     | May     | Jun     | Jul     | Aug     | Sep     | Oct     | Nov     | Dec     |
| # of Years Tested  | 19      | 19      | 19      | 19      | 19      | 19      | 19      | 19      | 19      | 19      | 19      | 19      |
| # Up               | 11      | 6       | 10      | 10      | 6       | 5       | 8       | 12      | 10      | 9       | 7       | 6       |
| # Down             | 8       | 13      | 9       | 9       | 13      | 14      | 11      | 7       | 8       | 10      | 12      | 12      |
|                    |         |         |         |         |         |         |         |         |         |         |         |         |
| Total Gain(Loss)   | 19 1/4  | -50 2/4 | 34 1/4  | 108 2/4 | -93     | 7 3/4   | -170    | 96 1/4  | 71      | -6 1/4  | -62 2/4 | -51     |
| Total % Gain(Loss) | 7.3%    | -15.2%  | 11.0%   | 23.2%   | -19.2%  | 5.8%    | -40.8%  | 27.5%   | 16.8%   | 4.8%    | -12.7%  | -13.6%  |
| Average Change     | 1       | -2 3/4  | 1 3/4   | 5 3/4   | -5      | 2/4     | -9      | 5       | 3 3/4   | - 1/4   | -3 1/4  | -2 3/4  |
| Average % Change   | 0.4%    | -0.8%   | 0.6%    | 1.2%    | -1.0%   | 0.3%    | -2.1%   | 1.4%    | 0.9%    | 0.3%    | -0.7%   | -0.7%   |
|                    |         |         |         |         |         |         |         |         |         |         |         |         |
| Average Gain       | 11 2/4  | 14      | 11 2/4  | 24 2/4  | 18      | 43      | 19 2/4  | 13 2/4  | 18 1/4  | 14      | 11      | 15 3/4  |
| Average % Gain     | 3.3%    | 3.8%    | 3.3%    | 6.2%    | 5.4%    | 12.2%   | 5.8%    | 3.8%    | 4.8%    | 4.2%    | 3.1%    | 4.1%    |
| Average Loss       | -13 1/4 | -10 1/4 | -9      | -15 1/4 | -15 2/4 | -14 3/4 | -29 3/4 | -9 2/4  | -14     | -13 1/4 | -11 3/4 | -12     |
| Average % Loss     | -3.6%   | -2.9%   | -2.5%   | -4.3%   | -4.0%   | -3.9%   | -8.0%   | -2.7%   | -3.8%   | -3.3%   | -2.9%   | -3.2%   |
| _                  |         |         |         |         |         |         |         |         |         |         |         |         |
| Average Range      | 22 3/4  | 21 2/4  | 22 2/4  | 34 3/4  | 35 2/4  | 39 2/4  | 42      | 31 1/4  | 28 1/4  | 28 1/4  | 24 1/4  | 23      |
| Average Range (%)  | 6.3%    | 5.9%    | 6.3%    | 9.1%    | 9.5%    | 11.0%   | 11.7%   | 8.8%    | 7.7%    | 7.8%    | 6.5%    | 6.1%    |
|                    |         |         |         |         |         |         |         |         |         |         |         |         |
| # Higher Highs     | 10      | 7       | 9       | 10      | 10      | 6       | 5       | 7       | 9       | 10      | 5       | 5       |
| # Lower Lows       | 10      | 9       | 11      | 12      | 10      | 13      | 13      | 9       | 7       | 10      | 12      | 10      |
| # Expanded Ranges  | 11      | 6       | 12      | 12      | 10      | 12      | 9       | 6       | 8       | 9       | 8       | 7       |
| # Narrower Ranges  | 8       | 13      | 6       | 7       | 9       | 7       | 10      | 13      | 11      | 10      | 11      | 12      |
|                    |         |         |         |         |         |         |         |         |         |         |         |         |
| 5 Year High        | 417 2/4 | 434 3/4 | 452     | 451 2/4 | 444 1/4 | 432     | 395 2/4 | 440     | 521 2/4 | 517 2/4 | 483 2/4 | 436 3/4 |
| 5 Year Low         | 303 3/4 | 294 2/4 | 300 1/4 | 290     | 289 2/4 | 300 1/4 | 297     | 302 2/4 | 305     | 299 2/4 | 305 2/4 | 299     |
| 10 Year High       | 489     | 505     | 496     | 673     | 667     | 568     | 521     | 487 1/4 | 521 2/4 | 517 2/4 | 511     | 505 2/4 |
| 10 Year Low        | 303 3/4 | 294 2/4 | 300 1/4 | 290     | 289 2/4 | 300 1/4 | 297     | 302 2/4 | 305     | 299 2/4 | 305 2/4 | 299     |
| 19 Year High       | 489     | 505     | 496     | 673     | 667     | 568     | 521     | 487 1/4 | 521 2/4 | 517 2/4 | 511     | 505 2/4 |

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#### Monthly MPLS Wheat Trend Continuation Study

|                              | K              | K          | N           | N              | N               | U      | U       | Z      | Z       | Z      | Н       | Н       |
|------------------------------|----------------|------------|-------------|----------------|-----------------|--------|---------|--------|---------|--------|---------|---------|
|                              | Jan            | Feb        | Mar         | Apr            | May             | Jun    | Jul     | Aug    | Sep     | Oct    | Nov     | Dec     |
| Yrs Tested                   | 11             | 19         | 19          | 19             | 19              | 19     | 19      | 19     | 19      | 19     | 19      | 19      |
| # Up                         | 4              | 6          | 10          | 10             | 6               | 5      | 8       | 12     | 10      | 9      | 7       | 6       |
| # Down                       | 7              | 13         | 9           | 9              | 13              | 14     | 11      | 7      | 8       | 10     | 12      | 12      |
| Total Gain (Loss)            | 1/3            | -50 1/2    | 34 1/4      | 108 1/2        | -93             | 7 3/4  | -170    | 96 1/4 | 71      | -6 1/4 | -62 1/2 | -51     |
| Average Gain(Loss)           | 6 2/4          | -2 3/4     | 1 3/4       | 5 3/4          | -5              | 2/4    | -9      | 5      | 3 3/4   | - 1/4  | -3 1/4  | -2 3/4  |
| If Previous Month is Up, the | <br>en NEXT Me | onth had t | he followii | <br>ng Charact | teristics       |        |         |        |         |        |         |         |
| Yrs Tested                   | 11             | 3          | 9           | 10             | 7               | 5      | 9       | 13     | 11      | 13     | 11      | 9       |
| #Up                          | 4              | 2          | 4           | 3              | 3               | 2      | 7       | 7      | 8       | 8      | 7       | 3       |
| #Down                        | 7              | 1          | 5           | 7              | 4               | 3      | 2       | 6      | 3       | 5      | 4       | 6       |
| % Closing Higher             | 36%            | 67%        | 44%         | 30%            | 43%             | 40%    | 78%     | 54%    | 73%     | 62%    | 64%     | 33%     |
| Total Gain(Loss)             | 6 2/4          | 24 2/4     | 51 3/4      | -146 3/4       | 54 2/4          | -8 3/4 | 103 1/4 | 4 3/4  | 69 3/4  | 11 2/4 | 32 1/4  | -68 3/4 |
| Average Gain (Loss)          | 2/4            | 8 1/4      | 5 3/4       | -14 3/4        | 7 3/4           | -1 3/4 | 11 2/4  | 1/4    | 6 1/4   | 1      | 3       | -7 3/4  |
| # Higher Highs               | 6              | 2          | 6           | 7              | 4               | 3      | 6       | 7      | 9       | 4      | 9       | 5       |
| # Lower Lows                 | 2              | 1          | 4           | 4              | 2               | 3      | 0       | 7      | 2       | 3      | 2       | 5       |
| If Previous Month is Down    | <br>then NEXT  | Month had  | d the follo | <br>wing Chara | <br>acteristics |        |         |        |         |        |         |         |
| Yrs Tested                   | 8              | 16         | 10          | 9              | 11              | 14     | 10      | 5      | 8       | 6      | 8       | 10      |
| #Up                          | 2              | 7          | 6           | 4              | 2               | 7      | 7       | 3      | 5       | 3      | 2       | 7       |
| #Down                        | 6              | 9          | 4           | 5              | 9               | 7      | 3       | 2      | 3       | 3      | 6       | 3       |
| % Closing Lower              | 75%            | 56%        | 40%         | 56%            | 82%             | 50%    | 30%     | 40%    | 38%     | 50%    | 75%     | 30%     |
| Total Gain(Loss)             | -57            | -59        | 47 1/4      | 1              | -154 2/4        | -72    | 16 3/4  | 10 3/4 | -46 2/4 | -13    | -73 1/4 | 80 3/4  |
| Average Gain (Loss)          | -7 1/4         | -3 3/4     | 4 3/4       | 0              | -13             | -5 1/4 | 1 3/4   | 2 1/4  | -5 3/4  | -2 1/4 | -9 1/4  | 8       |
| # Higher Highs               | 1              | 8          | 4           | 3              | 1               | 4      | 2       | 2      | 4       | 0      | 2       | 6       |
| # Lower Lows                 | 7              | 13         | 7           | 6              | 11              | 11     | 6       | 3      | 6       | 4      | 5       | 5       |

## Appendix #4

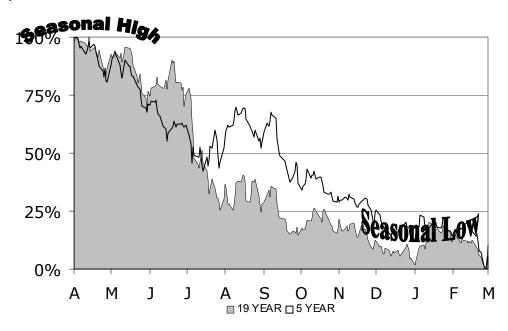
## Seasonal Charts

#### How To Read Seasonal Charts

The seasonal charts depicted in this publication are a pictorial presentation of the normal behavior of the markets. The charts are made for specific contract months, so that the trader can see the behavior of the specific contract they are looking at. This detail is of the utmost importance in markets with new and old crop contracts, such as the grain futures markets.

The charts depict behavior on a relative basis, meaning the actual prices are not forecast, just the relative position of the market versus its contract high and low. On the seasonal charts, the high is depicted as 1.0, or 100%, while the low is depicted as 0.0 or 0%. Using a 12-month period, we rank all 19 years analyzed in terms of where each day falls as a percentage of the highest and lowest price of that 12-month period for each specific year. These prices are then averaged and the average is depicted in our charts, for both the 19 year period as well as the 5 year period.

To read the chart, just remember that the top of the chart is the forecasted contract high for the 12 months displayed and the bottom is the forecasted contract low.

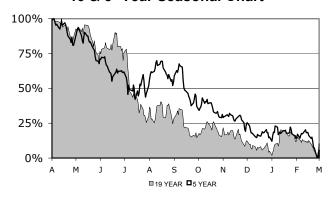


What these charts depict is the average behavior of the futures market. Similar to a map, the seasonal charts may be helpful in finding your direction and avoiding pitfalls. Trading using strictly the seasonal charts is similar to driving across the country with only a national map. You know the basic layout of the highways, but detours and construction can cause you to lose your way.

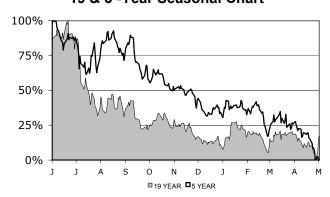
Obviously, the markets will not follow the patterns exactly, but they may be helpful in planning your market operations, showing the producer, purchaser, and speculator times of the year when the market has historically rallied or broken, and they can act accordingly. BUT, BE SURE TO REMEMBER THAT SEASONAL TENDENCIES ARE NOT GUARANTEED TO REPEAT THEMSELVES IN THE COMING YEAR AND SUCH PATTERNS SHOULD ONLY BE USED AS A GUIDE AS PAST PERFORMANCE IS NOT NESSARILY INDICATIVE OF FUTURE PERFORMANCE.

#### Corn Futures Seasonal Charts

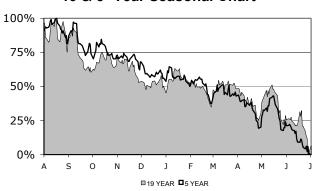
March Corn Futures
19 & 5 -Year Seasonal Chart



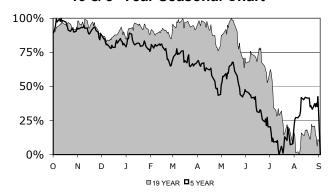
May Corn Futures
19 & 5 -Year Seasonal Chart



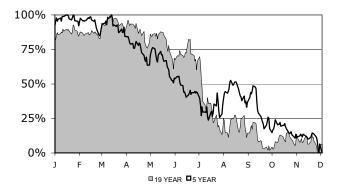
July Corn Futures
19 & 5 -Year Seasonal Chart



September Corn Futures 19 & 5 -Year Seasonal Chart

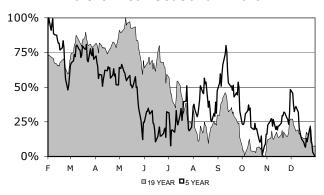


December Corn Futures
19 & 5 -Year Seasonal Chart

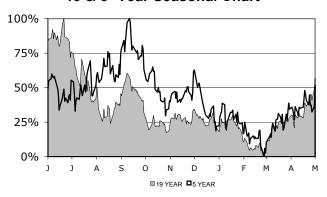


#### Soybean Futures Seasonal Charts

January Soybean Futures
19 & 5 -Year Seasonal Chart



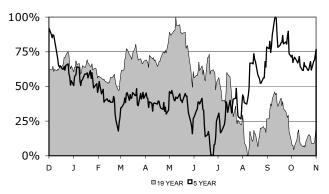
May Soybean Futures
19 & 5 -Year Seasonal Chart



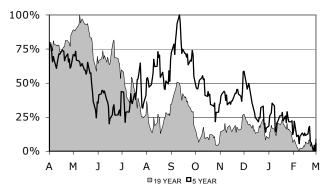
August Soybean Futures
19 & 5 -Year Seasonal Chart



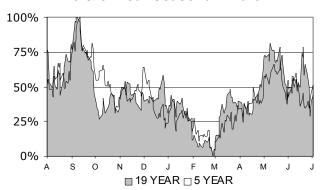
November Soybean Futures 19 & 5 -Year Seasonal Chart



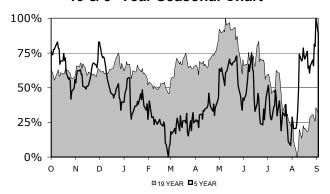
March Soybean Futures 19 & 5 -Year Seasonal Chart



July Soybean Futures
19 & 5 -Year Seasonal Chart

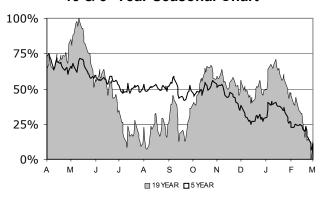


September Soybean Futures 19 & 5 -Year Seasonal Chart

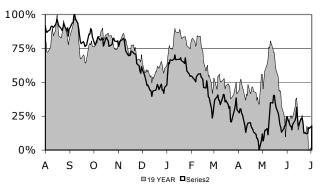


#### CBOT Wheat Futures Seasonal Charts

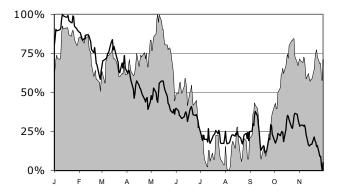
#### March Wheat Futures 19 & 5 -Year Seasonal Chart



July Wheat Futures
19 & 5 -Year Seasonal Chart



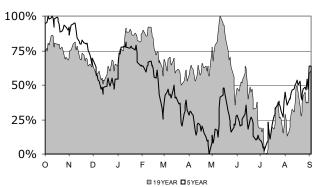
December Wheat Futures 19 & 5 -Year Seasonal Chart



#### May Wheat Futures 19 & 5 -Year Seasonal Chart



September Wheat Futures 19 & 5 -Year Seasonal Chart



## Appendix #5

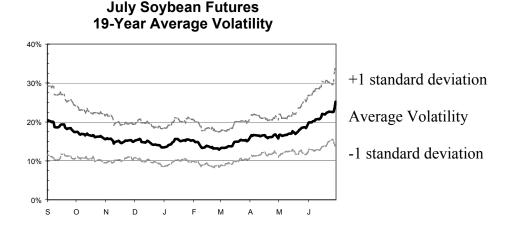
# **Average Volatility Charts**

#### How to Read Average Volatility Charts

Historic volatility is the standard deviation of the day-to-day logarithmic closing price changes, expressed as an annualized percentage. Simply put, historical volatility is the degree to which prices fluctuate over a period.

All of the volatility measures presented here are 20 day average historical volatilities for the last 19-years. This information can help speculators watch for periods of volatility, knowing when prices should be volatile and when they should not, based on the past. Though the future (or futures/options) does not necessarily have to repeat the past, these charts can help you spot periods when volatility is normally high or low, and you can plan your future market operations accordingly. For options traders, this information can be invaluable, as volatility is a key component in pricing options.

The charts depict behavior on a average basis, meaning the average volatility is plotted as the dark center line. Above and below this average is plotted the standard deviation of the average volatility, giving traders a clue when current volatility is historically high of low.

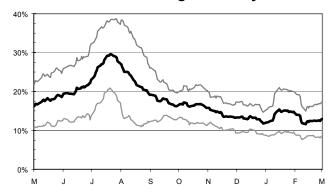


What these charts depict is the average behavior of the futures market. Similar to a map, the average volatility charts may be helpful in fine tuning stop losses, choosing to buy or sell options, as well as avoiding pitfalls. Trading using strictly the average volatility charts is similar to driving across the country with only a national map. You know the basic layout of the highways, but detours and construction can cause you to lose your way.

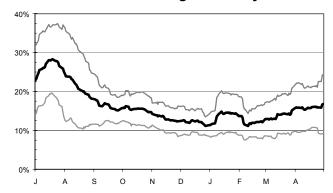
Obviously, the markets will not follow these patterns exactly, but they can be helpful in planning your market operations, showing the producer, purchaser, and speculator times of the year when the market has historically been wild or quiet, and they can act accordingly.

#### Corn Futures Average Volatility Charts

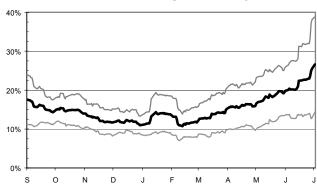
### March Corn Futures 19-Year Average Volatility



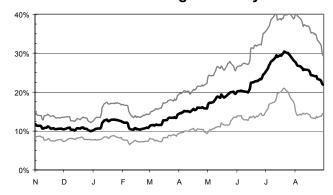
May Corn Futures
19-Year Average Volatility



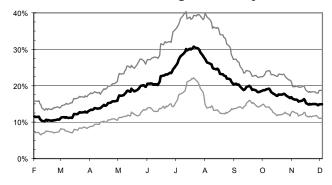
July Corn Futures
19-Year Average Volatility



September Corn Futures 19-Year Average Volatility

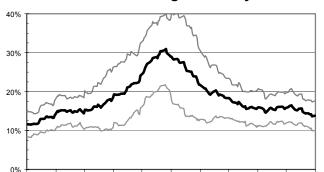


### December Corn Futures 19-Year Average Volatility

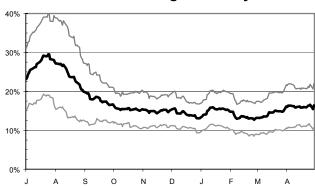


#### Soybean Futures Average Volatility Charts

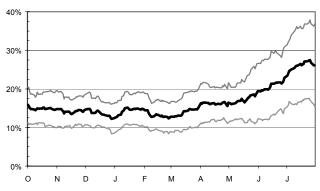
January Soybean Futures 19-Year Average Volatility



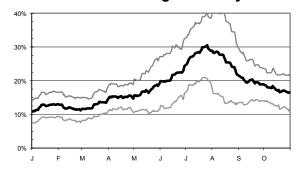
May Soybean Futures 19-Year Average Volatility



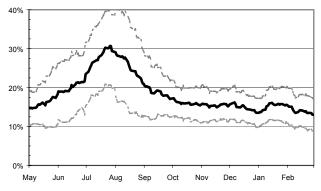
August Soybean Futures 19-Year Average Volatility



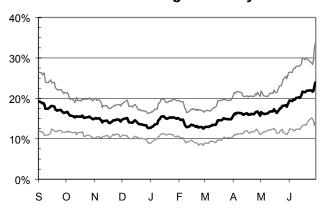
November Soybean Futures 19-Year Average Volatility



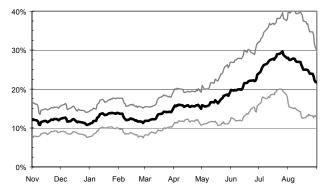
March Soybean Futures
19-Year Average Volatility



July Soybean Futures
19-Year Average Volatility

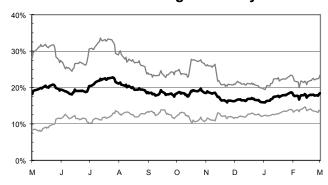


September Soybean Futures 19-Year Average Volatility

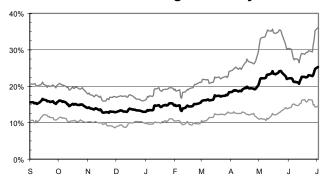


#### **CBOT Wheat Average Volatility Charts**

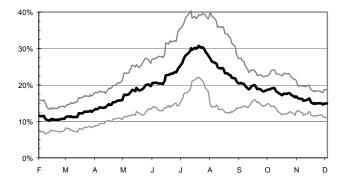
### March Wheat Futures 19-Year Average Volatility



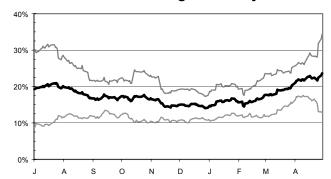
#### July Wheat Futures 19-Year Average Volatility



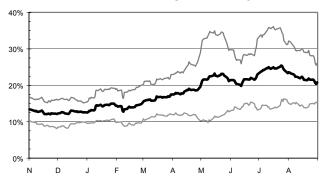
### December Wheat Futures 19-Year Average Volatility



### May Wheat Futures 19-Year Average Volatility



## September Wheat Futures 19-Year Average Volatility



| Notes |  |  |
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